

OFFICE ADDRESS
Shymkent, Karatau district, block 191,
building 1456
BIN 211140018953 | VAT 59001-0005542



CONTACT INFORMATION
Phone/WhatsApp: +7 778 209 52 18
info@atamekenoil.com
atamekenoiltoo@gmail.com

LIMITED LIABILITY COMPANY "ATAMEKEN OIL"

Ref: 930027-GDD
Date: 5th December, 2024.
Due Date: 30th December, 2025.
To: Buyer/Buyer Mandate

SOFT CORPORATE OFFER

We, " ATAMEKEN OIL "LLP under penalty of Perjury Hereby Confirm our Availability and Capability to Supply the under listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyers, representative and mandates will be considered

PRODUCTS AND PRICE LIST

1. ESPO CRUDE OIL

Min. Quantity: 2,000,000 Barrel
Max. Quantity: 5,000,000 Barrel per Month
CIF Price: USD 82/Bbl. Gross USD 78/Bbl. Net
FOB Price: USD 78/Bbl. Gross USD 74/Bbl. Net
Commission: USD 2 Buyer side - USD 2 Seller side

2. 10PPM DIESEL FUEL EN 590

Min. Quantity: 10,000 Metric Tons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 450/MT Gross USD 440/MT Net
FOB Price: USD 430/MT Gross USD 420/MT Net
Commission: USD5 Buyer side - USD5 Seller side

3. DIESEL-GAS OIL L0.2-62 GOST 305-82 (Diesel D2)

Quantity: MINIMUM 50.000MT – MAXIMUM 900.000MT x 12 months
Delivery: CIF / FOB (AWSP)
CIF Price: Gross \$480.00 Net \$470.00 USD per Metric Ton,
FOB Price: USD Gross \$470 Net \$460 per Metric Ton,
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

4. MAZUT FUEL OIL 100 (Mazut M100)

Quantity: 50,000 Metric Tons – 500,000MT Available Delivery: FOB AWSP
CIF Price: USD Gross \$460. Net \$450 per Metric Ton,
FOB Price: \$450 USD Gross \$440 USD Net,
Commission: USD 5 seller side, USD 5 Buyer side Per Metric Ton

5. JET A1-JPA1 COLONIAL GRADE

Quantity: MINIMUM 500.000 – MAXIMUM 5.000.000 Barrels x 12 months Delivery: CIF / FOB-Spot.
CIF Price: USD Gross \$86 Net \$82 per Barrel,
FOB Price: Gross \$78 Net \$74 USD per Barrel
Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

6. D6 VIRGIN FUEL OIL

Quantity: 50,000,000 – 100,000,000 GLN
CIF Price: Gross \$0.70 Net \$0.66 USD

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FOB Price: Gross \$0.66 Net \$0.62 USD per GLN,
Commission: USD 00.2 seller side, USD 00.2 Buyer side Per GLN

7. LCO - LIGHT CYCLE OIL

Min. Quantity: 10,000 Metric Tons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 450/MT Gross USD 440/MT Net
FOB Price: USD 440/MT Gross USD 430/MT Net
Commission: USD 5 Buyer side - USD 5 Seller side

8. LIQUEFIED PETROLEUM GAS (LPG)

Min. Quantity: 10,000 Metric Tons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 420/MT Gross USD 410/MT Net
FOB Price: USD 410/MT Gross USD 400/MT Net
Commission: USD5 Buyer side - USD5 Seller side

9. LIQUEFIED NATURAL GAS (LNG)

Min. Quantity: 10,000 Metric Tons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 400/MT Gross USD 390/MT Net
FOB Price: USD 390/MT Gross USD 380/MT Net
Commission: USD5 Buyer side - USD5 Seller side

10. JET FUEL AVIATION KEROSENE COLONIAL GRADE 54 (JP54)

Quantity: MINIMUM 500.000 – MAXIMUM 10.000.000 Barrels x 12 months Delivery: CIF / FOB-Spot.
CIF Price: USD Gross \$72 Net \$68 per Barrel,
FOB Price: Gross \$68/Net \$64 USD per Barrel,
Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

