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**ORIGIN: KAZAKHSTAN/KUWAIT** 

**QUALITY: EXPORT STANDARD** 

LOADIND PORTS: ROTTERDAM/ HOUSTON/ FUJAIRAH/ JURONG/SHUWAIKH

**PORT** 

**DESTINATION PORTS: ASWP** 

**INCOTERMS: CIF/FOB/TTO** 

COMMISSIONS: \$5 PER MT (\$2 PER BBL) PAYABLE BY SELLER

PAYMENT TERMS: MT 103, TT WIRE, USDT, BTC

CONTRATUAL PERIOD: SPOT / 12 MONTHS CONTRACT + ROLLS /EXTENTION

VALIED TILL:31 DECEMBER 2025
TO: BUYER MANDATE/ENDBUYER

#### PRODUCT NAMES PRICE AND COMMISION

## **AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

Origin: Kazakhstan/Kuwait

Quantity: Minimum of 500,000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

**Delivery: F0B** 

Price: \$72.00 Gross / \$68.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

## **DIESEL D6 VIRGIN LOW POUR FUEL OIL**

Origin: Kazakhstan/Kuwait

Quantity: Minimum of 20,000,000 Gal/per month and Maximum of 200,000,000 Gal/per month

Delivery: F0B Price: \$0.58Gross / \$0.54Net per Gal Delivery: CIF Price: \$0.62 Gross / \$0.58 Net per Gal

Commission: USD 0.2seller side, USD 0.2Buyer side Per Gal

## **JET FUEL A1 91/91**

Origin: Kazakhstan/Kuwait

Quantity: Minimum of 500,000 Barrel/per month and Maximum of 5,000,000 Barrels/per month

Delivery: FOB Price: \$73.00 Gross / \$69.00 Net per Barrel Delivery: CIF Price: \$77.00 Gross / \$73.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

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#### DIESEL GAS D2 GOST 305 -82

Origin: Kazakhstan/Kuwait

Quantity: Minimum of10,000 MT/per month and Maximum of 100,000 MT per month

Delivery: FOB Price: \$280.00 Gross / \$270.00 Net per Metric Ton Delivery: CIF Price: \$320.00 Gross / \$310.00 Net per Metric Ton Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

## MAZUT-100 GOST 10585 /75

Origin: Kazakhstan/Kuwait

Quantity: 10,000MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB Price: USD Gross \$210/ Net \$200 per Metric Ton Delivery: CIF Price: USD Gross \$230/ \$220 Net per Metric Ton Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

#### MAZUT-100 GOST 10585/99

Origin: Kazakhstan/Kuwait

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB Price: USD Gross \$220/ Net \$210 per Metric Ton Delivery: CIF Price: USD Gross \$240/ \$230 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

#### **BASE OIL SN500**

Origin: Kazakhstan/Kuwait

Quantity: 10,000 MT/per month/ Maximum of 500,000 MT per month

**Delivery: FOB** 

SN 100	_\$\$260 Gross/ \$250 Net per MT
BS 150	_\$\$300 Gross/ \$290 Net per MT
SN 150	_\$\$320 Gross/ \$310 Net per MT
SN 300	_\$\$360 Gross/ \$350 Net per MT
SN 500	\$\$380 Gross/ \$370 Net per MT
Delivery: CIF	

Delivery. Cir	
SN 100	\$200 Gross/ \$190 Net per MT
BS 150	\$290 Gross/ \$280 Net per MT
SN 150	\$310 Gross/ \$300 Net per MT
SN 300	\$340 Gross/ \$330 Net per MT
SN 500	\$360 Gross/ \$350 Net per MT

#### **PETROLEUM COKE**

Origin: Kazakhstan/Kuwait



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Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF Price: \$160.00 Gross / \$150.00 Net per Metric Ton Delivery: FOB Price: \$170.00 Gross / \$160.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton AUTOMOTIVE DIESEL

**FUEL EN-590** 

## **AUTOMOTIVE DIESEL FUEL EN-590**

Origin: Kazakhstan/Kuwait

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

FOB Price: \$450 Gross / \$440.00 Net per Metric Ton CIF Price: \$480.00USD Gross / \$470.00 USD Net

