



## LLP "OSKAR OIL COMPANY"

SHYMKENT CITY, AL-FARABI DISTRICT, ASKAROVA STREET, 1, KV 1

Email: contact@llp-oskaroil.ru, Telephone: +7963 678 2300

BIN:131040022168 | KATO:791310000

Date Issued: 01<sup>st</sup> April, 2025

6 Months Validity

To: Capable buyer's/buyer's representatives

### SOFT CORPORATE OFFER

LLP "OSKAR OIL COMPANY", do hereby confirm with full legal and corporate responsibility and under the penalty of perjury and regulations of the International Chamber of Commerce (ICC) that we are willing and ready to deliver the below listed commodities for immediate Spot and Contract sales.

## KAZAKHSTAN ORIGIN PETROLEUM PRODUCTS

### MAZUT M100 :

Monthly Quantity: 50,000MT- 1,000,000MT.

Price per MT: FOB \$330 Gross/\$320 Net. CIF \$340 Gross / \$330 Net.

Commission: \$5/\$5.

### D2 GAS OIL:

Monthly Quantity: 50,000MT- 1,000,000MT.

Price per MT: FOB \$330 Gross/\$320 Net. CIF \$340 Gross / \$330 Net.

Commission: \$5 / \$5

### LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50%BUTANEMIX:

Monthly Quantity: 50,000MT- 1,000,000MT.

Price per MT: FOB \$330 Gross/\$320 Net. CIF \$340 Gross / \$330 Net.

Commission: \$5 / \$5

### LIQUEFIED NATURAL GAZ:

Monthly Quantity: 50,000MT- 1,000,000MT.

Price per MT: FOB \$330 Gross/\$320 Net. CIF \$340 Gross / \$330 Net.

Commission: \$5 / \$5

### AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL:

Monthly Quantity: 500,000BBLs-10,000,000BBLs,

Price Per Barrel: FOB \$74 Gross/\$70 Net. CIF 78 Gross/ \$74 Net

Commission: \$2 / \$2.

### DIESEL FUEL EN590:

Monthly Quantity: 10,000MT - 400,000MT,

Price Per MT: FOB \$380 Gross/\$370 Net. CIF \$390 Gross / \$380 Net.

Commission: \$5 / \$5 Per MT.

Нефтяная компания "Оскар"

Г.ШЫМКЕНТ, АЛЪ-ФАРАБИЙСКИЙ РАЙОН, УЛИЦА АСКАРОВА, 1, КВ 1



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### **RUSSIAN ESPO:**

Monthly Quantity: 500,000BBL- 10,000,000BBL

Price Per BBL: FOB \$74 Gross/\$70 Net. CIF 78 Gross/ \$74 Net.

Commission: \$2 / \$2

### **AUTOMOTIVE GAS OIL (AGO):**

Monthly Quantity: 50,000MT-500,000MT

Price Per MT: FOB \$330 Gross / \$320 Net. CIF \$340 Gross / \$330 Net.

Commission: \$5 / \$5.

### **JET FUEL A1 91/91:**

Monthly Quantity: 500,000BBL-10,000,000BBL,

Price Per Barrel: FOB \$74 Gross/\$70 Net. CIF \$78 Gross/ \$74 Net

Commission: \$2/\$2.

### **BITUMEN OF ALL SPECIFICATIONS:**

Monthly Quantity: 5,000MT-150,000MT

Price Per MT: FOB \$330 Gross / \$320 Net. CIF \$340 Gross / \$330 Net.

Commission: \$5/\$5.

### **EURO 4, 5:**

Monthly Quantity: 10,000MT - 300,000MT,

Price Per MT: FOB Price: \$330 Gross / \$320 Net PER MT. CIF Price: \$340 Gross/ \$330 Net.

Commission: \$5 / \$5 Per MT.

### **GASOLINE 95 OCTANES:**

Monthly Quantity: 50,000MT-500,000MT

Price Per MT: FOB \$330 Gross/\$320 Net. CIF \$340 Gross / \$330 Net.

Commission: \$5 / \$5.

### **EXPORT BLEND CRUDE OIL:**

Monthly Quantity: 500,000BBL-10,000,000BBL,

Price Per Barrel: FOB \$74 Gross/\$70 Net. CIF 78 Gross/ \$74 Net

Commission: \$2 / \$2.

