

ir.holding@yahoo.com

Almaty City, Zhetysu District, Ainabulak Microraditon, 12/2

BIN: 200640015952 KATO: 751510000

Date Issued:10th July 2025

Expire Date:11th December 2025 Our ref: VOG-SCO2091372FOB/KZ

#### SOFT CORPORATE OFFER

WE "JR HOLDINGS LIMITED LIABILITY PARTNERSHIP" is a direct mandate to the (end-seller) with full legal responsibility, under Penalty of perjury hereby issues this soft offer with the given term and condition as stated in this offer to confirm Our readiness to execute an official contract with end buyer, with the ability to supply the following commodity According to the terms and condition stipulated below.

#### PRODUCT PRICE & COMMISSION LIST — ORIGIN: KAZAKHSTAN

#### AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

FOB: \$75.00 Gross / \$70.00 Net per Barrel

Commission: \$2.00 Seller side, \$2.00 Buyer side per Barrel

CIF: \$80.00 Gross / \$75.00 Net per Barrel

Commission: \$2.00 Seller side, \$2.00 Buyer side per Barrel

Quantity: 500,000 - 5,000,000 Barrels/month

#### **JET FUEL A1 91/91**

FOB: \$74.00 Gross / \$70.00 Net per Barrel

Commission: \$2.00 Seller side, \$2.00 Buyer side per Barrel

CIF: \$77.00 Gross / \$74.00 Net per Barrel

Commission: \$2.00 Seller side, \$2.00 Buyer side per Barrel

Quantity: 500,000 - 5,000,000 Barrels/month

DIESEL D6 VIRGIN LOW POUR FUEL OIL



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FOB: \$0.58 Gross / \$0.54 Net per Gallon

Commission: \$0.20 Seller side, \$0.20 Buyer side per Gallon

CIF: \$0.62 Gross / \$0.58 Net per Gallon

Commission: \$0.20 Seller side, \$0.20 Buyer side per Gallon

Quantity: 20,000,000 - 200,000,000 Gallons/month

DIESEL GAS D2 GOST 305-82

FOB: \$270.00 Gross / \$265.00 Net per Metric Ton

CIF: \$310.00 Gross / \$305.00 Net per Metric Ton

Commission: \$5.00 Seller side, \$5.00 Buyer side per Metric Ton

Quantity: 10,000 - 100,000 MT/month

MAZUT-100 GOST 10585/75

FOB: \$210.00 Gross / \$200.00 Net per MT

CIF: \$220.00 Gross / \$210.00 Net per MT

Commission: \$5.00 Seller side, \$5.00 Buyer side per MT

MAZUT-100 GOST 10585/99

FOB: \$215.00 Gross / \$210.00 Net per MT

CIF: \$230.00 Gross / \$225.00 Net per MT

Commission: \$5.00 Seller side, \$5.00 Buyer side per MT

BASE OIL (SN100 - SN500)

**CIF** 

SN 100: \$260 Gross / \$250 Net per MT



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BS 150: \$300 Gross / \$290 Net per MT

SN 150: \$320 Gross / \$310 Net per MT

SN 300: \$360 Gross / \$350 Net per MT

SN 500: \$380 Gross / \$370 Net per MT

**FOB** 

SN 100: \$200 Gross / \$190 Net per MT

BS 150: \$290 Gross / \$280 Net per MT

SN 150: \$310 Gross / \$300 Net per MT

SN 300: \$340 Gross / \$330 Net per MT

SN 500: \$360 Gross / \$350 Net per MT

# PETROLEUM COKE

FOB: \$110.00 Gross / \$105.00 Net per MT

CIF: \$115.00 Gross / \$110.00 Net per MT

Commission: \$5.00 Seller side, \$5.00 Buyer side per MT

**AUTOMOTIVE DIESEL FUEL EN-590** 

FOB: \$450.00 Gross / \$445.00 Net per MT

CIF: \$460.00 Gross / \$450.00 Net per MT

Commission: \$5.00 Seller side, \$5.00 Buyer side per MT

# **BITUMEN**

**FOB** 

30/40: \$200 Gross / \$190 Net per MT



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40/50: \$210 Gross / \$200 Net per MT

