

REGISTRATION NUMBER

БСН 141140004759
ҚҚС 62001-0029925

**CONTACT DETAILS**

info@autogaz-trade.kz | sales@autogaz-trade.kz
Astana, Nura District, Turan Avenue, 18

AUTOGAZ TRADE TOO**ДА АВТОГАЗ ТРЕЙД****“AUTOGAZ TRADE TOO”**

Corporate and legal rights under penalty and Perjury hereby confirm the availability of the under listed Products. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations.

PRODUCT ORIGIN: KAZAKHSTAN,**TRANSACTION TYPE:** CIF/FOB/TTO/DIP & PAY**INCOTERMS:** COST INSURANCE AND FREIGHT**LOADING PORT:** ROTTERDAM & HOUSTON PORTS, KAZAKHSTAN, QATAR**PAYMENT TERMS:** SBLC/DLC/BGT/T WIRE TRANSFER AND MT103**INSPECTION:** SGS OR IT'S EQUIVALENT**INSURANCE:** 110% OF THE SHIPMENT VALUE PAID BY THE SELLER**PRODUCTS LISTS****JET A1 FUEL**

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 80.00BBL NET/ USD \$75.00 NET on CIF

FOB Price: Gross USD \$ 75.00BBL NET / USD \$70.00 NET on FOB

EASTERN SIBERIA PACIFIC OCEAN OIL (ESPO)

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 84.00BBL NET/ USD \$80.00 NET on CIF

FOB Price: Gross USD \$ 80.00BBL NET / USD \$74.00 NET on FOB

DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 330.00MT NET / USD \$ 320.00MT on CIF

FOB Price: Gross USD \$ 320.00MT NET / USD \$ 310.00MT on FOB

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price:

Gross

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USD \$ 84.00BBL NET/ USD \$80.00 NET on CIF
FOB Price: Gross USD \$ 80.00BBL NET / USD \$76.00 NET on FOB

VIRGIN FUEL OIL D6

Minimum Quantity: 400,000,000 Gallons per Month
Maximum Quantity: 800,000,000 Gallons per Month
CIF Price: Gross USD \$ 1.80 / USD \$ 1.78 NET on CIF
FOB Price: Gross USD \$ 1.78 / USD \$1.76 NET on FOB

BLEND CRUDE GOST 51 858-2002 / GOST 9965-76

Minimum Quantity: 10,000 Barrels per Month
Maximum Quantity: 3,000,000 Barrels per Month
CIF Price: Gross USD \$76.00 / USD \$ 74.00 NET on CIF
FOB Price: Gross USD \$74.00 / USD \$ 72.00 NET

LIQUIDIFIED PETROLEUM GAS. GOST 20448-90

Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 1,000,000 Metric Tons per Month
CIF Price: Gross USD \$ 360.00MT / USD \$ 350.00MT NET on CIF
FOB Price: Gross USD \$ 350.00MT / USD \$ 340.00MT NET on FOB

LIQUEFIED NATURAL GAS (LNG) LIFTABLE QUANTITY

Minimum Quantity: 100,000Metric Tons per Month
Maximum Quantity: 400,000Metric Tons per Month
CIF Price: Gross USD \$ 360.00MT / USD \$ 350.00MT NET on CIF
FOB Price: Gross USD \$ 350.00MT / USD \$ 340.00MT NET on FOB

FUEL OIL CST-180

Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD\$310.00/ USD\$300.00 NET on CIF
FOB Price: Gross USD \$300.00/ USD \$290.00 NET on FOB.

UREA 46% PRILLED & GRANULAR

Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 50,000 Metric Tons Month
CIF Price: Gross USD \$ 320.00 / NET USD \$ 310.00 on CIF
FOB Price: Gross USD \$ 310.00 / NET USD \$ 300.00 FOB

SULPHURGRANULAR

Minimum Quantity: 50,000 metric tons per month
Maximum Quantity: 500,000 metric tons per month
CiF Price: Gross USD \$350 /NET USD \$340 on CIF

DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL (EN590)

Minimum Quantity: 20,000 metric tons

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Maximum Quantity: 300,000 metric tons
CIF price: GROSS USD \$400.00 MT NET: USD \$ 395.00 MT
FOB Price: GROSS USD \$ 390.00 MT NET: USD \$ 385.00 MT

BASE OIL:

FOB PRICES: GROSS \$ 670 USD/ NET \$ 630 USD
COMMISSION: \$4 SELLER SIDE / \$4 BUYER SIDE.

