



## КУЛЕБРА ПЕТРОЛЕУМ ИНВЕСТ

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "КУЛЕБРА ПЕТРОЛЕУМ ИНВЕСТ"

Юридический адрес: 107140, город Москва, 3-й Новый пер., д. 5 стр. 1, эт 2 пом II каб 1

ОГРН: 1167746679704 / ИНН: 7708295499 / КПП: 770801001

Email: sales@onk-tradellc.com, Telephone: +79646324601

Date Issued: 10th January 2025

Expire Date: 11th June 2025 Our

ref: VOG-SCO2091372FOB/RU

### SOFT CORPORATE OFFER

WE CULBRA PETROLUEM INVEST LLC is a direct mandate to the (end-seller) with full legal responsibility, under Penalty of perjury hereby issues this soft offer with the given term and condition as stated in this offer to confirm Our readiness to execute an official contract with end buyer, with the ability to supply the following commodity According to the terms and condition stipulated below.

### TERMS OF NEGOTIATION:

Delivery: CIF/FOB/TTO

Payment Term: DLC/MT103

Performance Bond: 2% operative PB will be issued from Seller's bank to the buyer bank.

Quality: Q&Q test report will be conducted at the loading port by SGS Products Origin: Kazakhstan, Singapore & Netherlands

Fob Delivery ports: Jurong, Rotterdam and Fujairah

### DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 50,000MT – 100,000MT – Per Month

FOB Price: Gross \$430- Net \$ 420/ CIF Price: Gross \$460-

Net \$450 Quality: SGS or similar inspection

Commissions: \$5 Buy side (open) Seller side \$5 (closed)

### MAZUT 100 GOST-10585 75 ORIGINS

Minimum Quantity: 50,000MT – 100,000MT – Per Month

FOB Price: Gross \$420 - Net \$410/CIF Price: Gross \$450-

Net \$ 440 Quality: SGS or similar inspection

Commissions: \$5 Buy side (open) Seller side \$5 (closed)

LIMITED LIABILITY COMPANY "CULEBRA PETROLEUM INVEST"

Legal address: 107140, Moscow, 3rd Novy per., 2 5 building 1, floor 2 room II room 1

OGRN: 1167746679704 / TIN: 7708295499 / KPP: 770801001

**ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "КУЛЕБРА ПЕТРОЛЕУМ ИНВЕСТ"**  
Юридический адрес: 107140, город Москва, 3-й Новый пер., д. 5 стр. 1, эт 2 пом II каб 1  
ОГРН: 1167746679704 / ИНН: 7708295499 / КПП: 770801001  
Email: sales@onk-tradellc.com, Telephone: +79646324601

### **GASOLINE 93 OCTANE**

Minimum Quantity: 100,000MT – 500,000MT – Per Month  
FOB Price: Gross \$ 510- Net \$ 500/CIF Price: Gross \$ 560-  
Net \$550 Quality: SGS or similar inspection  
Commissions: \$5 Buy side (open) Seller side \$5 (closed)

### **CST-180 FUEL OIL**

Minimum Quantity: 100,000MT – 500,000MT – Per Month  
FOB Price: Gross \$480- Net \$ 470/CIF Price: Gross \$ 530-  
Net \$ 520 Quality: SGS or similar inspection  
Commissions: \$5 Buy side (open) Seller side \$5 (closed)

### **AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL (JP54)-(TS-1)**

Minimum Quantity: 1,000,000BBL 5,000,000BBLPer Month  
FOB Price: Gross \$ 88- Net \$ 84/CIF Price: Gross \$ 104-  
Net \$100 Quality: SGS or similar inspection  
Commissions: \$2 Buy side (open) Seller side \$2 (closed)

### **JET FUEL JET A1 (AVIATION KEROSENE COLONIAL GRADE A1)**

Minimum Quantity: 1,000,000BBL – 5,000,000BBL – Per Month FOB Price:  
Gross \$ 88- Net \$ 84/CIF Price: Gross \$94- Net \$100 Quality: SGS or similar inspection  
Commissions: \$2Buy side (open) Seller side\$2 (closed)

### **EASTER SIBERIAN CRUDE OIL (ESPO)**

Minimum Quantity: 1,000,000BBL – 5,000,000BBL – Per Month FOB Price:  
Gross \$ 90- Net \$ 88/CIF Price: Gross \$94- Net \$ 92 Quality: SGS or similar inspection  
Commissions: \$1Buy side (open) Seller side\$1 (closed)

LIMITED LIABILITY COMPANY "CULEBRA PETROLEUM INVEST"  
Legal address: 107140, Moscow, 3rd Novy per., 2 5 building 1, floor 2 room II room 1  
OGRN: 1167746679704 / TIN: 7708295499 / KPP: 770801001

**ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "КУЛЕБРА ПЕТРОЛЕУМ ИНВЕСТ"**  
Юридический адрес: 107140, город Москва, 3-й Новый пер., д. 5 стр. 1, эт 2 пом II каб 1  
ОГРН: 1167746679704 / ИНН: 7708295499 / КПП: 770801001  
Email: sales@onk-tradellc.com, Telephone: +79646324601

**LIQUEFIED PETROLEUM GAS GOST 20448-90 (LPG)**

Minimum Quantity: 100,000MT – 500,000MT – Per Month  
FOB Price: Gross \$ 410- Net \$ 400/CIF Price: Gross \$ 450-  
Net \$ 440 Quality: SGS or similar inspection  
Commissions: \$5 Buy side (open) Seller side \$5 (closed)

**EXPORT BLEND CRUDE OIL GOST 51858**

Minimum Quantity: 100,000MT – 500,000MT – Per Month  
FOB Price: Gross \$340- Net \$ 330/CIF Price: Gross \$ 360-  
Net \$ 350 Quality: SGS or similar inspection  
Commissions: \$5 Buy side (open) Seller side \$5 (closed)

**LIGHT CYCLE OIL (LCO)**

Minimum Quantity: 100,000MT – 500,000MT – Per Month  
FOB Price: Gross \$ 220 - Net \$ 210/CIF Price: Gross \$ 240-  
Net \$230 Quality: SGS or similar inspection  
Commissions: \$5 Buy side (open) Seller side \$5 (closed)

**D6 FUEL OIL**

Minimum Quantity: 100000000 - 200000000 Gallons  
FOB Price: \$ 0.86- 0.80 /CIF Price: Gross \$ 0.90-  
Net \$ 0.94 Quality: SGS or similar inspection  
Commissions: 0.3-cent Buy side (open) Seller side 0.3 Cent (closed)

**DIESEL EN590 PPM - 10PPM / 50PPM**

Minimum Quantity: 100,000MT – 500,000MT – Per Month  
FOB Price: Gross: \$ 400- Net \$ 410/CIF Price: Gross \$ 350-

**ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "КУЛЕБРА ПЕТРОЛЕУМ ИНВЕСТ"**  
Юридический адрес: 107140, город Москва, 3-й Новый пер., д. 5 стр. 1, эт 2 пом II каб 1  
ОГРН: 1167746679704 / ИНН: 7708295499 / КПП: 770801001  
Email: sales@onk-tradellc.com, Telephone: +79646324601

Net \$ 340 Quality: SGS or similar inspection

Commissions: \$5 Buy side (open) Seller side \$5 (closed)

### **BITUMEN / PETROLEUM ASPHALT**

Minimum Quantity: 100,000MT – 500,000MT – Per Month

FOB Price: Gross \$ 310 - Net \$ 290/CIF Price: Gross \$ 340-

Net \$ 330 Quality: SGS or similar inspection

Commissions: \$5 Buy side (open) Seller side \$5 (closed)

### **IFO380 (MARINE OIL)**

Minimum Quantity: 100,000MT – 500,000MT – Per Month

FOB Price: Gross \$440 - Net \$ 430/CIF Price: Gross \$ 480-

Net \$ 470 Quality: SGS or similar inspection

Commissions: \$5 Buy side (open) Seller side \$5 (closed)

### **HSD2 GAS OIL L-0.2-62 GOST 305-82 AGO (AUTOMATIVE GAS OIL)**

Minimum Quantity: 100,000MT – 500,000MT – Per Month

FOB Price: Gross \$ 340 - Net \$ 330. /CIF Price: Gross \$ 380-

Net \$ 370 Quality: SGS or similar inspection

Commissions: \$5 Buy side (open) Seller side \$5 (closed)

### **LIQUEFIED NATURAL GAS (LNG)**

Minimum Quantity: 100,000MT – 500,000MT – Per Month

FOB Price: Gross \$ 400- Net \$ 390. /CIF Price: Gross \$ 450-

Net \$ 440 Quality: SGS or similar inspection

Commissions: \$5 Buy side (open) Seller side \$5 (closed)

**ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "КУЛЕБРА ПЕТРОЛЕУМ ИНВЕСТ"**  
Юридический адрес: 107140, город Москва, 3-й Новый пер., д. 5 стр. 1, эт 2 пом II каб 1  
ОГРН: 1167746679704 / ИНН: 7708295499 / КПП: 770801001  
Email: sales@onk-tradellc.com, Telephone: +79646324601

## PET COKE

Minimum Quantity: 100,000MT – 500,000MT – Per Month

FOB Price: Gross \$ 90- Net \$ 80. /CIF Price: Gross \$ 110-

Net \$ 100 Quality: SGS or similar inspection

Commissions: \$5 Buy side (open) Seller side \$5 (closed)

## OFFICIAL TRANSACTION PROCEDURE ON CIF

1. Buyer issues (ICPO) must be with buyer company letterhead.

2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals, and return the Draft Contract to Seller for final endorsement.

