



LIMITED LIABILITY COMPANY "NHKRESURS"

692918, PRIMORSKY KRAI, NAKHODKA, SEVERNY AVE., 6, APT. 108

TELEPHONE: +79199967362, WHATSAPP: +79199967362

E-MAIL: LLCNHKRESURS@MAIL.RU

OGRN: 1222500010171 INN: 2503142979 KPP: 250301001



DATE: 01st MARCH 2025

EXPIRE DATE 28th OCTOBER 2025

SOFT CORPORATE OFFER

LLC "NHKRESURS" issues this official SOFT CORPORATE OFFER with full power and authority under Penalty of Perjury with given terms and conditions and confirm our readiness to execute a Sales and Purchase Agreement directly with end Buyers and Mandates, for supply of the following commodities in accordance with the terms and procedures of the Refinery as stipulated in this SCO

PAYMENT TERMS: MT103-T/TWIRE TRANSFER FOR IMMEDIATE QUANTITY

DELIVERY: FOB & CIF BASIS

INSPECTION: SGS OR SIMILAR

AVAIATION KEROSENE COLONIAL GRADE 54 JET FUEL KAZAKHSTAN ORIGIN

Quantity: Minimum: 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly

FOB Price: \$85 Gross / \$82 Net

Commission: \$1 / \$1

AVAIATION FUEL (JETA1) KAZAKHSTAN ORIGIN

Quantity: Minimum 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly

FOB Price: \$87 Gross / \$85 Net

Commission: \$1 / \$1

LIQUEFIED NATURAL GAS KAZAKHSTAN ORIGIN

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly

CIF Price: \$370 Gross / \$360 Net

Commission: \$5 / \$5

VIRGIN D6 FUEL OIL KAZAKHSTAN ORIGIN

Quantity: Minimum: 10,000,000 Gallon Trial Shipment / Maximum: 30,000,000 Gallon Monthly.

FOB: \$0.89 / \$0.87

Commission: \$0.2

EN590 GOST 10PPM KAZAKHSTAN ORIGIN

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly

FOB: \$470 Gross / \$465 Net

CIF Price: \$460 Gross / \$455 Net

Commission: \$5 / \$5

UREA 46% PRILLED & GRANULAR KAZAKHSTAN ORIGIN

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.

CIF Price: \$310 Gross / \$3050 Net

Commission: \$5 / \$5

PETROLEUM COKE KAZAKHSTAN ORIGIN

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 400,000 MT Monthly.



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CIF Price: \$80 Gross / \$70 Net

Commission: \$1 / \$1

LIGHT CYCLE OIL (LCO) KAZAKHSTAN ORIGIN

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 900,000 MT Monthly.

CIF Price: \$310 Gross / \$300 Net

Commission: \$5 / \$5

MAZUT M100 10585/75 KAZAKHSTAN ORIGIN

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 300,000 MT Monthly.

FOB Price: \$380 Gross / \$370 Net

CIF Price: \$390 Gross / \$385 Net

Commission: \$5 / \$5

LIGHT CRUDE OIL KAZAKHSTAN ORIGIN

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.

CIF Price: \$310 Gross / \$300 Net

Commission: \$5 / \$5

AUTOMOTIVE GAS OIL – AGO KAZAKHSTAN ORIGIN

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.

FOB Price: \$330 Gross / \$3200 Net

CIF Price: \$340 Gross / \$330 Net

Commission: \$5 / \$5

DIP AND PAY FOB PROCEDURE ROTTERDAM AND HOUSTON PORT

1. Seller Official Mandate issues SCO, and buyer issue ICPO with scan passport copy.
2. Seller Issue CI for the available quantity in the storage tank, Buyer signs and return the CI to seller with their signed TSA (Tank Storage Agreement) for Seller approval also NCNDA/IMFPA signed by all parties.
3. Seller pay 3days to buyer's tank farm first, upon the confirmation of seller payment to buyer tank farm, buyer pay 2day to his Tank Farm and provide us 5days valid TSR.
4. Seller issues the following pop documents:
 - Product Passport issued by SGS
 - SGS Report. Not less than 24 hours
 - Injection Report
 - Certificate of Origin
 - Commitment to supply
 - Availability of product
5. Upon the confirmation of pop document and fresh SGS buyer conduct, dip Test on his Tank Farm.
6. Buyer make 100% payment by MT103 TT wire transfer for the total product and Seller pays commission to all intermediaries Involved in the transaction 24 hours after confirmation of the buyer payment.

