

**Date: June, 25th, 2025**

**Date Of Expiration: October, 28th, 2025**

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## SOFT CORPORATE OFFER

We FUEL CONSULTING LLC are authorized Seller Representative hereby confirms under Penalty of Perjury, under International Law that we are ready, willing, and able to sell the following commodity as per the specification and quantity/ price as specified in the terms and conditions stated below.

NOTE: Our prices are highly negotiable. Our standard commission structure is \$5 PER MT and \$2 PER BBL. Our Commission structure can also be negotiated between the seller and authorized buyer mandates or intermediaries.

**ORIGIN: KAZAKHSTAN**

**QUALITY: EXPORT STANDARD**

**LOADING PORTS: Rotterdam/ Houston/ Rotterdam /Fujairah/ Qingdao / Ningbo.**

**DESTINATION PORTS: ASWP**

**INCOTERMS: CIF/FOB/TTO**

**COMMISSIONS: \$5 PER MT (\$2 PER BBL) PAYABLE BY SELLER**

**PAYMENT TERMS: SBLC, MT103, T/T**

**CONTRACTUAL PERIOD: SPOT / 12 MONTHS CONTRACT + ROLLS /EXTENTION**

### AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Origin: Kazakhstan

Quantity: Minimum of 500,000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: FOB

FOB Price: \$75.00 Gross / \$70.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

### AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Origin: Kazakhstan

Quantity: Minimum of 500,000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: CIF

CIF Price: \$80.00 Gross / \$75.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

### DIESEL D6 VIRGIN LOW POUR FUEL OIL

Origin: Kazakhstan

Quantity: Minimum of 20,000,000 Gal/per month and Maximum of 200,000,000 Gal/ per month

Delivery: FOB

Price: \$0.58Gross / \$0.54Net per Gal

Commission: USD 0.2seller side, USD 0.2Buyer side Per Gal

### DIESEL D6 VIRGIN LOW POUR FUEL OIL

Origin: Kazakhstan

Quantity: Minimum of 20,000,000 GAL/per month and Maximum of 200,000,000 GAL/ per month

Delivery: CIF

CIF Price: \$0.62 Gross / \$0.58 Net per Gal

Commission: USD 0.2 seller side, USD 0.2 Buyer side Per Gal

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JET FUEL A1 91/91

Origin: Kazakhstan

Quantity: Minimum of 500,000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: FOB

FOB Price: \$74.00 Gross / \$70.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

JET FUEL A1 91/91

Origin: Kazakhstan

Quantity: Minimum of 500,000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: CIF

CIF Price: \$77.00 Gross / \$74.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

DIESEL GAS D2 GOST 305-82

Origin: Kazakhstan

Quantity: Minimum of 10,000 MT/per month and Maximum of 100,000 MT per month

Delivery: FOB

Price: \$270.00 Gross / \$265.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

DIESEL GAS D2 GOST 305-82

Origin: Kazakhstan

Quantity: Minimum of 10,000 MT/per month and Maximum of 100,000 MT per month Delivery:

CIF Price: \$310.00 Gross / \$305.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

MAZUT-100 GOST 10585/75

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB

Price: \$210 Gross / Net \$200 per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

MAZUT-100 GOST 10585/75

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF

Price: \$220 Gross/ \$210 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

MAZUT-100 GOST 10585/99

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB

Price: \$215 Gross/ Net \$210 per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

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MAZUT-100 GOST 10585/99

Origin: Kazakhstan  
Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month  
Delivery: CIF  
Price: \$230Gross / \$225 Net per Metric Ton  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

BASE OIL SN500

Origin: Kazakhstan  
Quantity: 10,000 MT/per month/ Maximum of 500,000 MT per month  
Delivery: CIF  
SN 100 \_\_\_\_\_ \$\$260 Gross/ \$250 Net per MT BS  
150 \_\_\_\_\_ \$\$300 Gross/ \$290 Net per MT  
SN 150 \_\_\_\_\_ \$\$320 Gross/ \$310 Net per MT  
SN 300 \_\_\_\_\_ \$\$360 Gross/ \$350 Net per MT  
SN 500 \_\_\_\_\_ \$\$380 Gross/ \$370 Net per MT

BASE OIL SN500

Origin: Kazakhstan  
Quantity: 10,000 MT/per month/ Maximum of 500,000 MT per month  
Delivery: FOB  
SN 100 \_\_\_\_\_ \$200 Gross/ \$190 Net per MT  
BS 150 \_\_\_\_\_ \$290 Gross/ \$280 Net per MT  
SN 150 \_\_\_\_\_ \$310 Gross/ \$300 Net per MT  
SN 300 \_\_\_\_\_ \$340 Gross/ \$330 Net per MT  
SN 500 \_\_\_\_\_ \$360 Gross/ \$350 Net per MT

