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АКЦИОНЕРЛІК ҚОҒАМЫ АКЦИОНЕРНОЕ ОБЩЕСТВО

Date of Issue: 01/05/2025

Valid till: 01/09/2025

To End Buyer's / Buyer's Mandate.

FULL CORPORATE OFFER

We **OZEN MUNAI GAS JSC** with full corporate and legal authority and responsibility and under penalty of perjury, confirms availability of PETROLEUM PRODUCTS for immediate sales to capable buyers under the specified terms and conditions below. All supply is guaranteed to meet the standard specifications and to pass the stringent requirements of SGS or equivalent in compliance with ICC international regulations.

Country: KAZAKHSTAN

Trading Mode: - FOB (FREE ON BOARD), TTO (TITLE TAKE OVER) & CIF (COST OF INSURANCE AND FREIGHT)

Payment: Operative SBLC MT760 / MT103/USDT/BTC

Products: Kazakhstan

Specification: Annexed within Contract (TBA). PB: 2% Operative Performance Bond, by the Seller

Price: Negotiable (send your sensitive/target price during ordering).

Destination: (ASWP).

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AVIATION KEROSENE COLONIAL (JETA1)

Minimum Quantity: 2,000,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: \$85.00 USD/ \$83.00 Net

FOB Price: \$83.00 USD Gross / \$81.00 USD Net

Commission: Seller side \$1.00USD Buyer side \$1.00 USD

EN590 10PPM DIESEL FUEL OIL/ADO EURO 5

Minimum Quantity: 50,000 Metric Tons per month

Maximum Quantity: 500,000 Metric Tons per month

CIF Price: \$480.00USD Gross / \$470.00 USD Net

FOB Price: \$420.00USD / \$410.00USD per MT

Commission: Seller side \$5.00USD Buyer side \$5.00USD

MAZUT MT100 GOST 10585/75-99

Minimum Quantity: 2,000,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

FOB Price: \$98.00USD Gross / \$97.00 USD Net

CIF Price USD Gross \$280/270 Net per Metric Ton

Commission: Seller side \$1.00USD Buyer side \$1.00USD



D6 VIRGIN FUEL OIL

Minimum Quantity: 100.000.000 Gallons per Month
Maximum Quantity: 800.000.000 Gallons per Month
CIF Price: \$0.78 USD Gross / \$0.76 USD Net
FOB Price \$0.75 USD / \$0.71 per Gallon on
Commission: Seller side \$0.025USD Buyer side \$0.025USD

PETROLEUM COKE (PET COKE)

Minimum Quantity: 50,000 Metric Ton per Monthly
Maximum Quantity: 100,000 Metric Ton per Monthly
Price CIF ASWP: Gross \$108.00MT / NET \$ 98.00 USD per MT Price
Commission: \$ 5 Seller Side / \$ 5 Buyer Side USD

(ESPO)

Minimum Quantity: 1,000,000 per barrel per Month
Maximum Quantity: 5,000,000 per barrel per Month
Price: \$71.00USD Gross / \$68.00USD Net
Commission: Seller side \$1.00USD Buyer side \$1.00USD

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BITUMEN GRADES: 40/50, 60/70 & 80/100

Minimum Quantity: 50,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross \$250.00 USD Gross / \$240.00 USD Net
Commission: Seller side \$5.00USD Buyer side \$5.00USD

UREA 46% PRILLED & GRANULAR

Minimum Quantity: 50,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons Month
CIF Price: \$220.00USD Gross / \$210.00USD Net
Commission: Seller side \$5.00USD Buyer side \$5.00USD

AUTOMATIVE GAS OIL (AGO)

Minimum Quantity: 100,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: \$300.00 USD Gross / \$290.00 USD Net
Commission: Seller side \$5.00USD Buyer side \$5.00USD



LIGHT CYCLE OIL (LCO)

Minimum Quantity: 50,000 Metric Tons per month

Maximum Quantity: 500,000 Metric Tons per month

CIF Price: \$280.00USD Gross / \$270.00 USD Net

Commission: Seller side \$5.00USD Buyer side \$5.00USD

LIQUIDIFIED PETROLEUM GAS. (LPG)

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: \$260.00USD Gross / \$250.00 USD Net

Commission: Seller side \$5.00USD Buyer side \$5.00USD

LIQUIDIFIED NATURAL GAS (LNG)

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: \$280.00 USD Gross / \$ 260.00 USD Net

