



ALANT PETROLEUM LLC

Address: 109052, Moscow, Smirnovskaya St., bldg. 25, building. WhatsApp+79526399917 +Tell: +79526399917. Email: alant-petroleumllc@mail.ru

ISSUED DATE: 10/01/2025

TO: END BUYER / BUYER MANDATE.

SOFT CORPERATE OFFER

LIGHT CYCLE OIL

Minimum Quantity: 50,000 MT, Maximum Quantity 500,000 MT

FOB Price: Gross \$400, Net \$390

CIF Price: Gross \$410, Net \$400

Commission \$5 Seller side, \$5 Buyer side

Origin: Kazakhstan

AVIATION KEROSENE COLONIAL GRADE JP54

Minimum Quantity: 1,000,000 BBLs, Maximum Quantity 5,000,000 BBLs

FOB Price: Gross \$72, Net \$68

CIF Price: Gross \$77, Net \$73

Commission \$2 Seller side, \$2 Buyer side.

Origin: Kazakhstan

ESPO BLEND CRUDE OIL

Minimum Quantity: 1,000,000 BBLs, Maximum Quantity 5,000,000 BBLs

FOB Price: Gross \$55, Net \$51

CIF Price: Gross \$60, Net \$56

Commission \$2 Seller side, \$2 Buyer side.

Origin: Kazakhstan

MAZUT M100 GOST-1058575/M100 GOST 10585-99

Minimum Quantity: 50,000 MT, Maximum Quantity 500,000 MT

FOB Price: Gross \$400, Net \$390

CIF Price: Gross \$410, Net \$400



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Commission \$5 Seller side, \$5 Buyer side.

Origin: Kazakhstan

LIQUIDIFIED NATURAL GAS (LNG)

Minimum Quantity: 50,000 MT, Maximum Quantity 500,000 MT

FOB Price: Gross \$400, Net \$390

CIF Price: Gross \$410, Net \$400

Commission \$5 Seller side, \$5 Buyer side.

Origin: Kazakhstan

LIQUEFIED PETROLEUM GAS. (LPG)

Minimum Quantity: 50,000 MT, Maximum Quantity 500,000 MT

FOB Price: Gross \$400, Net \$390

CIF Price: Gross \$410, Net \$400

Commission \$5 Seller side, \$5 Buyer side.

Origin: Kazakhstan

JET FUEL A1

Minimum Quantity: 1,000,000 BBLs, Maximum Quantity 5,000,000 BBLs

FOB Price: Gross \$72, Net \$68

CIF Price: Gross \$77, Net \$73

Commission \$2 Seller side, \$2 Buyer side.

Origin: Kazakhstan

DIESEL FUEL EN590 (10/50 PPM)

Minimum Quantity: 50,000 MT, Maximum Quantity 500,000 MT

FOB Price: Gross \$400, Net \$390

CIF Price: Gross \$410, Net \$400



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Commission \$5 Seller side, \$5 Buyer side.

Origin: Kazakhstan

PETROLEUM COKE (PETCOKE)

Minimum Quantity: 50,000 MT, Maximum Quantity 300,000 MT

FOB Price: Gross \$60, Net \$50

CIF Price: Gross \$80, Net \$70

Commission \$5 Seller side, \$5 Buyer side.

Origin: Kazakhstan

UREA GRANULAR AND PRILLED

Minimum Quantity: 50,000 MT, Maximum Quantity 500,000 MT

CIF Price: Gross \$410, Net \$400

Commission \$5 USD Seller side, \$5 USD Buyer side.

Origin: Kazakhstan

DIESEL D6 VIRGIN LOW POUR FUEL OIL

Minimum Quantity: 25,000,000 Gallon, Maximum Quantity 50,000,000 Gallon FOB

Price: Gross \$0.82, Net \$0.80

CIF Price: Gross \$0.86, Net \$0.84

Commission \$0.01 Seller side, \$0.01 Buyer side.

Origin: Kazakhstan

GASOLINE 87/89/93/95 OCTANE'S

Minimum Quantity: 50,000 MT, Maximum Quantity 200,000 MT

FOB Price: Gross \$400, Net \$390

CIF Price: Gross \$410, Net \$400

Commission \$5 Seller side, \$5 Buyer side.



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Origin: Kazakhstan

TRANSACTION PROCEDURE FOR CIF

1. Buyer issue ICPO containing the seller's working procedure with buyer's banking details and scanned copy of buyer's passport

2. Seller issues Draft Sales and Purchase Agreement Contract (open for amendment) to buyer's review and signing.

3. Buyers sign the Sales and Purchase Agreement Contract back to the seller in word format; Sellers acknowledge the signed contract and submit it with the ministry for legalization on the seller's expenses.