DIAMMONIUM PHOSPHATE

Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 50,000 Metric Tons Month CIF Price: Gross USD \$ 420.00 / NET USD \$ 410.00 on CIF
FOB Price: Gross USD \$ 410.00 / NET USD \$ 400.00 FOB

PETROLEUM COKE

Minimum Quantity: 50,000MT per Month
Maximum Quantity: 400,000MT per Month
CIF Price: USD \$ 230.00MT/USD \$ 220.00 NET on CIF

LIGHT CYCLE OIL (LCO)

Minimum Quantity: 50,000 MT per Month
Maximum Quantity: 400,000 MT per Month
CIF Price: USD \$ 360.00MT/USD \$ 350.00 NET on

CIF AUTOMATIVE GAS OIL (AGO)

FOB PRICES: GROSS \$ 360 USD/ NET \$ 350 USD
CIF PRICES: GROSS \$370 USD / \$360 USD NET

NON-NEGOTIABLE OFFICIAL REFINERY TANK TO VESSEL/DIP & PAY PROCEDURES.

1. Buyer issues official ICPO addressed to the refinery or representative.
2. Seller issues Commercial Invoice (CI), buyer signs and returns the signed invoice to the seller.
3. Seller issues to the buyer the partial proof of product documents:
 - ATSC - Authority to sell and collect
 - DTA - Dip Test Authorization
 - PRODUCT PASSPORT - Product analysis report from a renowned inspection company.
 - STATEMENT OF PRODUCT AVAILABILITY DULY SIGNED AND NOTARIZED BY THE APPROPRIATE AUTHORITIES.
 - COMMITMENT LETTER TO SUPPLY
 - ATV – Authority to verify the existence of product via email or phone call.
4. Buyer extends seller's tanks for dip test to be conducted on the product.
5. After a successful Dip Test in Seller's tanks, Buyer takes over seller's tank or Seller injects

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Into buyer's vessel / Tank and buyer conducts its DIP TEST Inspection for Q & Q of the Petroleum Products aboard vessel / Tank.

6. Buyer after a successful Q & Q Dip test on the product, the buyer makes the payment for the total value of the product injected into the tanks through the means of MT103 - TT.

7. Upon seller receives the payment for the product from the buyer, the seller issues to the buyer the Title ownership of the product and all exporting documents of the Product. The seller pays all intermediaries involved in the transaction

FOB (ROTTERDAM/HOUSTON PORT) TRANSACTION PROCEDURE:

1. Buyer issue ICPO with banking details.

2. Seller issues Commercial Invoice.

3. Buyer returns to Seller signed CI with Letter of Acceptance.

4. Buyer provides Seller with his TSA from reliable tank farm, for Seller verification and approval.

5. Seller pays Buyer tank for Two (2) days. After confirmation of the payment from Buyer tank farm, Buyer pays Three (3) days to complete the (5) days TSR, and send to seller.

6. Seller issues to Buyer the NOR (Notice of Readiness) and injection schedule to commence the injection of the product.

7. Seller commences with the injection of the first month shipment Quantity from the Refinery Storage Reservoir through the Pipeline into the lease storage tank in port of loading or tank to tank. NB: If the injection process exceeds 2 days buyer shall complete the outstanding days to enable the conclusion of the injection, this usually depends on the tank location.

8. Upon the completion of the injection seller issues DTA to Buyer, Buyer inspects product with SGS Agent. Seller issues Authority to Sell and Collect/ATSC to Buyer.

9. After Buyer's Successful Q&Q Dip Test on the product, Buyer makes the payment for the Total Value of the Product Injected into the Tanks Through the means of MT103- TT.

10. Upon Seller Receiving the Payment for the Product from the Buyer, Seller issues to Buyer the

Title Ownership of the product and all Exportation Document of the product.

11. Buyer lifts the product with its vessel tanker.

12. Seller pays all Intermediaries involved in the transaction and send SPA to buyer for one year

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subsequently monthly shipments continue as per terms and conditions of the sales and purchase agreement contract between buyer and seller

FOB ROTTERDAM TANK TO TANK PROCEDURES

1. Buyer issues ICPO upon acceptance of seller's procedure + TSA for seller verification
2. Seller issues commercial invoice (CI) and Tank to Tank Injection Agreement TTTIA which must be sign by buyer and buyer storage Tank farm
3. Buyer signs and returns commercial invoice CI + TTTIA and NCNDA+IMFPA
4. Seller legalized the CI +TTTIA and provide buyer with legalized documents + listed PPOP
❖ Product Passport (product analysis report) ❖ Irrevocable Commitment Letter to Supplier ❖ SGS Report ❖ Injection Report ❖ legalize TTIA. ❖ ICC warning letter ❖ ATSC
5. Buyer Dip Test the product to confirm the Q&Q of the products.
6. Seller within 4 working days inject the product to the buyer tank according to the signed TTTIA
7. Buyer makes payment for total cost of product injected into buyer tanks via MT103, Seller transfer title of ownership to buyer with all exportation documents required of buyer for the transaction.
8. Seller and buyer sign one-year contract upon conclusion of first lift Transactions, seller pays the commission according to the sign NCNDA+IMFPA.

