

Юридическийадрес: г. Москва, ул. ЛьваТолстого, д. 5, стр. 2, ЭТ 7 ПОМ 1 ЕКОМ 16(В-713)

ИНН 7730226490 / КПП 770401001

Телефон: +7605764743 — Электроннаяпочта: novoyaruvarsky-llc@mail.ru

ISSUED DATE: 1<sup>ST</sup> JANUARY, 2025

EXPIRINGDATE:31<sup>ST</sup> DECEMBER, 2025

TO-BUYER/BUEYR MANDATE

#### MAZUT M100 10585/75

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 300,000 MT Monthly.

FOB Price: \$290 Gross / \$280 Net CIF Price: \$300 Gross / \$290 Net

Commission: \$5 / \$5

### GAS L0.2/26 GOST 305-82

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.

FOB Price: \$310 Gross / \$300 Net CIF Price: \$320 Gross/ \$310 Net

Commission: \$5 / \$5

# **AVAIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

Quantity: Minimum: 1,000,000 BBLS Trial Shipment / Maximum: 5,000,000 BBLS Monthly

FOB Price: \$80 GROSS / \$78 NET CIF Price: \$82 GROSS / \$80 NET

Commission: \$1 / \$1

# **AVAIATION FUEL FOR GAS TURBINE ENGINES (JETA1)**

Quantity: Minimum 1,000,000 BBLS Trial Shipment / Maximum: 5,000,000 BBLS Monthly

FOB Price: \$80 Gross / \$78 Net CIF Price: \$82 Gross/ \$80 Net

Commission: \$1 / \$1

# **LIQUEFIED NATURAL GAS**

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly

FOB: \$300 Gross / \$290 Net CIF: \$310 Gross/ \$300 Net

Commission: \$5 / \$5





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#### VIRGIN D6 FUEL OIL

Quantity: Minimum: 10,000,000 Gallon Trial Shipment / Maximum: 30,000,000 Gallon

Monthly.

