



«ПЕГАСПЕТРОЛ» «PEGASPETROL»

LEGAL ADDRESS: 010000, ASTANA KALASY, SARYARKA AUDANY, SAMAL YKSHAM AUDANY

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BIN: 240840005088

REF: PGP/SCO/FOB/CIF/TTO/TTV/02714KZ

DATE ISSUED: 01/05/2025

EXPIRING: DATE 30/07/2025

SOFT CORPORATE OFFER

We" PEGASPTROL LLP" with legal responsibility under penalty of perjury hereby confirm the availability and Capability to supply the under listed Products for Immediate Spot and Contract sales. The supply is guaranteed to meet the Specifications and pass through the requirements of SGS. The supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyers, representative and mandates will be considered.

PRODUCT ORIGIN	KAZAKHSTAN
PAYMENT TERMS	DLC MT700 (Non-negotiable, Irrevocable, Confirmed, Transferable or Non-transferable)/ Standby Letter of Credit (SBLC) via Swift MT760 /Telegraphic Transfer, MT103
LOADING PORT	Rotterdam Port /Houston Port
INSPECTION	SGS CIQ or similar
DELIVERY TERMS	FOB /CIF/TTO
COMMISSION STRUCTURE	\$5USD PER MT for Seller Side/\$5 USD PER MT for Buyer's Side. \$1 USD per Barrel Seller side/ \$1 USD per Barrel Buyer's side. \$0.02 USD per GAL Seller's side / \$0.02 USD per GAL Buyer's side.

Tokymbek





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AVAILABLE PRODUCTS

✓ PRODUCT	JET AVIATION FUEL JET A1
SPOT BASIS	1,000,000 BBL
CONTRACT BASIS	2,000,000 BBL
FOB PRICE	GROSS US \$ 70.00 / NET US \$ 68.00 PER BBL
CIF PRICE	GROSS US \$ 70.00/ NET US \$ 70 .00 PER BBL
✓ PRODUCT	ULTRA LOW SULPHUR DIESEL FUEL (EN590) 10PPM/50PPM
SPOT BASIS	100,000 MT
CONTRACT BASIS	300,000MT
FOB PRICE	GROSS US \$ 360 / NET US \$ 350 PER MT
CIF PRICE	GROSS US \$ 370/ NET US \$ 360 PER MT
✓ PRODUCT	VIRGIN OIL FUEL
SPOT BASIS	50,000,000 GAL
CONTRACT BASIS	100,000,000 GAL
FOB PRICE	GROSS US \$ 0.70 / NET US \$ 0.68 PER GAL
CIF PRICE	GROSS US \$ 0.72/ NET US \$ 0.70 PER GAL
✓ PRODUCT	UREA GRANULAR AND PRILLED
SPOT BASIS	50,000 MT
CONTRACT BASIS	100,000MT
FOB PRICE	GROSS US \$ 410 / NET US \$ 400 PER MT
CIF PRICE	GROSS US \$ 420/ NET US \$ 410 PER MT
✓ PRODUCT	DI-AMMONIUM PHOSPHATE (DAP)
SPOT BASIS	50,000 MT
CONTRACT BASIS	100,000 MT
FOB PRICE	GROSS US \$ 310 / NET US \$ 300 PER MT
CIF PRICE	GROSS US \$ 320/ NET US \$ 310 PER MT
✓ PRODUCT	BITUMEN
SPOT BASIS	20,000 MT
CONTRACT BASIS	50,000 MT
FOB PRICE	GROSS US \$ 280 / NET US \$ 270 PER MT
CIF PRICE	GROSS US \$ 290/ NET US \$ 280 PER MT
✓ PRODUCT	PETROLEUM COKE (PETCOKE)
SPOT BASIS	50,000 MT
CONTRACT BASIS	100,000 MT
FOB PRICE	GROSS US \$ 300 / NET US \$ 290 PER MT
CIF PRICE	GROSS US \$ 310/ NET US \$ 300 PER MT