3. Seller gives Partial Proof of Products.

Certificate of Origin, Commitment to Supply Product Passport

Statement of Availability of the product Company Registration Certificate

4. Buyer issues their Financial Guarantee (DLC MT700) to cover the first shipment to seller's bank in Five (5) working Days.

5. If Buyer fails to issue DLC-MT700 in 5 working days, in alternative buyer shall make Security Guarantee Deposit of 5% via T.T Wire from total value of the Contract to seller fiduciary bank account as performance to secure the allocation, which will be deducted from the first shipment.

6. Upon confirmation of buyer's DLC-MT700 or Security Guarantee Deposit of 5% via T.T Wire to Fiduciary seller's bank, seller will issue 5% Performance Bond, Full POP and Shipping Documents via SWIFT bank-to-bank as shown below:

A. Product Allocation Export Permit

B. Allocation Title Ownership Certificate

C. Shipping company Contract to transport the product to the loading port Port storage agreement,

D. Charter party Agreement to transport the product to discharge port Tank Storage Receipt,

E. SGS Quality and Quantity Certificate

F. Bill of Landing,

I. Vessel Questionnaire 88.

**LIMITED LIABILITY COMPANY "CULEBRA PETROLEUM INVEST"**  
Legal address: 107140, Moscow, 3rd Novy per., 2 5 building 1, floor 2 room II room 1  
OGRN: 1167746679704 / TIN: 7708295499 / KPP: 770801001

**ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "КУЛЕБРА ПЕТРОЛЕУМ ИНВЕСТ"**  
Юридический адрес: 107140, город Москва, 3-й Новый пер., д. 5 стр. 1, эт 2 пом II каб 1  
ОГРН: 1167746679704 / ИНН: 7708295499 / КПП: 770801001  
Email: sales@onk-tradellc.com, Telephone: +79646324601

7. Shipment commences and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS or CIQ Inspection Including quality inspection documents at the Buyer's unloading port and makes payment for the full shipment via TT Wire or MT103.

8. Seller release Payment to all intermediaries as per signed NCNDA IMFPA within 48 hours of receiving the payment for the Product from the Buyer's bank for each lift.

#### **REFINERY TTM ESCROW PROCEDURE.**

1. Buyer issues an irrevocable purchase order along with Know Your Customer (KYC) and Customer Information Sheet (CIS) to the seller.
2. Seller issues a commercial invoice for the immediately lift able commodity to the buyer.
3. Buyer countersigns the commercial invoice and sends it back to the seller as final.
4. Both buyer and seller sign the escrow agreement via email or at the escrow attorney office in the USA/SWITZERLAND (optional). Upon signing the escrow agreement, both parties make a non-performance security deposit equivalent to 5% of the nominal face value of the commercial invoice to the account of the escrow attorney. The non-performing party forfeits the escrow deposit to the offended party if it fails to perform its obligation as per the signed commercial invoice.
5. Upon confirmation of the security deposit by the escrow attorney, the seller provides the following Proof of Product (POP) documents to the buyer:
  - a. Injection report
  - b. Tank receipt
  - c. Unconditional Dip Test Authorization (UDTA)
  - d. SGS Quality and Quantity report (not more than 48 hours old)
  - e. Title Transfer Affidavit document
  - f. Tank storage agreement
  - g. Certificate of origin
6. The buyer schedules for the dip test at the seller's tank storage and conducts the quality and quantity inspection. Upon the satisfactory dip-test report, the buyer pays the seller for the total cost of the product, deducting the 5% security deposit made to the escrow attorney's account.

**ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "КУЛЕБРА ПЕТРОЛЕУМ ИНВЕСТ"**  
**Юридический адрес: 107140, город Москва, 3-й Новый пер., д. 5 стр. 1, эт 2 пом II каб 1**  
**ОГРН: 1167746679704 / ИНН: 7708295499 / КПП: 770801001**  
**Email: sales@onk-tradellc.com, Telephone: +79646324601**

7. The seller transfers title to the buyer and injects the product into the buyer's reservoir or vessel. Necessary documents like the Irrevocable Paymaster Agreement (IPA) or Tank to tank injection agreement (TTIA) are signed by the seller and buyer before pumping.

8. The seller pays commissions to all intermediaries within 48 hours after receiving payment from the buyer.

9. The seller and buyer sign a contract for a 12-month shipment if necessary and satisfactory. It is essential to ensure that all steps and documents in the transaction adhere to legal and regulatory requirements specific to the jurisdictions involved. Consulting legal professionals experienced in international trade or energy transactions can help ensure compliance with all relevant laws and regulations.