FOB WORKING PROCEDURE ROTTERDAM AND HOUSTON PORT

1. Buyer send a Corporate Profile, along with a full ICPO, a current and valid (TSA) not older than 30 days Validity from the issued date, and buyer passport data page, Seller verifies and approves Buyer's TSA.



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2. The seller issues a Commercial Invoice of the product in the seller's tanks at the port, and the buyer signs and returns the commercial invoice with an acceptance letter.

3. Seller submits a 48-hour old hard copy of fresh SGS Report to buyer Tank Farm Company in Rotterdam or Houston for verification of the SGS report with SGS in Rotterdam or Houston Port

4. Upon confirmation of SGS Report by Buyer's Tank Company in Rotterdam or Houston, Seller requests for buyers active & Operational TSR for injection program. (TSR days depend on the quantity to be injected). Seller injects product to buyer's tank and issues following POP documents to the buyer:

Q&Q analysis report done by Indigenous Lab at the port of Origin.

Full Injection report

ATV / UDTA

Copy of product Certificate of Origin

Copy of product Export License to port.

Allocation transfer Certificate.

Authority to sell and collect (ATSC).

5. Buyer conducts Dip test on the product at the buyer's cost for reconfirmation.

6. Upon confirmation of the SGS test by the buyer for quantity and quality, the buyer makes 100% payment via MT103 for the total value of the product injected into the buyer's tanks.

7. Seller pays all intermediaries involved via NCNDA/IMPFA and subsequently, monthly shipments continue as per terms and conditions of the sales and purchase agreement contract between the buyer and seller.

REFINERY APPROVED FOB WORKING PROCEDURE TANK TO VESSEL JURONG PORT

1. Buyer issues ICPO with banking details, corporate profile & registration certificate, customer information summary (CIS), passport copy of authorised representative.

2. Seller issues commercial invoice of the products in the storage tanks at the port of Jurong, Buyer signs and return commercial invoice along with an acceptance letter of commitment to execute transaction.

3. Seller issues to Buyer the below Partial POP Documents:

- Statement of Product Availability in Storage Tank.
- Tank Storage Receipt (TSR) with verifiable Barcode.
- Notice of Readiness with tank farm contact details.
- Tank Extension Invoice issued to the buyer by the tank farm where the product is stored in Jurong.

4. Buyer makes payment and extends Seller's tank for three days [within 2-3 days after receiving the invoice issued by the Tank Farm] and obtains fresh TSR on their name & secures their Clearance Access Entrance Permit [CAEP], Inspection Permit and Required Accreditation from the Tank Farm Company for Buyer's representatives & Inspection team to have access and gain entrance to the Tank Farm Storage Terminal and schedule appointment to perform Dip Test on the stored product in Seller's rented/leased ex-shored tanks in Jurong Port, Singapore. [Buyer's financial responsibility].

NOTE: Physical meeting with the Tank Farm and/or entrance into the storage facility is only possible Upon successful tank extension payment fee being paid to and confirmed by the Tank Farm.

5. upon completion of the above, Seller issues to Buyer Change of Ownership Title & Allocation and Transaction



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REFINERY APPROVED FOB WORKING PROCEDURE TANK TO VESSEL JURONG PORT

1. Buyer issues official Irrevocable Corporate Purchase Order (ICPO) with full banking information, Company Profile, Buyer's Passport copy, company registration certificate, copy of Seller's Transaction Procedure and latest valid POF.
2. Seller issues Commercial Invoice to buyer, Buyer countersigns within 24 hours and returns to seller.
3. Seller issues the following PPOP document to Buyer:
 - A. Authorization to Verify (ATV) via Email/Telephone
 - B. Passport product Analysis.
 - C. Notice of Readiness to inject (NOR)
 - D. Certificate of Origin.
 - E. Tank Storage Receipt (TSR)
4. Within 48 hours of receiving PPOP documents, buyer pays extension cost direct to Seller's Tank Farm Company.
5. Seller issue DTA (authorization to dip test), Access Permit and Buyer Conducts DipTest/SGS at seller's tanks.
6. Buyer provides Seller/Refinery with Buyer's Vessel/Tank information's.
7. Seller commences injection immediately into Buyer's Vessel/Tank within maximum 48hours Buyer Pays via MT103 /TT and issues all export documents.
8. Both parties sign a one-year contract.
9. Seller pays commissions to mandates and intermediaries within 24 hrs. after confirmation of the buyer's payment.