TRANSACTION PROCEDURES ON CIF 1

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract and Commercial Invoice for buyer's review and signing.
3. Buyer signs the Sales and Purchase Agreement Contract and Commercial Invoice back to the seller.
4. Seller registers and legalizes the signed Sales and Purchase Agreement Contract.
5. NCNDA/IMFPA to be signed by all parties to secure payment Commissions.
6. Seller sends legalized contract and below Partial POP Documents to buyer as listed below: -- Certificate of Origin. --Commitment to Supply. --Product Passport. --Statement of Availability of the product.
7. Buyer issues their Financial Guarantee SBLC or DLC to cover Trial Shipment to seller's bank in Seven

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(7) working day.

8. If the buyer fails to issue SBLC or DLC in seven (7) working days, in alternative buyer shall make Security Guarantee Deposit of 2% via T.T Wire from the total value of the Contract of the first shipment to seller fiduciary bank account as performance to secure the allocation which will be deducted from the first shipment.

9. Upon confirmation of buyer's SBLC or DLC or Security Guarantee Deposit of 2% via TT Wire to Fiduciary seller's bank, the seller will issue 2% Performance Bond, Full POP, and Shipping Documents via SWIFT bank to bank as shown below:

- Allocation Title Ownership certificate.
- Trans-Neft contract to transport the product to the loading port,
- Port Storage Agreement
- Charter party Agreement to transport the product to discharge port.
- Tank Storage Receipt.
- SGS Quality and Quantity Certificate.
- Bill of Lading.
- Vessel Questionnaire 88

10. Shipment commences and upon arrival of the vessel tanker at the discharge port, the buyer conducts SGS Inspection and makes the payment for the full shipment via TT Wire or MT103. And the seller pays commissions according to IMFPA.

CIF TRANSACTION PROCEDURES 2

1. Buyer issues ICPO with this procedure incorporated on the ICPO along with Buyer's company registration certificate.
2. Seller Issues Sale & Purchase Agreement (SPA), Buyer review, amend (if necessary), signs and return the SPA in WORD format to Seller within 3 banking days. Seller sends final SPA to Buyer in PDF format; Buyer confirms final SPA and issues letter of acceptance of the final SPA.
3. Seller issues to Buyer via email the following transaction documents: commitment to supply statement of product availability certificate of origin) product passport ATSC,
4. Buyer confirms the receipt of the documents by mail and issue confirmation letter within 24hrs.
5. Seller makes arrangement for the chartered freight with a renowned shipping company for the transportation of the product to buyer designated discharge port, both Seller and Buyer sign the Charter Party Agreement (CPA) together with the shipping company (A three party CPA) this is applicable only for 1st shipment. (Seller & Buyer) jointly pays CPA cost 50/50 via T/T wire transfer directly to the shipping company. Fee would later be refunded /deducted when Buyer is paying for the total product cost).
6. After completion of the above, Seller issues to Buyer product title transfer agreement, Buyer signs

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and returns. Seller legalizes the Contract with the authorities in charge and sends to buyer the legalized contract, the certificate of product title transfer and then proceeds with the port & custom clearance of product and all internal routines operations accordingly.

7. Upon completion of the above and confirmation of this export approval by the Authority to Seller with the endorsement of the Charter Party Agreement (CPA) and the Shipping Schedule by the Port Authority, to enable Seller release the below Proof of Product Documents:

~ Legalized Charter Party Agreement (CPA) with the Loading Port Authority.

~ Injection Report

~ Product Allocation Certificate.

~ Allocation Title Transfer Certificate.

~ Export License

~ Export Approval

~ Tank Receipt.

~ Dip Test Authorization.

8. Seller issues the commercial invoice and sends to Buyer for the entire 1st shipment total product value. Seller to lodge and activate a 2% PB (Performance Bond/Performance Guarantee) in the favour of the Buyer. If Seller fails to supply the cargo/shipment of the product to the Buyer this 2% Performance Bond will be paid/forfeited to the Buyer.