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

#### **BITUMEN 60/70**

Origin: Kazakhstan/Kuwait

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

**Delivery: FOB** 

30/40 \_\_\_\_\_\$\$200 Gross/ \$190 Net per MT
40/50 \_\_\_\_\$\$210 Gross/ \$200 Net per MT
50/70 \_\_\_\$\$320 Gross/ \$310 Net per MT
60/70 \_\_\_\$\$360 Gross/ \$350 Net per MT
80/100 \_\_\_\$\$450 Gross / \$440 Net per MT
85/100 \_\_\_\$\$440 Gross/ \$430 Net per MT
100/120 \_\_\_\$\$510 Gross/ \$500 Net per MT

**Delivery: CIF** 

30/40 \_\_\_\_\_\$270 Gross/ \$260 Net per MT
40/50 \_\_\_\_\$290 Gross/ \$280 Net per MT
50/70 \_\_\_\$410 Gross/ \$400 Net per MT
60/70 \_\_\_\$250 Gross/ \$240 Net per MT
80/100 \_\_\_\$530 Gross/ \$520 Net per MT
85/100 \_\_\_\$620 Gross/ \$610 Net per MT
100/120 \_\_\_\$680 Gross/ \$670 Net per MT

## **FUEL OIL (IFO)**

Origin: Kazakhstan/Kuwait

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

**Delivery: CIF** 

CST 180\_\_\_\_\$300 Gross/ \$290 Net per MT CST 280 \$280 Gross/ \$270 Net per MT



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CST 380\_\_\_\_\$290 Gross/ \$280 Net per MT FUEL OIL (IFO)

**Delivery: FOB** 

CST 180\_\_\_\_\$220 Gross/ \$210 Net per MT CST 280\_\_\_\_\$210 Gross/ \$200 Net per MT CST 380\_\_\_\_\$230 Gross/ \$220 Net per MT

### **UREA (PRILLED & GRANULAR)**

Origin: Kazakhstan/Kuwait

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF Price: \$350.00 Gross / \$340.00 Net per Metric Ton Delivery: FOB Price: \$320.00 Gross / \$310.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

## **LNG, LIQUIFIED NATURAL GAS / LPG**

Origin: Kazakhstan/Kuwait

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF Price: \$290.00 Gross / \$280.00 Net per Metric Ton Delivery: FOB Price: \$270.00 Gross / \$260.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

#### **AUTOMOTIVE GAS OIL/ AGO**

Origin: Kazakhstan/Kuwait

Quantity: 10,000 MT/per month/Maximum of 100,000 MT per month Delivery: CIF Price: \$300.00 Gross / \$290.00 Net per Metric Ton Delivery: FOB Price: \$220.00 Gross / \$210.00 Net per Metric Ton Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

#### **GASOLINE OCTANE**

Origin: Kazakhstan/Kuwait

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

**Delivery: CIF** 

87 OCTANES\_\_\_\_\_ \$240 Gross/ \$230 Net per MT 89 OCTANES\_\_\_\_ \$220 Gross/ \$210 Net per MT 95 OCTANES\_\_\_\_ \$270 Gross/ \$260 Net per MT

## **GASOLINE 95OCTAN E**

Origin: Kazakhstan/Kuwait

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

**Delivery: FOB** 



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87 OCTANES\_\_\_\_\_\$220 Gross/ \$210 Net per MT 89 OCTANES\_\_\_\_\$200 Gross/ \$190 Net per MT 95 OCTANES\_\_\_\_\$250 Gross/ \$240 Net per MT

#### **ULTRA LOWSULFUR DIESEL**

Origin: Kazakhstan/Kuwait

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF Price: \$330.00 Gross / \$320.00 Net per Metric Ton Delivery: FOB Price: \$300.00 Gross / \$280.00 Net per Metric Ton Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

#### REBCO GOST 51-858 200 / 996 5-76

Origin: Kazakhstan/Kuwait

Quantity: Minimum of 100,000 Barrel/per month and Maximum of 1,000,000 Barrels/per

month

Delivery: CIF Price: NWE Platt's Discount Minu-s \$34.00 Gross- /\$32.00 Net per Barrel

