



КАЗЧИН ФОРТУНЕ ОЙЛ
КОМПАНИ
ЖШС

LLP "KAZCHIN FORTUNE OIL COMPANY"

ALMATY, ALATAUSKY DISTRICT, MIKRORAYON ACCENT, BUILDING 60, SQ. 8

BIN:180840007625 RNN:600700791945 KATO:751110000



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Email: info@kazchinfourtun.ru, kazchin-neft@mail.ru

sales@kazchinfourtun.ru

Telephone: +79687576381

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Date: 25th January 2025

10 Months Validity

To: Whom it may Concern

We LLP "KAZCHIN FORTUNE OIL COMPANY" in Collaboration with our Business partners, hereby issue this binding offer with full Corporate responsibility; we confirm and certify that Seller have the intention and capacity to supply the commodities according to the terms and conditions herein stipulated. We Confirm and Certify that. We have the intention and Capacity to Supply the product listed below according to the non-negotiable procedure terms and Conditions

TERMS OF NEGOTIATION

Origin:	<i>Republic of Kazakhstan</i>
Delivering port:	<i>ASWP</i>
Incoterms:	<i>FOB/CIF</i>
Loading Port:	<i>AKTAU/VLADIVOSTOK Rotterdam or any other safe World Port.</i>
Payment Terms:	<i>MT103 T/T Telegraphic Transfer</i>
Inspection:	<i>SGS or Similar</i>
Commission:	<i>Seller's Mandate on Seller Side 50% & Buyer's Mandate on Buyer Side – 50% Percent accordingly.</i>
Insurance:	<i>Paid by Seller, covering 110% of Shipment Value</i>

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AVAILABLE PRODUCTS

MAZUT M100 : Monthly Quantity: 50,000MT- 1,000,000MT. Price per MT: FOB \$360 Gross/\$350 Net. CIF \$370 Gross / \$360 Net. Commission: \$5/\$5.

D2GAS OIL : Monthly Quantity: 50,000MT–1,000,000MT. Price Per MT: FOB \$350 Gross/\$340 Net. CIF \$360 Gross / \$350 Net. Commission: \$5/\$5.

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LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50%BUTANEMIX: Monthly Quantity: 20,000 MT-500,000 MT. Price Per MT: FOB \$360 Gross / \$350 Net. CIF \$370 Gross / \$360 Net. Commission: \$5/\$5.

LIQUEFIED NATURAL GAZ. :Monthly Quantity: 20,000MT–500,000MT Price Per MT: FOB \$330 Gross / \$320 Net. CIF \$340 Gross / \$330 Net. Commission: \$5/\$5.

AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL :Monthly Quantity: 500,000BBL-10,000,000BBL, Price Per Barrel: FOB \$60 Gross/\$56 Net. CIF 64 Gross/ \$60 Net Commission: \$2/\$2.

DIESEL FUEL EN590: Monthly Quantity: 10,000MT - 300,000MT, Price Per MT: FOB \$420 Gross/\$410 Net. CIF \$430 Gross / \$420 Net. Commission: \$5/\$5 Per MT.

AUTOMOTIVE GAS OIL (AGO): Monthly Quantity: 50,000MT-500,000MT Price Per MT: FOB \$360 Gross / \$350 Net. CIF \$370 Gross / \$360 Net. Commission: \$5 / \$5.

JET FUEL A1 91/91: Monthly Quantity: 500,000BBL–10,000,000BBL Price Per BBL: FOB \$70 Gross/\$66 Net. CIF 74 Gross/ \$70 Net Commission: \$2/\$2.

BITUMEN OF ALL SPECIFICATIONS: Monthly Quantity: 5,000MT-150,000MT Price Per MT: FOB \$330 Gross / \$320 Net. CIF \$340 Gross / \$330 Net. Commission: \$5/\$5.

EURO 4, 5: Monthly Quantity: 10,000MT - 300,000MT, Price Per MT: FOB Price: \$360 Gross / \$350 Net PER MT. CIF Price: \$370 Gross/\$360 Net. Commission: \$5/\$5 Per MT.

GASOLINE 95 OCTANES: Monthly Quantity: 50,000MT-500,000MT Price Per MT: FOB \$360 Gross/\$350 Net. CIF \$370 Gross / \$360 Net. Commission: \$5 / \$5.