9. The product SGS inspection charges will be borne by Seller at the loading port. Seller invites buyer for visitation to witness the final inspection and TTM for negotiation of future transaction (Optional to Buyer). Seller signs NCNDA/IMFPA between all intermediaries involved with the notarized copy sent to Seller's bank.

10. Loading & Shipment of product commences as per schedule. Upon Vessel's arrival and finalization of SGS at destination port, Buyer release payment via swift fund transfer within 3 to 5 banking days to Seller for total.

CIF ASWP WORKING PROCEDURES 3

1. Buyers' issues Irrevocable Corporate Purchase Order (ICPO) addressed to the Seller Refinery along with company profile and buyer passport.

2. Seller issues the draft SPA for buyer's review and signing

3. Seller legalizes and registers the contracts with insurance company and notarize it with the appropriate Authorities of the ministry of energy along with the below PPOP document:

o) Product Quality Passport-Quality Certificate.

o) Certificate of Product Origin.

o) Product availability o Commitment letter to supply the product from Ministry of Energy.

o) [ATSC].

4. Buyer's bank in accordance with seller's verbiage shall issue SBLC/DLC within six (6) working days for

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first shipment's value to seller's financial bank to enable seller commence loading of product with the shipping company. Seller to finalize loading within six (6) working days. But if buyer fails to issue SBLC/DLC within six (6) Working days, as an alternative provision buyer pays \$250,000 directly to the shipping company via MT103 as transaction guarantee which will be deducted from the product's invoice value of product at destination port.

5. After confirmation by seller's bank, seller at own expense, charters with shipping/logistic company and alert buyer on shipment ordered graphic/schedule accompanied with submission of nominated Vessel details to buyer.

6. Seller's bank responds with contractual operative 2% PB and full POP to buyer's bank within seventy - Two (72) hours since buyer's instrument confirmed by seller's bank

- a) Copy of the Port Storage Agreement.
- b) Copy of the CPA, to Transport the Product to Discharge Port.
- c) Vessel Q88.
- d) Original BL (full set).
- e) Copy of SGS Report.

7. Upon successful product confirmation against SGS/CIQ Report of Quality and Quantity at destination port, buyer makes payment by MT103.

8. Seller and buyer, within seventy-two (72) hours, seller pays commissions to seller side and buyer pays buyer side intermediaries involved in the transaction.

TANK TAKE OVER (TTO) PROCEDURE.

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with Guarantee Letter to take over Title of the product.

2. Seller issue draft (MOU) agreement to Buyer counter-sign and return back to seller.

3. Upon Seller receipt of sign MOU-contract from the buyer, Seller legalizes the agreement with the ministry of energy, agriculture & trade Kazakhstan federation.

4. Seller sends to Buyer the following documents for Buyer's confirmation. A. Seller's Export License/Registration Certificate

B. Bill Of Lading-(in the name of previous buyer as Consignee.)

C. Vessel Tanker Details.

D. Product Passport-Dip-Test Report. E. Proforma Invoice.

F. Agreeable Payment Invoice.

G. Cargo Manifest.

H. Cargo Ullage Report. I. Q88

5. Buyer confirms the goods documents and makes down deposit which stands as an Allocation and

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Security Guarantee payment to the seller nominated bank by T/T Wire Transfer within 3 banking days to enable seller change every document to buyer's name and instruct the vessel captain to re-route the vessel to the new buyer's destination port. The deposit Payment made shall be deducted from the total payment value of the takeover product.

6. Seller releases a fresh dated Dip-Test Authorization-DTA to Buyer to order SGS inspection or Equivalent inspection team for Q & Q inspection upon goods/cargo arrival at the discharge port.

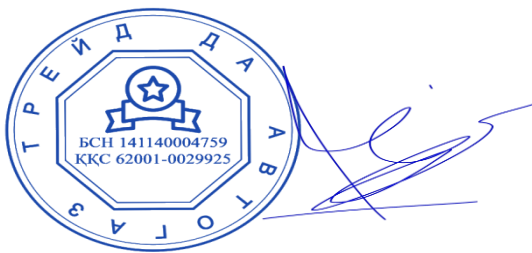
7. Upon the successful completion of Dip-test inspection, Buyer makes the balance payment by MT103 wire transfer for the total goods value, Seller transfers Title of ownership Certificate to buyer's name as the legitimate owner of the goods and commence trans loading.

8. Trans-loading commence immediately.

9. Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the product from the Buyer's bank.

SIGNED:

From The Office of The Sales Manager
Mr. Ivanchev Hristo Ivanov

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