**REF: PJSC TURAN OIL 2420**

**Issue Date: 20 -07 -2025**

**Valid Till: 30 – 10 – 2025**

**Via Mandate: Mr Edem Nicho**

# FULL CORPORATE OFFER

We the Turan Oil Refinery under penalty of perjury, confirm as seller, with full corporate responsibility to supply, hereby introduce this offer with below terms and procedures for our products:

Grade: Kazakhstan Export Grade Origin: : Kazakhstan Commission structure: (50% Buyer side/50% seller side) Contract Term: 12 months minimum (with rolls and extensions) Payments Term: MT103, BG or SBLC via MT760 POP: Provided as per documents list in contract Inspection by: SGS/CIQ.

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| **Product 1**  | **Jet Fuel JETA1**  |
| Origin  | Kazakhstan  |
| Specification  | International export Standard  |
| Trial Shipment  | 2,000,000 bbls (+/- 5%)  |
| Monthly Quantity  | 5,000,000 bbls  |
| Total Quantity  | 24,000,000 bbls  |
| Price  | $74 USD gross/$70 USD net per bbl.  |
| Payment  | MT103  |
| Packing  | By Bulk  |
| Inspection  | SGS or Similar By Seller  |
| Delivery  | FOB  |
| Loading port  | Fujairah& Rotterdam &Houston port.  |

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| **Product 2**  | **Jet Fuel JP54**  |
| Origin  | Kazakhstan  |
| Specification  | International export Standard  |
| Trial Shipment  |  2,000,000 bbls (+/- 5%)  |
| Monthly Quantity  | 5,000,000 bbls  |
| Total Quantity  | 24,000,000 bbls  |
| Price  | $74 USD gross/$70 USD net per bbl.  |
| Payment  | MT103  |

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| --- | --- |
| Packing  | By Bulk  |
| Inspection  | SGS or Similar By Seller  |
| Delivery  | FOB  |
| Loading port  | Fujairah& Rotterdam &Houston port.  |

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| **Product 3**  | **DIESEL EN590 -10PPM**  |
| Origin  | Kazakhstan  |
| Specification  | International export Standard  |
| Trial Shipment  | 100,000 Mts  |
| Monthly Quantity  | 200,000 Mts  |
| Total Quantity  | 500,000 Mts  |
| Price  | $385 USD gross/$325 USD net per mts.  |
| Payment  | MT103  |
| Packing  | By Bulk  |
| Inspection  | SGS or Similar By Seller  |
| Delivery  | FOB  |
| Loading port  | Fujairah& Rotterdam &Houston port.  |

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| **Product 4**  | **Virgin Fuel D6**  |
| Origin  | Kazakhstan  |
| Specification  | International export Standard  |
| Trial Shipment  | 100 000,000 Mgls  |
| Monthly Quantity  | 200 000,000 Mgls  |
| Price  | $0.87 USD gross/$0.83 USD net.  |
| Payment  | MT103  |
| Packing  | By Bulk  |
| Inspection  | SGS or Similar By Seller  |
| Delivery  | FOB  |
| Loading port  | Fujairah& Rotterdam &Houston port.  |

**STANDARD FOB PROCEDURE TRANSACTION**

1. The Buyer issues an official ICPO and TSA containing the Seller´s procedure with banking details and Company Profile.
2. The Refinery verifies the Buyer ICPO and TSA with Company profile and Seller issues a Commercial Invoice of the product in tanks to be sign by buyer and send the SGS to the buyer tank for confirmation. Upon confirmation of the SGS from buyer tank.
3. Buyer request 3 days payment invoice to be paid by the seller while the buyer request 2 days payment invoice to be paid by the buyer.
4. Upon the signed CI and 5 Days TSR received from buyer for verification, Seller issues the below POP documents to the Buyer for verification.
	1. Injection Report
	2. Dip Test Authorization Letter (DTA)
	3. Authorization to Sell and Collect
	4. Fresh SGS Report
	5. Authorization to verify the product in the Seller tank
	6. Products tittle transfer to buyer
5. The Buyer inspects by SGS on the Buyer´s expenses upon successful Dip Test report is received.
6. Seller issues the following documents to all Intermediaries and the Buyer endorsed NCNDA/IMFPA.
7. Upon successful Dip Test in tanks, product will immediately be injected into Buyer´s Tanks.
8. The Buyer makes Payment for the product fee via MT103.

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**NOTE: The ICPO/LOI must be in buyer’s letterhead with authorized signatory and stamp. It is mandatory that the document carries the buyer’s bank and bank officer’s contact information. The names and positions of the Company representative signing the LOI/ICPO must be clearly indicated. Otherwise, the document has no legal value; the documents must be fresh (recent date – the most 1-3 days old max.) The letterhead of the Company requesting the commodity must correspond to the Bank Account Holder on the banking information provided. Lastly, the ICPO must be addressed to the seller " TURAN OIL & GAS REFINERY VIA “’MR. PEEKAVET VIKTOR ALEXY”and must carry the seller’s approved procedures as shown above. If your documents do not pass these verificationpoints, please discuss them with your Buyers and get them corrected. This will save time in our process**

**REPRESENTED BY**: MR PEEKAVET VIKTOR ALEXY

**TITLE**: GENERAL & EXPORT MANAGER

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