EXPORT BLEND CRUDE OIL GOST 9965-76: Monthly Quantity: 500,000BBL- 10,000,000BBL Price Per BBL: FOB \$70 Gross/\$66 Net. CIF \$74 Gross /\$70 Net. Commission: \$2/\$2.

DI-AMMONIUM PHOSPHATE (DAP): Monthly Quantity: 5,000 MT-100,000MT Price Per MT: CIF \$360 Gross /\$350 Net. Commission: \$5/\$5.

PETCOKE OF ALL SPECIFICATIONS: Monthly Quantity: 5,000MT-150,000MT Price Per MT: CIF \$140 Gross / \$130 Net. Commission: \$5/\$5

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UREA GRANULAR AND PRILLED :Monthly Quantity: 5,000 MT-100,000MT Price Per MT: CIF \$350 Gross /\$340 Net. Commission: \$5/\$5.

DIESEL D6 VIRGIN LOW POUR FUEL OIL : Min. Quantity: 25,000,000 Gallon. Max. Quantity : 50.000.000 Gallon Per Week, FOB Price: \$2.66 Gross/\$2.62 Net Per Gallon, CIF Price: \$2.70 Gross/\$2.66 Net . Commission: 0.2 Seller Side/0.2 Buyer Side.

LIGHT CRUDE OIL: Monthly Quantity: 10,000MT - 300,000MT, Price Per MT: FOB \$360 Gross / \$350 Net. CIF \$370 Gross / \$360 Net. Commission: \$5/\$5 Per MT.

ESPO: Monthly Quantity: 500,000BBL- 10,000,000BBL Price Per BBL: FOB \$74 Gross / \$70 Net. CIF \$78 Gross / \$74 Net. Commission: \$2/\$2.

CIF TRANSACTION PROCEDURE (1)

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing. Buyer signs the contract and return back to the seller.
3. Seller send's partial POP to Buyer via email:
 - Statement of Availability of Product
 - Commitment to Supply
 - Product Passport
 - Company Registration Certificate
 - Product Allocation Export License



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4. Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port.
5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48hours (two banking days) By MT103.

CIF TRANSACTION PROCEDURE (ALLOCATION PROCUREMENT)

1. BUYER ISSUES ICPO WITH LETTER OF ACCEPTANCE TO SELLER UPON RECEIPT OF SOFT CORPORATE OFFER AND PRODUCE LETTER OF ACCEPTANCE PAYMENT ON ALLOCATION OF MINISTRY OF ENERGY
2. SELLER ISSUES SALES PURCHASE AGREEMENT, (SPA) AND OPEN FOR AMENDMENT, BUYER SIGNS AND RETURNS BACK THE SIGNED SPA TO SELLER WITH THE OFFICIAL ACCEPTANCE LETTER FOR THE PAYMENT OF ALLOCATION PROCUREMENT FEE.



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3. THE SELLER ISSUES PAYMENT INVOICE UNDER FIDUCIARY COMPANY FOR THE ALLOCATION PROCUREMENT WITH LETTER OF AUTHORIZATION TO BUYER REMITTING THE PAYMENT UNDER FIDUCIARY ACCOUNT (BANKING PURPOSE). UPON EXECUTED BY THE BUYER AND CONFIRMATION OF THE PAYMENT THE SELLER ISSUE THE FOLLOWING PPOP DOCUMENTS. SELLER ISSUE LETTER OF AUTHORIZATION TO BUYER REMITTING THE PAYMENT UNDER FIDUCIARY ACCOUNT (BANKING PURPOSE). SELLER ISSUE LETTER OF COMMITMENT DELIVERY AND GUARANTEE OF THE PRODUCT TO BUYER

- A. SELLER IRREVOCABLE COMMITMENT TO SUPPLY
- B. STATEMENT OF AVAILABILITY OF PRODUCT
- C. CERTIFICATE OF ORIGIN
- D. COMMERCIAL INVOICE FOR THE FIRST VALUE SHIPMENT

4. BUYER REVIEWS DRAFT AGREEMENT AND THEN RETURNS TO SELLER SIGN IN WORD FORMAT AND PDF FORMAT, SELLER ACKNOWLEDGED AND SUBMIT THE CONTRACT TO THE MINISTRY OF ENERGY FOR LEGALIZATION ON SELLER EXPENSES.

