



# UNITED URAL PETROCHEMICAL GROUP

JOINT STOCK COMPANY

**Date of Issue: 10th January 2025**

**Expires: 30th December 2025**

**Ref: SO/7530201/21**

**TO BUYER/BUYER'S REPRESENTATIVES**

**CIF/FOB ROTTERDAM, /HOUSTON/RUSSIAN PORT.**

**UNITED URAL PETROCHEMICAL GROUP** is a legal and official representative to a reputable/reliable refinery willing and ready to supply to you the below listed petroleum products in Russian and Rotterdam/Houston ports.

## **EASTERN SIBERIA PACIFIC OCEAN OIL (ESPO)**

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 54.00BBL NET/ USD \$50.00 NET on CIF

FOB Price: Gross USD \$ 50.00BBL NET / USD \$46.00 NET on FOB

## **KAZAKHSTAN AND RUSSIA ORIGIN DIESEL GAS D2 OIL GOST 305-82**

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 330.00MT NET / USD \$ 320.00MT on CIF

FOB Price: Gross USD \$ 320.00MT NET / USD \$ 310.00MT on FOB



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**KAZAKHSTAN AND RUSSIA ORIGIN MAZUT M100 GOST -10585/75/99**

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$290.00/ USD \$ 280.00 NET on CIF

FOB Price: Gross USD \$280.00 / USD 270.00 NET on FOB

**KAZAKHSTAN AND RUSSIA ORIGIN AVIATION KEROSENE COLONIAL  
GRADE 54 JET FUEL**

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 84.00BBL NET/ USD \$80.00 NET on CIF

FOB Price: Gross USD \$ 80.00BBL NET / USD \$76.00 NET on FOB

**VIRGIN FUEL OIL D6**

Minimum Quantity: 400,000,000 Gallons per Month

Maximum Quantity: 800,000,000 Gallons per Month

CIF Price: Gross USD \$ 0.80 / USD \$ 0.78 NET on CIF

FOB Price: Gross USD \$ 0.78 / USD \$0.76 NET on FOB



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**KAZAKHSTAN AND RUSSIA EXPORT BLEND CRUDE GOST 51 858-2002 / GOST 9965-76**

Minimum Quantity: 10,000 Barrels per Month

Maximum Quantity: 3,000,000 Barrels per Month

CIF Price: Gross USD \$56.00 / USD \$ 54.00 NET on CIF

FOB Price: Gross USD \$54.00 / USD \$ 52.00 NET

**LIQUIDIFIED PETROLEUM GAS. GOST 20448-90**

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 1,000,000 Metric Tons per Month

CIF Price: Gross USD \$ 300.00MT / USD \$ 290.00MT NET on CIF

FOB Price: Gross USD \$ 290.00MT / USD \$ 280.00MT NET on FOB

**LIQUEFIED NATURAL GAS (LNG) LIFTABLE QUANTITY**

Minimum Quantity: 100,000Metric Tons Per Month

Maximum Quantity: 400,000Metric Tons Per Month

CIF Price: Gross USD \$ 280.00MT / USD \$ 270.00MT NET on CIF

FOB Price: Gross USD \$ 270.00MT / USD \$ 260.00MT NET on FOB

**FUEL OIL CST-180**

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD\$260.00/ USD\$250.00 NET on CIF

FOB Price: Gross USD \$250.00/ USD \$240.00 NET on FOB

OGRN: 1247700181300 | INN: 9703174712 | KPP: 770301001 | OKPO: 77184051

Email: [info@uniteduralpetro.ru](mailto:info@uniteduralpetro.ru), [sales@uniteduralpetro.ru](mailto:sales@uniteduralpetro.ru)

Tel & Whatsapp: +7 (962) 911-37-06 | Company Address: 123112, Moscow,

Presnensky Municipal District,

Presnenskaya Embankment, 12, Room 6/92

Branch Office: Republic of Kazakhstan, 010000, Astana,

Nura District, Turan Ave., 20, np14



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**UREA 46% PRILLED & GRANULAR (KAZAKHSTAN AND KAZAKHSTAN AND RUSSIA ORIGIN)**

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 50,000 Metric Tons Month

CIF Price: Gross USD \$ 240.00 / NET USD \$ 230.00 on CIF

FOB Price: Gross USD \$ 230.00 / NET USD \$ 220.00

FOB/Novorossiysk/Rotterdam.