PETROLEUM COKE

Origin: Kazakhstan  
Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month  
Delivery: CIF  
Price: \$115.00 Gross / \$110.00 Net per Metric Ton  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

PETROLEUM COKE

Origin: Kazakhstan  
Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month  
Delivery: FOB  
Price: \$110.00 Gross / \$105.00 Net per Metric Ton  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

AUTOMOTIVE DIESEL FUEL EN-590

Origin: Kazakhstan  
Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month Delivery:  
CIF  
Price: \$460.00 Gross / \$450.00 Net per Metric Ton  
Commission: USD \$5 seller side, USD \$5 Buyer side Per Metric Ton

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AUTOMOTIVE DIESEL FUEL EN-590

Origin: Kazakhstan  
Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month  
Delivery: FOB  
Price: \$450.00 Gross / \$445.00 Net per Metric Ton  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

BITUMEN 60/70

Origin: Kazakhstan  
Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month  
Delivery: FOB  
30/40 \_\_\_\_\_ \$200 Gross/ \$190 Net per MT  
40/50 \_\_\_\_\_ \$210 Gross/ \$200 Net per MT  
50/70 \_\_\_\_\_ \$320 Gross/ \$310 Net per MT  
60/70 \_\_\_\_\_ \$360 Gross/ \$350 Net per MT  
80/100 \_\_\_\_\_ \$450 Gross/ \$440 Net per MT  
85/100 \_\_\_\_\_ \$440 Gross/ \$430 Net per MT  
100/120 \_\_\_\_\_ \$510 Gross/ \$500 Net per MT

BITUMEN 60/70

Origin: Kazakhstan  
Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month  
Delivery: CIF  
30/40 \_\_\_\_\_ \$270 Gross/ \$260 Net per MT  
40/50 \_\_\_\_\_ \$290 Gross/ \$280 Net per MT  
50/70 \_\_\_\_\_ \$410 Gross/ \$400 Net per MT  
60/70 \_\_\_\_\_ \$250 Gross/ \$240 Net per MT  
80/100 \_\_\_\_\_ \$530 Gross/ \$520 Net per MT  
85/100 \_\_\_\_\_ \$620 Gross/ \$610 Net per MT  
100/120 \_\_\_\_\_ \$680 Gross/ \$670 Net per MT

FUEL OIL (IFO)

Origin: Kazakhstan  
Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month  
Delivery: CIF  
CST 180 \_\_\_\_\_ \$300 Gross/ \$290 Net per MT  
CST 280 \_\_\_\_\_ \$280 Gross/ \$270 Net per MT  
CST 380 \_\_\_\_\_ \$290 Gross/ \$280 Net per MT

FUEL OIL (IFO)

Origin: Kazakhstan  
Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month  
Delivery: FOB  
CST 180 \_\_\_\_\_ \$220 Gross/ \$210 Net per MT  
CST 280 \_\_\_\_\_ \$210 Gross/ \$200 Net per MT  
CST 380 \_\_\_\_\_ \$230 Gross/ \$220 Net per MT

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UREA (PRILLED & GRANULAR)

Origin: Kazakhstan  
Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month  
Delivery: CIF  
Price: \$310.00 Gross / \$300.00 Net per Metric Ton  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

UREA (PRILLED & GRANULAR)

Origin: Kazakhstan  
Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month  
Delivery: FOB  
Price: \$290.00 Gross / \$280.00 Net per Metric Ton  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

LNG, LIQUIFIED NATURAL GAS / LPG

Origin: Kazakhstan  
Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month  
Delivery: CIF  
Price: \$250.00 Gross / \$240.00 Net per Metric Ton  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

LNG, LIQUIFIED NATURAL GAS / LPG

Origin: Kazakhstan  
Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month  
Delivery: FOB  
Price: \$230.00 Gross / \$220.00 Net per Metric Ton  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

AUTOMOTIVE GAS OIL/ AGO

Origin: Kazakhstan  
Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month  
Delivery: CIF  
Price: \$200.00 Gross / \$190.00 Net per Metric Ton  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

AUTOMOTIVE GAS OIL/ AGO

Origin: Kazakhstan  
Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month  
Delivery: FOB  
Price: \$190.00 Gross / \$180.00 Net per Metric Ton  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

GASOLINE OCTANE

Origin: Kazakhstan  
Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month  
Delivery: CIF  
87 OCTANES\_\_\_\_\$240 Gross/ \$230 Net per MT  
89 OCTANES\_\_\_\_\$220 Gross/ \$210 Net per MT  
95 OCTANES\_\_\_\_\$270 Gross/ \$260 Net per MT

