



Address: Turkestan region, Saryagash  
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## NOMADGASTRAD LIMITED LIABILITY PARTNERSHIP

Date Of Issue: 15-04-2024  
Expire Dae: 21-06-2025  
To: Mandate/End Buyer

### SOFT CORPORATE OFFER

On behalf of our end Seller/Refinery, LLP NOMADGASTRAD is a full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

### **PRICE LIST & PRODUCT**

#### **AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL (JP54)**

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 1,000,000BBLs MONTHLY: 2,000,000BBLs

PRICE FOB: US \$65 GROSS, US \$61 NET PER BBL COMMISSION: US \$4

PRICE CIF: US \$58 GROSS, US \$56 NET PER BBL COMMISSION: US \$4

SHARING: \$2 ON THE SELLER SIDE AND US \$2 ON THE BUYER SIDE.

#### **EN590 10PPM**

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000MT MONTHLY: 200,000MT

PRICE FOB: US \$520 GROSS, US \$510 NET PER MT COMMISSION: US \$10

PRICE CIF: US \$530 GROSS, US \$520 NET PER MT COMMISSION: US \$10

SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE.

#### **LIQUEFIED PETROLEUM GAS (LPG)**

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000MT MONTHLY: 200,000MT

PRICE FOB: US \$410 GROSS, US \$400 NET PER MT COMMISSION: US \$10

PRICE CIF: US \$420 GROSS, US \$410 NET PER MT COMMISSION: US \$10

SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE.

#### **DIESEL GAS OIL (D6)**

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000,000 MT MONTHLY: 100,000,000 MT

PRICE FOB: US \$0.72 GROSS, US \$0.70 NET PER GALLON COMMISSION: US \$ 0.02

PRICE CIF: US \$0.74 GROSS, US \$0.72 NET PER GALLON COMMISSION: US \$ 0.02

SHARING: \$ 01 ON THE SELLER SIDE AND US \$01 ON THE BUYER SIDE.

#### **JET A1**

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 1,000,000 BBLs MONTHLY: 2,000,000BBLs

PRICE FOB: US \$65 GROSS, US \$61 NET PER BBL COMMISSION: US \$4

PRICE CIF: US \$59 GROSS, US \$57 NET PER BBL COMMISSION: US \$4

SHARING: \$2 ON THE SELLER SIDE AND US \$2 ON THE BUYER SIDE

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### UREA

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 5,000 MT MONTHLY: 100,000 MT

PRICE CIF: US \$330 GROSS, US \$320 NET PER MT COMMISSION: US \$10

SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE

### DIESEL GAS D2 OIL

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000MT MONTHLY: 200,000MT

PRICE FOB: US \$520 GROSS, US \$510 NET PER MT COMMISSION: US \$10

PRICE CIF: US \$530 GROSS, US \$520 NET PER MT COMMISSION: US \$10

SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE.

### LIQUEFIED NATURAL GAS (LNG)

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 100,000 MT MONTHLY: 200,000MT

PRICEOB: US \$210 GROSS, US \$200 NET PER BBL COMMISSION: US \$10

PRICE CIF: US \$420 GROSS, US \$410 NET PER BBL COMMISSION: US \$10

SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE

## FOB PROCEDURE ROTTERDAM / HOUSTON / FUJAIRAH

1. Seller issues SCO. Buyer issues ICPO with banking details.
2. Seller issues commercial invoice to Buyer. Buyer sign and return commercial invoice along NCNDA/IMFPA to Seller within 48hrs.
3. Seller issues to Buyer via email:
  - statement of product availability
  - Q& Q product passport inspection certificate
  - commitment to supply
  - product certificate of origin
  - company certificate of conformity.
  - Tank Storage Receipt
  - ATV
4. Upon confirmation of seller's Tank Storage Receipt TSR, Buyer finalizes the extension of the Tank Storage for a minimum of 3-5 days' duration required by buyer for the inspection and DIP test analysis by SGS of the product.
5. Upon confirmation of the storage extension, Seller issues Injection Report, DTA and SGS Report from onshore tank accordingly for buyer and its SGS Agents to proceed with the dip Test inspection process on seller's tank.
6. SGS inspection company proceeds with the inspection and dip test of product in favor of Buyer at the storage facility. Upon Successful Q&Q Dip Test on the product, SGS issue the inspection report certificate to Buyer.
7. Buyer makes the payment for the Total Value of the Product Injected into the Tanks through the means of MT103-TT. Seller provides all the necessary export documentations to buyer and

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seller changes the ownership title to buyer company name Buyer commences lifting of the product with its Vessel Tanker.

8. Seller releases payment to all intermediaries involved in the transaction, and subsequently monthly shipment continues as per terms and conditions of the sales and purchase agreement contract between buyer and seller.