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

#### REBCO GOST 51-858 200 / 9965 - 76

Origin: Kazakhstan/Kuwait

Quantity: Minimum of 100,000 Barrel/per month and Maximum of 1,000,000Barrels/per

month

**Delivery: F0B** 

Price: NWE Platt's Discount Minus \$24.00 Net per Barrel

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

## **LIGHT CYCLE OIL (LCO)**

Origin: Kazakhstan/Kuwait

Quantity: 500,000 MT / per month / Maximum of 5,000,000 MT per month Delivery: CIF ASWP Price: \$250.00 Gross / \$ 240.00 Net Per Metric Ton

Delivery: FOB Price: \$210.00 Gross / \$ 200.00 Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

#### 1)FOR WORKING PROCEDURE

1. The buyer sends a corporate profile, along with a full ICPO, buyer representative's Passport data page, current

and valid tank storage agreement (TSA) for verification and approval by seller, after provide valid 3days



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(minimum) tank storage receipt (TSR) from exit buyer for seller's verification and approval.

- 2. seller issues commercial invoice (ci) of the product in the supplier's tanks at the port to buyer. the buyer signs and returns the commercial invoice with an acceptance letter
- and a valid 3-days (minimum) tank storage receipt (TSR) with the name "SELLER" as the supplier.
- 3. supplier submits a 48-hour old hard copy of the fresh SGS report to buyer tank farm company in port for verification of the SGS report with SGS in port.
- 4. upon confirmation of SGS report by buyer's tank company in port, supplier and his tank farm company arrange for the injection schedule.
- 5. supplier injects product to buyer's tank and issues following pop documents to the buyer through seller:
- ➤ q&q analysis report done by indigenous lab at port of origin
- ➤ full injection report ➤ ATV / UDTA
- > copy of product certificate of origin
- > copy of product export license to port
- > allocation transfer certificate
- > authority to sell and collect (ATSC)
- 6. buyer conducts dip test on the product at buyer's cost for reconfirmation if required.
- 7. upon confirmation of SGS test by the buyer for quantity and quality, the buyer makes 100% full payment via mt-103/TT wire transfer for the total value of the product injected into the exit-buyer's tanks according to the payment invoice issued by the seller.
- 8. seller pays all intermediaries involved via NCNDA/IMPFA.

#### 2) FOB WORKING PROCEDURE

1Buyer sends ICPO in line with seller working procedures alongside his/her Tank Storage Agreement (T.S.A.)

on receipt and acceptance of Seller's Soft Offer.

- 2. Seller issues Commercial Invoice (C.I.), Buyer Signs within 24 hours and returns to Seller Within its validity.
- 3. Upon receipt and review of the signed C.I., seller issues Dip Test Authorization (D.T.A) to be completed and



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signed by buyer and buyer tank farm in order for Dip Test to be conducted alongside counter signed copies of the C.I;

- 4. Buyer returns the Dip Test Authorization (DTA) fully completed and signed within its validity and upon successful review of the completed DTA, seller issues the below full POP documents:
- A. Fresh SGS Report (Not older than 72 hours);
- **B. Product Reservoir Receipt;**
- C. Accreditation Certificate;
- D. Product Passport (Quantity and Quality Analysis);
- E. Authorization to Sell and Collect Certificate (ATSCC);
- F. Pre-Injection Report (PIR);
- G. NCNDA/IMFPA (To be completed by all intermediaries)
- H. Certificate of Product Origin;
- I. Authority to Verify (ATV) either physically or otherwise.
- 5. upon receipt and confirmation of the above POP Documents, Buyer provide its testing officials (SGS or INTERTEK) and the needed test are carried out on the product in seller's tanks.
- 6. Buyer upon successful Dip Test makes full payment by MT103 / TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of buyer's payment and injection commences immediately;
- 7. The seller issues a contract for buyer's desired duration upon successful completion of the trial order.

