



Burlin Region, Aksai, Promyshlennaya Zona  
Str, ШЫМКЕНТ 090300, Kazakhstan

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### Mandate Representative

**Name:** RADIMIR

**Phone:** +4407352663687

**Email:** [radimir1532@gmail.com](mailto:radimir1532@gmail.com)

**Issued Date:** 14th November 2024

**Due Date:** 15th December 2025

### FULL CORPORATE OFFER

We **Nursaii Oil and Gas LLP** registered in Kazakhstan under penalty of perjury, confirm as seller, with full corporate responsibility to supply, hereby introduce this offer with below terms and procedures for our products.

ORIGIN	Kazakhstan
COMMISSION	50% Buyer side   50% seller side
CONTRACT TERM	12 months Minimum (with rolls and extensions)
PAYMENT TERM	MT103, BG or SBLC via MT760
INSPECTION	SGS/Intertek/ CIQ.

### TERMS AND CONDITION

DELIVERY: CIF, FOB	ORIGIN:	Kazakhstan
PAYMENT METHOD:	MT 103, TT WIRE, SBLC ( <i>Please note that a Standby Letter of Credit (SBLC) will be accepted starting from the second month of the shipment schedule, contingent upon the successful completion of the trial shipment with the end buyer's company under Telegraphic Transfer (TT) payment terms.</i> )	



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#### INSPECTION:

Quality and Quantity inspection will be concluded at the loading Port by SGS or equivalent

### AVAILABLE PRODUCTS

<b>OIL-BS150</b>	Quantity: Minimum 500 MT Trial Shipment / Maximum 500,000 MT Monthly. CIF price: \$340 Gross / \$330 Net PER MT FOB price: \$240 Gross / \$230 Net PER MT Commission: \$5 / \$5
<b>DIESEL ULTRA-LOW SULPHUR (ULSD 500 PPM)</b>	Minimum Quantity: 50,000 MT Trial / Maximum Shipment: 500,000 MT Monthly. CIF Price: \$370 Gross / 360 Net PER MT FOB Price: \$270 Gross / 260 Net PER MT Commission: \$5/ \$5
<b>GASOLINE 91-92-95 OCTANES</b>	Minimum Quantity: 50,000 MT Trial / Maximum Shipment: 500,000 MT Monthly. CIF Price: \$410 Gross / 400 Net PER MT FOB Price: \$330 Gross / 320 Net PER MT Commission: \$5/ \$5
<b>KAZAKHSTAN MAZUT M100</b>	Minimum Quantity: 50,000 MT Trial / Maximum Shipment: 500,000 MT Monthly. CIF Price: \$310 Gross / \$300 Net PER MT FOB Price: \$230 Gross / \$220 Net PER MT Commission: \$5/\$5
<b>LIQUIDIFIED PETROLEUM GAS (LPG)</b>	Minimum Quantity: 50,000 MT Trial / Maximum Shipment: 500,000 MT Monthly. CIF Price: \$410 Gross / \$400 Net PER MT FOB Price: \$320 Gross / \$310 Net PER MT Commission: \$5 / \$5
<b>LIGHT CYCLE OIL (LCO)</b>	Minimum Quantity: 50,000 MT Trial /