Commission: Seller side \$5.00USD Buyer side \$5.00USD



EXPORT BLEND CRUDE OIL GOST 51 858-2002 / 9965-76

Minimum Quantity: 2,000,000 Barrels @ Trial lift

Maximum Quantity: 4,000,000 Barrels @ Monthly Supply

FOB Price: Gross \$40.00USD / \$36.00USD Net

CIF Price: Gross \$42.00USD / \$38.00USD Net

Commission: Buyer's Side \$2.00 USD / Seller's Side \$2.00 USD

FOB TANK TO TANK

1. Buyer issues ICPO, and company registration certificate and data page of buyer's passport.
2. Seller issues commercial invoice for buyer to sign and return back to seller with their official TSA.
3. seller leases and pays the buyer's tank for 2 days and buyer pays his tank farm for 3 days making it 5 days upon tank farm company confirmation of both payment, the tank farm issues a valid 5 days tsr in buyers name in preparation for the commencement of the fuel injection into the tanks.
4. Seller issues to buyer the following:
 - ❖ tsr
 - ❖ registration certificate.
 - ❖ statement of product availability.
 - ❖ gps coordinate-tank storage
 - ❖ authority to sell and collect.
 - ❖ injection report
 - ❖ ncnda/imfpa.
 - ❖ product passport.
 - ❖ sgs report.
5. Seller issues DTA to buyer for buyer to conduct dip test on the product if required. Buyer extends sellers tanks, and makes payment for the total

Value of the product in the tanks through the means of mt103 tt wire transfer of the title of ownership to the buyer.

6. Buyer pays own intermediaries involved in the transaction and subsequently, monthly shipment continues as per terms and conditions of the sales and purchase agreement contract between buyer and seller.



FOB TRANSACTION PROCEDURE TANK TO VESSEL (TTV)

- 1). The Buyer sends an official ICPO on receipt and acceptance of the Seller's SCO Offer alongside with the buyer's CPA.
- 2). The Seller Issues Commercial Invoice (C I) for the Buyer's endorsement.
- 3). The Buyer officially signs and returns the CI back to the Seller Refinery via Email.
- 4). The Seller issues the following PPOP documents to the Buyer, Product Passport, UDTA, ATV and ATSC.
- (4i) The Buyer extends Seller Tank Storage for 5 days.
- (4ii) The Buyer contacts the Seller's Tank Farm Storage Facility Administrator, for the Payment Invoice of the Tank Storage leasing extension, for 5 days, Via MT103 TT WIRE TRANSFER, which will enable the Buyer to obtain a VALID TSR to conduct Dip Test in the Storage Terminal Lab, SGS REPORT AT THE LOADING , INJECTION REPORTS ANALYSIS, as well as to register to execute the Quality & Quantity of the product in the Tank Farm Storage and Prior to the Inspection for Full Access/Authorization Codes, complete Tank Certification and full Tank information, which will enable the Buyer's SGS TEAM, to gain access into the Terminal to inspect and conduct Dip Test in the Lab Tank Terminal Lab.
- 5). Immediately after a Successful Dip Test Inspection in the Seller's Tank Farm Storage Facility, the Buyer Submits NOR from his Shipping Company and Seller Injects the product into the Buyer Vessel or the Buyer takes over the sellers Tanks.
- 6). The Seller releases the Complete FULL POP Documents to the Buyer, including the following documents: • Resource-confirmation Letter (issued by the End-Refinery) etc
- 7). The Buyer issues 100% payment for the total value cost of product by MT103/TT Wire Transfer to the Seller.
- 8). The Seller transfers the product title with the complete POP Documents to the Buyer and pays the Commission to his Seller Side Intermediaries as per Master Fee Agreement and Buyer pays also directly his Buyer's Side intermediaries
- 9). The Seller issues annual (12 months) delivery contract for review and acceptance.

FOB ESCROW PROCEDURES

1. BUYER issues ICPO, company information sheet, copy of Buyer's representative's passport, and Charter Party Agreement (CPA) to Seller.
2. SELLER issues Commercial Invoice (CI). BUYER signs the CI.



3. Seller issues Escrow Agreement providing for Buyer to place into escrow the funds required to extend and take over Seller's tank storage for five days. Escrow account must be held at a major international law firm or financial institution only in USA or UK, SELLER must provide invoice for 5day TSR issued by Seller's tank storage provider.

4. BUYER and SELLER sign Escrow Agreement and BUYER deposits funds in Escrow Account Equivalent to the amount payable for 5 days TSR.