4. Seller issue the below Partial POP Documents to the buyer as listed below:

Certificate of Origin

Commitment to Supply

Statement of Availability of the product

Authorization to Sell and Collect (ATSC).

5. Within 7 banking days after receiving PPOP documents. Buyer's bank sends SBLC/DLC according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account which acceptable by Buyer for first month shipment.

6. Should buyer fail to issue payment instrument within 7 banking days, buyer will make cash deposit of \$550,000 by TT wire transfer to seller's fiduciary / offshore bank account for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default.

7. Upon confirmation of buyer's SBLC / DLC or guarantee deposit of \$550,000 to seller's bank, seller will issue 2% Performance Bond, Full POP and Shipping Documents via SWIFT bank - to- bank as shown below:

(a) Product Allocation Export Permit

(b) Allocation Title Ownership Certificate

(C) Contract to transport the product to the loading Port storage agreement

(d) Charter party Agreement to transport the product to discharge port

(e) Tank Storage Receipt

(f) SGS Quality and Quantity Certificate Bill of Landing

(H) Vessel Questionnaire 88



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8. Seller/ buyer signs the CPA with a shipping company and issues the Full POP documents to buyer's bank.

9. Shipment commences and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS Inspection and makes operative SBLC MT760 or makes payment for the full shipment via TT Wire or MT103.

FOB TANK TO TANK WORKING PROCEDURE

1. Buyer sends ICPO in line with seller working procedures alongside his/her Tank Storage Agreement (T.S.A.)

On receipt and acceptance of Seller's Soft Offer.

2. Seller issues Commercial Invoice (C.I.), Buyer Signs within 24 hours and returns to Seller Within its validity.

3. upon receipt and review of the signed C.I., seller issues the Dip Test Authorization (DTA), to

be endorsed by buyer and buyer's tank farm in order for Dip Test to be conducted alongside counter signed

Copies of the C.I;

4. Buyer returns the Dip Test Authorization (DTA) fully completed and signed within its validity and upon

Successful review of the completed DTA, seller issues the below full POP documents:

A. Fresh SGS Report (Not older than 72 hours);

B. Product Reservoir Receipt;

C. Accreditation Certificate;

D. Product Passport (Quantity and Quality Analysis);

E. Authorization to Sell and Collect Certificate (ATSCC);

F. Pre-Injection Report (PIR);

G. NCNDA/IMFPA (To be completed by all intermediaries)

H. Certificate of Product Origin; I. Authority to Verify (ATV) either physically or otherwise.

5. Upon receipt and confirmation of the above POP Documents, Buyer conducts test are carried out on the

Product in seller's tanks.



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6. Buyer upon successful Dip Test makes full payment pays for one-day tank storage and pays by MT103 / TT

Wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction

Within 24 hours after confirmation of buyer's payment and injection commences immediately;

7. The seller issues a contract for buyer's desired duration upon successful completion of the trial order.

NON NEGOTIABLE TANK TO VESSEL FREE-ON-BOARD (FOB) TRANSACTION PROCEDURE.

1. Buyer issues ICPO with banking details compliant to seller's terms and procedures including buyer's company registration certificate and company profile (CP).

2. Seller issues commercial invoice (C.I.), buyer signs within 24 hours and returns to seller within its validity.

3. Upon receipt and review of the signed C.I., seller issues below PPOP documents

(i) Statement of product availability (copy)

(ii) Assurance letter to supply

(iii) Dip test authorization (D.T.A) to be endorsed by buyer and seller's tank farm logistics where the products are stored. buyer contact and open communication with the tank farm logistics and pays to extend or take over tanks via mt103/TT wire transfer for the number of days required for physical verification and immersion/dip test on the product quality and quantity analysis inside seller's tank prior to injection of the commodity from seller's tanks to buyer's vessel.

4. Buyer returns the dip test authorization (DTA) fully completed and signed within the validity and upon successful review of the completed DTA, seller issues the below full pop documents: -

i. fresh SGS report (not older than 48 hours)

ii. Product reservoir receipt

iii. Accreditation certificate

iv. Product passport (quantity and quality analysis)

v. authorization to sell and collect certificate (ATSC)

vi. Injection report



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vii. Certificate of product origin

viii. Authorization to verify (ATV) the product

5. upon receipt and confirmation of the above pop documents, buyer provide to the seller charter party agreement (CPA), vessel details (q88), seller release official notice of readiness to inject. Seller commences injection to buyer's vessel and issue injection report to buyer.

6. Upon the confirmation of the total quantity injected into buyers' vessel, buyer makes full payment by mt103/TT wire transfer for the total product and seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of buyer's payment.

7. Seller issues contract for monthly delivery upon successful completion of the trial order.



Director: Gorsky Mikhail Alexandrovich