

BIN: 140240004939

Address: Aktobe Region, Aktobe, St. Bokenbai Batyra, D. {32}, 1, 35

Email: info@transoilcompany.com

Phone: +7 968-889-5886

TOO "TRANS OIL COMPANY"

BIN: 140240004939

Date Issued: 7th Jan, 2025

Expired Date: 31st Jun, 2025

To: Capable End Buyers / Buyer Mandates.

SOFT COPORATE OFFER

We, TOO "TRANS OIL COMPANY", under penalty of perjury hereby issue this official Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to execute a Full Corporate Offer and then straight to Sales and Purchase Agreement with End buyer with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

MAZUT M100 GOST-10585-99: Monthly Quantity: 50.000MT - 500.000MT. Price Per MT: FOB \$380 Gross/\$370 Net. CIF \$390 Gross / \$380 Net. Commission: \$5/\$5.

D2GAS OIL GOST 305-82: Monthly Quantity 50.000MT – 500.000MT. Price Per MT: FOB \$340 Gross/\$330 Net. CIF \$350 Gross / \$340 Net.

Commission: \$5/\$5.

LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50% BUTANE: Monthly Quantity: 50.000MT - 500.000MT. Price Per MT: FOB \$370 Gross/\$360 Net. CIF \$380 Gross / \$370 Net. Commission: \$5/\$5.

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LIQUEFIED NATURAL GAZ. GOST 5542-87: Monthly Quantity: 50.000MT - 500.000MT
Price Per MT: FOB \$360 Gross/\$350 Net. CIF \$380 Gross / \$370 Net. Commission: \$5/\$5.

AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL: Monthly Quantity:
500,000BBLs-10,000,000BBLs, Price Per Barrel: FOB \$70 Gross/\$66 Net. CIF \$80 Gross/ \$76
Net Commission: \$2/\$2.

DIESEL FUEL EN590: Monthly Quantity 50.000MT – 500.000MT.

Price Per MT: FOB \$400 Gross / \$390 Net. CIF \$410 Gross / \$400 Net. Commission: \$5/\$5 Per
MT.

ESPO RUSSIAN: Monthly Quantity: 500.000BBLs – 10,000,000 BBL Price Per BBL: FOB
\$70 Gross/\$66 Net. CIF \$80 Gross/ \$76 Net. Commission: \$2/\$2.

LIGHT CRUDE OIL: Monthly Quantity 50.000MT – 500.000MT.

Price Per MT: : FOB \$390 Gross / \$380 Net. CIF \$400 Gross / \$390 Net. Commission: \$5/\$5.

AUTOMOTIVE GAS OIL (AGO):Monthly Quantity: 50.000MT-500.000MT Price Per MT:
FOB \$380 Gross/\$370 Net. CIF \$390 Gross / \$380 Net. Commission: \$5 / \$5.

PET COKE: Monthly Quantity: 50.000 MT – 300.000MT Price CIF \$300 Gross /\$290 Net.
Commission: \$2.5/\$2.5

JET FUEL A1 91/91: Monthly Quantity: 500,000BBLs-10,000,000BBLs, Price Per Barrel:
FOB \$70 Gross/\$66 Net. CIF \$80 Gross/ \$76 Net Commission: \$2/\$2.

BITUMEN OF ALL SPECIFICATIONS: Monthly Quantity: 50.000MT - 300.000MT Price
Per MT: FOB \$340 Gross/ \$330 Net. CIF \$360 Gross / \$350 Net. Commission: \$5/\$5.

GASOLINE 95 OCTANES: Monthly Quantity: 50.000MT – 500.000MT

Price Per MT: FOB \$310 Gross/\$300 Net. CIF \$320 Gross / \$310 Net Commission: \$5/\$5

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EXPORT BLEND CRUDE OIL GOST 9965-76: Monthly Quantity:

500.000BBL- 8.000.000BBL Price Per BBL: : FOB \$70 Gross/\$66 Net. CIF \$80 Gross/ \$80 Net /\$76 Net. Commission: \$2/\$2.

UREA GRANULAR AND PRILLED: Monthly Quantity: 50.000 MT – 200.000MT Price Per MT: CIF \$280 Gross /\$270 Net.

Commission: \$5/\$5.

DIESEL D6 VIRGIN LOW POUR FUEL OIL: Min. Quantity: 25,000,000 Gallon. Max. Quantity : 500.000.000 Gallon Per Week, FOB Price: \$0.75 Gross/\$0.71 Net Per Gallon, CIF Price: \$0.79 Gross/0.75 Net. Commission: 0.2 Seller Side/0.2 BuyerSide.