**SULPHURGRANULAR**

Minimum Quantity: 50,000 metric tons per month

Maximum Quantity: 500,000 metric tons per month

CIF Price: Gross USD \$250 /NET USD \$240 on CIF

FOB Price: Gross USD \$250 /NET USD \$230 on FOB

**KAZAKHSTAN AND RUSSIA ORIGIN JET A1 FUEL**

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 84.00BBL NET/ USD \$80.00 NET on CIF

FOB Price: Gross USD \$ 80.00BBL NET / USD \$76.00 NET on FOB



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**KAZAKHSTAN AND RUSSIA CRUDE OIL REBCO 51 GOST 8582002**

Minimum 500,000 Bbl Trial Shipment /

Maximum: 3.000,000 Bbl Monthly

CIF: \$40.00 USD Gross/\$36.00 USD Net Per Bbl

FOB: \$36.00 Gross/\$32 Net

COMMISSION: \$2 Buyer side and \$2 Seller Side

**DI-AMMONIUM PHOSPHATE (DAP)**

Minimum Quantity: 5,000 MT

Maximum Quantity 100,000 MT

FOB Price: Gross 330 USD Net 320 USD CIF

Price: Gross 350 USD Net 340 USD

Commission 5 USD Seller side, 5 USD Buyer side.

**DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL (EN590)**

Minimum Quantity: 20,000 metric tons

Maximum Quantity: 300,000 metric tons

CIF price: GROSS USD \$500.00 MT NET: USD \$ 450.00 MT

FOB Price: GROSS USD \$ 450.00 MT NET: USD \$ 440.00 MT





## **UNITED URAL PETROCHEMICAL GROUP** JOINT STOCK COMPANY

### **BASE OIL**

SN 100 - \$320 Gross / 310 Net

BS 150 - \$330 Gross / 320 Net

SN150 - \$300 Gross / 290 Net

SN 300 - \$320 Gross / 310 Net

SN 500 - \$330 Gross / 320 Net

COMMISSION STRUCTURE: \$5 USD seller side and \$5 USD buyer side

### **GASOLINE RON95**

Minimum 50,000 MT Trial Shipment

Maximum 500,000 MT Monthly

CIF: \$320 Gross / \$310 Net Per MT

FOB: \$310 GROSS/\$300 NET

Commission: \$5 Buyer side / \$5 Seller Side

### **SUPPLIER TRANSACTION DELIVERY PROCEDURES AND TERMS ON THE BASIS OF {TTO}**

- 1. Seller Issue Soft Corporate Offer (SCO) indicating Transaction Procedures and Terms to Respective Buyer for review and confirm Soft Corporate Offer (SCO).**
- 2. Buyer issue/addressed Irrevocable Corporate Purchase Order {ICPO} along with**

**Company Profile and Personal Identity such as Passport Data Page to REFINERY COMPANY., upon approve by Refinery- Supplier.**

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3. Seller Issue Memorandum of Understanding (MOU) to Buyer, Buyer countersign- seals and return to Supplier Company for approval-acceptance. After buyer and seller sign the MOU, the Seller sends the following documents to the buyer via email for verification.

- a. **PRODUCT PASSPORT (QUANTITY & QUALITY DIP TEST ANALYSIS REPORT)**
- b. **CERTIFICATE OF ORIGIN**
- c. **BILL OF LADING**
- d. **TANKER VESSEL Q88 DOCUMENT E.T.A. (ESTIMATED TIME OF ARRIVAL) OF VESSEL**
- e. **VESSEL (N.O.R) NOTICE OF READINESS**
- f. **ULLAGE REPORT**
- g. **FREIGHT/CARGO MANIFEST**
- h. **INVOICE (ALLOCATION SECURITY & GUARANTEE PAYMENT)**

4. Buyer confirms the documents and makes payment \$350,000.00 USD for Allocation Security & Guarantee Payment to the Seller nominated bank by T/T Wire Transfer within 2 Banking days which shall be deducted from the total payment value of the takeover Product.