REFINERY APPROVED FOB WORKING PROCEDURE TANK TO VESSEL DOHA PORT

1. Buyer issues ICPO.
2. Seller issues Commercial Invoice (CI), buyer signs and returns back to seller.
3. Seller issues to buyer the next documents:
 - a. ATSC
 - b. DTA
 - c. PRODUCT PASSPORT
 - d STATEMENT AVAILABILITY OF PRODUCT
4. Buyer extend seller tanks for Two days and dip test/inspection is conducted immediately on sellers account.
5. Seller injects into buyer's vessel and buyer conducts its own DIP TEST Inspection for Q & Q of the Petroleum Products
6. Buyer successful Q &Q Dip test on the product, buyer makes the payment for the total value of product injected into the tanks through of MT103 - TT.
7. Upon seller receives the payment for the product from the buyer, seller issues to buyer the Title ownership of the product and all exporting document of the product

REFINERY APPROVED FOB WORKING PROCEDURE TANK TO TANK JURONG PORT

1. Buyer send a Corporate Profile, along with a full ICPO, a current and valid (TSA) and buyer



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passport data page, Seller verifies and approves Buyer's TSA.

2. The seller issues a Commercial Invoice of the product in the seller's tanks at the port, and the buyer signs and returns the commercial invoice with an acceptance letter.

3. Seller submits a 48-hour old hard copy of fresh SGS Report to buyer Tank Farm Company in Jurong port/ Singapore for verification of the SGS report with SGS in Jurong port/Singapore.

4. Upon confirmation of SGS Report by Buyer's Tank Company in Jurong port/Singapore, Seller requests for buyers active & Operational TSR for injection program. (TSR days depend on the quantity to be injected). Seller injects product to buyer's tank and issues following POP documents to the buyer:

- * Q&Q analysis report done by Indigenous Lab at the port of Origin.

- * Full Injection report

- * ATV / UDTA

- * Copy of product Certificate of Origin

- * Copy of product Export License to port.

- * Allocation transfer Certificate.

- * Authority to sell and collect (ATSC).

5. Buyer conducts Dip test on the product at the buyer's cost for reconfirmation.

6. Upon confirmation of the SGS test by the buyer for quantity and quality, the buyer makes 100% payment via MT103 for the total value of the product injected into the buyer's tanks.

7. Seller pays all intermediaries involved via NCNDA/IMPFA and subsequently, monthly shipments continue as per terms and conditions of the sales and purchase agreement contract between the buyer and seller

CIF PROCEDURES VESSEL 70%/30% PAYMENT BY SELLER & BUYER

1. Buyer issues ICPO in accordance with Seller working procedure along with buyer passport.

2. Seller issues draft contract (SPA) to buyer open for amendment; buyer review and sign mutually accepted contract and return to seller within 2 working days along with BCL (Bank Comfort Letter) from buyer's bank.

3. Seller review contract SPA acknowledged and registered /legalize it through the ministry of energy.

Note: Seller bearing the cost of the registration and legalization.

4. Seller appoints shipping company for buyer and Seller signing Charter Party Agreement both parties finalize. make 70% payment and the buyer 30% payment to the vessel/shipping company.

5. Seller bank release Proof of Product as listed below to buyer and bank.

Certificate of origin.

Passport of Product.

Commitment to Supply.

Statement of Product.

Export License.

Registered, Legalized, Approved SPA.

Endorsed Legalization & Notarization NCNDA /IMFPA.

Chartered Vessel Receipt (CVR).

Cargo Manifest.

Tank Ullage report.

Bill of Lading/ Buyer name.

Full Injection Report.

TANK STORAGE RECEIPT (TSR).



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Fresh SGS Report (At Loading Port).

Commercial Invoice.

Certificate of Insurance.

Authorization to Sell and Collect (ATSC).

Authorization to Verify (ATV).

Unconditional DTA - Charter Party Agreement (CPA).

Vessel Q88.

E.T.A (Estimated Time of Arrival) Of Vessel.

Vessel (N.O.R) Notice of Readiness.