### PROCEDURES (FOB BASIS)

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
2. Seller issues commercial invoice CI, for the available quantity to buyer, buyer Signs and returns to Seller with TSA and NCNDA/IMFPA signed by all buyer groups with commission structures.
3. Seller issues, Dip Test Authorization letter sign by all parties including buyers tank farm.
4. Upon the sign of DTA by all parties Seller issues
  - a. fresh SGS Report,
  - b. Tank receipt,
  - c. Injection Report,
  - d. Certificate of Origin,
  - e. Product Passport
5. Buyer order SGS to Conduct Dip test of the product in the Seller Tank on buyer expense upon
6. successful dip test, Buyer provide vessel details or Tank details, Seller shall immediately submit
7. the (SGS) inspection Report along with the full Proof of Product (POP) to the Buyer.
8. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays
9. Commission to all intermediaries.

### VESSL TO VESSEL PROCEDURE

1. Buyer issues an official ICPO with full buyer banking details & company registration certificate.
2. Seller issues a commercial invoice for first lift quantities for both party's signatures and endorsement.
3. Buyer provides Charter Party Agreement [CPA].
4. Seller verifies buyers CPA and issues the below-listed Document:
  - (a) Freight cargo manifest.
  - (b) Commitment to Supply.
  - (c) Product Passport Dip Test Report.
  - (d) Authorization To Sell (ATS).
  - (e) Bill Of Lading (B/L).
5. Within 48 hours' buyer contact seller vessel company and obtain access permit and issues his vessel details where the product will be injected at the discharge port. Seller verifies the vessel position and issues NOR\_ ETA ATE\_ DTA.
6. On arrival at the discharge port: the vessels transfer the fuel to the Buyer's nominated vessel.
7. After fuel injection is completed; Buyer conducts DIP TEST Inspection for Quantity and Quality of the fuel.
8. Upon Successful DIP TEST Inspection Q&Q by the Buyer, within 24-48 Hours Maximum Buyer makes payment via MT103 Wire Transfer for the Total Value of the Product Delivered into the Buyer Tank and Simultaneously Title to the Product is Transfer to the Buyer and Seller hand over all Exportation Documentation in relation to the petroleum product.



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9. Commission is paid to Intermediaries involve in the Transaction.
10. Buyer issues non-operative IRDLC for the value of one month's deliveries. Seller issues a 2% performance bond which activates the Buyers bank instrument.
11. Deliveries per contracted delivery schedule begins.

### CIF TRANSACTION PROCEDURE

1. Buyer issues ICPO along the following documents Buyer Company certificate of registration or Company's Profile.
2. Seller issues to buyer the Sales and Purchase Agreement Contract with Commercial Invoice, Buyer sign with initials and return to Seller, alongside Proof of Fund (POF).
3. Seller send to Buyer the below Partial POP documents via Fax/Email;
  - Authority/Authorization to Sell (ATS)
  - Letter of Commitment to supply
  - Product Quality Passport (Dip Test result of product)
4. Within seven (7) banking days upon receipt and confirmation of the PPOP Documents, Buyer issues Pre-Advice via MT799 to seller's nominated fiduciary bank to announce readiness to issue the financial instrument SBLC/MT-760.
5. Within seven (7) banking days upon response from seller's fiduciary bank with readiness to receive the instrument via SWIFT, Buyer issues a Standby Letter of Credit (SBLC MT760) of First Trial shipment value, valid for 366 days as per Seller's approved verbiage.

OR

In alternative buyer pays refundable \$457,850.00 USD via MT103 TT Wiring as a guarantee performance within 72hours if buyer's bank fails to issue Standby Letter of Credit (SBLC MT760) within the stipulated seven (7) banking days which will be deducted from the first shipment value.

6. NCNDA/IMFPA will be sign by all parties to secure payment commissions.
7. Seller and buyer sign Chartered Party Agreement (CPA) with the assign Shipping Company and conclude booking of vessel, shipping schedule preparation with port authority.
8. After confirmation of the buyer's financial commitment or SBLC MT760, Seller will issue to Buyer's bank within five (5) working days the full shipment documents proof of Product (POP) Plus 2% Performance Bond via swift bank-to-bank;
  - Copy of Approval to Export,
  - Copy of License/Permit to Export
  - Copy of Statement of Availability of Product.
  - Copy of the Refinery Commitment to Produce the Product.
  - Copy of Vessel Questionnaire 88.
  - Refinery Certificate of Product Ownership.
  - Copy of Fresh SGS.
  - Copy of Bill of Lading.
  - Copy of the Port Storage Agreement.
  - Copy of the Charter Party Agreement(S) To Transport the Product to Discharge Port.
9. Buyer/Buyer's Bank officer verifies the swift of full POP and the 2% Performance Bond.
10. Delivery commence as per schedule.

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11. Upon arrival at the discharge port, the cargo will be subject to CIQ/SGS inspection at the buyer's expense. Upon completion of CIQ/SGS inspection buyer makes 100% payment via MT103- T/T wire transfer within 5 Working Days from issuance of CIQ/SG certificate at discharge port.
12. Upon receipt of buyer's T/T wire payment, seller pays all intermediaries within 24 hours.

**NOTE:** Other working procedure and price are negotiable. Non-Russia Origin fully available

Serikbaev Ulugbek Bakhytuly  
Sales Director  
LLP "NOMADGASTRade"

# NOMADGASTRade LLP