5. Upon Seller receipt of the title takeover payment, Seller transfers the title to the Buyer company's name and re-issue all other outstanding Documents to the Buyer company's name and re-route the Vessel to Buyer's Destination Port.

6. The Seller shall also hand over to the Buyer through the Vessel Captain, the Authorization to Board the Vessel (ATB) along with the Authorization for Dip-Test (DTA) upon the arrival of the Vessel at the Discharge Port. Seller shall also provide the Buyer the re-issued Shipping Documents in the Buyer's company name with the tracking information immediately.

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7. The Shipping Documents to the Title will be re-issued by the Charter party to the name of the Buyer including: Bill of Lading. The Certificate of Origin of the Product will also be re-issued to the Buyer as the Cargo Consignee.
8. The inspection at the Loading Port remains the Russian Standard GOST R Quality and Quantity Analysis Report with the Dip-Test Authorization while the inspection at the Discharge Port will be performed by Society General De Surveillance (SGS) or CCIC/CIQ at the expense of the Buyer.
9. Upon arrival of Vessel at the Discharge Port/Unloading Port (to be communicated to the Vessel Captain) and the Buyer carries out the CIQ/SGS inspection and upon a successful inspection, the Buyer makes payment for product by MT103 and the Vessel Captain hand-over all the Original Documents to the Buyer. The payment terms remain MT103 TT Wire Transfer, and the Allocation Security & Guarantee payment shall be deducted from the product total value.





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**SELLER / REFINERY CIF PROCEDURES**

1. Buyer issue ICPO.
2. Seller issued SPA for buyer review and countersign
3. Seller issues bellow PPOP documents to buyer.
  - A. Commitment to supply
  - B. Availability of product
  - C. Analysis Report issued by GOST R
  - D. Certificate of Origin
4. Seller sends buyer the shipping company details and the shipping company issue CPA for both seller and buyer to sign/seal and finalize the charges, and buyer will receive the Q88/bill of lading/vessel tanker details
5. Upon Vessel arrival at buyer Port of Destination, Seller issue ATB/DTA for buyer/buyer's inspection team to conduct CIQ or its equivalents.
6. Buyer pays for product amount via MT103 and Seller Transfer ownership Title / Full POP to buyer's name.
7. Buyer discharges the product and Seller pays commissions within 48 hours.



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**CIF AWSP PROCEDURES.**

- 1. Buyer accepts sellers working procedures and issues ICPO with Passport copy of buyer.**
- 2) Seller issues/ send draft copy of sales & purchase agreement to buyer, open for amendments.**
- 3) Buyer returns to seller signed sales & purchase agreement with provision of Buyer's Vessel Charter Party Agreement (CPA) from Russian Charter Company for approval, (CPA must reflect Seller's refinery name as supplier). Along with letter of acceptance.**
- 4. Upon CPA verification and approval, Seller issues/ send the following PPOP documents to Buyer.**
  - A. Commitment to supply**
  - B. Availability of product**
  - C. Analysis Report issued by GOST R**
  - D. Certificate of Origin**
- 5. Seller and buyer contact the shipping company and request for payment invoice for both seller and buyer to finalize the charges, and Both parties equally share cost of charter covering one month voyage for quantity of trial order. Buyer and Seller will receive the Q88/bill of lading/vessel tanker details.**



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6. Upon Vessel arrival at buyer Port of Destination, Seller issue ATB/DTA for buyer/buyer's inspection team to conduct CIQ or its equivalents.
7. Buyer pays for product amount via MT103 and Seller Transfer ownership Title / Full POP to buyer's name.
8. Buyer discharges the product and Seller pays commissions within 48 hours.