FOB TRANSACTION PROCEDURE

1. Buyer issues ICPO & Tank storage agreement TSA
2. Seller issue commercial invoice C.I. to the buyer, buyer sign and return commercial invoice
3. Seller lodge the finalized Commercial Invoice with the bank and seller proceeds to verify and pay two (2) days buyer tank storage as a commitment to supply and upon confirmation of seller payment by buyer tank operator buyer immediately pay additional 3 days to obtain the total of 5 days tank storage receipt needed for the transaction issued in buyer name.
 4. Seller inject the product into buyer tanks and provide buyer with the below POP documents
 - a. 48 hours fresh SGS report (Analysis report Q&Q of the product)
 - b. Injection Report
 - c. DTA (Dip Test Authorization)
 - d. Certificate of Origin
 - e. ATSC (Authorization to Sell and Collect)
 - f. Statement of Availability of Product
 - g. ATV (Authorization to Verify)
5. NCNDA/IMFPA will be signed by all intermediaries involved with seller bank endorsement.
6. After confirmation of the above POP documents and product in tanks, buyer make payment for total cost of product value via MT103 and seller transfer to buyer the product title and one (1) year contract.
7. Seller pays all intermediaries involved in the transaction according to the signed NCNDA/ IMFPA

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FOB PROCEDURE.

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
 2. Seller issues commercial invoice CI, for the available quantity to Buyer, Buyer Signs and returns to Seller with TSA and NCNDA/IMFPA signed by all buyer groups with commission structures.
 3. Seller issues, Dip Test Authorization letter sign by all parties including buyers tank farm.
 4. Upon the sign of DTA by all parties Seller issues fresh
- SGS Report,
 - Tank receipt,
 - Injection Report,
 - Certificate of Origin,
 - Product Passport
5. Buyer order SGS to Conduct Dip test of the product in the Seller Tank on buyer expense upon successful dip test, Buyer provides vessel details or Tank details, Seller shall immediately submit the (SGS) inspection Report along with the full Proof of Product (POP) to the Buyer.
 6. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays Commission to all intermediaries.

CIF TRANSACTION PROCEDURE

1. Buyer issues ICPO along the following documents Buyer Company certificate of registration or Company's Profile.
2. Seller issues to buyer the Sales and Purchase Agreement Contract with Commercial Invoice, Buyer sign with initials and return to Seller, alongside Proof of Fund (POF).
3. Seller send to Buyer the below Partial POP documents via Fax/Email;
 - Authority/Authorization to Sell (ATS)
 - Letter of Commitment to supply
 - Product Quality Passport (Dip Test result of product)
4. Within seven (7) banking days upon receipt and confirmation of the PPOP Documents, Buyer issues Pre-Advice via MT799 to seller's nominated fiduciary bank to announce readiness to issue the financial instrument SBLC/MT-760.
5. Within seven (7) banking days upon response from seller's fiduciary bank with readiness to receive the instrument via SWIFT, Buyer issues a Standby Letter of Credit (SBLC MT760) of First Trial shipment value, valid for 366 days as per Seller's approved verbiage.

OR

In alternative buyer pays refundable \$457,850.00 USD via MT103 TT Wiring as a guarantee performance within 72 hours if buyer's bank fails to issue Standby Letter of Credit (SBLC MT760) within the stipulated seven (7) banking days which will be deducted from the first shipment value.

6. NCNDA/IMFPA will be sign by all parties to secure payment commissions.
 7. Seller and buyer sign Chartered Party Agreement (CPA) with the assign Shipping Company and conclude booking of vessel, shipping schedule preparation with port authority.
 8. After confirmation of the buyer's financial commitment or SBLC MT760, Seller will issue to Buyer's bank within five (5) working days the full shipment documents proof of Product (POP) Plus 2% Performance Bond via swift bank-to-bank;
- Copy of Approval to Export,
 - Copy of License/Permit to Export
 - Copy of Statement of Availability of Product.

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- Copy of the Refinery Commitment to Produce the Product.
 - Copy of Vessel Questionnaire 88.
 - Refinery Certificate of Product Ownership.
 - Copy of Fresh SGS.
 - Copy of Bill of Lading.
 - Copy of the Port Storage Agreement.
 - Copy of the Charter Party Agreement(S) To Transport the Product to Discharge Port.
9. Buyer/Buyer's Bank officer verifies the swift of full POP and the 2% Performance Bond.
10. Delivery commence as per schedule.
11. Upon arrival at the discharge port, the cargo will be subject to CIQ/SGS inspection at the buyer's expense. Upon completion of CIQ/SGS inspection buyer makes 100% payment via MT103- T/T wire transfer within 5 Working Days from issuance of CIQ/SG certificate at discharge port.
12. Upon receipt of buyer's T/T wire payment, seller pays all intermediaries within 24 hours

Sign/Seal

Director

Primkulov Saparali Orynbasarovich



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