



LIMITED LIABILITY COMPANY "PROMNEFT"

INN: 7708395398 KPP: 770801001 OGRN: 1217700185900

Telephone: Email: contact@sekyutel.com

Legal Address: 107140, Moscow, Komsomolskaya sq., 6, e/p/off 1/1/105/22

Date of Issue: 05/05/2025
Expiry Date: 30/12/2025
Attn: BUYER/END-BUYER

SOFT CORPORATE OFFER

We LLC "PROMNEFT" under penalty of perjury hereby issue this Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

Country: Russia/Kazakhstan Origin

Trading Mode: - FOB (FREE ON BOARD), TTO (TITLE TAKE OVER) & CIF (COST OF INSURANCE AND FREIGHT)

Payment: Operative IRDLC MT700 / SBLC MT760 / LC, MT103 after CIQ Inspection at discharge Port. Loading Port: /

Rotterdam / Houston/ Novorossiysk/ Vladivostok

Specification: Annexed within Contract (TBA). PB: 2% Operative Performance Bond, by the Seller

Price: Negotiable (send your sensitive/target price during ordering).

Destination: (ASWP).

COMMODITIES LIST AND PRICES

DIESEL-GAS OIL L0.2-62 GOST 305-82 (Diesel D2)

Quantity MINIMUM 50.000MT – MAXIMUM 900.000MT x 12 months

Delivery: CIF/FOB (AWSP)

CIF Price: Gross \$400.00 / Net \$390.00 USD per Metric Ton,

FOB Price: USD Gross \$370/360 Net per Metric Ton,

Commission: USD\$ 5.00 Seller side, USD\$ 5.00 Buyer side Per Metric Ton



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MAZUT FUEL OIL 100 GOST 10585/75-99(Mazut M100)

Quantity: 50,000 Metric Tons– 500,000MT

Available Delivery: FOB AWSP

CIF Price: USD Gross \$380 \$370 Net per Metric Ton,

FOB Price: \$ 3200 USD Gross \$300 USD Net,

Commission: USD\$ 5 Seller side, USD\$ 5 Buyer side Per Metric Ton

JET A1 -JPA1 COLONIAL GRADE

Quantity MINIMUM 500.000 – MAXIMUM 5.000.000 Barrels x 12 months

Delivery: CIF/FoB- Spot.

CIF Price: USD Gross \$95Net \$93 per Barrel,

FOB Price: Gross \$88 / Net \$86 USD per Barrel

Commission: USD\$ 2.00 Seller side, USD\$ 2.00 Buyer side Per Barrels

JET FUEL AVIATION KEROSENE COLONIAL GRADE 54 (JP54)

Quantity MINIMUM 500.000 – MAXIMUM 10.000.000 Barrels x 12 months

Delivery: CIF/FoB- Spot.

CIF Price: USD Gross \$95 Net \$93 per Barrel,

FOB Price: Gross \$88 / Net \$86 USD per Barrel,

Commission: USD\$ 2.00 Seller side, USD\$ 2.00 Buyer side Per Barrel

D6 VIRGIN FUEL OIL)

Quantity: 50,000,000 – 100,000,000 GLN

CIF Price: Gross \$0.82 / Net \$0.80 USD

FOB Price: Gross \$0.66 / Net \$0.64 USD per GLN,

Commission: USD\$ 2.00 Seller side, USD\$ 2.00 Buyer side Per GLN



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LCO – LIGHT CYCLE OIL

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 480/ MT Gross USD 460 /MT Net

FOB Price: USD 440/MT Gross USD 420/MT Net

Commission: USD\$ 5 Buyer side – USD\$ 5 Seller side Per Metric Ton

ESPO CRUDE OIL

Min. Quantity: 2,000,000 Barrel

Max. Quantity: 5,000,000 Barrel per Month

CIF Price: USD 95/Bbl. Gross USD 93 /Bbl. Net

FOB Price: USD 88/Bbl. Gross USD 86/Bbl. Net

Commission: USD\$ 5 Buyer side – USD\$ 5 Seller side Per Barrels

10PPM DIESEL FUEL EN 590

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 580/ MT Gross USD 560 /MT Net