5. Upon confirmation that Buyer's funds have been deposited into Escrow Account, SELLER sends the below Proof of Product (POP) documents to Buyer:

- Commitment to Supply
- Certificate of Origin • Authorization to Sell and Collect (ATSC)
- Authorization to Verify (ATV) Physically
- Tank Storage Receipt (TSR) • Injection Report
- Quality Certificate (Product Passport) • Fresh SGS Analysis Report (not older than 48 hours)
- Unconditional Dip Test Authorize (UDTA)

6. Within 48 hours (two business days), and upon successful verification by BUYER of above POP documents, funds in Escrow Account are released and SELLER'S TANK STORAGE PROVIDER issues 5-day TSR in Buyer's name.

7. BUYER conducts Dip Test in tanks in seller's tank.

8. Upon confirmation that Dip Test results match product specifications, Seller injects fuel into Buyer's nominated vessel and sends injection report to Buyer.

9. Upon confirmation of injection report, BUYER sends payment for full value of injected product by MT103 to Seller's named bank account.

10. Upon receipt of payment, SELLER transfers Ownership Title to Buyer, immediately Seller should pay Commission as per NCNDA/IMFPA

11. SELLER issues 12-month Sales and Purchase Agreement (SPA). SPA requires non-transferable, revolving SBLC/IRDLIC for the value of each monthly quantity; and that Buyer pay after Dip Test by MT 103 wire transfer for each monthly quantity. Monthly deliveries continue per SPA and commission as per NCNDA/IMFPA

CIF TERMS AND PROCEDURES SBLC

1. Buyer issues an official ICPO with a company registration license.

2. Seller issues FCO to buyer for signing and returns with a letter of acceptance stating to adhere to seller's sales transaction terms and procedure accordingly.



3. Seller issues draft contract (SPA) open for an amendment for buyer's review, signing and returns two signed copies to seller in word format and PDF within 3 working days.
4. Seller reviews and countersigns the draft contract (SPA), converts to PDF and sends a copy to buyer with a guarantee letter to supply.
5. Seller submits signed contract (SPA) to the government authorities in charge for registration, legalization and notarization at seller's expense.
6. Seller sends to buyer the below listed soft performance guarantee partial POP documents:
 - a) Commitment letter to supply product
 - b) Availability letter of product
 - c) Commercial invoice
 - d) Product passport
 - e) Company registration license
 - f) Export license
7. Buyer issues payment instrument via SBLC for the first shipment total product value to the seller's fiduciary bank coordinate in a format acceptable to seller/seller's bank within 5 banking days of buyer receiving the soft performance guarantee partial POP documents to enable the seller commence trans-loading of product with the shipping company.

Please note: should buyer fails to issue the payment instrument within 7 banking days, alternatively within 72 hours buyer pays 3% of the first shipment total product value equivalent in USD/EURO/RMB via MT103/TT to the seller's fiduciary bank coordinate as a provisional guarantee performance and the said amount will be deducted from the first shipment total product value.

CIF DELIVERY PROCEDURE

1. Buyer Company Issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead and Data page of Buyer's Passport.
2. Seller Company Issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendments if any). Both parties sign and seal the present contract and exchange the copies electronically.
3. Seller Company issue copy of the notarized and insured POP documents along with the legalized Contract to buyer Company. The Partial POP documents to be send along with the legalized Contract include:



- * Copy of Certificate of Origin.
- * Copy of Company Registration Certificate.
- * Copy of Statement of Product Availability.
- * Copy of Product Quality Passport (Dip Test Analysis).
- * Copy of Refinery Commitment to Produce / Supply.
- * Copy of Refinery Legalized Draft Contract.

4. Seller Company appoints a tested/reliable shipping and World-Renowned Logistic Company both end seller and end buyer will sign the Charter Party Agreement (CPA) together with the Shipping and Logistic Company (A three parties CPA). Seller/Buyer negotiate and makes arrangement for the Chartered Freight Cost 50/50 via MT103/USDT/BTC with the appointed Shipping Company for the transportation of the product to the buyer's designated discharge port.

Note: Fee made by buyer will be deducted when making payment for the total cost of the product at the discharge port.

5. Seller Company releases full copies of POP and Shipping documents to Buyer Company.

- ❖ Copy of the Charter Party Agreement to transport the product to discharge port.
- ❖ Copy of Shipping Schedule Document.
- ❖ Copy of Product Analysis Report.
- ❖ Copy of Certificate of Origin.
- ❖ Copy of Bill of Lading
- ❖ Copy of Tank Receipt.
- ❖ Copy of Vessel Q88.
- ❖ Copy of SGS Report.
- ❖ Copy of Certificate of Product.

