

Address: ATYRAU REGION, ATYRAU G.A., ATYRAU, SULTAN BEYBARYS AVENUE, 237

> Email: sales@gasandchemical.com Phone: +7 747 046 8633 BIN: 120440007431



SOFT CORPERATE OFFER

We GAS & CHEMICALS LLP, on behalf of our end seller/ cooperating refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate offer with given terms and conditions as stated in this offer to confirm our readiness and to intermediate a Sales transaction between the end buyer and end seller with the capability and availability for sales of the following commodities according to the terms and conditions stipulated in this soft corporate offer.

AVAILABLE PRODUCTS AND PRICE

PRODUCT: DIESEL FUEL EN590 10PPM

QUANTITY: MINIMUM 50,000 MT - MAXIMUM 300,000 MT

FOB PRICE: \$ 470 GROSS / \$460 NET

COMMISSION: \$5/\$5

PRODUCT: AVIATION KEROSENE JET FUEL A1

QUANTITY: MINIMUM 1,000,000 BBL - MAXIMUM 3,000,000 BBL

FOB PRICE: \$80 GROSS / \$78 NET

COMMISSION: \$1/\$1

PRODUCT: LIQUEFIED NATURAL GAS

QUANTITY: MINIMUM 100,000 MT - MAXIMUM 300,000 MT

FOB PRICE: \$270 GROSS / \$260 NET

COMMISSION: \$5/\$5



Address: ATYRAU REGION, ATYRAU G.A., ATYRAU, SULTAN BEYBARYS AVENUE, 237

> Email: sales@gasandchemical.com Phone: +7 747 046 8633 BIN: 120440007431



TRANSACTION PAYMENT METHODS;

Payment: USDT or MT103

Inspection: SGS or Similar

Products origin: Republic of Kazakhstan

STANDARD FOB PROCEDURE (TANK TO TANK) 1

- 1. Buyer issues ICPO and Company Registration Certificate or any I.D. With Tank Storage Agreement (TSA) for seller's verification.
- 2. Seller issues Draft Commercial Invoice, Buyer signs and returns to Seller.
- 3. Seller lease and pays the buyer's tank for 2 days for the Injection Process, Buyer do pay his Tank Farm Company for 3 days within 48 hours after his Tank Farm Company confirm received the payment from Seller Company.
- 4. Seller provides buyer with FULL POP Documents:
 - A. Fresh SGS Report less than 48 hours
 - B. Dip Test Authorization-Unconditional
 - C. Injection Report
 - D. Tank Storage Receipt with GPS Coordinates
 - E. Tank Farm Bar-code Information
 - F. Letter of Commitment to Supply "Endorsed.
 - G. Registration Certificate & Export License Copy
 - H. Authority to Sell & Collect (ATSC)
 - I. ATV
- 5. Buyer conducts Dip-Test, via SGS on buyer's cost and after Dip-Test Buyer makes payment Based on Q&Q by MT103 wire transfer / TT according to the final Commercial Invoice.
- 6. Seller transfers the title of ownership as per Buyer's instruction. Buyer lifts the product.
- 7. Seller pay commission according to signed IMFPA within 48 hours.



Address: ATYRAU REGION, ATYRAU G.A., ATYRAU, SULTAN BEYBARYS AVENUE, 237

> Email: sales@gasandchemical.com Phone: +7 747 046 8633 BIN: 120440007431



STANDARD FOB PROCEDURE (TANK TO TANK) 2

- 1) Buyer issues ICPO, Company Registration Certificate and TSA.
- 2) Seller issues commercial invoice of product in tanks, buyer signs and return commercial invoice along with an acceptance letter to execute transaction.
- 3) Seller issues a Confidentiality & Non-Circumvent Letter to be signed by all parties (Seller, Buyer and Buyer Tank Farm) and Seller issues a copy of the SGS Report to Buyer's Tank Farm only, to verify SGS Report according to the signed Confidentiality & Non-Circumvent Letter.
- 4) Upon confirmation of SGS Report by Buyer's Tank Farm Company, Seller issues Tank to Tank Injection Agreement (TTIA) to be signed by Buyer and Buyer's Tank Farm and returned to Seller with Authorization to Inject (ATI) from Buyer Tank Farm within 48 hours for the issuance of the next documents.
- 5) Seller issues following POP documents to buyer:
 - ~ Injection Schedule.
 - ~ Unconditional Commitment to Supply
 - ~ Statement of Product Availability
 - ~ Act of Transfer / Change of Ownership Documents
 - ~ Fresh Update SGS Report
 - ~ Unconditional Dip test authorization letter (DTA)
 - ~ Tank Storage Receipt (TSR)
 - ~ Authorization to verify physically the product in seller's tank (ATV)
 - ~ Injection Report
- 6. Buyer and his testing teams conducts Dip test on the product. Buyer presents its TSR and injection commences from seller's tank to buyer's tank.
- 7. Upon completion of injection, seller issues full Injection report and to buyer and buyer makes 100% payment via MT103 for the total value of product injected into the tanks.
- 8. Seller pays all intermediaries involved in the transaction and subsequently monthly transactions continue as per terms and conditions of the sales and purchase agreement contract between buyer and seller. The subsequent delivery shall commence according to the terms and conditions of the contract.



