



ООО "ГЕОТЕК-СЕРВИС"

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ГЕОТЕК-СЕРВИС"

ИНН: 6450085012 КПП: 645201001 ОГРН: 1146450008220 Юридический адрес: 410019, Саратовская область, г Саратов, Большая Садоваяулд . 248, помещ. 20 ком. 15а
ЭЛ.Адрес: sales@geotech-servis.ru Телефон: +7 919 279-44-73

Document Date: MONDAY 5TH MAY 2025

SOFT CORPORATE OFFER

To the end-buyer

We the LLC "Geotech-Servis" with full legal responsibility, under penalty of perjury hereby issue this Full Corporate Offer with the given terms and conditions as stated in this offer to confirm our readiness to execute a Sales Agreement with end-buyer, with the ability to supply and link buyer and seller together.

PRODUCT PRICE AND QUANTITY FOR THE SPOT SHIPMENT

COMMODITY: EN590 50PPM

ORIGIN: Kazakhstan

CIF PRICE: Gross \$400.00/Net \$390.00 Per MT

FOB PRICE: Gross \$390.00/Net \$380.00 Per MT

COMMISSION: \$5.00/\$5.00

COMMODITY: D6 Virgin Oil

ORIGIN: Kazakhstan

CIF PRICE: Gross \$0.86/ Net \$0.84 Per Gallon

FOB PRICE: Gross \$0.84/ Net \$0.82 Per Gallon

COMMISSION: \$0.01/\$0.01

COMMODITY: UREA N46

ORIGIN: Kazakhstan

CIF PRICE: Gross \$350.00/Net \$340.00 Per MT

FOB PRICE: Gross \$340.00/Net \$330.00 Per MT

COMMISSION: \$5.00/\$5.00

COMMODITY: CRUDE OIL E.S.P.O

ORIGIN: Kazakhstan/Russian

CIF PRICE: Gross \$63.00/Net \$60.00 Per BBL

FOB PRICE: Gross \$60.00/Net \$57.00 Per BBL

COMMISSION: \$1.5 /\$1.5

COMMODITY: JET A1

ORIGIN: Kazakhstan

CIF PRICE: Gross \$84.00/Net \$80.00 Per BBL

FOB PRICE: Gross \$80.00/Net \$76.00 Per BBL

COMMISSION: \$2.00/\$2.00

COMMODITY: D2

ORIGIN: Kazakhstan

CIF PRICE: Gross \$74.00/Net \$70.00 Per BBL

FOB PRICE: Gross \$70.00/Net \$66.00 Per BBL

COMMISSION: \$2.00/\$2.00

COMMODITY: LNG

ORIGIN: Kazakhstan

CIF PRICE: Gross \$400.00/Net \$390.00 Per MT

FOB PRICE: Gross \$390.00/Net \$380.00 Per MT

COMMISSION: \$5.00/\$5.00

COMMODITY: PETCOKE

ORIGIN: Kazakhstan

CIF PRICE: Gross \$98.00/Net \$94.00 Per MT

FOB PRICE: Gross \$94.00/Net \$90.00 Per MT

COMMISSION: \$2.00/\$2.00



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COST INSURANCE AND FREIGHT (CIF) PROCEDURE

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:
 - (a) Statement of Availability of Product
 - (b) Commitment to Supply
 - (c) Product Passport
 - (d) Company Registration Certificate
 - (e) Product Allocation Export License
- 4 Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. This is applicable only for 1st shipment, Buyer And Seller pay the Shipping Freight to the shipping company via T/T wire transfer directly to the shipping company (Seller 50% / Buyer 50%) for transporting of the product to buyer's final discharge port the fee would later be refunded/deducted when the buyer is paying for the payment (1st shipment contract amount).
5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the Shipping to Seller's Bank within 48hours (two banking days) By MT103.
7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.



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DIP & PAY FOB PROCEDURE

1. Buyer issues ICPO and Company Registration Certificate or any I.D. With TSA for Seller's verification.
2. Seller issue Draft Commercial Invoice, Buyer signs and returns to Seller with his Tank Storage Agreement.
3. Seller verify buyer TSA and proceed to pays the Buyer's tank company for 1 days for the Injection Process. Buyer pays 4 day and only after his Tank Farm Company has received the payment from Seller Company. Seller issues NCNDA/IMFPA to the intermediary to sign.
4. Seller provides Buyer with FULL POP Documents:
 - A. Fresh SGS Report less than 48 hours
 - B. Dip Test Authorization-Unconditional
 - C. Injection Report
 - D. Tank Storage Receipt with GPS Coordinates
 - E. Tank Farm Bar-code Information
 - F. Letter of Commitment to Supply.
 - G. Registration Certificate & Export License Copy
 - H. Authority to Sell & Collect (ATSC)
 - I. Endorsed Injection Schedule by the buyer & buyer Tank Farm
 - J. ATV – For Physical Verification.
 - K. Irrevocable Commitment to Supply for Spot and 12 months Contract.
 - L. Injection Schedule signed by Buyer & Buyer's tank farm.
5. Buyer conducts Dip-Test in Seller's tank, via SGS on Buyer's expense, Seller injects the fuel to Buyer's tank and Buyer makes payment based on Q&Q by MT103 wire transfer / TT according to the final Commercial Invoice.
6. Seller transfers the title of ownership as per Buyer's instruction. Buyer lifts the product.
7. Seller pays all intermediaries involved in the transaction and subsequently monthly contract shipment continues as per terms and conditions of the sales and purchase agreement contract between Buyer and seller