**FOB PROCEDURES TANK TO VESSEL**

1. Buyer issues ICPO with full banking details and CP to Mandate/Seller
2. Seller issues commercial invoice (CI), Buyer signs and returns commercial invoice with provision of buyer's Vessel Charter Party Agreement (CPA) from Russian Charter company for approval, (CPA must reflect Seller's refinery name as supplier).
3. Upon CPA reception and verification, Seller issues PPOP documents to buyer:
  - A. Certificate of origin
  - B. Commitment Letter to Supplier
  - C. Notice of Readiness
  - D. Authorization to sell & collect.



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4. Buyer provide Q88 with full details of the captain and Readiness to Receive the fuel into the vessel (RTRF) to Seller
5. Seller provides to buyer
  - A. SGS report,
  - B. Pre- Injection Report,
  - C. DTA
6. Buyer appoint their testing teams SGS or Equivalent to conduct dip test in seller tank before injection to buyer's vessel or alternatively conduct test upon injection completion into quality and quantity injected to the vessel.
7. Upon injection to buyer vessel, buyer make 100% payment via MT103/TT to seller's nominated bank.
8. Seller issue Tittle ownership documents to buyer upon confirm buyer payment.
9. Seller pays commission to seller side and buyer side as structured in NCNDA/IMPFA and contract commence.



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**SELLER / REFINERY FOB PROCEDURES**

1. Seller Official Mandate issues SCO, and buyer issue ICPO with scan passport copy.
2. Seller Issue CI for the available quantity in the storage tank, Buyer signs and return the CI to seller with their signed TSA (Tank Storage Agreement) for Seller approval also NCNDA/IMFPA signed by all parties.
3. Seller pay 4 days to buyer's tank farm first, upon the confirmation of seller payment to buyer tank farm, buyer pay one day to his Tank Farm and provide us 5days valid TSR.
4. Seller issues the following pop documents:
  - Product Passport issued by SGS.
  - SGS Report. Not less than 24 hours
  - Injection Report
  - Certificate of Origin
  - Commitment to supply
  - Availability of product
5. Upon the confirmation of pop document and fresh SGS buyer conduct, dip Test on his Tank Farm.
6. Buyer make 100% payment by MT103 TT wire transfer for the total product and Seller pays commission to all intermediaries





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**FOB PROCEDURES TANK EXTENSION**

1. **BUYER ACCEPTS SELLER WORKING PROCEDURE AND ISSUE ICPO**
2. **SELLER'S ISSUES COMMERCIAL INVOICE (CI), BUYER SIGNS AND RETURNS BACK COMMERCIAL INVOICE.**
3. **SELLER ISSUE TSR WITH GPS COORDINATE TO BUYER COMPANY,**
4. **BUYER CONTACTS THE SELLER'S STORAGE FACILITY FOR TANK EXTENSION TO**

**ENABLE BUYER APPROVAL TO GAIN ACCESS TO THE FACILITY AND EXECUTE THE QUALITY & QUANTITY INSPECTION IN SELLER TANK FARM FOR FRESH ANALYTICAL REPORT/RESULT BY SGS.**

**5. AFTER SUCCESSFUL DIP TEST, (NCNDA/IMFPA) WILL BE SIGNED BY ALL PARTIES.**

**6. SELLER INJECTS PRODUCT INTO BUYER'S VESSEL OR INJECTS INTO BUYER'S TANKS BUYER OR BUYER TAKE OVER THE STORAGE TANKS, WITHIN MAXIMUM 48 HOURS BUYER PAYS VIA MT 103/TT FOR THE SPOT TRANSACTION AND SELLER ISSUES ALL EXPORT DOCUMENTS TO BUYER.**



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**7. UPON CONCLUSION OF FIRST LIFT TRANSACTION SELLER PAYS ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION AND PROCEEDS WITH THE SIGNING OF CONTRACT WITH BUYER.**

**NOTE: Prices are negotiable, and we seriously follow the above procedure.**



**THANK YOU FOR YOUR PATRONAGE:**  
**Sergey Pavlovich Ezubchenko**  
**Managing Director**