



**TURAN OIL**  
Oil & Gas

+77470639032



sales@turanoil.kz  
info@turanoil.kz



Karasay Batyr 108/16,  
Almaty 050000 Kazakhstan



**REF: PJSC TURAN OIL 2420**

**Issue Date: 02 -06 -2025**

**Valid Till: 30 – 09 – 2025**

**Official Refinery FCO**

## **FULL CORPORATE OFFER**

We the Turan Oil Refinery under penalty of perjury, confirm as seller, with full corporate responsibility to supply, hereby introduce this offer with below terms and procedures for our products:

Grade: Kazakhstan Export Grade Origin: : Kazakhstan Commission structure: (50% Buyer side/50% seller side)  
Contract Term: 12 months minimum (with rolls and extensions) Payments Term: MT103, BG or SBLC via MT760 POP: Provided as per documents list in contract Inspection by: SGS/CIQ.

<b>Product 1</b>	<b>Jet Fuel JETA1</b>
Origin	Kazakhstan
Specification	International export Standard
Trial Shipment	2,000,000 bbls (+/- 5%)
Monthly Quantity	5,000,000 bbls
Total Quantity	24,000,000 bbls
Price	\$74 USD gross/\$70 USD net per bbl.
Payment	MT103
Packing	By Bulk
Inspection	SGS or Similar By Seller
Delivery	FOB
Loading port	Fujairah& Rotterdam &Houston port&Jurong

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<b>Product 2</b>	<b>Jet Fuel JP54</b>
Origin	Kazakhstan
Specification	International export Standard
Trial Shipment	2,000,000 bbls (+/- 5%)
Monthly Quantity	5,000,000 bbls
Total Quantity	24,000,000 bbls
Price	\$74 USD gross/\$70 USD net per bbl.
Payment	MT103

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<b>Product 3</b>	<b>DIESEL EN590 -10PPM</b>
Origin	Kazakhstan
Specification	International export Standard
Trial Shipment	100,000 Mts
Monthly Quantity	200,000 Mts
Total Quantity	500,000 Mts
Price	\$420 USD gross/\$400 USD net per mts.
Payment	MT103
Packing	By Bulk
Inspection	SGS or Similar By Seller
Delivery	FOB
Loading port	Fujairah& Rotterdam &Houston port&Jurong

<b>Product 4</b>	<b>Virgin Fuel D6</b>
Origin	Kazakhstan
Specification	International export Standard
Trial Shipment	100 000,000 Mgl
Monthly Quantity	200 000,000 Mgl
Price	\$0.97 USD gross/\$0.93 USD net.
Payment	MT103
Packing	By Bulk
Inspection	SGS or Similar By Seller
Delivery	FOB
Loading port	Fujairah& Rotterdam &Houston port&Jurong

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## STANDARD FOB PROCEDURE TRANSACTION

1. The Buyer issues an official ICPO and TSA containing the Seller's procedure with banking details and Company Profile.
2. The Refinery verifies the Buyer ICPO and TSA with Company profile and Seller issues a Commercial Invoice of the product in tanks to be sign by buyer and along with the buyer verified tank storage ATV.
3. Upon the signed CI and ATV received from buyer, Seller issues the below POP documents to the Buyer for verification.
  - a) Injection Report
  - b) Dip Test Authorization Letter (DTA)
  - c) Authorization to Sell and Collect
  - d) Fresh SGS Report
  - e) Authorization to verify the product in the Seller tank
  - f) Products title transfer to buyer name
4. The Buyer inspection team inspects the SGS on the Buyer's expenses and perform the Dip Test at the seller tank.
5. Seller issues the following documents to all Intermediaries and the Buyer endorsed NCNDA/IMFPA.
6. Upon successful Dip Test in tanks, product will immediately be injected into Buyer's Tanks.
7. The Buyer makes Payment for the product via MT103 in exchange for title.

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**NOTE:** The ICPO/LOI must be in buyer's letterhead with authorized signatory and stamp. It is mandatory that the document carries the buyer's bank and bank officer's contact information. The names and positions of the Company representative signing the LOI/ICPO must be clearly indicated. Otherwise, the document has no legal value; the documents must be fresh (recent date – the most 1-3 days old max.) The letterhead of the Company requesting the commodity must correspond to the Bank Account Holder on the banking information provided. Lastly, the ICPO must be addressed to the seller "TURAN OIL & GAS REFINERY VIA "MR. PEEKAVET VIKTOR ALEXYY" and must carry the seller's approved procedures as shown above. If your documents do not pass these verification points, please discuss them with your Buyers and get them corrected. This will save time in our process

**REPRESENTED BY:** MR PEEKAVET VIKTOR ALEXYY

**TITLE:** GENERAL & EXPORT MANAGER



Turan Oil Refinery | Karasay Batyr 108/16, Almaty 050000 Kazakhstan | TEL/WHATSAPP: +774 7063 9032

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