FOB Price: USD 540/MT Gross USD 520/MT Net

Commission: USD\$ 5 Buyer side – USD\$ 5 Seller side Per Metric Ton

LIQUEFIED PETROLEUM GAS (LPG)

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 480/ MT Gross USD 460 /MT Net

FOB Price: USD 440/MT Gross USD 420/MT Net

Commission: USD\$ 5 Buyer side – USD\$ 5 Seller side Per Metric Ton



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LIQUEFIEDNATURAL GAS (LNG)

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 390/ MT Gross USD 370 /MT Net

FOB Price: USD 360/MT Gross USD 340/MT Net

Commission: USD\$ 5 Buyer side – USD\$ 5 Seller side Per Metric Ton

UREA N46

Minimum Quantity: 5,000MT – 50,000MT – Per Month

FOB Price: Gross \$ 460 - Net \$ 440.

CIF Price: Gross \$ 490- Net \$ 480

Commissions: USD\$ 5 Buyer side. Seller side USD\$ 5 Per Metric Ton

BITUMEN GRADE 40/50, 60/70, 80/100

Minimum Quantity: 50,000 Metric Tons per month Maximum

Quantity: 500,000 Metric Tons per month

Price on FOB: \$360.00USD GROSS / \$340.00USD NET

Price on CIF: \$380.00USD GROSS / \$370.00USD NET

Commission: USD\$ 5 Buyer side. Seller side USD\$ 5 Per Metric Ton

PETCOKE

QUANTITY: 50,000 Metric tons' trial shipment with up to 500.000 Metric tons

CIF monthly twelve (12) Months

CIF Price: USD\$ 310 GROSS! USD\$300 NET

Commission: Seller side USD\$ 5.00 / Buyer side USD\$ 5.00 Per Metric Ton

HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

Quantity: (50,000) Metric Tons with R&E into Yearly Contract

CIF Price: Us\$ 640.00 Gross / Us\$630.00 Net Per Mt.

Commission: USD\$ 5 Buyer Side. Seller Side USD\$ 5 Per Metric Ton



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AGO

Quantity: 50,000 Metric Tons– 500,000MT

CIF Price: USD Gross \$600/590 Net per Metric Ton,

FOB Price: \$ 560USD Gross \$ 540USD Net,

Commission: USD\$ 2 Seller side, USD\$ 2 Buyer side Per Metric Ton

FOB PROCEDURE TANK TO TANK

1. Buyer issues ICPO, and company registration certificate and data page of buyer's passport.
2. Seller issues commercial invoice for buyer to sign and return back to seller with their official tsa.
3. seller leases and pays the buyer's tank for 2 days and buyer pays his tank farm for 3 days making it 5 days upon tank farm company confirmation of both payment, the tank farm issues a valid 5 days tsr in buyers name in preparation for the commencement of the fuel injection into the tanks.
4. Seller issues to buyer the following:
 - ❖ TSR.
 - ❖ REGISTRATIONCERTIFICATE.
 - ❖ STATEMENTOFPRODUCTAVAILABILITY.
 - ❖ GPSCOORDINATE-TANKSTORAGE
 - ❖ AUTHORITYTOSELLANDCOLLECT.
 - ❖ INJECTIONREPORT.
 - ❖ NCNDA/IMFPA.
 - ❖ PRODUCTPASSPORT.
 - ❖ SGSREPORT.
5. Seller issues DTA to buyer for buyer to conduct dip test on the product if required. Buyer extends sellers tanks, and makes payment for the total value of the product in the tanks through the means of mt103 tt wire transfer of the title of ownership to the buyer.
6. Buyer pays own intermediaries involved in the transaction and subsequently, monthly shipment continues asperterms and conditions of the sales and purchase agreement contract between buyer and seller.

FOB TRANSACTION PROCEDURE TANK TO VESSEL (TTV)



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1). The Buyer sends an official ICPO on receipt and acceptance of the Seller's SCO Offer alongside with the buyer's CPA.

2). The Seller Issues Commercial Invoice (C I) for the Buyer's endorsement.

3). The Buyer officially signs and returns the CI back to the Seller Refinery via Email.