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GASOLINE OCTANE

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB

87 OCTANES\_\_\_ \$220 Gross/ \$210 Net per MT

89 OCTANES\_\_\_ \$200 Gross/ \$190 Net per MT

95 OCTANES\_\_\_ \$250 Gross/ \$240 Net per MT

ULTRA-LOW-SULFUR DIESEL

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF

Price: \$320.00 Gross / \$315.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

ULTRA-LOW-SULFUR DIESEL

Origin: Kazakhstan

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB

Price: \$215.00 Gross / \$210.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

REBCO GOST 51 858-200 / 9965-76

Origin: Kazakhstan

Quantity: Minimum of 100,000 Barrel/per month and Maximum of 1,000,000 Barrels/ per month

Delivery: CIF

Price: NWE Platt's Discount Minus -\$34.00 Gross / -\$32.00 Net per Barrel

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

REBCO GOST 51 858-200 / 9965-76

Origin: Kazakhstan

Quantity: Minimum of 100,000 Barrel/per month and Maximum of 1,000,000 Barrels/ per month

Delivery: FOB

Price: NWE Platt's Discount Minus -\$26.00 Gross / -\$24.00 Net per Barrel

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

LIGHT CYCLE OIL (LCO)

Origin: Kazakhstan

Quantity: 500,000 MT / per month / Maximum of 5,000,000 MT per month

Delivery: CIF ASWP

Price: \$250.00 Gross / \$ 240.00 Net Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

LIGHT CYCLE OIL (LCO)

Origin: Kazakhstan

Quantity: 500,000 MT / per month / Maximum of 5,000,000 MT per month

Delivery: FOB

Price: \$150.00 Gross / \$ 140.00 Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

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PETRO-KAZAKHSTAN FOB ROTTERDAM AND HOUSTON TRANSACTION WORKING PROCEDURE:

1. Buyer sends ICPO along TSA
2. Seller provides Commercial Invoice to buyer.
3. Buyer signs and returns Commercial Invoice (CI) to seller along with (Two days Valid TSR) along with a scanned copy/ NCNDA / IMFPA signed by all buyers group with commission structure.
4. Seller releases Full POP documentation:
  - a. fresh SGS report less than 48 hours,
  - b. ATSC Authorization to sell and collect,
  - c. ATV authorization to verify,
  - d. Tank Fact Sheet
  - e. An Unconditional DTA for buyers optional Dip test if needed.
5. Buyer verifies the full Proof of Product (POP) documentation.
6. Buyer pays after completion of injection for the total value of product injected into the tanks through the means of SWIFT MT103 / TT / SBLC / DLC, the title ownership will be immediately transferred to the buyer
7. Buyers will pay after buyer carries out the Dip test in the seller's tank storage and product be injected into the buyer's tank storage.
8. Seller pays commission to all the intermediaries involved in the transaction immediately after confirmation of the Buyers payment in accordance with the signed and sealed NCNDA/IMFPA which was notarized by the Notary Public in Netherland as well as Endorsed by the seller's Bank.

TANK-TO-VESSEL INJECTION AGREEMENT (TTVIA)

1. Buyer issues an official ICPO, company registration license, buyer's passport data page and letter of acceptance to seller's transaction procedure.
2. Seller issues commercial invoice (CI) for the available quantity of product in seller's leased tank to buyer. Buyer signs and returns the Commercial Invoice along with Buyer's tank storage Agreement (TSA).
3. Seller issues to buyer Tank-to-Vessel Injection Agreement (TTVIA) to be endorsed by both Seller, buyer and buyer's Logistic Company.
4. Upon returned of the endorsed TTVIA, Seller release to buyer the following PPOP documents.
  - Commitment Letter to Supply
  - Export License
  - Tank Storage Receipt TSR.
  - Authorization to Verify ATV (Through call or email).
5. Buyer contact the seller's leased Storage Company to verify the availability of the product and to obtain access to enable buyer and his inspection team to conduct dip test on the product in the tank, Seller issue UDTA for buyer to proceed with the dip test, upon confirmation of buyer securing legal access to the product.
6. Buyer and his SGS Inspection team conduct dip test on the product in the tank. Upon satisfactory result of the dip test, Seller's storage Company issue to buyer, the Notice of Readiness (NOR) to inject the product.

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7. Upon completion of the Injection, the Seller releases to buyer the below POP documents.

- Product SGS Report.
- Pipeline Injection Report.
- Authority to Sell and Collect (ATSC)
- Product passport (analysis test report)
- Certificate of Origin
- NCNDA/IMFPA is sign by intermediaries of both seller and buyer.

8. Buyer immediately pays for the total cost of the product value injected into the Tank through MT103 TT wire transfer. Seller Upon receipt of the payment, pays all intermediaries involve in the transaction. Seller issues title change/transfer of product to buyer.

