



DATE OF ISSUE: 01-01-2025

EXPIRE DATE: 22-12-2025

TO: END BUYER / BUYER'S MANDATE

## **SOFT CORPORATE OFFER**

On behalf of our End Seller/Refinery, STERLING ENERGY LLP. is a full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the End Buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

### **TERMS OF NEGOTIATION:**

Delivery: CIF/FOB

Payment Term: TT Wire Transfer MT103, Cryptocurrency (BTC) Performance Bond: 2% operative PB will be issued from Seller's bank to the buyer bank. Quality: Q&Q test report will be conducted at the loading port by SGS or Equivalent at the expense of Seller. Products Origin: KAZAKHSTAN, AZERBAIJAN/RUSSIA AND NON-RUSSIA.

### **PRICE LIST & PRODUCT**

#### **AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL (JP54)**

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 500,000BBLs MONTHLY: 5,000,000BBLs

PRICE FOB: US \$66 GROSS, US \$64 NET PER BBL COMMISSION: \$2 ON THE SELLER SIDE AND US \$2 ON THE BUYER SIDE.

#### **EN590 10PPM/50PPM**

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000MT MONTHLY: 200,000MT

PRICE FOB: US \$450 GROSS, US \$440 NET PER MT COMMISSION: US \$10

PRICE CIF: US \$480 GROSS, US \$470 NET PER MT COMMISSION: US \$10

SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE.

#### **LIQUEFIED PETROLEUM GAS (LPG)**

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000MT MONTHLY: 200,000MT

PRICE CIF: US \$420 GROSS, US \$410 NET PER MT COMMISSION: US \$10



## GREEN PRODUCTION LLP

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SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE.

### ESPO CRUDE OIL

ORIGIN: KAZAKHSTAN

Min. Quantity: 1,000,000 Barrel

Max. Quantity: 5,000,000 Barrel per Month

CIF Price: USD 80/Bbl. Gross USD 78 /Bbl. Net

FOB Price: USD 70/Bbl. Gross USD 68/Bbl. Net

Commission: USD 1 Buyer side - USD 1 Seller side

### BITUMEN GRADE 40/50, 60/70, 80/100

ORIGIN: KAZAKHSTAN

Minimum Quantity: 50,000 Metric Tons per month Maximum

Quantity: 500,000 Metric Tons per month

Price on CIF: \$360.00USD GROSS /\$360.00USD NET

Commission: \$5Buy side. Seller side\$5 50USD Per MT

### PETCOKE

ORIGIN: KAZAKHSTAN

QUANTITY: 50,000 Metric tons' trial shipment with up to 500.000 Metric tons

CIF monthly twelve (12) Months.

PRICE CIF \$340 GROSS! \$330 NET.

COMMISSION: Seller side \$5.00 / Buyer side \$5.00

### HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

ORIGIN: KAZAKHSTAN

Quantity: 50,000 Metric Tons– 500,000MT

CIF Price: Us\$ 480.00 Gross / Us\$470.00 Net Per Mt.

FOB Price: Us\$ 460.00 Gross / Us\$450.00 Net Per Mt.

Commission: \$5buy Side. Seller Side\$5 Per Mt

### AGO

ORIGIN: KAZAKHSTAN

Quantity: 50,000 Metric Tons– 500,000MT

available Delivery: FOB AWSP

CIF Price: USD Gross \$380/370 Net per Metric Ton,

Commission: USD 5 seller side, USD 5 Buyer side Per Metric Ton

### DIESEL GAS OIL (D6)

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000,000 MT MONTHLY: 100,000,000 MT

PRICE FOB: US \$0.62 GROSS, US \$0.60 NET PER GALLON COMMISSION: US \$ 0.02 PRICE CIF: US \$0.80 GROSS, US \$0.78 NET PER GALLON COMMISSION: US \$ 0.02 SHARING: \$ 0.1 ON THE SELLER SIDE AND US \$ 0.1 ON THE BUYER SIDE

### JET A1

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 1,000,000 BBLS MONTHLY: 2,000,000BBLS

PRICE FOB: US \$76 GROSS, US \$74 NET PER BBL COMMISSION: US \$2

SHARING: \$1 ON THE SELLER SIDE AND US \$1 ON THE BUYER SIDE

### UREA

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 5,000 MT MONTHLY: 100,000 MT

PRICE CIF: US \$390 GROSS, US \$380 NET PER MT COMMISSION: US\$10

SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE



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### DIESEL GAS D2 OIL

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000MT MONTHLY: 200,000MT

PRICE FOB: US \$420 GROSS, US \$410 NET PER MT COMMISSION: US \$10

PRICE CIF: US \$430 GROSS, US \$420 NET PER MT COMMISSION: US \$10

SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE.