50/70: \$320 Gross / \$310 Net per MT

60/70: \$360 Gross / \$350 Net per MT

80/100: \$450 Gross / \$440 Net per MT

85/100: \$440 Gross / \$430 Net per MT

100/120: \$510 Gross / \$500 Net per MT

**CIF** 

30/40: \$270 Gross / \$260 Net per MT

40/50: \$290 Gross / \$280 Net per MT

50/70: \$410 Gross / \$400 Net per MT

60/70: \$250 Gross / \$240 Net per MT

80/100: \$530 Gross / \$520 Net per MT

85/100: \$620 Gross / \$610 Net per MT

100/120: \$680 Gross / \$670 Net per MT

FUEL OIL (IFO)

**FOB** 

CST 180: \$220 Gross / \$210 Net per MT

CST 280: \$210 Gross / \$200 Net per MT

CST 380: \$230 Gross / \$220 Net per MT

**CIF** 

CST 180: \$300 Gross / \$290 Net per MT



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CST 280: \$280 Gross / \$270 Net per MT

CST 380: \$290 Gross / \$280 Net per MT

UREA (PRILLED & GRANULAR)

FOB: \$290.00 Gross / \$280.00 Net per MT

CIF: \$310.00 Gross / \$300.00 Net per MT

Commission: \$5.00 Seller side, \$5.00 Buyer side per MT

LNG / LPG

FOB: \$230.00 Gross / \$220.00 Net per MT

CIF: \$250.00 Gross / \$240.00 Net per MT

Commission: \$5.00 Seller side, \$5.00 Buyer side per MT

**AUTOMOTIVE GAS OIL (AGO)** 

FOB: \$190.00 Gross / \$180.00 Net per MT

CIF: \$200.00 Gross / \$190.00 Net per MT

Commission: \$5.00 Seller side, \$5.00 Buyer side per MT

**GASOLINE OCTANE** 

FOB

87 Octane: \$220 Gross / \$210 Net per MT

89 Octane: \$200 Gross / \$190 Net per MT

95 Octane: \$250 Gross / \$240 Net per MT

**CIF** 

87 Octane: \$240 Gross / \$230 Net per MT



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89 Octane: \$220 Gross / \$210 Net per MT

95 Octane: \$270 Gross / \$260 Net per MT

**ULTRA-LOW-SULFUR DIESEL** 

FOB: \$215.00 Gross / \$210.00 Net per MT

CIF: \$320.00 Gross / \$315.00 Net per MT

Commission: \$5.00 Seller side, \$5.00 Buyer side per MT

REBCO GOST 51 858-200 / 9965-76

FOB: Platt's -\$26.00 Gross / -\$24.00 Net per Barrel

CIF: Platt's -\$34.00 Gross / -\$32.00 Net per Barrel

Commission: \$1.00 Seller side, \$1.00 Buyer side per Barrel

LIGHT CYCLE OIL (LCO)

FOB: \$150.00 Gross / \$140.00 Net per MT

CIF: \$250.00 Gross / \$240.00 Net per MT

Commission: \$5.00 Seller side, \$5.00 Buyer side per MT

## TANK TO VESSEL (TTV) TRANSACTION PROCEDURES

1.Initial Offer & CPA Buyer submits an ICPO on company letterhead, along with:

Company profile

Registration certificate

International passport

Charter Party Agreement (CPA) Seller verifies and approves the CPA.



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2. Commercial Invoice

Seller issues the Commercial Invoice (CI) for buyer's signature. Buyer signs and returns the CI.

3. Product Access Preparation

Seller issues ATV (Authorization to Verify) for inspection access.

Buyer contacts the seller's tank administrator to coordinate:

Quantity and quality checks

Terminal access (access code certificate to be paid by buyer)

4. Seller Issues POP Documents

.Product Passport & Analysis Report

.Authorization to Sell and Collect

.Certificate of Origin

.Injection Program Notice

.Unconditional DTA

.Product Availability Statement

5.Buyer Clearance & Port Access Buyer submits:

.Transmission clearance

.Port clearance permit NCNDA/IMFPA is signed by all parties.