5. UPON THE CONFIRMATION OF THE LISTED PARTIAL PPOP, BUYER BANK ISSUES IRREVOCABLE, NON OPERATIVE, NON-TRANSFERABLE, INDIVISIBLE LETTER OF CREDIT (SBLC FROM FOREIGN COUNTRY) ACCORDING TO SELLER'S FIDUCIARY BANK VERBIAGE TO SELLER NOMINATED FIDUCIARY OFFSHORE BANK ACCOUNT FOR FIRST MONTH SHIPMENT. SHOULD BUYER FAIL TO ISSUE PAYMENT INSTRUMENT WITHIN 7 WORKING BANKING DAYS, BUYER WILL MAKE CASH DEPOSIT OF \$310,000 USD BY TT WIRE



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TRANSFER FOR SECURITY GUARANTEE TO ENABLE SELLER CHARTER VESSEL AND COMMENCE SHIPMENT, AND THIS PAYMENT WILL BE DEDUCTED FROM THE TOTAL COST OF PRODUCT AFTER INSPECTION AT DISCHARGE PORT, OR LEGAL ACTION WILL BE TAKEN AGAINST BUYER FOR DEFAULT.

6. SELLER IS NOT ALLOWED DELIVERING TTO CARGO FOR BUYER FOR THE FIRST SHIPMENT. TTO CARGO ONLY ABLE TO OFFER TO BUYER AFTER COMPLETING FIRST TRIAL SHIPMENT WITH CONCERN OF BUYER BEFORE SELLER COMMITTING ANY TTO SHIPMENT.

7. SELLER'S BANK REPLIED WITH 2% PB TO ACTIVATE THE LETTER OF CREDIT ISSUED BY THE BUYER BANK. SELLER'S BANK ISSUES FULL POP DOCUMENTS TO THE BUYER'S BANK ALONGSIDE WITH 2% PERFORMANCE BOND (PB2%).

- a) COPY OF LICENSE TO EXPORT, ISSUED BY THE DEPARTMENT OF THE MINISTRY OF ENERGY ,
- b) COPY OF APPROVAL TO EXPORT, ISSUED BY THE MINISTRY OF JUSTICE.
- c) COPY OF STATEMENT OF AVAILABILITY OF THE PRODUCT.
- d) COPY OF THE REFINERY COMMITMENT TO PRODUCE THE PRODUCT.
- e) COPY OF TRANSNET CONTRACT TO TRANSPORT THE PRODUCT TO THE LOADING PORT.
- f) COPY OF THE PORT STORAGE AGREEMENT.



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- g) COPY OF THE CHARTER PARTY AGREEMENT TO TRANSPORT THE PRODUCT TO DISCHARGE PORT.
- h) COPY OF VESSEL QUESTIONNAIRE 88.
- i) COPY OF BILL OF LADING.
- j) SGS REPORT AT LOADING PORT.
- k) DIP TEST AUTHORIZATION (DTA) & ATB
- l) NOR /ETA
- m) CERTIFICATE OF OWNERSHIP TRANSFER
- n) ALLOCATION TRANSACTION PASSPORT CODE CERTIFICATE (ATPCC) BY MINISTRY OF ENERGY

8. SHIPMENT COMMENCES AS PER SIGNED CONTRACT DELIVERY SCHEDULE AND THE SHIPMENT SHOULD ARRIVE AT BUYER' DISCHARGE PORT WITHIN 5-24 DAYS. THE SGS INSPECTION WILL BE BORNE BY THE SELLER AT THE LOADING SEAPORT AND BUYER AT THE UNLOADING SEAPORT. SELLER HAS TO NOTIFY BUYER 24 HOURS BEFORE LOADING THE CARGO INTO VESSEL.

9. BUYER'S BANK UPON ARRIVAL OF THE CARGO AT THE DISCHARGE PORT, PAYMENT WILL BE MADE FOR THE PRODUCT BY THE BUYER VIA MT103 WITHIN 48 BANKING HOURS AFTER (Q& Q) OR CIQ REPORT INSPECTION AT DISCHARGE PORT

TRANSACTION PROCEDURES: FOB ROTTERDAM/HOUSTON TANK TO VESSEL

1 The Buyer sends ICPO

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2 The Seller Issues Commercial invoice (CI) for the Buyer's endorsement.

3 The Buyer signs and returns the CI to the Seller

4 The Seller issues the product ATV, to Buyer

5 The Buyer contacts the Seller Tank Administrator to execute the Quality & Quantity, and to register at the Tank

Farm Terminal prior to the inspection (This process involves the acquisition the Access Code Certificate).