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	Maximum Shipment: 500,000 MT Monthly. CIF: Price: \$420 Gross / \$410 Net PER MT FOB Price: \$320 Gross / \$310 Net PER MT Commission: \$5 / \$5
<b>Pentane C5H12</b>	Trail Quantity Minimum 1,000,000 BBLS Trial Shipment / Maximum: 5,000,000 BBLS Monthly. CIF price: \$90 Gross / \$86 Net PER MT FOB price: \$70 Gross / \$66 Net PER MT Commission: \$2 / \$2
<b>EN590 GOST 50PPM / 10PPM</b>	Quantity: Minimum 50,000 MT Trial / Maximum Shipment: 500,000 MT Monthly. CIF Price: \$360 Gross / \$350 Net PER MT FOB Price: \$290 Gross / \$280 Net PER MT Commission: \$5 / \$5
<b>AVIATION FUEL FOR GAS TURBINE ENGINES (JETA1)</b>	Trail Quantity: Minimum 2,000,000 BBLS Trial Shipment / Maximum: 5,000,000 BBLS Monthly. CIF price: \$95 Gross / \$90 Net PER BBLS FOB price: \$75 Gross / \$70 Net PER BBLS Commission: \$2.5 / \$2.5
<b>VIRGIN BASE OIL-SN500</b>	Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly. CIF price: \$340 Gross / \$330 Net PER MT FOB price: \$220 Gross / \$210 Net PER MT Commission: \$5 / \$5
<b>LIQUEFIED NATURAL GAS (LNG)</b>	Minimum Quantity: 50,000 MT Trial / Maximum Shipments: 500,000 MT Monthly. CIF Price: \$390 Gross / \$380 Net PER MT FOB Price: \$300 Gross / \$290 Net PER MT Commission: \$5 / \$5
<b>VIRGIN D2 FUEL OIL</b>	Minimum Quantity: 50,000 MT Trial / Maximum Shipment: 500,000 MT Monthly.



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CIF Price: \$350 Gross / \$340 Net PER MT  
FOB Price: \$270 Gross / \$260 Net PER MT  
Commission: \$5/\$5

<b>VIRGIN BASE OIL-SN150</b>	<p>Quantity: Minimum 500 MT Trial Shipment / Maximum 500,000 MT Monthly.</p> <p>CIF price: \$340 Gross / \$330 Net PER MT</p> <p>FOB price: \$220 Gross / \$210 Net PER MT</p> <p>Commission: \$5 / \$5</p>
<b>East Siberia-Pacific Ocean (ESPO)</b>	<p>Minimum Quantity: 2,000,000 BBLS Trial Shipment and 5,000,000 Barrels Monthly x 12 Months.</p> <p>CIF Price: \$85 Gross / \$80 Net PER BBLS</p> <p>FOB Price: \$65 Gross / \$60 Net PER BBLS</p> <p>Commission: \$2.5 / \$2.5</p>
<b>VIRGIN D6 FUEL OIL</b>	<p>Minimum Quantity: 10,000,000 Gallon Trial / Maximum Shipment: 50,000,000 Gallon Monthly.</p> <p>CIF Price: \$2.50 Gross / Net \$2.40 PER GALLON</p> <p>FOB Price: \$1.20 Gross / Net \$1.10 PER GALLON</p> <p>Commission: \$0.5/\$0.5</p>
<b>UREA N46</b>	<p>Minimum Quantity: 50,000 MT Trial / Maximum Shipment: 500,000 MT Monthly.</p> <p>CIF Price: \$360 Gross / \$350 Net PER MT</p> <p>FOB Price: \$270 Gross / \$260 Net PER MT</p> <p>Commission: \$5/\$5</p>
<b>PET COKE</b>	<p>Minimum Quantity: 50,000 MT Trial / Maximum Shipment: 500,000 MT Monthly.</p> <p>CIF Price: \$95 Gross / \$90 Net PER MT</p> <p>FOB Price: \$75 Gross / \$60 Net PER MT</p> <p>Commission: \$2.5/ \$2.5</p>
<b>BITUMEN</b>	<p>Quantity: Minimum 500 MT Trial Shipment / Maximum 500,000 MT Monthly.</p>



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CIF price: \$240 Gross / \$230 Net PER MT  
FOB price: \$190 Gross / \$180 Net PER MT  
Commission: \$5 / \$5

## CIF PROCEDURE

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller sends partial POP to Buyer via email:
  - a. Statement of Availability of Product
  - b. Commitment to Supply
  - c. Product Passport
  - d. Product Allocation Export License
  - e. Company Registration Certificate
4. Seller appoints and signs charter Party Agreement with the buyer and the Shipping Company. Buyer and Seller pay to the shipping company (50/50 MT103) for transporting of the product to buyers final discharge port.
5. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyers Bank releases the Total value of the shipping to Seller's Bank within 48 hours (two banking days) By MT103.
6. Buyer/Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours



## STANDARD F.O.B TRANSACTION PROCEDURE (TANK TO TANK)

1. Buyer issues ICPO and Company Registration Certificate or any I.D. With TSA for Seller's verification.
2. Seller issues Draft Commercial Invoice, Buyer signs and returns to Seller with his Tank Storage Agreement.
3. Seller verifies buyer TSA and proceeded to pay the Buyer's tank company for "3" days for the Injection Process. Buyer pays 4 days and only after his Tank Farm Company has received the payment from Seller Company.
4. Upon Buyer's Tank Storage company confirmation of both Seller and Buyer's payment TankStorage company issues TSR for the 7 days Tank leasing, Seller sends TSR for the injection company endorsement and obtain injection schedule from the injection masters, Seller issues NCNDA/IMFPA to the intermediary to sign.
5. Seller provides Buyer with FULL POP Documents :
  - Fresh SGS Report less than 48 hours
  - Dip Test Authorization-Unconditional
  - Injection Report
  - Tank Storage Receipt with GPS Coordinates E. Tank Farm Bar-code Information
  - Letter of Commitment to Supply.
  - Registration Certificate & Export License Copy
  - Authority to Sell & Collect (ATSC) I. Endorsed Injection Schedule by the buyer & buyerTank Farm
  - ATV – For Physical Verification.
  - Irrevocable Commitment to Supply for Spot and 12 months Contract.
  - Injection Schedule signed by Buyer & Buyer's tank farm.
6. Buyer conducts Dip-Test in Seller's tank, via SGS on Buyer's expense, Seller injects the fuel to Buyer's tank and Buyer makes payment based on Q&Q by MT103 wire transfer / TT according to the final Commercial Invoice.



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7. Seller transfers the title of ownership as per Buyer's instruction. Buyer lifts the product  
Seller pays all intermediaries involved in the transaction and subsequently monthly  
contract shipment continues as per terms and conditions of the sales and purchase  
agreement contract between Buyer and Seller.

## TANK TO VESSEL PROCEDURE

1. Buyer issues official ICPO addressed to the refinery or representative
2. Seller issues Commercial Invoice (CI) buyer signs and returns the signed invoice to the seller.
3. Seller issues to the buyer the partial proof of product document
  - ATSC Authority to sell and collect
  - DTA-Dip Test Authorization
  - PRODUCT PASSPORT - Product analysis report from a renowned inspection company.
  - STATEMENT OF PRODUCT AVAILABILITY
  - COMMITMENT LETTER TO SUPPLY
  - ATV-Authority to verify the existence of a product via email or phone call.
4. Buyer extends seller's tank (minimum 2 days) and receives full GPS coordinates of the tanks, terminal access permit and dip test is conducted immediately with buyer's team to obtain fresh SGS report
5. After a successful Dip Test in Seller's tanks, Buyer takes over seller's tank or Seller injects into buyer's vessel / Tank and buyer conducts its DIP TEST Inspection for Q & Q of the Petroleum Products aboard vessel / Tank. value of the product
6. After a successful Q & Q Dip test on the product, the buyer makes the payment for the total product injected into the tanks through the means of MTIO3 - TT or USDT. Best regard
7. Upon seller receives the payment for the product from the buyer, the seller issues to the buyer the Title ownership of the product and all exporting documents of the Product. The seller pays all intermediaries involved in the transaction



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## TRANSACTION PROCEDURES (TTO)