### **DI-AMMONIUM PHOSPHATE (DAP) :**

Monthly Quantity: 5,000 MT-100,000MT

Price Per MT: CIF \$210 Gross /\$200 Net.

Commission: \$5 / \$5.

### **UREA GRANULAR AND PRILLED:**

Monthly Quantity: 10,000 MT-300,000MT

Price Per MT: CIF \$350 Gross /\$340 Net.



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Commission: \$5 / \$5.

### PET COKE:

Monthly Quantity: 5,000 MT-500,000MT

Price Per MT: CIF \$190 Gross /\$185 Net.

Commission: \$2.5 / \$2.5

### DIESEL D6 VIRGIN LOW POUR FUEL OIL :

Min. Quantity: 25,000,000 Gallon.

Max. Quantity: 50.000.000 Gallon Per Week,

FOB Price: \$0.94 Gross/\$0.90 Net Per Gallon,

CIF Price: \$0.98 Gross/\$0.94 Net.

Commission: 0.2 Seller Side / 0.2 Buyer Side.

### LIGHT CRUDE OIL:

Monthly Quantity: 10,000MT - 300,000MT,

Price Per MT: FOB \$295 Gross / \$285 Net. CIF \$305 Gross / \$295 Net.

Commission: \$5 / \$5 Per MT.

### ESPO:

Monthly Quantity: 500,000BBLS-10,000,000BBLS,

Price Per Barrel: FOB \$74 Gross/\$70 Net. CIF 78 Gross/ \$74 Net

Commission: \$2 / \$2.

## TERMS OF TRANSACTION:

LOADING PORTS	KAZAKHSTAN PORTS, AKTAU, BAUTINO, KURYK,NOVOROSIYSK, KUZMINO, VLADIVOSTOK, PRIMORSK, UST-LUGA, NAKHODKA, ROTTERDAM PORT (NETHERLAND).
DELIVERY TERM	CIF AND FOB
PAYMENT TERMS	SBLC, IRDLC, T/T
DESTINATION PORTS	ANY WORLD SAFE PORT (AWSP)
CONTRACTUAL PERIOD	SPOT / 12 MONTHS CONTRACT+ ROLLS/EXTENTION



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### **CIF TRANSACTION PROCEDURE**

1. Buyer issues ICPO must be with buyer company letterhead and buyer banking information and buyer any form of IDENTIFICATION, (preferably international passport).
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement with their confirmation letter to confirm that they are willing and able to complete the transaction without changing sellers' procedures.
3. Seller issues commercial invoice to Buyer, Buyer opens SBLC MT 760 within 7 days to enable the seller secure the product allocation under the buyer's company name and issue the following PPOP documents.
  - (A) Seller Irrevocable Commitment to Supply
  - (B) Statement of availability of product
  - (C) Certificate of origin
  - (D) Product Passport Analysis
4. Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port.  
(NOTE: the buyer will partake in CPA charges if they only fail to issue the SBLC according to point .3)
5. Seller issues 2%PB to the buyer's bank alongside the full POP documents:
  - a) Copy of license to export, issued by the department of the Ministry of Energy.
  - b) Copy of Approval to Export, issued by the Ministry of Justice.
  - c) Copy of statement of availability of the product.
  - d) Copy of the refinery commitment to produce the product.
  - e) Copy of Transnet contract to transport the product to the loading port.
  - f) Copy of the port storage agreement.
  - g) Copy of the charter party agreement to transport the product to discharge port.
  - h) Copy of Vessel Questionnaire 88.
  - i) Copy of Bill of Lading.
  - j) SGS Report at loading port.
  - k) Dip test Authorization (DTA) & ATB
  - l) NOR /ETA
  - m) Certificate of Ownership Transfer
  - n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48hours (two banking days) By MT103.
7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.



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### **CIF TRANSACTION PROCEDURE 2**

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:
  - (a) Statement of Availability of Product
  - (b) Commitment to Supply
  - (c) Product Passport
  - (d) Certificate of Origin
4. Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. Buyer and Seller pays 50/50 to the shipping company for transporting of the product to buyer's final discharge port.
5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48hours (two banking days) By MT103.
7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.