## 3) FOB WORKING PROCEDURE

- 1. Buyer issues ICPO with seller working procedure on it as transaction procedure with banking details and Buyer passport scan copy.
- 2. Seller issues the Commercial Invoice (CI) of the product in tanks at port, Buyer signs and returns Commercial Invoice to Seller
- 3. Seller issues to Buyer the below document for verification of the product (PPOP): Tank Storage Receipt (TSR) .Statement of Product Availability. Authorization to Verify (ATV) . Dip Test Authorization (DTA) Letter



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- 4. Upon Successful Verification of the PPOP, Buyer contacts seller's Tank Storage Company and requests for
- payment invoice. The buyer extends the seller's Tank and makes arrangement for Dip Test Schedule.
- 5. Upon successful Dip Test in Seller's Tanks, Buyer makes payment for the total cost of product based on the
- SGS Report via MT103 and Seller transfer title ownership to buyer and send all exportation documents to buyer,
- Buyer lift product into Vessel or completely take over seller's tanks for further product storage.
- 6. Buyer NCNDA/IMFPA will be signed by all intermediaries involved in thtrean saction and forward to seller
- for endorsement, Seller provides the below documents. Endorsed NCNDA/IMFPA Authorization to Sell and Collect (ATSC)
- 7. Buyer gets back to Seller with NCNDA/IMFPA signed by all Group with commission Structure so all parties can receive their commissions immediately.
- 8. Seller issues final agreement to Buyer to review contract on R&E Monthly Deliveries,
- 9. Buyer reviews and approves contract and issued SBLC/ DLC Irrevocable-, Non Transferable, Auto Revolving for 12 months shipment value, Documentary Letter of Credit for length of Contract and for each lifting as schedule
- 10. Buyer pays after successful Dip Test by MT103 wire transfer each Monthly delivery.
- 11. The Subsequent delivery shall commence according to the terms and conditions of the Contract and Seller pays.

#### 1)CIF PROCEDURE

- 1. BUYER ISSUES ICPO / LOI WITH FULL BANKING DETAILS ALONG WITH PASSPORT COPY
- 2. SELLER ISSUE SALES AND PURCHASE AGREEMENT SPA
- 3. UPON SIGNING THE CONTRACT, THE SELLER WILL LEGALIZE AND REGISTER THE HARDCOPIES OF THE CONTRACT
- 4. SELLER TRANSFERS TITLE TO BUYER'S NAME AND BOTH PARTIES ENDORSES THE CHARTER PARTY AGREEMENT WITH THE SHIPPING COMPANY



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- 5. SELLER SENDS TO BUYER THE LEGALIZED AND NOTARIZED HARD COPIES SPA ALONGSIDE THE SHIPPING DOCUMENTS AND (PPOP) AS LISTED BELOW VIA EMAIL
- A. Partial Proof Of Product
- **B. Authorization To Sell (ATS)**
- C. Letter Of Commitment To Supply
- **D. Product Passport**
- E. Certificate Of Origin
- F. Company Registration Certificate
- **G.** Letter Of Conformity
- 6. UPON RECEIPT OF THE PPOP DOCUMENTS FROM THE SELLER, SELLER AND BUYER PAYS FOR THE FREIGHT COST TO THE SHIPPING COMPANY WILL BE DEDUCTED FROM THE PAYMENT OF THE PRODUCT
- 7. UPON CONFIRMATION OF THE PAYMENT TO THE SHIPPING COMPANY, SELLER BANK SENDS SHIPPING {BILL OF LADING &VESSEL'S Q88} AND POP DOCUMENTS TO THE BUYER'S BANK
- 8. SELLER ISSUES 2% PERFORMANCE BOND AND SSG REPORT AT LOADING PORT.
- 9. THE BUYER'S BANK WILL SWIFT TO SELLER BANK SBLC/ MT760 TO THE SELLER'S BANK.
- 10. SHIPMENT WILL COMMENCE WITHIN 10-14 DAYS UPON RECEIVING MT760 PAYMENTGUARANTEE FROM THE BUYER'S BANK AND UPON ARRIVAL OF THE CARGO AT THE DISCHARGEPORT, PAYMENT WILL BE MADE FOR THE PRODUCT BY THE BUYER VIA T/T WIRE TRANSFERAFTER CIQ/SGS INSPECTION AT DISCHARGE PORT.
- 11. SELLER WILL RELEASE PAYMENTS TO THE INTERMEDIARIES INVOLVED WITHIN 48 HOURSOF RECEIVING THE PAYMENT FOR THE PRODUCT FROM THE BUYER'S BANK.
- 12. UPON THE FIRST SHIPMENT DELIVERY AND RECEIPT OF PAYMENT, BUYER'S BANK WILLISSUE AN IRDLC WHICH WILL BE REVOLVING FOR 11 MONTHS TO THE SELLER'S BANK ANDPAYMENTS WILL BE MADE AT SIGHT AGAINST CIQ / SGS INSPECTION AT THE DISCHARGEPORT