### LIQUEFIED NATURAL GAS (LNG)

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000 MT MONTHLY: 500,000MT

PRICE FOB: US \$410 GROSS, US \$400 NET PER BBL COMMISSION: US \$10

PRICE CIF: US \$420 GROSS, US \$410 NET PER BBL COMMISSION: US \$10

SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE.

### LCO - LIGHT CYCLE OIL

ORIGIN: KAZAKHSTAN

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 470/ MT Gross USD 460 /MT Net

Commission: USD 5 Buyer side - USD 5 Seller side

### **PROCEDURE FOB PROCEDURE FOR DIP & PAY TANK TAKE OVER**

- 1 Buyer sends ICPO in line with seller working procedure
2. Seller issues Commercial Invoice CI. The buyer signs within 24hrs and returns to the seller within its validity.
3. Upon receipt and acceptance of the signed CI, Buyers pays 1-day tank extension to the refinery company fiduciary Account or usdt wallet account
4. DTA to be completed and signed by buyer and seller in order for Dip Test carried out
5. Upon the extension of 2-day tank, the seller issues the below full POP documents; A. Fresh SGS Report.  
B. Product reservoir receipt.  
C. Accreditation Certificate.  
D. Product passport (Quantity and Quality Analysis)  
E. Authorization to sell and collect. ATSCC.  
F. Pre-Injection Report.  
G. NCNDA/IMFPA (to be completed by all intermediaries)  
H. Certificate of Product Origin.  
I. Authority to Verify. (ATV either physically or otherwise)
6. Upon receipt and confirmation of the above POP documents, the Buyer provides its testing officials (SGS or INTERTEK) and the needed test are carried out on the product in the seller's tanks.
7. Buyer upon successful dip test makes full payment by MT103/ TT wire transfer for the total product and seller pays commissions according to signed NCNDA/IMFPA to all intermediaries involved in the transaction within 24hrs after confirmation of buyer payment and Injection commences immediately.
8. Seller issues Title of Ownership and Contract for buyer desired duration upon successful completion of trial order

### **DIP AND PAY PROCEDURES FOR FOB**

1. Buyer issues ICPO with seller working procedure on it as transaction procedure with banking details and Buyer passport scan copy.
2. Seller issues the Commercial Invoice (CI) of the product in tanks at port, Buyer signs and returns back Commercial Invoice to Seller
3. Seller issues to Buyer the below document for verification of the product (PPOP):



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Tank Storage Receipt (TSR) Statement of Product Availability Authorization to Verify (ATV)  
Dip Test Authorization (DTA) Letter

4. Upon Successful Verification of the PPOP, Buyer contacts seller's Tank Storage Company and requests for payment invoice. The buyer extends the seller's Tank and makes arrangement for Dip Test Schedule.
5. Upon successful Dip Test in Seller's Tanks, Buyer makes payment for the total cost of product based on the SGS Report via MT103 and Seller transfer title ownership to buyer and send all exportation documents to buyer, Buyer lift product into Vessel or completely take over seller's tanks for further product storage.
6. Buyer NCNDA/IMFPA will be signed by all intermediaries involved in the transaction and forward to seller for endorsement, Seller provides the below documents. Endorsed NCNDA/IMFPA Authorization to Sell and Collect (ATSC)
7. Buyer gets back to Seller with NCNDA/IMFPA signed by all Group with commission Structure so all parties can receive their commissions immediately.
8. Seller issues final agreement to Buyer to review contract on R&E Monthly Deliveries,
9. Buyer reviews and approves contract and issued SBLC/ DLC Irrevocable, Non-Transferable, Auto Revolving for 12 months shipment value, Documentary Letter of Credit for length of Contract and for each lifting as schedule
10. Buyer pays after successful Dip Test by MT103 wire transfer on each Monthly delivery.
11. The Subsequent delivery shall commence according to the terms and conditions of the Contract and Seller pays

