



DANSKE GAS

JOINT STOCK COMPANY

DANSKE GAS JOINT STOCK COMPANY
ADDRESS:UL. ZYGMUNTA SŁOMIŃSKIEGO 7 / 215,
00-195 WARSZAWA / NIP: 5252838136 / REGON:
387197468/ KRS: 0000861970 / EMAIL:
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ISSUED: APRIL, 2025
EXPIRY DATE: JULY 30,2025

TO WHOM IT MAY CONCERN:

BUYER'S OFFICIAL ICPO SHOULD BE ISSUED & ADDRESSED AS FOLLOWS:

TO: SELLER/REFINERY

VIA: DANSKE GAS JOINT STOCK COMPANY
(REFINERY SALES REPRESENTATIVE)
MR. MACIEJ KNIŻEWSKI, (DIRECTOR)

WE DANSKE GAS JOINT STOCK COMPANY WITH ADDRESS: **UL. ZYGMUNTA SŁOMIŃSKIEGO 7 / 215, 00-195 WARSZAWA**, IN COOPERATION WITH CERTIFIED REFINERIES, WITH LEGAL RESPONSIBILITY UNDER PENALTY OF PERJURY HEREBY CONFIRM THE CAPABILITY TO NEGOTIATE FOR THE SALES AND SUPPLY OF THE UNDER LISTED PRODUCTS FOR IMMEDIATE SPOT AND CONTRACT DEAL.

ONLY DIRECT NEGOTIATIONS FROM BUYER'S REPRESENTATIVE SHALL BE CONSIDERED.

COUNTRY OF ORIGIN	TRADING MODE	PRICE
POLAND	FOB	NEGOTIABLE/TARGET PRICE
PAYMENT	LOADING PORT	
MT103/23, TT-WIRE AND USDT.	ROTTERDAM, FUJAIRAH, CHINA,HOUSTON & SINGAPORE	
SPECIFICATION	PERFORMANCE BOND (PB)	INSPECTION
ANNEXED WITHIN CONTRACT (TBA)	5% OPERATIVE PERFORMANCE BOND, BY THE SELLER.	SGS FOR THE QUALITY & QUANTITY TEST REPORT
COMMISSION PER BBL	COMMISSION PER MT	COMMISSION PER GAL
SELLER SIDE & BUYER SIDE - \$ 4.00 USD PER BARREL	SELLER'S SIDE - \$5.00 & BUYER'S SIDE - \$ 5.00 USD PER METRIC TON.	SELLER SIDE & BUYER SIDE- \$0.2 USD PER GALLON

PRODUCT LIST AND DESCRIPTION

JET FUEL (AVIATION KEROSENE COLONIAL GRADE 54) MINIMUM QUANTITY: 1,000,000 BBL MAXIMUM QUANTITY: 4,000,000 BBL MONTHLY PRICE FOB: GROSS \$ 86 USD / NET \$ 82 USD PER BBL COMMISSION: \$ 2.00 SELLER SIDE / \$ 2.00 BUYER SIDE PER BBL	JET FUEL (AVIATION KEROSENE COLONIAL GRADE A1) MINIMUM QUANTITY: 1,000,000 BBL MAXIMUM QUANTITY: 4,000,000 BBL MONTHLY PRICE FOB: GROSS \$ 86 USD / NET \$ 82 USD PER BBL COMMISSION: \$ 2.00 SELLER SIDE / \$ 2.00 BUYER SIDE PER BBL
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VIRGIN FUEL OIL (D6) MINIMUM QUANTITY: 100,000,000 GALLON MAXIMUM QUANTITY: 400,000,000 GALLON MONTHLY PRICE FOB: GROSS \$ 0.90 USD / NET \$ 0.88 USD PER GALLON COMMISSION: \$ 0.01 SELLER SIDE / \$ 0.01 BUYER SIDE PER GALLONS	AUTOMOTIVE DIESEL FUEL (EN590) 10PPM, 50PPM MINIMUM QUANTITY: 50,000 – 100,000 MT MAXIMUM QUANTITY: 100,000 - 500,000 MT MONTHLY PRICE FOB: GROSS \$ 420 USD / NET \$ 410 USD PER MT COMMISSION: \$ 5.00 SELLER SIDE / \$ 5.00 BUYER SIDE PER MT
D2 GAS OIL QUANTITY: MINIMUM: 50,000 MT MAXIMUM: 300,000 MT DELIVERY: FOB ROTTERDAM FOB PRICE: \$ 360 GROSS / \$ 350 NET/ MT COMMISSION: USD 5.00 SELLER SIDE, USD 5.00 BUYER SIDE PER MT	AUTOMOTIVE GAS OIL/ (AGO) QUANTITY: 25 000 – 50,000 MT MAXIMUM OF 100,000 MT MONTH DELIVERY: FOB ROTTERDAM FOB PRICE: \$ 370 GROSS / \$ 360 NET/ MT COMMISSION: USD 5.00 SELLER SIDE, USD 5.00 BUYER SIDE PER METRIC TON
LIQUEFIED PETROLEUM GAS (LPG) MINIMUM QUANTITY: 50,000 MT MAXIMUM QUANTITY: 100,000 MT MONTHLY PRICE FOB: \$380 COMMISSION: \$ 5.00 SELLER SIDE / \$ 5.00 BUYER SIDE PER MT	
PETROLEUM COKE QUANTITY: 25 000 MT MAXIMUM OF 100,000 MT PER MONTH DELIVERY: FOB ROTTERDAM FOB PRICE: \$96.00 GROSS / \$92.00 NET PER METRIC TON COMMISSION: USD 2.00 SELLER SIDE, USD 2.00 BUYER SIDE PER METRIC TON	LIQUEFIED NATURALGAS (LNG) MINIMUM QUANTITY: 50,000 MT MAXIMUM QUANTITY: 100,000 MT MONTHLY PRICE FOB: \$320 COMMISSION: \$ 5.00 SELLER SIDE / \$ 5.00 BUYER SIDE PER MT
LIGHT CYCLEOIL (LCO) MINIMUM QUANTITY: 30,000 MT MAXIMUM QUANTITY: 100,000 MT MONTHLY COMMISSION: \$ 5.00 SELLER SIDE / \$ 5.00 BUYER SIDE PER MT	LIGHT CYCLEOIL (LCO) MINIMUM QUANTITY: 30,000 MT MAXIMUM QUANTITY: 100,000 MT MONTHLY PRICE FOB: GROSS \$ 360 USD / NET \$ 350 USD PER MT COMMISSION: \$ 5.00 SELLER SIDE / \$ 5.00 BUYER SIDE PER MT