## 2) CIF PROCEDURE

- 1 THE BUYER ISSUES THE ICPO TO THE SELLER.
- 2) THE SELLER ISSUES THE DRAFT CONTRACT SPA FOR THE BUYER TO SIGN AND RETURN.
- 3) THE SELLER SENDS COPY OF THE APPROVED, FINAL CONTRACT TO THE BUYER ALONG WITHBELOW PARTIAL POP DOCUMENTS.
- (A) Commitment To Supply.
- (B) Certificate Of Origin
- (C) Statement Of Product Availability
- (D) Product Passport
- (E) Proforma Invoice For The First Value Shipment.



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4 WITHIN 7 BANKING DAYS, BUYER'S BANK SENDS IRREVOCABLE OPERATIVE SBLC VIA MT760 OR DLC VIA MT700 ACCORDING TO SELLER'S FIDUCIARY BANK VERBIAGE TO SELLER NOMINATED FIDUCIARY OFFSHORE BANK ACCOUNT FOR FIRST MONTH SHIPMENT. SHOULD BUYER FAIL TO ISSUE PAYMENT INSTRUMENT WITHIN 7 BANKING DAYS, THE BUYER WILL MAKE A DEPOSIT BASE ON MUTUALAGREED BY BOTH PARTIES FOR SECURITY GUARANTEE TO ENABLE SELLER CHARTER VESSEL AND COMMENCE SHIPMENT, AND THIS PAYMENT WILL BE

DEDUCTED FROM THE TOTAL COST OF THE PRODUCT AFTER INSPECTION AT THE DISCHARGE PORT.

5 SELLER'S BANK ISSUES FULL POP DOCUMENTS TO THE BUYER'S BANK ALONGSIDE WITH 2% PERFORMANCE BOND (PB2%).

- A) Copy Of License To Export, Issued By The Department Of The Ministry Of Energy, Kazakhstan/Kuwait
- B) Copy Of Approval To Export, Issued By The Ministry Of Justice, Republic Of Kazakhstan
- C) Copy Of Statement Of Availability Of The Product.
- D) Copy Of The Refinery Commitment To Produce The Product.
- E) Copy Of Transnet Contract To Transport The Product To The Loading Port.
- F) Copy Of The Port Storage Agreement.
- G) Copy Of The Charter Party Agreement To Transport The Product To Discharge Port
- H) Copy Of Vessel Questionnaire 88
- I) Copy Of Bill Of Lading.
- J) SGS Report At Loading Port.
- K) Dip Test Authorization (DTA) & ATBL) NOR /ETA
- M) Certificate Of Ownership Transfer
- N)Allocation Transaction Passport Code Certificate (ATPCC) By Ministry Of Energy.
- 6 SHIPMENT COMMENCES AS PER SIGNED CONTRACT DELIVERY SCHEDULE AND THE SHIPMENTSHOULD ARRIVE AT BUYER'S DISCHARGE PORT WITHIN 5-24 DAYS. THE SGS INSPECTION WILLBE BORNE BY THE SELLER AT THE LOADING SEAPORT AND THE BUYER AT THE UNLOADINGSEAPORT.
- 7. UPON SUCCESSFUL PRODUCT CONFIRMATION AGAINST SGS/CIQ REPORT OF QUALITY ANDQUANTITY AT DESTINATION PORT, THE BUYER MAKES PAYMENT BY MT103. SELLER WITHINSEVENTY-TWO (72) HOURS, COMMISSIONS PAYS INTERMEDIARIES INVOLVED IN THETRANSACTION.