### **FOB WORKING PROCEDURE (Tank to Tank) FOB Rotterdam.**

1. Buyer issue ICPO with full banking information, Company Certificate of Incorporation documents, Copy of passport of the Signature holder.
2. The Seller Issues Commercial Invoice (CI) for the available quantity in the Seller's Storage Tank to the Buyer, Official acceptance letter, The Buyer signs and return the CI to the Seller with their signed Tank Storage Agreement (TSA) to enable the Seller's Verify and Approve his storage facilities for injection programming.
3. The Seller issue the following document to buyer for verification of the product.
  - a. Commitment to Supply
  - b. Certificate of Origin
  - c. Fresh SGS (not older 48hrs)
  - d. Authorization to Verify (ATV)
  - e. Tank Storage receipt (TSR)
  - f. Unconditional DTA
  - g. Report Injection
  - H. Product Passport
  - i. Authorization to Collect & Sell (ATCS)
4. The Buyer Conducts Dip Test in the Seller's Reservoir and provide Tank Details to the Seller, upon successful dip test seller and buyer signed Tank to Tank Injection Agreement (TTTIA) to commence injection of product into the Buyer's Tank.
5. Buyer makes payment Within Twenty-Four (24) hours of the product via MT 103 /TT and Seller transfer title to the buyer.
6. Seller pays for commission in accordance to the endorsed NCNDA/IMPFA to all intermediaries involved in the transaction within 48 hours after the seller receive the payment of the buyer.
7. Seller send to the buyer the SPA for the year contract of the allocation of the purchase product.

NOTE:

BUYER SHOULD SUBMIT THE 1DAY TSR ON SELLER'S NAME BEFORE GETTING THE POP/SGS DOCUMENTS

### **THE NON- NEGOTIABLE PROCEDURE FOR CIF**

- 1 Upon verification and acceptance of the seller's Corporate Offer (SCO) the buyer issues the Irrevocable Corporate Purchase Order (ICPO) copying this working procedure, and to include the following:



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- a. The buyer's company full banking details.
  - b. The authorized signatory/ officer's data page of his/her Passport.
    1. Seller issues drafted Contract (open for possible amendments) to buyer. Buyer signs, seals and returns the Contract with buyer's company Information sheet (CIS) and buyer's identity, for final endorsement. Seller gives the below listed Partial proof of product and transports product to loading port through refinery's emails
  - a. Refinery's commitment to supply. b, Certificate of origin.
  - b. Statement of availability of product from the ministry
  - c. Product quality passport (Analysis test report).
    2. Within 48 hours after receiving PPOP documents, buyer will be entitled to make a guarantee payment (freight charge (10%) of the total product cost to seller fiduciary account for the first trial shipment.
    1. After successful first trial shipment seller's shall immediately issue a complete POP documents to the buyer's :
      - a. Copy of license to export, issued by the department of the Ministry of Energy;
      - b. Copy of Approval to Export, issued by the Ministry of Justice;
      - c. Copy of statement of availability of the product;
      - d. Copy of the refinery commitment to produce the product;
      - e. Copy of Transnet contract to transport the product to the loading port;
      - f. Copy of the port storage agreement;
      - g. Copy of the charter party agreement to transport the product to discharge port;
      - h. Copy of Vessel Questionnaire 88;
      - i. Copy of Bill of Lading;
      - j. SGS Report at loading port;
      - k. Dip test Authorization(DTA)& ATB;
      - l. NOR/ETA;
      - m. Certificate of Ownership Transfer;
      - n. Allocation Transaction Passport Code Certificate(ATPCC) by Ministry of Energy.
    2. Subsequent Shipment commences after POP document as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-15 days. The SGS inspection will be borne by the Seller at the loading sea port and Buyer at the unloading seaport.
    3. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ at destination port, Seller immediately issue a draft NCNDA/IMPFA for all intermediaries to fill and sign their details.
- Seller pays commission within 72 hours by swift MT103 to all intermediary's as per signed NCNDA/IMPFA



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