6 seller issue UDTA, PRODUCT PASSPORT, ATSC, INJECTION REPORT, SGS Report (not less than 48 hours)

7 Upon the Successful Dip Test Inspection in the Seller's Tank, the Buyer Submits NOR from his Shipping Company and Seller Injects the product into the Buyer Vessel or Tanks.

8 The Buyer issues 100% payment for the total product by MT103/TT Wire Transfer to the Seller

9 The Seller transfers the product title with the complete POP Documents to the Buyer and pays the commission to Seller and Buyer Sides Intermediaries as per Master Fee Agreement

10 The Seller issues an annual (12 months) delivery contract for review

FOB (DIP/PAY) TRANSACTION HOUSTON/ROTTERDAM PROCEDURE: TANK TO TANK



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1 Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.

2 Seller issue Commercial Invoice (CI) & Warning Letter, buyer's signs and returns to seller with his TSA. Seller will complete verification on the TANK FARM of the buyer before making their three (3) days tank lease payment.

3 Seller leases and pays the buyer's tank for 3 days for the Injection Process. Buyer pays his Tank Farm Company for his two (2) days' tank storage costs, (totaling a five (5) day TSR) Company has received the payment from Seller Company three (3) days cost.

4 Seller issues Unconditional DTA and SGS report.

5 Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103- TT.

6 Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and purchase agreement contract between buyer and seller.

TTO TRANSACTION PROCEDURE

1. Buyer issues Purchase Order upon receipt and acceptance of seller's Soft Offer.

2. Seller issues Draft Sales and Purchase Agreement Contract with Commercial Invoice for buyer's review and signing.

3. Seller issues the Proof of Product documents in buyer company's name as

A. MASTER'S RECEIPT FOR DOCUMENTS FOR RECEIVER & OWN USE

B. BILL OF LADING

C. QUALITY CERTIFICATE (ENDORSED BY LOADING PORT SURVEYOR)

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D. CERTIFICATE OF QUANTITY (ENDORSED BY LOADING PORT SURVEYOR)

E. TIME SHEET/STATEMENT OF FACTS

F. MASTER'S RECEIPT OF SAMPLES

G. ULLAGE REPORT

H. SHIP'S TANK DRY/CLEANLINESS CERTIFICATE

I. FREIGHT/CARGO MANIFEST

J. NOTICE OF READINESS

K. CERTIFICATE OF ORIGIN

L. PRODUCT QUALITY PASSPORT (ANALYSIS TEST REPORT)

M. COMMITMENT LETTER TO SUPPLY THE PRODUCT

N. 5% GUARANTEE INVOICE

O. FIDUCIARY AGENT AUTHORIZATION LETTER

4. Upon receipt of the POP documents, the buyer provides their shipping agent contact information for the ship owner to open communication and issue Power of Attorney entrusting the buyer's shipping agency to perform all needed shipping agency and freight forwarding services in the discharge ports.

5. The vessel master will issue the below documents to the buyer's shipping agency.

1. ENTRUSTMENT LETTER (from Vessel captain)

2. ETA/NOR

3. Crew List

4. SHIP PARTICULARS

5. PORT OF CALL LIST

6. MARITIME DECLARATION OF HEALTH

7. BALLAST WATER REPORT FORM

8. VESSEL ARRIVAL DRAFT NOTICE



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6. Upon receipt of the documents by the buyer shipping agency, The buyer proceeds to make the guarantee payment of %5 total cost of product within 2 banking days, (failure to make payment within this time frame will result to immediate termination of the contract)and upon receipt of buyer's payment, the seller will instruct the vessel master to re-route the vessel tanker final destination to the buyer's discharge port.

7. Seller and Buyer signs the title transfer affidavit and the title ownership certificate is issued in the buyer's company name.

8. Seller instruct vessel master to send the complete set of maritime and shipping documents to enable the buyer shipping agent file for maritime report and make all preparation to receive the vessel tanker at the destination port terminal.

9. Upon arrival of the vessel tanker at the destination port and completion of CIQ inspection, buyer pays for full cargo value via MT103/TT Wire within 48 Hours.

10. Seller pays the intermediaries involved within 72 hours after receipt of payment of the product from the buyer.



FAFENGUT VALIEVICH
Director

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