FOB: \$0.89 Gross / \$0.87 Net CIF: \$0.92 Gross / \$0.90 Net

Commission: \$0.2

#### **EN590 10PPMs**

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly

FOB: \$320 Gross / \$310 Net CIF: \$330 Gross / \$ 320 Net

Commission: \$5 / \$5

#### **LIQUIDIFIED PETROLEUM GAS**

Quantity: Minimum 50,000MT Trial Shipment/ Maximum 500,000 MT Monthly

FOB: \$300 Gross/\$290 Net CIF: \$320 Gross/\$310 Net

Commission: \$5 / \$5

#### **UREA 46%**

Quantity: Minimum 50,000MT Trial Shipment/ Maximum 500,000 MT Monthly

FOB: \$300 Gross/ \$290 Net CIF: \$320 Gross/ \$310 Net

Commission: \$5/\$5

## AGO (AUTOMOTIVE GAS OIL)

Quantity: Minimum 50,000 MT Trial Shipment/ Maximum 500,000 MT Monthly

FOB: \$290 Gross/ \$280 Net CIF: \$310 Gross/ \$300 Net

Commission: \$5/\$5



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## <u>ULSD</u>

Quantity: Minimum 50,000MT Trial Shipment / Maximum 500,000 MT Monthly

FOB: \$250 Gross/ \$240 Net CIF: \$270 Gross/ \$260 Net

Commission: \$5/\$5

## **LIGHT CYCLE OIL (LCO)**

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000MT Monthly

FOB: \$250 Gross / \$240 Net CIF: \$270 Gross/ \$260 Net

Commission: \$5/\$5

#### **PETROLEUM COKE**

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000MT Monthly

FOB: \$250 Gross/ \$240 Net CIF: \$270 Gross/ \$260 Net

Commission: \$5/\$5

# **BITUMEN 60/70 180/200**

Quantity: Minimum 50,000MT Trial Shipment / Maximum 500,000MT Monthly

FOB: \$250 Gross / \$240 Net CIF: \$270 Gross / \$260 Net

Commission: \$5/\$5

# **BASE OIL SN 150, SN 500**

Quantity: Minimum 50,000MT Trial Shipment/ Maximum 500,000MT Monthly

FOB: \$310 Gross / \$300 Net CIF: \$320 Gross / \$310 Net

Commission: \$5 / \$5

# ESPO GRADE RUSSIAN CRUDE OIL

Qauntity: Minimum 1,000,000 barrelsTrial Shipment / 5,000,000 barrel Monthly

FOB: \$60 Gross / \$50 Net CIF: \$70 Gross / \$60 Net

Commission; \$5/\$5



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#### **FOB TRANSACTION**

- 1. Buyer issues ICPO with Passport Data page and their Tank Storage Agreement (TSA)
- 2. Seller issues commercial invoice (CI) for the available quantity in storage tank along with following documents after receipt of the signed CI.
- (a) Copy of Company Registration Certificate
- (c) Copy of Statement of Product Availability in the Storage Tank in Port.
- (d) Product Passport
- (e) Commitment to Supply
- 3. Buy extend Seller's tank for minimum of two (2) days.
- 4. Seller program Injection & issues buyer following documents after injection;
- (a) Three days (3) Unconditional Dip Test Authorization (DTA)
- (b) Fresh SGS Report inspected Shore tanks
- (c) Tank Storage Receipt (TSR) (d) Authorization for physical verification of the product (ATV)
- (e) Injection Report Shore tank
- (f) Certificate of origin
- (g) Commitment to supply
- (h) Product Passport
- (i) Notarized & endorsed NCND/IMFPA by the seller & their bank.
- (j) Port Security Clearance Letter
- 5. Buyer upon physical verification of the product & POPP confirmation order SGS to conduct Dip Test in the seller tank on buyer's expense.
- 6. Seller commences immediately the injection into buyer's tank and issues the Title of Ownership Certificate to be followed by all export documentation.
- 7. Buyer makes payment by MT103/TT wire transfer for the total product & lifts the product. Seller pays all the intermediaries involve in the transaction.





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## **CIF PROCEDURE**

- 1.Buyer issues ICPO with company registration certificate and representative valid identification Document.
- 2 Seller issues SPA open for Amendments.
- 3.Buyer returns the SPA duly signed via E-mail to Seller. Both lodged SPA to their respective banks.
- 4. Seller sends the following POP documents to Buyer.
- \*Copy of Legalized signed contract
- \*Copy of Certificate of Incorporation
- \*Copy of statement of availability of the product.
- \*Copy of certificate of origin
- \*Copy of product passport analysis
- 5.Buyer makes \$150,000 deposit to seller's account as guarantee performance to enable seller proceed for shipping process, which the same deposited amount will be deducted from the product value.
- 6. Seller's bank issues operative 2% PB in favor of buyer's bank account within 3 working days, which is submitted and detailed in the mutually agreed signed contract.
- 7. Seller's bank sends full Proof of Product (POP) to Buyer's bank and copied to buyer through secured email.
- 8. Shipping commences as per Contract. Upon arrival of cargo at discharge port, payment is affected Via MT 103, after successful SGS inspection/report and against presentation to Buyer's bank of complete set of export documents. Seller transfers the Title Ownership to Buyer. Seller pays to representatives / facilitators involved or Seller pays seller side and buyer pays buyer side.





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#### PROCEDURE FOR TANK TAKE OVER (TTO)

- 1. The Buyer issues an official ICPO containing the Seller's procedure along with buyer Company Certificate of Incorporation.
- 2.Seller issues original MOU.
- 3. Buyer countersign MOU and forward back.
- 4.Upon the receipt of countersign original MOU from the buyer, seller send to buyer's secured email the listed document issued in the name of the initial buyer as stated below:
- a. Export License certificate
- b. Analysis test report
- c. Certificate of origin
- d. Bill of leading
- e. Ullage report
- f. Vessel notice
- g. Cargo manifest
- h. Vessel Q88
- i. Invoice for title transfer
- 5) upon receipt confirmation of the above documents by the buyer. Buyer verifies pop documents /vessel position. buyer makes \$350,000 within 48 hours via TT-MT103 to seller nominated bank.
- 6.Upon seller receipt of the title takeover payment, seller orders for re-rout to buyer's desired port, transfers the title to the potential buyer's company's name and also re-issue all other outstanding documents to the potential buyer's company's and via swift from seller's bank the full prove of product.

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- 7) upon arrival of the vessel at discharge port. Buyer pays 98% of the remaining total product value after successful CIQ/SGS or equivalent inspection via TT-MT103 and tittle of product ownership transfer to buyer.
- 8) seller pays commission to all parties stipulated in the signed NCNDA within 72 hours





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