4). The Seller issues the following PPOP documents to the Buyer, The readiness to inject, Product Passport, UDTA, ATV and ATSC.

(4i)The Buyer extends Seller Tank Storage for a minimum of 3-5days.

(4ii) The Buyer contacts the Seller's Tank Farm Storage Facility Administrator, for the Payment Invoice of the Tank Storage leasing extension, for a minimum of 3-5days, Via MT103 TT WIRE TRANSFER, which will enable the Buyer to obtain a VALID TSR to conduct Dip Test in the Storage Terminal Lab, SGS REPORT AT THE LOADING , INJECTION REPORTS ANALYSIS, as well as to register to execute the Quality & Quantity of the product in the Tank Farm Storage and Prior to the Inspection for Full Access/Authorization Codes, complete Tank Certification and full Tank information, which will enable the Buyer's SGS TEAM, to gain access into the Terminal Lab □ to inspect and conduct Dip Test in the Tank Terminal Lab.

5). Immediately after a Successful Dip Test Inspection in the Seller's Tank Farm Storage Facility, the Buyer Submits NOR from his Shipping Company and Seller Injects the product into the Buyer Vessel or the Buyer takes over the sellers Tanks.

6). The Seller releases the Complete FULL POP Documents to the Buyer, including the following documents: • Resource-confirmation Letter (issued by the End-Refinery) etc

7). The Buyer issues 100% payment for the total value cost of product by MT103/TT Wire Transfer to the Seller.

8). The Seller transfers the product title with the complete POP Documents to the Buyer and pays the Commission to his Seller Side Intermediaries as per Master Fee Agreement and Buyer pays also directly his Buyer's Side intermediaries

9). The Seller issues annual (12 months) delivery contract for review and acceptance.

CIF PAYMENT BANK INSTRUMENT

1). Seller's representative issue SCO and Buyer confirms soft offer and issue ICPO with full banking information (valid for 10 days, with list of documents).

- a)Copy of passport of the person authorized to sign the contract
- b)Profile of the Buyer's legal entity(Certificate of Incorporation)
- c)Copy of Tax Registration Certificate.
- d)Postal details.
- e)Bank details.



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f) Official acceptance letter(Seller's Procedure)

g)Product Specification(if any)

2). Seller acknowledges buyer's ICPO and issues contract to buyer open for amendment. Buyer signs and returns the contract to the seller in word format within three(3)international working days.

3). Seller makes the final signature, notarized the contract with appropriate authorities, convert to PDF and send to buyer as final approved copy along with the following Documents:

a)Product Passport

b)Statement of Availability of Products

c)Certificate of Origin

d)Copy of the Refinery's Letter of Commitment

e)Total invoice of First Value shipment

4). Buyer's bank in accordance with seller's verbiage shall issue SBLC within Seven (7) working days for the first shipment's value to seller's fiduciary beneficiary bank or authorize the disbursement of \$320,000product loading security fee for seller's bank to enable seller commence loading of product with the shipping company.

5). Upon receipt of buyer's bank financial instrument / alternative. Seller's bank in response issues operative two percent (2%) PB in favor of buyer's bank account within three (3) working days, which is submitted and detailed in the mutually agreed signed contract.

6). Upon seller's bank successful exchange of instrument method with buyer's bank or alternative TT payment of product loading security fee for the first trial shipment paid and confirmed if buyer fails to issue bank Instrument within the stipulated time frame, seller loads product within four (4) international working days and sends POP documents in buyer's company name to buyer's bank(11 sets bellow):

a) Certificate of Incorporation

b) Act of Transfer

c) Commercial Invoice

d) Company Taxpayer's Certificate

e) Fresh SGS Report

f) Tank Receipt

g) Q88 and Quality Specification

h) Bill of Lading.

i) Certificate of Non Wooden

j) NOR—Notice of Readiness

k) ETA—Estimated Time of Arrival.

7). Buyer notifies seller by official written notice of his bank receiving seller's POP documents while seller sends to buyer the registered hard copy of the contract through courier service within four(4)days.

Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port buyer's inspection team carries out CIQ,SGS or equivalent inspection to ascertain quality and quantity.