#### FOB TANK TO VESSEL (TTV) PROCEDURES (2)

1. Buyer accept Seller's FCO and issues ICPO along with CPA from buyer's shipping company
2. Seller issues Commercial Invoice (CI) for the available quantity in the storage tank to buyer, Buyer signs and return to seller within 4 working days
3. Seller issues DTA to buyer and buyer contact the Seller's Storage Tank Farm to get at fee of \$400,000 US Dollar
4. After Buyer's presentation of the ATI issued by Seller's Tank Farm and endorsed DTA to Seller, Seller issues the following POP documents endorsed by Kazakhstan Ministry Of Energy:
  - A) Fresh SGS report (Not less than 48 hours)
  - B) Sales and Purchase Agreement (SPA) Contract
  - C) Export license
  - D) Product Passport
  - E) Refinery Commitment to supply
  - F) Statement of availability of the availability of the product
  - G) Certificate of origin
  - H) Readiness to inject I) NCNDA/IMFPA
- 5) After buyer receiving of the POP and Successful inspection of the product in the Seller's Tank, Buyer conducts Dip Test in Seller's tank in the presence of buyer's team at Buyer's expense
- 6) After successful Dip Test Analysis Report, buyer makes 100% payment for the first trial lift via TT wiring and Seller transfer ownership of the product to the buyer
- 7) Seller pays all intermediaries and lift the product into buyer's cargo/vessel
- 8) Subsequent Monthly delivery commences.

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#### COST, INSURANCE AND FREIGHT (CIF) PROCEDURE

1. Buyer issues ICPO must be with buyer company letterhead and buyer banking information.
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seal and returns the Draft Contract to Seller for final endorsement. Seller gives Partial proof of products. A. Refinery Commitment to Supply.  
B. Certificate of Origin.  
C. Statement of availability of product.  
D. ATSC
3. Upon examined of seller POP buyer will make cash deposit of \$400,000 (four hundred thousand dollars) by TT wire Transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the Total cost of product after inspection at discharge port, Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with the 2% Performance Bond (PB)  
  
A. Copy of license to export, issued by the department of the Ministry of Energy, Kazakhstan.  
B. Copy of Approval to Export, issued by the Ministry of energy Kazakhstan.  
C. Copy of statement of availability of the product.  
D. Copy of the refinery commitment to produce the product.  
E. Copy of the port storage agreement.  
F. Copy of the charter party agreement to transport the product to discharge port.  
G. Copy of Vessel Questionnaire 88.  
H. Copy of Bill of Lading.  
I. SGS Report at loading port.  
J. Dip test Authorization (DTA) & ATB  
K. NOR /ETA  
L. Certificate of Ownership Transfer.  
M. Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.  
N. Seller will issue TSR upon successful verification of all documents.
4. Shipment commences as per the signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-25 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
5. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ at destination port.
6. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA.

#### PROCEDURE FOR TANK TAKE OVER (TTO)

1. Buyer issues official ICPO sends ICPO
2. Seller issues MOU
3. Both parties sign an MOU, Commercial invoice, and market rights protection agreement.

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4. Upon the receipt of the countersigned MOU from the buyer, seller emails to the buyer the listed documents

- A) Certificate of Origin
- B) Vessel Questionnaire 88
- C) E.T.A (Estimated Time of Arrival) of Vessel
- D) Vessel (N.O.R) Notice of Readiness E) Invoice for 5% PAYMENT

5. Buyer conducts due diligence on the availability of the product inside the vessel and makes payment of 5% of the master invoice value to the seller fiduciary account via MT103 T/T wire Transfer within 48 hours for the change of the consignment rights and transfer of title of ownership to buyer's name.

6. Upon Seller receipt of the payment of 5%, Seller shall Transfer Product Title to Buyer's Company name, reissues all other outstanding documents to the buyer's name and send via swift from seller's bank to buyer's bank full proof of product.

7. Buyer contact the shipping company to re-direct the route of the vessel Tanker to buyer's destination port. Upon arrival of the vessel at buyer's discharge port, Seller issues an Authorization for the buyer's representatives and inspection team to board the vessel and conduct Q&Q Inspection.

8. Upon successful Inspection, buyer makes payment for the product via TT Wire or MT103 to the seller and takes over the vessel tanker.

9. Seller and Buyer Signs Contract for 12 months' shipment.

10. Buyer issues their Bank Guarantee SBLC MT760/DLC MT700 to seller's Bank to guarantee the monthly shipments, Seller issues 2% Performance Bond within 3 days for the monthly contract shipments.

11. Monthly shipment commences to the buyer's discharge port as stipulated in the contract

Note: The title takeover payment will be deducted when the buyer is paying for the full product.

*Signed By: ZHUMABAEV BAKITZHAN KULTAEVICH*

**DESIGNATION: MANAGING DIRECTOR**

**25<sup>TH</sup> June, 2025**



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