1. The buyer issues an official ICPO with his/her banking details and certificate of company registration.
2. The seller issues Draft contract for both parties to sign. Within 24 hours, the buyer signs and sends back a guaranteed letter and proof of funds to fulfil the contractual agreement.
3. The seller sends the Product's Proof documents in the buyer company's name as listed below.
  - a. Certificate of Origin.
  - b. Product quality passport (Analysis test Report).
  - c. Commitment to Supply.
  - d. Bill of Lading.
  - e. Cargo Manifest.
  - f. Certificate of Quality and Quantity.
  - g. Master's Receipt of Documents.
  - h. Master's Receipt of Samples.
  - i. Vessel Q88.
4. The buyer makes a guaranteed deposit of 3% of the total product value via MT103 and upon receipt of buyer's payment, the seller will instruct the vessel master to re-route the vessel tanker and change its destination to the buyer's discharge port. Intermediaries sign and endorse NCNDA/IMFPA.
5. The buyer provides his/her shipping agent contact details for the vessel master to open communication, issue the Notice of Readiness (NOR) and Power of Attorney to the buyer's shipping agent entrusting them to perform all needed shipping agency and freight forwarding services in the discharge port.
6. The seller will issue the Title Transfer Affidavit for buyer's signing. The seller and the buyer sign the Title Transfer Affidavit, and the ministry of energy issues the allocation Title Ownership Certificate in the buyer's company name.
7. The seller instructs the vessel master to countersign the shipping agent Power of Attorney and proceed to send the complete set of maritime and shipping documents to enable the buyer shipping agent file a maritime report and make all preparation to receive the vessel tanker at the destination port terminal.
8. On arrival of the tanker at the destination port and completion of CIQ Inspection, the buyer pays for full cargo value via MT103/TT Wire within 48 Hours deducting all paid expenses.
9. Seller pays the intermediaries involved within 72 hours after receipt of payment of the product from the Buyer.



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## LIGHT CYCLE OIL (LCO) SPECIFICATION

COMPONENT	UNIT	METHOD	MAX
Density	Kg/L	ASTM D4052	0.86-0.88
Color		ASTM D1500	<1.5
Flash point, PMCC	Deg C (°C)	ASTM D93	60-70
Kinematic viscosity 40	Mm/s	ASTM D445	<3.0
Pour point	Deg C (°C)	ASTM D97	-20.0
CFPP	Deg C (°C)	ASTM D6371	<5.0
Ash	Mass %	ASTM D482	<0.01
Sulphur	Mass %	ASTM D6304	< 0.15
Carbon MCRT	% wt	ASTM D4530	< 0.2
Cetane index		ASTM D4737	39-43
Moisture content	Wt ppm	ASTM D6304	<0.02
Distillation range		ASTM D86	
IBP	Deg C (°C)	ASTM D86	175-190
Distillation 50%	Deg C (°C)	ASTM D86	<280
Distillation 90%	Deg C (°C)	ASTM D86	<350
Distillation 95%	Deg C (°C)	ASTM D86	<360
Distillation EP	Deg C (°C)	ASTM D86	<370
Aromatics	% wt	IP391/HS-T50	51-55
Gross heat value		ASTM D 1250	>105 00



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## DIESEL EN590 10PPM SPECIFICATION

No	COMPONENT	UNIT	LIMITS	METHOD
1	Density at 20°C	Kg/l	Min 0.84- Max 0/86	ASTMD4052
2	Ash content	Wt.%	Max 0.01	ASTMD482
3	Chroma (white)	ASTM Color	L 1.0	ASTMD1500
4	Temperature of the flash	°C	Min 65°C	ASTMD93
5	Sulphur	Wt.% (Mass fraction)		ASTMD4294
6	Total Aromatics	Wt.% (Mass fraction)	Min51-Max56	IP391
7	CFPP	°C	Report	ASTMD6371
8	Pouring point	°C	Min-12°C	ASTMD97
9	Kinetics viscosity 50°C	Cst	2.5-4.5	ASTMD445
	Distillation			
	Initial Boiling Point	°C	Max 180	ASTMD86
	50% recovered	°C	Max 280	ASTMD86