PROCEDURE FOR FOB TRANSACTION

1. THE BUYER ISSUE ICPO WITH INTERNATIONAL PASSPORT COPY (DATA PAGE) TO THE SELLER ALONG WITH COMPANY PROFILE.
2. THE SELLER ISSUES COMMERCIAL INVOICE (CI) FOR THE AVAILABLE QUANTITY IN THE SELLER'S STORAGE TANK TO THE BUYER.
3. BUYER REVIEWS, SIGNS AND RETURNS THE CI TO THE SELLER WITH THEIR SIGNED TANK STORAGE AGREEMENT (TSA) FOR THE SELLER'S VERIFICATION AND APPROVAL.
4. THE SELLER ISSUES FOLLOWING PPOP/POP TO BUYER FOR EVALUATION:
 - * COMMITMENT TO SUPPLY.
 - * AUTHORIZATION TO SELL AND COLLECT (ATSC).
 - * AUTHORIZATION TO VERIFY (ATV) VIA PHONE OR EMAIL.



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* TANK -TO- TANK INJECTION AGREEMENT (TTIA) TO BE SIGNED BY END SELLER, BUYER AND BUYER TANK FARM. BUYERS TANK FARM SENDS BACK REGISTERED TSR.

5. UPON VERIFICATION OF PPOP BY BUYER AND PRESENTATION OF ENDORSED TTIA BY BUYER, SELLER SENDS UDTA FOR ALL PARTIES INCLUDING TANK FARM TO SIGN TO ENABLE BUYER TO CONDUCT DIP TEST TO OBTAIN FRESH SGS (NOT OLDER THAN 48 HOURS). THE BUYER CONDUCTS DIP TEST IN THE SELLER'S TANKS AT THEIR EXPENSE AND ARRANGES THE INJECTION OF THE PRODUCT INTO THE BUYER'S TANKS.

6. WITHIN TWENTY-FOUR (24) HOURS AFTER COMPLETE INJECTION, SELLER ISSUES INJECTION REPORT FOR THE COMPLETE INJECTED QUANTITY TO THE BUYER AND BUYER ISSUES 100% WIRE TRANSFER PAYMENT VIA MT103 TO THE SELLER'S NOMINATED ACCOUNT.

7. THE SELLER TRANSFERS THE TITLE OWNERSHIP TO THE BUYER AND PAY COMMISSIONS TO THEIR INTERMEDIARIES VIA NCNDA/IMFPA.

8. AFTER TRIAL LIFT IS COMPLETED, AND THE NEXT SHIPMENT IS FOLLOWED ACCORDING TO THE SIGNED AND SEALED COMMERCIAL INVOICE BY BOTH PARTIES

FOB PROCEDURES (DIP AND PAY)

1. BUYER ISSUES ICPO CONTAINING SELLER'S WORKING PROCEDURES AND BANKING DETAILS ALONG WITH BUYER'S NOMINATED TSA, COMPANY REGISTRATION CERTIFICATE AND DATA PAGE OF BUYER'S PASSPORT.

2. SELLER ISSUES COMMERCIAL INVOICE OF THE PRODUCT AVAILABLE WITH ICC WARNING LETTER, BUYER SIGNS AND RETURNS THE SIGNED COMMERCIAL INVOICE ALONG WITH THE ICC WARNING LETTER.

3. SELLER SUBMITS A FRESH SGS REPORT (NOT LESS THAN 24 HOURS) TO BUYER TANK FARM COMPANY ONLY TO VERIFY THE PRODUCT IN SELLER TANK.

