



# TOO "RT-PETROLEUM"



Almaty, medeu district,  
kabanbay batyra street, 34



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Date: 02nd March, 2023.

Ref: TOO "RT- PETROLEUM -KZ.

Due Date: 30th August, 2025.

We, TOO "RT- PETROLEUM" under penalty of Perjury Hereby Confirm our Availability and Capability to Supply the under listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the

Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyers, representative and mandates will be considered.

## **TRANSACTION TERMS OF DELIVERY**

Delivery Term: CIF ASWP, FOB, TTO.

Origin: Kazakhstan and non-Kazakhstan.

Loading ports: Port of Aktau / Port of Atyrau / Novorossiysk / Vladivostok / Kozmino.

## **COMMISSION STRUCTURE FOR MANDATE / REPRESENTATIVES.**

\$5 USD per MT Seller's side / \$5 USD per MT Buyer's side. Payment terms: MT103-T/T Wire Transfer for

IMMEDIATE QUANTITY. INSPECTION: SGS or Similar

## **PRODUCT PRICE LIST.**

(1) DIESEL-GAS OIL L0.2-62 GOST 305-82 (Diesel D2)

Quantity: MINIMUM 50.000MT – MAXIMUM 900.000MT x 12 months

Delivery: CIF / FOB (AWSP)

CIF Price: Gross \$480.00 Net \$470.00 USD per Metric Ton,

FOB Price: USD Gross \$470 Net \$460 per Metric Ton,

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton



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(2) MAZUT FUEL OIL 100 GOST 10585/75-99 (Mazut M100)

Quantity: 50,000 Metric Tons – 500,000MT

Available Delivery: FOB AWSP

CIF Price: USD Gross \$480. Net \$470 per Metric Ton,

FOB Price: \$460 USD Gross \$440 USD Net,

Commission: USD 5 seller side, USD 5 Buyer side Per Metric Ton

(3) JET A1-JPA1 COLONIAL GRADE

Quantity: MINIMUM 500.000 – MAXIMUM 5.000.000 Barrels x 12 months Delivery:

CIF / FOB-Spot.

CIF Price: USD Gross \$85 Net \$83 per Barrel,

FOB Price: Gross \$78 Net \$76 USD per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

(4) JET FUEL AVIATION KEROSENE COLONIAL GRADE 54 (JP54) Quantity: MINIMUM 500.000 – MAXIMUM 10.000.000 Barrels x 12 months Delivery: CIF / FOB-Spot.

CIF Price: USD Gross \$84 Net \$82 per Barrel,

FOB Price: Gross \$68/Net \$66 USD per Barrel,

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

(5) D6 VIRGIN FUEL OIL)

Quantity: 50,000,000 – 100,000,000 GLN

CIF Price: Gross \$0.82 Net \$0.80 USD

FOB Price: Gross \$0.66 Net \$0.64 USD per GLN,

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per GLN



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### (6) LCO - LIGHT CYCLE OIL

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 480/MT Gross USD 460/MT Net

FOB Price: USD 440/MT Gross USD 420/MT Net

Commission: USD 5 Buyer side - USD 5 Seller side

### (7) ESPO CRUDE OIL

Min. Quantity: 2,000,000 Barrel

Max. Quantity: 5,000,000 Barrel per Month

CIF Price: USD 85/Bbl. Gross USD 83/Bbl. Net

FOB Price: USD 78/Bbl. Gross USD 76/Bbl. Net

Commission: USD 5 Buyer side - USD 5 Seller side

### (8) 10PPM DIESEL FUEL EN 590

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 480/MT Gross USD 460/MT Net

FOB Price: USD 440/MT Gross USD 420/MT Net

Commission: USD5 Buyer side - USD5 Seller side

### (9) LIQUEFIED PETROLEUM GAS (LPG)




Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month



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CIF Price: USD 480/MT Gross USD 460/MT Net

FOB Price: USD 440/MT Gross USD 420/MT Net

Commission: USD5 Buyer side - USD5 Seller side

(10) LIQUEFIEDNATURAL GAS (LNG)

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 490/MT Gross USD 470/MT Net

FOB Price: USD 460/MT Gross USD 440/MT Net

Commission: USD5 Buyer side - USD5 Seller side

### **FOB PROCEDURE.**

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
2. Seller issues commercial invoice CI, for the available quantity to Buyer, Buyer Signs and returns to Seller with TSA and NCNDA/IMFPA signed by all buyer groups with commission structures.
3. Seller issues, Dip Test Authorization letter sign by all parties including buyers tank farm. 4. Upon the sign of DTA by all parties Seller issues fresh
  - SGS Report,
  - Tank receipt,
  - Injection Report,
  - Certificate of Origin,
  - Product Passport
5. Buyer order SGS to Conduct Dip test of the product in the Seller Tank on buyer expense upon successful dip test, Buyer provides vessel details or Tank details, Seller shall immediately submit the (SGS) inspection Report along with the full Proof of Product (POP) to the Buyer.



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6. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays Commission to all intermediaries.