#### 1) TTO PROCEDURE

- 1.BUYER ISSUE ICPO.
- 2. SELLER PROVIDES MOU AND CI TO BE SIGNED BY BUYER AND SELLER.
- 3. SELLER AND BUYER ENDORSE THE CI AND MOU.
- 4. SELLER PROVIDE FOLLOWING DOCUMENTS:



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- A) Bill Of Lading,
- B) Vessel Q88,
- C) Vessel Details,
- D) Ullage Report,
- E) Cargo Manifest,
- F) Product Passport (Indigenous Dip Test),
- **G)** Certificate Of Origin
- H) Statement Of Product Availability.
- 5. BUYER PAYS THE NEGOTIATED DEPOSIT. THEN SELLER PROVIDES ATV ON BOARD AND PRODUCT TITLE TRANSFER CERTIFICATE ALONGWITH NCNDA/IMFPA
- 7. BUYER PAYS REMAINING BALANCE IN FULL AFTER CIQ/GSG TEST CONFIRMS Q&Q

# TTT / DIP & PAY TRANSACTION PROCEDURES FOB: HOUSTON /ROTTERDAM/JURONG / FUJAIRAH/SHUWAIKH PORT

- 1. Buyer issues ICPO and Company Registration Certificate or any I.D. With TSA for Seller's verification
- 2. Seller issue Draft Commercial Invoice, Buyer signs and returns to Seller with his Tank Storage Agreement
- 3. Seller verify buyer TSA and proceed to pays the Buyer's tank company for 2 days for the Injection Process, Buyer pays
- 3 days and only after his Tank Farm Company has received the payment from Seller Company.
- 4. Seller provides Buyer with FULL POP Documents
- A. Fresh SGS Report less than 48 hours
- **B. Dip Test Authorization-Unconditional**
- C. Injection Report
- D. Tank Storage Receipt with GPS Coordinates
- E. Tank Farm Bar-code Information
- F. Letter of Commitment to Supply.
- G. Registration Certificate & Export License Copy
- H. Authority to Sell & Collect (ATSC)
- I. Endorsed Injection Schedule by the buyer & buyer Tank Farm
- J. ATV For Physical Verification.
- K. Irrevocable Commitment to Supply for Spot and 12 months Contract.
- L. Injection Schedule signed by Buyer & Buyer's tank farm.
- 5. Buyer conducts Dip-Test in Seller's tank, via SGS on Buyer's expense, Seller injects the fuel to Buyer's tank and Buyer



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makes payment based on Q&Q by MT103 wire transfer / TT according to the final Commercial Invoice.

- 6. Seller transfers the title of ownership as per Buyer's instruction. Buyer lifts the product.
- 7. Seller pays all intermediaries involved in the transaction and subsequently monthly contract

Shipment continues as per terms and conditions of the sales and purchase agreement contract between Buyer and

seller Monthly shipment commences to the buyer's discharge port as stipulated in the contract.

## TANK TO VESSEL TRANSACTION PROCEDURE: FOB ROTTERDAM / HOUSTON / SINGAPORE /SHUWAIKH PORT

- 1. Buyer issues official ICPO addressed to the refinery or representative
- 2. Seller issues Commercial Invoice (CI) buyer signs and returns the signed invoice to the seller.
- 3. Seller issues to the buyer the partial proof of product documents
  ATSC Authority to sell and collect DTA Dip Test Authorization
  PRODUCT PASSPORT Product analysis report from a renowned inspection company.
  STATEMENT OF PRODUCT AVAILABILITY COMMITMENT LETTER TO SUPPLY
- ATV Authority to verify the existence of product via email or phone call.
- 4. Buyer extends seller's tank (minimum 3days) and receives full GPS coordinates of the tanks, Hub Numbers, terminal access permit and dip test is conducted immediately with buyer's team to obtain fresh SGS report
- 5. After a successful Dip Test in Seller's tanks, Buyer takes over seller's tank or Seller injects into buyer's vessel / Tank and buyer conducts its DIP TEST Inspection for Q & Q of the Petroleum Products aboard vessel /Tank. value of the product
- 6. Buyer after a successful Q & Q Dip test on the product, the buyer makes the payment for the total product injected
- into the tanks through the means of MTI03 TT or USDT. Best regard
- 7. Upon seller receives the payment for the product from the buyer, the seller issues to the buyer the Title ownership of the product and all exporting documents of the Product. The seller pays all intermediaries involved in the transaction



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