

**LIMITED LIABILITY COMPANY "URALOSIBIRSKAYA OIL COMPANY"**

620043 , Sverdlovsk region , Yekaterinburg , Ukhtomskayast., 43, apt. 4

OGRN: 1069670149120 INN: 6670143485 KPP: 665801001

Email: sales@uralosibirskayaoil.com Telephone : +44 7733 952898

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**УРАЛОСИБИРСКАЯ  
НЕФТЯНАЯ  
КОМПАНИЯ**

Date Issued: 09 Nov, 2024

Valid till: 09 June, 2025

To: Capable End Buyers / Buyer Mandates.

**SOFT CORPORATE OFFER**

We, **LLC "URALOSIBIRSKAYA OIL COMPANY"**, under penalty of perjury hereby issue this official Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to execute a Full Corporate Offer and then straight to Sales and Purchase Agreement with End buyer with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

**UREA GRANULAR AND PRILLED RUSSIAN ORIGIN:**

Monthly Quantity: 50.000 MT – 200.000MT

Price Per MT: CIF \$300 Gross /\$290 Net.

Commission: \$5/\$5.

**DIESEL D6 VIRGIN LOW POUR FUEL OIL:**

Min. Quantity: 25,000,000 Gallon. Max. Quantity : 500.000.000 Gallon Per Week, FOB Price:

\$0.75 Gross/\$071 Net Per Gallon, CIF Price: \$0.79 Gross/\$0.74 Net

Commission: 0.2 Seller Side/0.2 Buyer Side.

**GASOLINE 95 OCTANES:**

Monthly Quantity: 50.000MT – 500.000MT

Price Per MT: FOB \$310 Gross/\$300 Net. CIF \$320 Gross / \$310 Net

Commission: \$5/\$5

**RUSSIAN EXPORT BLEND CRUDE OIL GOST 9965-76:**

Monthly Quantity: 500.000BBL- 8.000.000BBL

Price Per BBL: : FOB \$60 Gross/\$56 Net. CIF \$64 Gross/ \$60 Net /\$20 Net.

Commission: \$2/\$2.

**JET FUEL A1 91/91:**

Monthly Quantity: 500,000BBL-10,000,000BBL,

Price Per Barrel: FOB \$60 Gross/\$56 Net. CIF \$64 Gross/ \$60 Net

Commission: \$2/\$2.

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**RUSSIAN BITUMEN OF ALL SPECIFICATIONS:**

Monthly Quantity: 50.000MT - 300.000MT

Price Per MT: FOB \$300 Gross/ \$290 Net. CIF \$310 Gross / \$300 Net.

Commission: \$5/\$5.

**AUTOMOTIVE GAS OIL (AGO):**

Monthly Quantity: 50.000MT-500.000MT

Price Per MT: FOB \$300 Gross/\$290 Net. CIF \$310 Gross / \$300 Net.

Commission: \$5 / \$5.

**PET COKE RUSSIAN ORIGIN:**

Monthly Quantity: 50.000 MT – 300.000MT

Price per MT: CIF \$95 Gross /\$90 Net.

Commission: \$2.5/\$2.5

**ESPO RUSSIAN ORIGIN:**

Monthly Quantity: 500.000BBLs – 10,000,000 BBL

Price Per BBL: FOB \$60 Gross/\$56 Net. CIF \$64 Gross/ \$60 Net.

Commission: \$2/\$2.

**LIGHT CRUDE OIL RUSSIAN ORIGIN:**

Monthly Quantity 50.000MT – 500.000MT.

Price Per MT: : FOB \$320 Gross / \$310 Net. CIF \$330 Gross / \$320 Net.

Commission: \$5/\$5.

**AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN:**

Monthly Quantity: 500,000BBLs-10,000,000BBLs,

Price Per Barrel: FOB \$60 Gross/\$56 Net. CIF \$64 Gross/ \$60 Net

Commission: \$2/\$2.

**DIESEL FUEL EN590:**

Monthly Quantity 50.000MT – 500.000MT.

Price Per MT: FOB \$320 Gross / \$310 Net. CIF \$330 Gross / \$320 Net.

Commission: \$5/\$5 Per MT.

**LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50% BUTANE:**

Monthly Quantity: 50.000MT - 500.000MT.

Price Per MT: FOB \$310 Gross/\$300 Net. CIF \$320 Gross / \$310 Net.

Commission: \$5/\$5.

**LIQUEFIED NATURAL GAZ. GOST 5542-87:**

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Monthly Quantity: 50.000MT - 500.000MT

Price Per MT: FOB \$310 Gross/\$300 Net. CIF \$320 Gross / \$310 Net.