Address: ATYRAU REGION, ATYRAU G.A., ATYRAU, SULTAN BEYBARYS AVENUE, 237

> Email: sales@gasandchemical.com Phone: +7 747 046 8633 BIN: 120440007431



STANDARD FOB PROCEDURE (TANK TO VESSEL) 1

- 1. SELLER RECEIVES BUYER'S ICPO AND SELLER ISSUES COMMERCIAL INVOICE FOR THE TOTAL PRODUCT IN SELLER'S LEASED TANK
- 2. BUYER SIGN AND STAMP COMMERCIAL INVOICE THEN RETURN TO SELLER ALONG WITH BUYER'S CHARTER PARTY AGREEMENT (CPA)
- 3. SELLER ISSUES BELOW PPOP:

COMMITMENT LETTER TO SUPPLY

STATEMENT OF PRODUCT AVAILABILITY

VESSEL NOTICE OF READINESS (TO BE SIGNED AND RETURNED BY LOGISTICS COMPANY)

- 4. SGS SENDS EMAIL NOTIFICATION TO BUYER OFFICIAL CORPORATE EMAIL AS READY AND ON STANDBY TO CONDUCT TEST ANALYSIS, THEN BUYER PAYS FOR THREE DAYS SELLER TANK LEASE TO SELLER OR TANK FARM BENEFICIARY ACCOUNT TO ENABLE DIP TEST AND INJECTION SCHEDULE INTO BUYER VESSEL
- 5. SGS TEAM CONDUCTS TEST ANALYSIS OF PRODUCT STORED IN TANK, AND SGS SENDS FRESH REPORT DIRECTLY FROM SGS OFFICIAL EMAIL TO BUYER OFFICIAL BUSINESS EMAIL.
- 6. SELLER ISSUE TTVIA TO BE SIGNED BY ALL PARTIES

UPON SUCCESSFUL INJECTION INTO BUYER VESSEL SELLER SUBMITS THE FULL INJECTION REPORT TO THE BUYER AND BUYER ORDERS HIS INSPECTION TEAM TO CONDUCT Q & Q TEST ON THE PRODUCT.

- 7. BUYER MAKES 100% PAYMENT BY MT103 FOR THE TOTAL PRODUCT INJECTED INTO THE SELLER VESSEL
- 8. SELLER PAYS COMMISSION TO ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION WITHIN 24 HOURS AFTER CONFIRMATION OF THE BUYER'S PAYMENT



Address: ATYRAU REGION, ATYRAU G.A., ATYRAU, SULTAN BEYBARYS AVENUE, 237

> Email: sales@gasandchemical.com Phone: +7 747 046 8633 BIN: 120440007431



STANDARD FOB PROCEDURE (TANK TO VESSEL) 2

- 1. BUYER ISSUE ICPO CONTAINING THE SELLER'S WORKING PROCEDURE WITH BANKING DETAILS AND SCANNED COPY OF PASSPORT AND COMPANY CERTIFICATE
- 2. SELLER ISSUE COMMERCIAL INVOICE OF THE PRODUCT AT THE STORAGE TERMINAL, BUYER SIGN AND RETURN BACK THE COMMERCIAL INVOICE TO SELLER.
- 3. SELLER ISSUES THE BELOW PARTIAL POP DOCUMENTS:
- A. COPY COMMITMENT TO SUPPLY
- B. COPY STATEMENT OF AVAILABILITY OF PRODUCT
- C. AUTHORIZATION TO VERIFY THE PRODUCT IN THE SELLER'S TANK (ATV) VIA EMAIL
- D. COPY AUTHORITY TO SELL AND COLLECT (ATSC)
- E. INVOICE FOR 2 DAYS SELLER TANK EXTENTION TO BE PAID VIA USDT OR MT103 (NO FORM OF BANK INSTRUMENT I ACCEPTABLE).
- 4. THE BUYER COMMENCE DIP TEST IN THE SELLER TANK BEFORE INJECTING ON THE BUYER VESSEL.
- 5 SELLER ISSUE TO BUYER FULL POP AS LISTED BELOW:
- A. GPS COORDINATE-TANK STORAGE RECEIPT (TSR) WITH SCANNED BARCODE,
- B. INJECTION SCHEDULE.
- C. DIP TEST ANALYSIS REPORT.
- D. FRESH SGS REPORT.
- 6. ALL INTERMEDIARIES INVOLVE IN THE TRANSACTION SIGN AND ENDORSE NCNDA/IMFPA.
- 7. UPON SUCCESSFUL DIP TEST IN SELLER TANKS, PRODUCT WILL IMMEDIATELY BE INJECTED INTO BUYER'S VESSEL, BUYER MAKES PAYMENT FOR THE PRODUCT VIA MT103 AND SELLER TRANSFERS' TITLE OWNERSHIP TO BUYER.
- 8. SELLER PAY OUT COMMISSION TO ALL PARTIES.