#### **FOB TRANSACTION PROCEDURE TANK TO VESSEL**

1. Seller sends FCO and Buyer issues ICPO & CPA.

2. Seller sends following Draft CI (Commercial Invoice), Draft DPST (Delivery Processing Schedule Table)

3. Buyer and vessel operator endorse and approves CI & DPST respectively and return to seller. Seller signs CI and issued final copy.

4. Seller programs injection and issues to Buyer the following documents:

**A. Unconditional dip test authorization (DTA)**

**B. Fresh SGS report (less than 72 hours old)**

**C. Injection report**

**D. Certificate of Origin**

**E. Authorization to sell and collect (ATSC)**

**F. Tank Storage Receipt (TSR) G. NCNDA/IMFPA**

5. Buyer verify POP within 24 to 48 hours. (Buyer has optional dip test inspection on the product in Supplier/ Seller storage tanks via SGS at Buyer's expense.

6. Upon successful dip test inspection (if necessary), Buyer provides INOR (Injection Notice of Readiness) to Seller and Seller immediately commences injection of the product into Buyer's CPA Chartered vessel then Buyer makes payment for the total product value by MT103/TT upon injection of completion.

**ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "КУЛЕБРА ПЕТРОЛЕУМ ИНВЕСТ"**  
Юридический адрес: 107140, город Москва, 3-й Новый пер., д. 5 стр. 1, эт 2 пом II каб 1  
ОГРН: 1167746679704 / ИНН: 7708295499 / КПП: 770801001  
Email: sales@onk-tradellc.com, Telephone: +79646324601

7. Seller immediately transfers the title of product ownership to Buyer with all export documents.

8. Seller pays commission to Seller's side and Buyer pays commission to Buyer's side intermediaries, as per executed NCNDA/IMFPA for this transaction within 72 hours of receipt of payment from Buyer.

9. Buyer and Seller execute SPA for 12 months. The proceeding shipments shall continue in accordance with the same Procedures indicated above.

#### **OFFICIAL TRANSACTION PROCEDURES ON TTO**

1. Buyer issues Purchase Order upon receipt and acceptance of seller's Soft Offer.

2. Seller issues Draft Sales and Purchase Agreement Contract with Commercial Invoice for buyers for Review and signing.

3. Buyer pays for allocation fee and upon confirmation Seller issues the Proof of Product documents in buyer company's name as listed below;

- Certificate of Origin.
- Product quality passport (Analysis test Report) By KAZ standard Gost R.
- Commitment to Supply.
- Bill of Lading.
- Certificate of Quality
- Certificate of Quantity
- Time Sheet/Statement of Facts
- Master's Receipt for Samples
- Master's Receipt for Documents for Receiver and Own Use
- Ullage Report
- Ship's Tank Dry/Cleanliness Certificate
- Cargo Manifest
- Notice of Readiness
- Vessel Q88.



**ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "КУЛЕБРА ПЕТРОЛЕУМ ИНВЕСТ"**  
Юридический адрес: 107140, город Москва, 3-й Новый пер., д. 5 стр. 1, эт 2 пом II каб 1  
ОГРН: 1167746679704 / ИНН: 7708295499 / КПП: 770801001  
Email: sales@onk-tradellc.com, Telephone: +79646324601

4. Upon receipt of the POP documents, the buyer provides their shipping agent contact information for the Ship owner to open communication, issue a Notice of Readiness (NOR) and Power of Attorney to buyer's Shipping agent entrusting them to perform all needed shipping agency and freight forwarding services in the Discharge port.

5. The buyer pays 350,000 USDT for HSS (High Sea Sales) Charges to allow the seller to finalize all Rerouting charges with their shipping company before the tanker gets redirected to the new buyer's Discharge port.

6. Seller and Buyer signs the title transfer affidavit and the title ownership certificate are issued in the buyer's company name. (Seller will bear all Expenses).

7. Seller instructs vessel master to countersign the shipping agent Power of Attorney and proceed to send the complete set of maritime and shipping documents to enable the buyer shipping agent file for maritime Report and make all preparation to receive the vessel tanker at the destination port terminal. (Only Applicable to Chinese Customers).

8. Upon arrival of the vessel tanker at the destination port and completion of CIQ Inspection, buyer pays for full cargo value via MT103/TT Wire within 48Hours.

9. Seller pays the intermediaries involved within 72 hours after receipt of payment of the product from the buyer.

#### **GUIDELINES TO NOTE WHEN PREPARING DOCUMENTS ICPO**

1. Freshly dated (not older than 2 working days).
2. The letterhead is genuine, check for any signs of cut and paste or scan and edit. In the letterhead, we need complete company name, address, phone number, fax number and email address.
3. The information's must be detailed and we need a specification.
4. The ICPO /LOI must be addressed to us Karahan Petrol AS END SELLER.

LLC "CULEBRA PETROLEUM INVEST"

Zubov Alexey Andreevich