6. Vessel Preparation & Agreement Signing After successful dip test:

.Buyer submits vessel coordinates

.Seller issues Tank to Vessel Injection Agreement (TTVIA)

.Pipeline injection company schedules and initiates injection



## LIMITED LIABILITY PARTNERSHIP

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7.Injection & Readiness Seller issues Notice of Readiness (NOR). Seller bears injection fee.

8. Security & Final POP

MOU on product security is signed. Upon injection completion, seller provides:

.Fresh SGS Q&Q Report

.Injection Report

.ATB (Authority to Board) - optional

.Allocation Guarantee Letter

9. Final SGS & Payment

Buyer conducts final SGS inspection onboard vessel.

Upon satisfactory results and proof of full injection, buyer makes full payment via MT103 TT within 48 hours.

10. Title Transfer & Documentation

Seller transfers Title of Ownership and all exporting documents.

# TANK TAKEOVER (TTO) PROCEDURE

- 1.Buyer issues ICPO + TSA and signs MOU.
- 2.Seller issues CI + Market Rights Document.
- 3. Seller provides Partial POP:
- .Certificate of Origin
- .Tank Receipt
- .Fresh SGS
- .ATV (Access To View)
- 5. Buyer pays Tank Access Clearance Fee to initiate re-registration of tank.
- 6.Buyer's inspection agent conducts dip test.



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7. Upon confirmation, Buyer pays full cost via MT103.

8.Seller transfers title + documents:

.Injection Report

.Q&Q

.Ownership Certificate

Contract is extended (optional) into 12M SPA. Intermediaries are paid as agreed.

## FOB (Free On Board) PROCEDURE

1.Buyer issues ICPO + CPA (if vessel is chartered).

2.Seller issues draft CI + contract.

3. Buyer signs and returns, including vessel details (Q88).

Seller provides Partial POP:

.Tank Storage Agreement

.Commitment Letter

.Certificate of Product Availability

.Port Authority Approval

4.Buyer pays Clearance, Certification & Pre-loading Charges includes port handling, SGS prep, tank access code,

Seller releases full POP:

.SGS Report

.Product Passport

.DTA



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.Certificate of Origin

5. Authorization to Load Buyers vessel arrives and dip test is conducted.

Buyer pays via MT103 100% within 72 hours.

Title of Ownership transferred, and commissions paid.

## CIF (Cost, Insurance & Freight) PROCEDURE

- 1.Buyer issues ICPO on company letterhead with full banking coordinates, TSA (if applicable), company registration certificate, and passport copy of signatory.
- 2. Seller issues draft Contract/CI.
- 3. Buyer countersigns CI and contract.
- 4. Seller provides Partial POP:
- .Refinery Commitment
- .Product Availability Statement
- .Certificate of Origin
- .Port Storage Agreement
- .Export License (Redacted)
- .Q88 of vessel (indicative)
- 5.Buyer pays Booking & Export Coordination Fee (\$38,000 USD) used to secure the vessel slot, arrange port loading priority, and complete inspection/handling permits. A mandatory, non-refundable fee of \$38,000 USD is required to facilitate vessel booking, secure export documentation, schedule SGS inspection, and align regulatory approvals. This fee is strictly operational and not part of the product cost.
- 6. Upon payment confirmation, Seller provides full POP:
- .Full SGS
- .ATB (Authority to Board)



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.Bill of Lading

.Tank Receipt

.Q88 (Final)

.NOR/ETA/DTA

7. Shipment commences to Buyer's designated port.

8. Upon arrival, Buyer conducts final SGS/Q&Q test.

9.Buyer pays via MT103/TT 100% within 72 hours upon successful Q&Q.

10. Seller transfers Title of Ownership and commissions are disbursed.

#### GUIDELINES TO NOTE WHEN PREPARING DOCUMENTS ICPO

- 1. Freshly dated (not older than 2 working days).
- 2. The letterhead is genuine, check for any signs of cut and paste or scan and edit. In the letterhead, we need complete company name, address, phone number, fax number and email address.
- 3. The information's must be detailed and we need a specification.
- 4. The ICPO /LOI must be addressed to us END SELLER".



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Viktor Alexandrov