### **FOB TRANSACTION PROCEDURE OPTION (TTV)**

1. Buyer issues an official ICPO+ CPA with sellers working procedure & buyer company registration certificate.
2. Seller issues a commercial invoice for first lift quantities for party's signatures and endorsement, Buyer Signs and returns to Seller.
3. Buyer accepts to extend seller's tank in other to make the buyer liable of taking over the tank transfer and DIP TEST. Seller issues the buyer the statement of availability of product,ATV and ATSC document alongside a payment invoice for tank extension 2 days to buyer.
- 4) Upon receipt of payment Seller issues the buyer UDTA.
5. The buyer contacts the seller tank Administrator to execute the Quality and Quantity And to register in the tank farm Terminal prior to inspection.
6. Upon the successful Dip Test Inspection in the Seller's tank, the buyer submits NOR from his shipping Company and Seller injects the product into the buyer's vessel.
7. The Seller releases the complete POP documents to the Buyer, including the following documents \* Resource Confirmation Letter (issued by the end-refinery)
8. The buyer issues 100% payment for the total product by MT103/TT Telegraphic Transfer to the Seller.
9. The Seller transfers the product title with the complete POP Documents to the buyer and pays the commission to all intermediaries involved as per Master Fee Agreement.
10. The Seller issues annual (12 months) delivery contract for buyer to review and acceptance.



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### **FOB TRANSACTION PROCEDURE OPTION (TTT)**

- 1) Buyer issues ICPO alongside with their signed TSA.
- 2) Seller issues Commercial Invoice (CI) For Buyer to sign and return, while seller verifies buyer's TANK FARM.
- 3) Upon successful verification of Buyer's TANK FARM the Refinery makes 3days tank lease payment to the buyer tank farm for the Injection Process, while Buyer pays his TANK FARM Company for 2 days tank storage costs making a complete 5 days storage payment (totaling) 5days TSR.
- 4) Upon both payments confirmations by the buyer's TANK FARM company Seller injects into buyer's tank and issues SGS, ATV and Unconditional DTA.
- 5) Buyer conducts Dip Test and makes the payment for the total value of product injected into the tanks through the means of MT103-TT.
- 6) Seller pays all intermediaries involved in the transaction, and subsequently monthly shipment continues as per terms and Conditions of the sales and purchase agreement contract between buyer and seller.

### **TTO TRANSACTION PROCEDURE**

1. Buyer Issues Irrevocable Corporate Purchase Order (ICPO) with Guaranteed Letter to take over Title of the Product.
2. Seller issues Draft (MOU/TTO) agreement to Buyer to Countersign and return to the Seller.
3. Buyers countersign the original MOU and forward back.
4. Upon the receipt of countersign original MOU from the Buyer, Seller issues the buyer the following documents:
  - \*statement availability of the product from the ministry of energy
  - \*Guarantee and commitment letter to supply
  - \*payment invoice of \$65,000 USD for the product allocation procurement.And once the payment is confirmed then the Seller emails to Buyer the listed document issued in the name of the initial Buyer as stated below via email:
  - A) Product passport (Quantity & Quality Dip Test Analysis Report)
  - B) Certificate of Origin
  - C) Bill of Lading
  - D) Tanker Vessel Q88 Document
  - E) ETA (Estimated Time of Arrival) Of Vessel
  - F) Vessel (NOR.) Notice of Readiness
  - G) Ullage Report
  - H) Cargo Manifest
  - I) Invoice for the Title Transfer Payment (3% of total product value)
5. Upon receiving the documents above, the Buyer verifies the product's availability on the high sea and pays the TITLE TAKEOVER/RE-ROUTING Amount within 48 hours via MT 103 T/T to Seller's Nominated Bank as transaction guarantee. The Seller has the right to provide his fiduciary bank account.
6. Upon Seller receipt of the title takeover payment, Seller Order for Re-Routing to Buyer's Desired Port, Transfers the title to the Potential Buyer's Company's name.



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7. Vessel arrives at the discharge port. Buyer carries out the CIQ/SGS inspection, and upon successful inspection, Buyer pays by MT 103. T/T for the total product cost to the Seller.
8. Seller pays commission to Agents, Brokers, and intermediaries involved in the transaction, and negotiations continue for the 12 months' contract to sign with the Buyer based on this contract terms.



ESTIMESOV TOKHMUKHAMEDOVICH  
Director