Shipping schedule stating estimated time of departure, estimated time of arrival.

6. Upon arrival of the vessel at Buyer's discharge port, Buyer provides seller with shore tank storage facility coordinates and necessary requirements to enable Buyer's SGS/CIQ conduct Dip Test.

7. Seller issues to Buyer Full DTA for immediate proceeding of inspection by Buyer's SGS/CIQ Agent.

8. Seller's Bank issuing Full Proof of Product (FULL POP/CURRENT DATED SGS REPORT)

Buyer's bank pays the 100% of Total value of the product in Buyer's storage tank by wire transfer MT103 in accordance with the Seller's invoice and SGS/CIQ inspection report.

9. Upon confirmation of the payment, Seller issues to the Buyer the title of ownership and all Exporting documents and Buyer pays commission in accordance with the NCNDA/IMFPA.

TRANSACTION PROCEDURE FOR CIF

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.

2. Seller issues Draft Sales and Purchase Agreement Contract and, Commercial Invoice for buyer's review and signing.

3. Buyers sign the Sales and Purchase Agreement Contract and Commercial Invoice back to the seller.

4. Seller registers and legalizes the signed Sales and Purchase Agreement Contract.

5. Seller sends legalized contract and below Partial POP Documents to buyer as listed below:

Certificate of Origin

Commitment to Supply

Product Passport

Refinery Company Registration Certificate

6. Buyer issues their Financial Guarantee SBLC (MT760) to cover the first shipment to seller's bank in 7 working days bank.

7. If buyer fails to issue (MT760) in 7 working days bank, buyer shall make guarantee deposit of 3% TT Wire from total value of the Contract to seller's fiduciary bank account as performance to secure the allocation which will be deducted from the first shipment. Alternatively, the buyer shall make the payment for the freight delivery to the buyers nominated port.

8. Upon confirmation of buyer's SBLC or guarantee deposit of 3% to seller's bank OR Freight/Transportation payment, seller will issue 2% Performance Bond, Full POP and Shipping Documents via SWIFT bank - to- bank as shown below:

(a) Product Allocation Export Permit

(b) Allocation Title Ownership Certificate

(C) Trans-Neft Contract to transport the product to the loading Port storage agreement

(d) Charter party Agreement to transport the product to discharge port

(e) Tank Storage Receipt

(f) SGS Quality and Quantity Certificate Bill of Landing

(H) Vessel Questionnaire 88



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9. Seller/ buyer signs the CPA with a shipping company and issues the Full POP documents to buyer's bank.

10. Shipment commences and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS Inspection and makes operative SBLC MT760 or makes payment for the full shipment via TT Wire or MT103

(TTO) TANK TAKE OVER TRANSACTION PROCEDURE

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with Guarantee Letter to take over Title of the product.

2. Seller issue draft (MOU) agreement to Buyer countersign and return back to seller.

3. Upon Seller receipt of sign MOU-contract from the buyer, Seller legalizes the agreement with the ministry of energy, agriculture & trade Russian federation.

4. Seller sends to Buyer the following documents for Buyer's confirmation.

a. Seller's Export License/Registration Certificate

b. Bill of Lading- (in the name of previous buyer as Consignee.)

c. Vessel Tanker Details.

d. Product Passport-Dip-Test Report.

e. Proforma Invoice.

f. 3% Payment deposit Invoice.

g. Cargo Manifest.

h. Cargo Ullage Report.

i. Q88

5. Buyer confirms the goods documents and makes 3% down deposit which stands as an Allocation and Security Guarantee payment to the seller nominated bank by T/T Wire Transfer within 3 banking days to enable seller to change every document to buyer's name and instruct the vessel captain to re-route the vessel to the new buyer's destination port. The 3% deposit Payment made shall be deducted from the total payment value of the takeover product.

6. Seller releases a fresh dated Dip-Test Authorization-DTA to Buyer to order SGS inspection or Equivalent inspection team for Q & Q inspection upon goods/cargo arrival at the discharge port.

7. Upon the successful completion of Dip-test inspection, Buyer make the balance 97% payment by MT103 wire transfer for the total goods value, Seller transfers Title of ownership Certificate to buyer's name as the legitimate owner of the goods and commence trans loading.

8. Trans-loading commences immediately.

9. Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the product from the Buyer's bank.



CEO: Stenkin Roman Alexandrovich