### TRANSACTION PROCEDURE (TANK TAKE OVER)

1. Upon acceptance of the Seller's offer, the Buyer issues Purchase Order (ICPO) and Passport copy.
2. The Seller issues a Commercial Invoice (CI) for the quantity available in the Rotterdam storage tank. Buyer will sign and resend to the Seller.
3. The Seller issues UDTA to Buyer and to be signed by Buyer and Seller's tank storage company together with below POP documents: - Supply Commitment.

Certificate of Origin (COO)

Product Availability Statement

Tank Storage Receipts (TSR)

ATSC (Authorization to Sell and Collect)

ATV (Authorization to Verify)

4. Buyer pay 3days extortion in seller tank so that Buyer will be able to carry out the inspection and after the tank will be sealed and waiting to receive the Fresh SGS report.
5. After The Buyer receives Fresh SGS report and verified. The Buyer makes full payment for the product value via MT103/TT bank. After confirming the payment by the bank, Seller immediately transfers product Title Ownership to the Buyer and Buyer takes possession of the tank and the rest of the documents.

### TTO TRANSACTION PROCEDURE.

1. Buyer issues ICPO according to the seller's working procedure along with buyer's company certificate of registration or profile with copy of buyer's passport.
2. Seller issues the Title Take-Over Contract (TTO/MOU) addendum for review and endorsement by all parties.
3. Seller issues Proof of Product and Shipping documents as listed below;  
Product Passport (Quantity



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Certificate of Origin

Bill of Lading

Tanker Vessel Q88

(N.O.R) Notice of Readiness

Ullage Report

Cargo Manifest

Invoice for title transfer

4. Upon the receipt of the documents, buyer verifies the availability of the product on high sea and immediately make \$380,000USD security guarantee payment of the total cost of the product which serves as a Title Take-Over Fee
5. Upon seller receipt of the title takeover payment, seller orders for re-rout to buyer's desired port, transfers the title to the potential buyer's company's name and also re-issue all other outstanding documents to the potential buyer's company's and via swift from seller bank the full prove of product. Vessel arrives the discharge port and buyer carries out the CIQ/SGS inspection and upon a successful inspection, buyer pays by MT103 T/T for the full product to the seller

## FOB TRANSACTION PROCEDURE

1. Buyer issues ICPO & Tank storage agreement TSA
6. 2. Seller issue commercial invoice C.I. to the buyer, buyer sign and return commercial invoice
7. 3. Seller lodge the finalized Commercial Invoice with the bank and seller proceeds to verify
8. and pay two (2) days buyer tank storage as a commitment to supply and upon confirmation
9. of seller payment by buyer tank operator buyer immediately pay additional 3 days to obtain
10. the total of 5 days tank storage receipt needed for the transaction issued in buyer name.
11. 4. Seller inject the product into buyer tanks and provide buyer with the below POP documents
12. a. 48 hours fresh SGS report (Analysis report Q&Q of the product)
13. b. Injection Report
14. c. DTA (Dip Test Authorization)
15. d. Certificate of Origin
16. e. ATSC (Authorization to Sell and Collect)



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17. f. Statement of Availability of Product
18. g. ATV (Authorization to Verify)
19. 5. NCNDA/IMFPA will be signed by all intermediaries involved with seller bank endorsement.
20. 6. After confirmation of the above POP documents and product in tanks, buyer make payment
21. for total cost of product value via MT103 and seller transfer to buyer the product title and
22. one (1) year contract.
23. 7. Seller pays all intermediaries involved in the transaction according to the signed NCNDA/
24. IMFPA

### CIF TRANSACTION PROCEDURE

1. Buyer issues ICPO must be with buyer company letterhead and buyer banking information and buyer any form of IDENTIFICATION, (or international passport).
2. Seller issues commercial invoice to Buyer, the seller secures the product allocation per buyer's ICPO or signed SPA under the buyer's company name and issue the following PPOP documents.
  - (A) Seller Irrevocable Commitment to Supply
  - (B) Statement of availability of product
  - (C) Certificate of origin
  - (D) Product Passport Analysis
4. Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. Seller PRE- pay 50% and buyer also pay 50% freights to the shipping company for transporting of the product to buyer's final discharge port.
5. Seller issues the full POP documents:
  - a) Copy of license to export, issued by the department of the Ministry of Energy.
  - b) Copy of Approval to Export, issued by the Ministry of Justice.
  - c) Copy of statement of availability of the product.
  - d) Copy of the refinery commitment to produce the product.
  - e) Copy of Transnet contract to transport the product to the loading port.
  - f) Copy of the port storage agreement.
  - g) Copy of the charter party agreement to transport the product to discharge port.
  - h) Copy of Vessel Questionnaire 88.
  - i) Copy of Bill of Lading.
  - j) SGS Report at loading port.



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- k) Dip test Authorization (DTA) & ATB
- l) NOR /ETA
- m) Certificate of Ownership Transfer
- n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy

6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total shipping value to Seller's Bank within 48hours (two banking days) By MT103.

7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.



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