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CIF TRANSACTIONAL PROCEDURE

1. Buyer issue ICPO/LOI, Scan passport + Company profiles addressed to the Refinery Official Mandate
2. Seller issues SPA upon approval of the buyers ICPO. Buyer counter-signs the SPA. Seller registers and legalizes the endorsed SPA with the necessary legal authority, and pay for all the required Government associated fees for their services.
3. Seller issues the Performa commercial invoice containing seller verbiage to Buyer. Within 10 working days, Buyer's bank issues to Seller's bank swift operative Standby Letter of Credit (SBLC) via Swift MT760 or Documentary Letter of Credit (DLC) via Swift MT700 for the entire 1st shipment total product value, and for Seller to lodge and activate a 2% PB (Performance Bond/Performance Guarantee) in the favor of the Buyer. If Seller fails to supply the cargo shipment of the product to the Buyer this 2% Performance Bond will be paid/forfeited to the Buyer.
4. If buyer fails to issue Transferable SBLC within 10 working days, buyer pays via TT \$100,000 as guarantee Performance which will be deducted from the product value when final payment is made.
6. The seller swift to buyer's bank or secured email the following POP/VESSEL documents
 - a) Copy of license to export, issued by the department of the ministry of energy's.
 - b) Certificate of Registry
 - c) Copy of the BOL
 - d) Vessel Q88
 - e) Vessel Registration certificate
 - f) Ullage Report
 - g) Cargo Manifest
 - h) International Load line certificate
 - i) international tonnage certificate
 - j) Copy to contract to transport the product to the port.
 - k) Copy of the BOL
 - l) Copy of the charter party agreement(s) to transport the product to discharge port.
 - m) Copy of SGS Report
7. Shipment commences as per signed contract delivery schedule and which is expected to arrive at Buyer's discharge port within 10-30 days which depends on the distance of the port. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.





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FOB TRANSACTIONAL PROCEDURE

1. Buyer issues ICPO along with TSA to Seller Company via seller mandate representative.
2. Seller issues allocation Commercial Invoice (CI) to be sign by buyer and return to seller within 24hr.
3. Receiving signed allocation Commercial Invoice (CI) from buyer, buyer obtain payment invoice separately from his tank farm and buyer pay 3 days' storage fee to his tank and seller pay 2 days also to buyer tank storage to make up 5 days TSR containing Storage Facilities details which includes GPS Coordiante ,Access Code permit and facilities Hub Number
4. Seller issues the following documents to buyer:
 - ATV- Authorization Verify
 - Unconditional DTA
 - ATS- Authorization To Sell And Collect
 - Fresh SGS (Q&Q) Less Than 48hrs
 - Product Passport Analysis
5. The Buyer Conducts Dip Test to confirm the Q & Q of the product in the storage tank
6. Buyer pays the seller via MT103 of the total product value upon successful confirmation of the product.
7. Seller transfers Products Title Ownership Certificate to Buyer's name with all exporting documents within 24 hours after receiving Swift copy of the product payment.
8. Seller Company, proceeds with injection of the product in Buyer's Tank.
9. Seller pay all the intermediaries involved as per NCNDA/IMFPA.
10. Seller issue contract agreement letter to buyer for roll over to contract of 12 Months

TTO TRANSACTIONAL PROCEDURE

1. Buyer issues official ICPO/LOI + CP + Scan Passport
2. Buyer issues an official ICPO with acceptance letter and company registration certificate.
3. Seller issue buyer MOU, buyer sign back the MOU and seller issue the following PPOP documents to buyer;
 - a. Certificate of Origin
 - b. Bill of Lading
 - c. Tanker Vessel Q88 Document
 - d. Vessel (NOR) Notice of Readiness
 - e. Ullage Report
 - f. Cargo Manifest
 - g. Invoice for title ownership transfer procurement guarantee
4. Upon the receipt of the documents, buyer pays \$100,000 of the total product value as title ownership transfer procurement guarantee to Sellers nominated bank by MT 103 /TT within 48 hours of receiving the documents also this payment will be deducted out of the total cost of product value.
5. Upon receipt and confirmation of buyers payment, vessel will proceed for re-rout to the buyers destination discharge port (storage in buyer), seller issues Authorization to board vessel (ATB) and Dip Test Authorization (DTA)



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to the buyers nominated inspection team to commence on the product test for quality & quantity analysis (Q&Q). And seller re-issue the below documents on buyer name

- a. International Load line certificate
- b. international tonnage certificate
- c. Vessel Registration certificate
- d. Ullage Report
- e. Cargo Manifest
- f. Certificate of Incorporation
- g. Authorization to board the vessel (ATB)
- h. Expected Time of Arrival (ETA)
- i. Dip test authorization (DTA)
- j. Title Transfer Ownership Certificate (TTOC)

6. Upon arrival of the vessel at buyers discharge port, buyer pays balance payment after successful CIQ/SGS or equivalent inspection via TT/MT103 and pumping and title of product ownership transferred to buyer.

7. Seller pays commission to Agencies, Broker and intermediary as per signed NCNDA/IMFPA


Mr. Babashev Tokynbek Serikbayuly
General Director.