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8). Product is discharged after successful inspection into buyer's storage facility, then buyer's bank releases payment for total value of the product to seller's bank, and commissions to buyer mandate bank within six

(6) Banking days by TT MT 103/MT 107. Seller transfers title of the product to buyer.

9). Second and succeeding shipments continue

CIF DELIVERY PROCEDURE

1. Buyer Company Issues Irrevocable Corporate Purchase Order (ICPO) on its official company letter head and Data page of Buyer's Passport.

2. Seller Company Issue Draft Contract /Sales & Purchase Agreement (SPA Open for amendments if any). Both parties sign and seal the present contract and exchange the copies electronically.

3. Seller Company send shard copy of the notarized and insured POP documents along with the legalized Contract to buyer Company. The Partial POP documents to be send along with the legalized Contract include:

- Copy of Certificate of Origin.
- Copy of Company Registration Certificate.
- Copy of Statement of Product Availability.
- Copy of Product Quality Passport (Dip Test Analysis).
- Copy of Refinery Commitment to Produce/ Supply.
- Copy of Refinery Legalized Draft Contract.

4. Seller Company appoints a tested/reliable shipping and World-Renowned Logistic Company both end seller and end buyer will sign the Charter Party Agreement (CPA) together with the Shipping and Logistic Company (A three parties CPA). Seller/Buyer negotiate and makes arrangement for the Chartered Freight Cost with the appointed Shipping Company for the transportation of the product to the buyer's designated discharge port.

Note: Fee made by buyer will be deducted when making payment for the total cost of the product at the discharge port.

5. Seller Company releases full copies of POP and Shipping documents to Buyer Company.

- Copy of the Charter Party Agreement to transport the product to discharge port.
- Copy of Shipping Schedule Document.
- Copy of Product Analysis Report.
- Copy of Certificate of Origin.
- Copy of Bill of Landing
- Copy of Tank Receipt.
- Copy of VesselQ88.
- Copy of SGS Report.



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- Copy of Certificate of Product.

6. Shipment commences immediately.

7. Upon arrival of the vessel tanker at the discharge port, buyer conducts SGS or CIQ Inspection on the product.

8. Payment will be made for the product by the buyer's Bank via T/T MT103 Wire Transfer to the seller's bank after the CIQ/SGS Inspection at port of discharge and the delivery to the buyer's bank of all documents required by the contract.

9. Seller within 24 hours releases the commission of the intermediaries immediately.

TTO PROCEDURES ANYPORT:

1. Buyer issues ICPO in their Company Letterhead containing Bank Information, Company Profiles, Website, and CEO Passport Copy;

2. Seller issues Draft of Sales & Purchase Agreement-SPA (open for amendment) to Buyer, Buyer signs, seals, and return the signed and sealed SPA to Seller;

3. Seller issues the following Proof of Product (POP) documents:

- Product Certificate of Origin
- Product Passport
- Vessel Q88
- Cargo Manifest
- E.T.A (Estimated Time of Arrival) of Vessel
- Vessel N.O.R (Notice of Readiness)
- Bill of Lading
- Ullage Report
- Invoice for Deposit Payment 5% will be TT wire/MT 103.

4. Thereafter, Buyer signs Pro-forma Invoice and returns to Seller immediately.

5. After POP verification, Buyer's nominated Bank within 48 hours or as soon as possible shall issue to Seller nominated fiduciary bank account 5% Irrevocable Bank Guarantee (BG) or SBLC.

6. Seller will provide DTA, MATB, ATV, ASTC and Statement of Product Availability.

7. Upon arrival of the Cargo at the Buyer's Destination Seaport, after successful SGS (or equivalent)/ CIQ inspection Buyer pays remaining 95% Cargo value via Swift MT103 of



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TT Wire Transfer Title transfer to Buyer.

8. Seller then pays the commissions to both Seller's and Buyer's Consultant/Mandates within maximum 48hrs after receipt confirmation of Swift MT103 or T/T Wire transfer according signed NCNDA-IMFPA.

9. The Process continues on monthly basis Contract.

Yours Faithfully

KUZMIN VITALY MIKHAILOVICH
General Manager