Commission: \$5/\$5.

**MAZUT M100 GOST-10585-99 RUSSIAN ORIGIN:**

Monthly Quantity: 50.000MT - 500.000MT.

Price Per MT: FOB \$300 Gross/\$290 Net. CIF \$310 Gross / \$300 Net.

Commission: \$5/\$5.

**RUSSIA D2GAS OIL GOST 305-82:**

Monthly Quantity 50.000MT – 500.000MT.

Price Per MT: FOB \$300 Gross/\$290 Net. CIF \$310 Gross / \$300 Net.

Commission: \$5/\$5.

**LOADING PORTS (RUSSIAN PORTS):** NOVOROSSIYSK, KUZMINO, VLADIVOSTOK, PRIMORSK, UST-LUGA, NAKHODKA, ROTTERDAM PORT (NETHERLAND).

**DELIVERY TERM:** CIF AND FOB

**PAYMENT TERMS:** DLC, SBLC, IRDLC, T/T

**DESTINATION PORTS:** ANY WORLD SAFE PORT (AWSP)

**CONTRACTUAL PERIOD:** SPOT / 12 MONTHS CONTRACT+ ROLLS/EXTENTION

**CIF TRANSACTION PROCEDURE.**

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:
  - (a) Statement of Availability of Product
  - (b) Commitment to Supply
  - (c) Product Passport
  - (d) Company Registration Certificate
  - (e) Product Allocation Export License
- 4 Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port.
5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank

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releases the Total value of the Shipping to Seller's Bank within 48hours (two banking days) By MT103.

7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours

**FOB (DIP/PAY) TRANSACTION PROCEDURE:**

1. Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.
2. Seller issue Commercial Invoice (CI) & Warning Letter, buyer's signs and returns to seller with his TSA. Seller will complete verification on the TANK FARM of the buyer before making their three (3) days tank lease payment.
3. Seller leases and pays the buyer's tank for 3 days for the Injection Process. Buyer pays his Tank Farm Company for his two (2) days' tank storage costs, (totaling a five (5) day TSR) after his Tank Farm Company has received the payment from Seller Company three (3) days cost.
4. Seller issues Unconditional DTA and SGS report.
5. Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103- TT.
6. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the sales and purchase agreement contract between buyer and seller.

**FOB ROTTERDAM/HOUTON/RUSSIAN PORT TRANSACTION PROCEDURE**

- 1 The Buyer sends ICPO
- 2 The Seller Issues Commercial invoice (CI) for the Buyer's endorsement.
- 3 The Buyer signs and returns the CI to the Seller
- 4 The Seller issues the product ATV, to Buyer
- 5 The Buyer contacts the Seller Tank Administrator to execute the Quality & Quantity, and to register at the Tank Farm Terminal prior to the inspection (This process involves the acquisition the Access Code Certificate).
- 6 issue UDTA, PRODUCT PASSPORT, ATSC, INJECTION REPORT, SGS Report (not less than 48 hours)
- 7 Upon the Successful Dip Test Inspection in the Seller's Tank, the Buyer Submits NOR from his Shipping Company
- and Seller Injects the product into the Buyer Vessel or Tanks.
- 8 The Buyer issues 100% payment for the total product by MT103/TT Wire Transfer to the Seller

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- 9 The Seller transfers the product title with the complete POP Documents to the Buyer and pays the commission to Seller and Buyer Sides Intermediaries as per Master Fee Agreement
- 10 The Seller issues an annual (12 months) delivery contract for review

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**TTO TRANSACTION PROCEDURE:-**

1. Buyer issue ICPO.
2. Seller Provides MOU and CI to be signed by buyer and seller.
3. Seller and Buyer endorse the CI and MOU.
4. Seller provide following documents:
  - A. BILL OF LADING,
  - B. VESSEL Q88,
  - C. VESSEL DETAILS,
  - D. ULLAGE REPORT, E. CARGO MANIFEST,
  - F. PRODUCT PASSPORT (INDIGENOUS DIP TEST),
  - G. CERTIFICATE OF ORIGIN,
  - H. STATEMENT OF PRODUCT AVAILABILITY.
5. Buyer pays 5% deposit.
6. Seller provides ATV on board and PRODUCT TITLE TRANSFER CERTIFICATE.
7. Buyer pays remaining balance in full After CIQ/GSG test confirms Q&Q.
8. Seller pays the commission to all intermediates and completes the deal.



Barysheva Mikhailovna Director

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