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## EASTERN SIBERIA-PACIFIC OCEAN OIL (ESPO CRUDE) SPECIFICATION

TEST	UNITS	METHOD	RESULT
Density at 15°C	Kg/L	ASTM D 5002	0.8508
Specific gravity at 60/60°F	Kg/L	ASTM D 5002	0.8512
API gravity		ASTM D 1250	34
Kinematic viscosity 20°C	CST	ASTM D 445	6.949
Total acid number	Mg KOH/g	ASTM D 644	<0.050
Pour point	°C	ASTM D 5853	<= -36
Water by distillation	Mass %	ASTM D 4006	0.35
Sediment by extraction	Mass %	ASTM D 473	0.01
Chloride salt content	Mg/dm <sup>3</sup>	GOST 21534-75(A)	17
Organic Chloride content	Mg/Kg	ASTM D 4929 (B)	*1
Sulphur content	Mass %	ASTM D 4294	0.535
Hydrogen Sulphide	Ppm	UOP 163	Less 1
Mercaptan Sulphur	Ppm	UOP 163	111
Ash content	Mass %	ASTM D 482	0.011
Nickel	Ppm	IP 470	4
Sodium	Ppm	IP 470	1
Iron	Ppm	IP 470	19



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## EASTERN SIBERIA-PACIFIC OCEAN OIL (ESPO CRUDE) SPECIFICATION

ELEMENT	TYPICAL
Sulphur %	0.56
Ash % at 1300 deg C	0.31
Moisture %	6.40
Real Density (g/cm <sup>3</sup> )	2.10
Oil Content %	7.20
Violate Matter at 850 deg C	9.40
Iron, Fe (PPM)	220
Silicon, Si (PPM)	245
Vanadium, V (PPM)	84
Calcium, Ca (PPM)	120
Sodium, Na (PPM)	96
Nickel, Ni (PPM)	42
Particle size > 8mm	45.60



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## LIQUIDIFIED PETROLEUM GAS (LPG) SPECIFICATION

Component/Substance	UNIT	MIN	MAX
ETHANE	%		9.2 Mol
METHANE	%	85.0 Mol	9.6 Mol
PROPANE	%		3.00 Mol
BUTANES	%		2.00 Mol
PUTANES	%		0.25 Mol
NITROGEN	%	1.0 Mol	1.0 Mol
TOTAL SULPHUR		10 PPM (W)	10 PPM (W)

### Tank Storage Reference: Magura Siloz SRL

#### Company Overview

MAGURA SILOZ SRL is one of the largest independent petroleum storage terminals in Romania, jointly owned by reputable industry leaders. We also offer a robust shipping service that ensures safe, timely, and efficient delivery of oil products across global markets.

#### Contact Information

**Address:** Str. Pescarilor 26 Bl. MZ11 Et. P CAM. 1 Cod 900538.

**Phone:** +40763923738

**Email:** [sales@magurasilozsrl.ro](mailto:sales@magurasilozsrl.ro) | [info@magurasilozsrl.ro](mailto:info@magurasilozsrl.ro)

**Website:** [www.magurasilozsrl.ro](http://www.magurasilozsrl.ro)

We at Nursaii Oil and Gas LLP value our collaboration with Magura Siloz SRL and appreciate their commitment to providing reliable and efficient storage solutions.



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**NOTE:** The ICPO/LOI must be in the buyer's letterhead with authorized signatory and stamp. It is mandatory that the document carries the buyer's bank and bank officers' contact information. The names and positions of the company representatives signing the LOI/ICPO must be clearly indicated. Otherwise, the document has no legal value; the documents must have valid and recent dates (recent 1-3 days old max.) The letterhead of the company requesting the commodity must correspond to the Bank Account Holder on the banking information provided.

The ICPO must be addressed to the seller "**Nursaii Oil and Gas LLP**" VIA "**RADIMIR**" as seller representative and must carry the sellers approved procedures as shown above .If your documents do not pass these verification points, please discuss them with your buyers and get them corrected .This will save time in our process.

*WE LOOK FORWARD TO A SUCCESSFUL BUSINESS RELATIONSHIP WITH YOUR ESTEEMED COMPANY.*

#### **SIGNATURE**

We **Nursaii Oil and Gas LLP**, hereby with full corporate responsibility and with power vested in its officers, accept, confirm and agree to abide by this agreement.

SELLER SIGNATURE/ STAMP OR SEAL



**Nursaii Oil and Gas LLP**

Represented by: RADIMIR – **MANDATE REPRESENTATIVE**