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FOB TTV TRANSACTION PROCEDURE

1. Buyer issues official ICPO addressed to the refinery or representative
2. Seller issues Commercial Invoice (CI) buyer signs and returns the signed invoice to the seller.
3. Seller issues to the buyer the partial proof of product documents:
 - ATSC Authority to sell and collect
 - DTA - Dip Test Authorization
 - PRODUCT PASSPORT - Product analysis report from a renowned inspection company.
 - STATEMENT OF PRODUCT AVAILABILITY
 - COMMITMENT LETTER TO SUPPLY
 - ATV - Authority to verify the existence of product via email or phone call.
4. Buyer extends seller's tank (minimum 3 days) and receives full GPS coordinates of the tanks, Hub Numbers, terminal access permit and dip test is conducted immediately with buyer's team to obtain fresh SGS report
5. After a successful Dip Test in Seller's tanks, Buyer takes over seller's tank or Seller injects into buyer's vessel / Tank and buyer conducts its DIP TEST Inspection for Q & Q of the Petroleum Products aboard vessel
/ Tank. value of the product
6. Buyer after a successful Q & Q Dip test on the product, the buyer makes the payment for the total product injected into the tanks through the means of MTI03 - TT or USDT. Best regard
7. Upon seller receives the payment for the product from the buyer, the seller issues to the buyer the Title ownership of the product and all exporting documents of the Product. The seller pays all intermediaries involved in the transaction



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TANK-TO-TANK FOB PROCEDURE-SGS TO BUYERS TANK COMPANY

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO), Tank Storage Agreement (TSA) with Buyer's Passport, Company Profile and Certificate.
2. Seller issues Commercial Invoice (CI) of the product in tanks at the port, Buyer signs and returns Commercial Invoice (CI) along with an acceptance letter.
3. Seller issues a copy of SGS report to Buyer Tank Farm Company only to verify SGS report (SGS report only for Tank Farm verification and no other parties).
4. Upon Buyer's Tank Farm verification of the SGS, Buyer leases and pays his Tank Farm Company two days, Buyer sends TSR to the refinery. Refinery sends Authorization Letter to Buyer tank to release the SGS report to Buyer
5. Seller issues document to all intermediaries involved in the transaction and to Seller/Buyer endorse NCNDA/IMFPA for commission structure.
6. Seller issues following POP documents to Buyer:
 - A. Q&Q report;
 - B. Injection report;
 - C. Unconditional Dip Test Authorization (DTA);
 - D. Authorization to Sell and Collect (ATSC);
 - E. SGS report 48 hours;
 - F. Authority to Verify (ATV).
7. Buyer conducts Dip test on the product in Seller's tank
8. Within twenty-four to seventy-two (24 to 72) hours upon completion of the injection. Buyer makes payment for the total cost of the product injected into Buyer's tank by T/T/MT103 wire transfer to Seller's nominated bank account.
9. Upon Seller's confirmation of the Buyer's payment, Seller pays intermediaries included in the gross and net price as signed NCNDA/IMFPA within 24-72 hours after confirmation of Buyer's payment.



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TRANSACTION TTO PROCEDURE

1. Buyer issues official ICPO
2. Seller issues MOU
3. Both parties sign MOU, Commercial invoice and market rights protection agreement.
4. Upon the receipt of the countersigned MOU from the buyer, seller emails to the buyer the listed documents:
 - a) Certificate of Origin
 - b) Product Passport (Quantity and Quality Dip Test Analysis Report)
 - c) Bill of Lading
 - d) Vessel Questionnaire 88
 - e) Cargo Manifest
 - f) E.T.A (Estimated Time of Arrival) of Vessel
 - g) Vessel (N.O.R) Notice of Readiness
 - h) Invoice for 3% PAYMENT.
5. Buyer conducts due diligence on the availability of the product inside the vessel and makes payment of 3% of the master invoice value to the seller fiduciary account via MT103 T/T wire Transfer within 48 hours for the change of the consignment rights and transfer of title of ownership to buyer's name.
6. Upon Seller receipt of the payment of 3%, Seller shall Transfer Product Title to Buyer's Company name, reissues all other outstanding documents to the buyer's name and send via swift from seller's bank to buyers bank full proof of product.
7. Buyer contact the shipping company to re-direct the route of the vessel Tanker to buyer's destination port. Upon arrival of the vessel at buyer's discharge port, Seller issues an Authorization for the buyer's representatives and inspection team to board the vessel and conduct Q&Q Inspection.
8. Upon the successful Inspection, buyer makes payment for the product via TT Wire or MT103 to the seller and takes over the vessel tanker.
9. Seller and Buyer Signs Contract for 12 months' shipment.
10. Buyer issues their Bank Guarantee SBLC MT760/DLC MT700 to seller's Bank to guarantee the monthly shipments, Seller issues 2% Performance Bond within 3 days for the monthly contract shipments.
11. Monthly shipment commences to the buyer's discharge port as stipulated in the contract.



Vladimir Anatolyevich Vorobyov
General Director