



Date: 9/04/2025

TO: END BUYER

VIA: Buyers Mandate/ Intermediaries / Re-Seller

EXP: 27/05/2025

SOFT COPORATE OFFER (SCO)

We MALAYSIAN NGV BERHAD Seller confirms with full corporate responsibility under penalty and perjury that we are ready and capable to enter a contract to sell the commodity listed below. All the supply is guaranteed to meet the specifications and to pass the stringent requirements of SGS or equivalent. The sales and purchase contract would be in accordance with international standards and procedures.

ORIGIN: KAZAKHSTAN

COMMODITIES:

DIESEL GASOIL

Quantity order: 50,000mt - 100,000mt per each delivery contract period: 12 months

FOB price: Gross \$\$ net per MT 400.00 / \$ 390.00 net per MT

CIF price: Gross \$ 420.00 / \$ 410.00 net per MT Commission: \$10 (seller side \$5 /buyer side \$5/mt)

DIESEL EN590 "10PPM

Quantity Order 500 -5,000,000 Per MT each delivery contract period: 12 months

FOB Price: USD Gross \$460/ 450 Per MT, Commission: \$10 (Seller side \$5, Buyer side \$5 Per MT)

JP54/ A1)

Quantity order: 1,000,000bls – 5,000,000 BBL per each delivery contract period: 12 months

FOB price: Gross \$ 72.00 / \$ 70.00 net per BBL

CIF price: Gross \$ 87.00 / \$ 85.00 net per BBL Commission: \$5 (seller side \$2.5 /buyer side \$2.5)

VIRGIN OIL (D6)

Quantity order: 100,000,000 - 500,000,000 gallon each delivery contract period: 12 months

FOB price: gross \$ 0.82 / net price \$ 0.74 gallon

CIF price: gross \$ 0.94 / net price \$ 0.92 gallon Commission: \$ 6 (seller side \$0.3 /buyer side \$0.3 gallon)

FOB STANDARD TRANSACTION PROCEDURE

1 The Buyer Issue an ICPO. Containing the seller's work procedures and Banking Details along with TSA (TANK STORAGE AGREEMENT), Buyer Certificate of incorporation, Company Profile (CP) and International Passport Copy.

2 Seller issues commercial invoice of products in tank at port, buyer signs and returns commercial invoice with acceptance letter stating to adhere to seller procedure.

3 The seller issues a copy of the SGS Report strictly to the buyer's Tank farm Company only to verify the SGS Report.

4 After Buyer Tank Farm confirmation of successful verification of SGS Report. The Buyer will provide a five (5) days TSR.

5 Seller issues a draft SPA. All Parties must sign NCNDA and IMFPA for endorsements.

6 The seller issues the following POP documents to the buyer:

(a)SGS report for quality and quantity at seller tank not older than 48 hours

(b)Product injection report at seller tank

(c)Tank storage receipt with full GPS coordinates

(d) Product Certificate of Origin(g)NCNDA-IMFPA agreement

(e)Q&Q

(f)Authorization to sell and collect,



6. The buyer performs a Dip test on the product. Injection. Buyer makes payment for the total value of the product injected into the tank via MT103 -TT.

7 Seller, upon receipt of the payment confirmation in his bank, transfers title of Ownership certificate of the product to buyer and remainder POP documents relating to the exportation of the product.

8 Seller sends payment of all intermediaries involved in the transaction 24 hours after receiving confirmation of Buyer Payment as per signed & sealed NCNDA/IMFPA which is notarized by Public Notary in Kazakhstan and Authorized by Seller's Bank and then monthly remittance is continued as per terms and terms of the contract of sale and purchase agreement t between the buyer and seller.

TANK-TO-TANK PROCEDURE AGREEMENT (TTT)

1. Seller issues Full Corporate Offer to Buyer Company with the Seller acceptable terms and procedure of the transaction.
2. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with his International Passport (Data Page), full banking details and Tank Storage Agreement (TSA).
3. Seller Issue ICC Warning letter to buyer to sign and return within 3 International Working Days
4. Seller issues a Commercial Invoice (CI) for the available quantity in the Seller's storage tank to the Buyer. Buyer signs and return the CI to the Seller.
5. Seller Issue (NOR) Notice of Readiness to the buyer to get it sign from their tank farm as Proof of Storage Availability to receive the product.
6. All Parties must sign NCNDA and IMFPA and endorsement for their commissions
7. Seller proceeds with accreditation and legalization of Commercial Invoice and send to the Buyer the legalized and certified Commercial Invoice with the following Proof of Products (POP).
 - A. SGS Report for Quality and Quantity at Shore Tanks (not older than 72 hours).
 - B. Product Certificate of Origin.
 - C. Product Injection Report at Shore Tank.
 - D. Tank Storage Receipt (TSR) with full GPS Coordinates.
 - E. Unconditional Dip Test Authorization (UDTA).
 - F. Authorization for Physical Verification (ATV) at Seller's Tank.
 - G. Authorization to Sell and Collect (ATSC).
 - H. NCNDA-IMFPA Agreement.
 - I. Commitment to Supply Letter.
8. Buyer conduct Dip Test in the Seller's Reservoir and provides Tank Details to the Seller, to commence injection of product into the Buyer's Tank.
9. Within Twenty-Four (24) Hours, the Buyer issues 100% T/T Wire Transfer payment to the Seller and transfers the Title Ownership to the Buyer's Tank.
10. Seller pays commission to Agents, Brokers and Intermediaries involved in the transaction and negotiations continue for the 12 months contract to sign with the Buyer based on this contract terms

TANK-TO-VESSELS PROCEDURE AGREEMENT (TTV)

1. Buyer sends ICPO along with the Company Profile to the Seller on receipt of Seller's Soft Offer (SCO).
2. Seller issues a Commercial Invoice (CI) for the Buyer to sign and returns the CI with Vessel Charter Party Agreement Contract (CPA) to the Seller acknowledging Buyer's legally binding commitment to purchase under the terms and conditions herein.
3. Seller Issue ICC Warning letter to buyer to sign and return within 3 International Working Days
4. Seller sends the Buyer the following POP Document for Buyers verification.
 - a) ATSC (Authority to Sell Cargo),
 - b) Product Passport (product Analysis Report),
 - c) Availability of the Product Letter,
 - d) Commitment to Supply Letter.



5. Sellers provide the Storage Reservoir Company details of where the Seller product is currently stored for the Buyer to contact and sign the Tank to Vessel Injection Agreement Contract (TTVIAC) with the Reservoir Company, And buyer pay Injection Fees
6. Buyer issues and present the Tank to Vessel Injection Agreement Contract (TTVIAC) to Seller for verification and acceptance.
7. Seller issues Dip Test Authorization document (DTA), which is countersigned & sealed by the Buyer, Seller, and Reservoir Company, along with the NCNDA/IMFPA, to signs by the Seller and Buyer sides, and all Mandates and Intermediaries involved.
8. After the countersigning of DTA by all parties, Seller provides the Reservoir Receipt, a Notice of Readiness (NOR) and injection schedule to Buyer upon injecting the fuel into Buyers' vessel.
9. Seller injects the total product allocation into Buyer's vessel and furnishes Buyer the full Injection Report document to notify and show the Proof of the Products injected into Buyer's vessel and Buyer pay the total product cost by MT 103 T/T to Seller account. The Seller transfers the Title Ownership Certificate to the Buyer.
10. Seller pays commission to Agents, Brokers and Intermediaries involved in the transaction and negotiations continue for the 12 months contract to sign with the Buyer based on this contract terms