LOADING PORTS (AKTAU PORT) : ROTTERDAM PORT (NETHERLAND). HUSTON PORT. FUJIRAH (DUBIA) DELIVERY TERM: CIF AND FOB

PAYMENT TERMS: DLC, SBLC, IRDLC, T/T

DESTINATION PORTS: ANY WORLD SAFE PORT (AWSP)

CONTRACTUAL PERIOD: SPOT / 12 MONTHS CONTRACT+ ROLLS/EXTENTION

FOB (DIP/PAY) TRANSACTION PROCEDURE:

1. Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.
2. Seller issue Commercial Invoice (CI) &Warning Letter, buyer's signs and returns to seller with his TSA. Seller will complete verification on the TANK FARM of the buyer before making their three (3) days tank lease payment.
3. Seller leases and pays the buyer's tank for 3 days for the Injection Process. Buyer pays his Tank Farm Company for his two (2) days' tank storage costs, (totalling a five (5) day TSR) after his Tank Farm Company has received the payment from Seller Company three (3) days cost.
4. Seller issues Unconditional DTA and SGS report.
5. Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103- TT.

6. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the sales and purchase agreement contract between buyer and seller.

THE NON-NEGOTIABLE PROCEDURE FOB ROTTERDAM/HOUSTON/PORT

1. Buyer issues ICPO.
2. Seller issues Commercial Invoice (CI), buyer's signs and returns to Seller with his TSA, Seller verify buyer TANK FARM and make 3days tank lease payment to the buyer tank farm for the Injection Process.
3. Buyer pays his Tank Farm Company for 2 days tank storage costs, after his Tank Farm Company has received the buyer's payment the Seller Company pays 3 days cost (totaling) 5days TSR 4. Seller inject into buyer tank and issues SGS, ATV and Unconditional DTA.
5. Buyer conducts Dip Test and makes the payment for the total value of product injected into the tanks through the means of MT103-TT.
6. Seller pays all intermediaries involved in the transaction, and subsequently monthly shipment continues as per terms and Conditions of the sales and purchase agreement contract between buyer and seller

FOB ROTTERDAM/HOUTON/ PORT TRANSACTION PROCEDURE

- 1 The Buyer sends ICPO
 - 2 The Seller Issues Commercial invoice (CI) for the Buyer's endorsement.
 - 3 The Buyer signs and returns the CI to the Seller 4 The Seller issues the product ATV, to Buyer
 - 5 The Buyer contacts the Seller Tank Administrator to execute the Quality & Quantity, and to register at the Tank Farm Terminal prior to the inspection (This process involves the acquisition the Access Code Certificate).
 - 6 issue UDTA, PRODUCT PASSPORT, ATSC, INJECTION REPORT, SGS Report (not less than 48 hours)
 - 7 Upon the Successful Dip Test Inspection in the Seller's Tank, the Buyer Submits NOR from his Shipping Company
- and Seller Injects the product into the Buyer Vessel or Tanks.

8 The Buyer issues 100% payment for the total product by MT103/TT Wire Transfer to the Seller

9 The Seller transfers the product title with the complete POP Documents to the Buyer and pays the commission to Seller and Buyer Sides Intermediaries as per Master Fee Agreement 10 The Seller issues an annual (12 months) delivery contract for review.

CIF TRANSACTION PROCEDURE

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:
 - (a) Statement of Availability of Product
 - (b) Commitment to Supply
 - (c) Product Passport
 - (d) Company Registration Certificate
 - (e) Product Allocation Export License
- 4 Seller appoints and signs charter Party Agreement with the buyer and the shipping Company.
Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port.

this fee will be deducted from total cost of the product

5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non-Transferable Documentary Letter of Credit to the Seller's Bank
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the Shipping to Seller's Bank within 48hours (two banking days) By MT103.
7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours

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TTO TRANSACTION PROCEDURE:-

- 1 Buyer issue official ICPO to the exact quantity in the sanitized MOU;
- 2 Seller issues original MOU;
- 3 Buyer counter sign the MOU and forward back;
- 4 Buyer pay for the allocation procurement of the first delivery which cost is 55,000 USD
- 5 Upon receipt of the countersigned original MOU from the Buyer, Seller emails to the Buyer the listed documents issued in the name of the initial Buyer as stated in the MOU;
 - a) Certificate of Product Origin;
 - b) Product Passport (Quality and Quantity Dip Test Analysis Report; c) Bill of Lading;
 - d) Cargo Manifest
 - e) Tanker Vessel Q88;
 - f) Vessel Details
 - g) Ullage Report;
 - h) Invoice for Title Take Over
- 6 Upon Buyer receipts of the documents, Buyer verifies the availability of the Product on high sea and makes payment within 72 hours for the Title Take Over.




AKHMETOV ZHANAT ISINGALIEVICH
DIRECTOR