6. Shipment commences immediately.

7. Upon arrival of the vessel tanker at the discharge port, buyer conducts SGS or CIQ Inspection on the product.

8. Payment will be made for the product by the buyer's Bank via T/T MT103 Wire Transfer/USDT/BTC to the seller's bank after the CIQ/SGS Inspection at port of discharge and the delivery to the buyer's bank



Of all documents required by the contract.

9. Seller within 24hours releases the commission of the intermediaries immediately.

CIF ESCROW

1. Buyers issues irrevocable corporate purchase order (ICPO) addressed to the seller along with company profile and buyer passport.

2. Seller issues the draft spa for buyer's review and signing seller issues the draft spa for buyer's review and signing, upon signing of spa, seller appoints a third- party escrow service where both parties make a refundable 5% escrow deposit as a performance bond against any party that fails to perform their contractual obligation.

3: Upon the receipt and confirmation of the escrow deposit by both parties, seller legalizes and registers the contracts with the insurance company and notarizes them with the appropriate authorities of the ministry of energy along with the below PPOP document and an official invitation letter for the buyer to visit and inspect product.

- a. Product quality passport quality certificate.
- b. Certificate of product origin.
- c. Product availability
- d. Commercial invoice for the liftable quantity
- e. Registered & legalized contract with allocation transaction code
- e. Commitment letter to supply the product.

4. Buyer's bank per seller's verbiage shall issue SBLC within seven (7) working days for first shipment's value to seller's financial bank, the seller shall commence loading of product with the shipping company. seller to finalize loading within 7 working days. while the banks handle the instrument and upon confirmation of the bank instrument the cargo will commence delivery of product to buyer's designated port.

5. After confirmation by seller's bank, the seller at own expense, charters with shipping/logistic company and alert buyer on shipment ordered graphic/schedule accompanied with the submission of nominated vessel details to the buyer.



6. Seller commences loading and shipping product and releases the listed shipping documents to buyer, escrow release the 5% back to both parties as proposed.
7. Vessel arrives at the maritime location of the buyer. buyer's vessel also meets the seller's vessel at the agreed location for trans-loading and unloading to commence.
8. Upon successful product confirmation against the SGS/CIQ report of quality and quantity at the destination port, the buyer makes payment by mt103.
9. Seller and buyer, within seventy-two (72) hours, the seller pays commissions to the seller side and the buyer pays buyer side intermediaries involved in the transaction.

TTO TERMS AND PROCEDURES

1. Buyer issues an official ICPO with company registration license
2. Seller issues draft MOU agreement to buyer, buyer counter-signs and returns back to seller with a guarantee letter to perform.
3. Seller reviews the signed MOU and submits copy for legalization by Kazakhstan Ministry departments and within 48-72hrs; seller releases the legalized MOU copies to buyer.
4. Buyer confirms the receipt of the legalized MOU and reverts back immediately with an official letter of readiness to take over the cargo and making the 3% part payment which stands as the product allocation security & guarantee deposit to perform on receipt and confirmation of the product documents as listed on
 - 4.1. Seller sends to buyer directly the below listed documents for buyer's review and confirmation via the vessel captain/shipping company:
 - A. Bill Of Lading-(in the name of Buyer as Consignee)
 - B. Vessel Tanker Details
 - C. Product Passport-Dip-Test Report
 - D. Certificate of Origin
 - E. Pro-forma Invoice
 - F. 3% Payment deposit Invoice
 - G. Cargo Manifest



BIN: 120240020997

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H. Ullage Report

I. Vessel Q88

5. Buyer within 3 days of confirming the product documents makes 3% part payment of the total on-board product quantity which stands as the product allocation security & guarantee payment to the seller nominated bank via T/T Wire Transfer; this payment shall be deducted from the total product payment value.

6. Seller issues to buyer the conducted SGS Test Report of the product, Product approval to export, Letter of entrustment, Authorization to board-ATB and Dip-Test Authorization-DTA to enable buyer's SGS inspection team to re-conduct Q&Q conformity analysis inspection upon product vessel arrival at the discharge port.

7. Upon the successful completion of Dip-test inspection, buyer makes the balance 97% payment via TT/MT103 wire transfer of the total product value, Seller transfers title of ownership certificate to buyer as the legitimate owner of the product and commence trans-loading.

8. Trans-loading commences immediately.

9. Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the product from the Buyer's bank.



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