4. UPON CONFIRMATION OF THE SUCCESSFUL VERIFICATION OF SGS REPORT BY BUYER TANK FARM.

5. BUYER REQUEST FOR PAYMENT INVOICE FOR BOTH THE SELLER AND BUYER TO MAKES PAYMENT OF THREE (3) EACH TO THE BUYER TANK FARM, ONCE THE TANK FARM CONFIRMS THE PAYMENT, BUYERS TANK FARM WILL ISSUE (TSR) FOR SIX 6 DAYS IN BOTH THE BUYER AND SELLERS COMPANY NAME.

6. SELLER ISSUES BELOW PPOP DOCUMENTS TO BUYER.

- A) **FRESH Q&Q REPORT**
- B) **INJECTION REPORT.**
- C) **UNCONDITIONAL DIP TEST AUTHORIZATION LETTER (DTA)**
- D) **AUTHORIZATION TO SELL AND COLLECT (ATSC)**
- E) **FRESH SGS REPORT.**
- F) **AUTHORIZATION TO VERIFY THE PRODUCT IN SELLER'S TANK (ATV)**
- G) **NCNDA/IMFPA**

7. BUYER CONDUCTS DIP TEST ON THE PRODUCT AND MAKES THE PAYMENT FOR THE TOTAL VALUE OF PRODUCT INJECTED INTO THE TANKS THROUGH THE MEANS OF MT103-TT.

8. SELLER PAYS ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION AND SUBSEQUENTLY MONTHLY SHIPMENTS CONTINUE AS PER TERMS AND CONDITIONS OF THE SALES AND PURCHASE CONTRACT BETWEEN BUYER AND SELLER



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TRANSACTION PROCEDURES FOR FOB TANK TO VESSEL

1. BUYER ISSUES OFFICIAL ICPO ADDRESSED TO THE REFINERY OR REPRESENTATIVE.
2. SELLER ACKNOWLEDGES BUYER ICPO AND ISSUE COMMERCIAL INVOICE (CI). BUYER SIGNS AND RETURNS THE SIGNED INVOICE TO SELLER.
3. SELLER ISSUES TO BUYER THE PARTIAL PROOF OF PRODUCT DOCUMENTS:
 - A. ATSC - AUTHORITY TO SELL AND COLLECT.
 - B. PRODUCT PASSPORT – ISSUED BY THE REFINERY.
 - C. STATEMENT OF PRODUCT AVAILABILITY.
 - D. COMMITMENT LETTER TO SUPPLY.
 - E. ATV – AUTHORITY TO VERIFY IN SELLER'S TANK.
4. BUYER CONTACT SELLER TANK FARM STORAGE COMPANY WITH PROVIDED DETAILS IN ATV TO REQUEST PAYMENT INVOICE FOR ACCESS CODE PERMIT ENABLING BUYER GROUP TO RECEIVE FULL GPS COORDINATES OF THE TANKS, HUB NUMBERS, TERMINAL ACCESS PERMIT CODE TO ENABLE BUYER GROUP AND REPRESENTATIVE IMMEDIATELY WITHOUT WASTING TIME PROCEED TO CONDUCT DIP TEST TO OBTAIN FRESH SGS REPORT.
- NOTE, THE BUYER COMPANY IS NOT RENTING TANK PER DAY OR DAYS, THE BUYER COMPANY PAY THE SUM OF \$75,220 USD TO OUR NOMINATED TANK STORAGE COMPANY WHICH THEIR INFORMATION WILL BE PROVIDED IN ATV DOCUMENT. THIS IS A ONETIME PAYMENT TO THE TANK COMPANY, TO ENABLE THE BUYER COMPANY HAVE FULL ACCESS PERMIT FOR BUYER TO DO THEIR DIP TEST AND TO OBTAIN FRESH SGS REPORT.
5. AFTER SUCCESSFUL DIP TEST IN SELLER'S TANKS, BUYER TAKES OVER SELLER'S TANK OR SELLER INJECTS INTO BUYER'S VESSEL / TANK.
6. BUYER AFTER SUCCESSFUL Q&Q DIP TEST ON THE PRODUCT, BUYER MAKES THE PAYMENT FOR THE TOTAL VALUE OF PRODUCT INJECTED INTO THE TANKS THROUGH THE MEANS OF MT103 - TT.
7. UPON SELLER RECEIVES THE PAYMENT FOR THE PRODUCT FROM THE BUYER, SELLER ISSUES TO BUYER THE TITLE OWNERSHIP OF THE PRODUCT AND ALL EXPORTING DOCUMENT OF THE PRODUCT. SELLER PAYS ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION.

IF THE ABOVE NEGOTIATION TERMS AND WORKING PROCEDURES ARE ACCEPTABLE BY YOUR COMPANY KINDLY ISSUE AN ICPO INSERTING THE ABOVE WORKING PROCEDURES IN THE ICPO IN ORDER FOR AN ACCEPTANCE.

SIGNED
REFINERY AUTHORIZED REPRESENTATIVE
MR. MACIEJ KNIŻEWSKI
MANAGING DIRECTOR

