



SUPERIOR OIL CONSULTANT LIMITED

LEGAL ADDRESS; - Vasteland 74

3011 BN, Rotterdam The Netherlands.

E-MAIL: Luiz_fernando.oillimited@outlook.com

TEL: +1 719-216-3447

SKYPE: live:.cid.a37872a4999795e

ИНН/КПП: 2983009360 / 298301001

SCO.REF №: SOCTL-135T-20.

Date of Issue: 01/02/2025.

Attn.: End Buyer/ Buyer Mandate.

SOFT CORPORATE OFFER

WE SUPERIOR OIL CONSULTANT LIMITED"UNDER PENALTY OF PERJURY HEREBY ISSUE THIS SOFT CORPORATE OFFER WITH FULL POWER AND AUTHORITY WITH GIVEN TERMS AND CONDITIONS AND CONFIRM OUR READINESS TO SUPPLY THE FOLLOWING COMMODITY ACCORDING TO THE TERMS AND CONDITIONS STIPULATED IN THIS SOFT CORPORATE OFFER.

PRODUCTS	PRICE & QUANTITY	
	FOB	QUANTITY
Aviation Fuel Jet A1 / TS-1	USD\$54 gross/ USD\$ 52 net x barrel	2,000,000 BBL Trial shipment 5,000,000 BBL x 12Months
JP 54	USD\$54 gross/ USD\$52 net x barrel	2,000,000 BBL Trial shipment 5,000,000 BBL x 12Months
Virgin Fuel Oil D6	USD\$0.78 gross/ USD\$0.76 net x gallon	50,000,000-GAL Trial shipment 100,000,000-GAL x 12Months
Diesel Gas Oil D2	USD \$310 gross/ USD\$300 net x metric ton	50,000 MT Trial shipment 100,000 MT x 12Months



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Diesel EN590 10PPM	USD \$370 gross / USD\$360 net x metric ton	50,000 MT Trial shipment 200,000 MT x 12Months
MAZUT M100 GOST 10585	USD\$210 gross/USD\$200 net x metric ton	50,000 MT Trial shipment 200,000 MT x 12Months
Liquefied Natural Gas LNG R 57431-2017	USD\$210 gross/USD\$200 net x metric ton	50,000 MT Trial shipment 200,000 MT x 12Months
Liquefied Petroleum Gas LPG Gost R 20448-90	USD\$210 gross/USD\$200 net x metric ton	50,000 MT Trial shipment 200,000 MT x 12Months
Rebco Gost 9965-76 /51858-2002	USD\$50 gross/ USD\$48 net x barrel	1,000,000 BBL Trial shipment 2,000,000 BBL x 12Months
Espo Blend Crude Oil Gost R 51858-2002	USD\$50 gross/ USD\$48 net x barrel	1,000,000 BBL Trial shipment 2,000,000 BBL x 12Months

A - F.O.B COST INSURANCE FREIGHT PROCEDURE DIP & PAY

1. Seller issues Full Corporate Offer to Buyer Company with the Seller acceptable terms and procedure of transaction. Buyer



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confirms receipt of Full Corporate Offer and issues Irrevocable Corporate Purchase Order (ICPO) along with Company certificate and

Passport scanned copy.

2. Seller issues Commercial Invoice (CI) for the available quantity along with Product Analysis Report, Statement of Product Availability, Company Export License Certificate, Authorization to sell and collect (ATSC) and Dip Test Authorization (DTA).

3. Within 48 hours upon receipt and confirmation of the approved CI and PPOP, Buyer endorses the CI + DTA and return to Seller. Buyer proceeds and finalizes payment for extension of the Seller's tank/reservoir for 1-day in order to receive the GPS coordinate.

location of the tanks, tank Hub Numbers, and terminal access permit.

4. Upon confirmation of Buyer's payment, Seller schedules Dip Test and provide the final POP to Buyer – SGS Report, Tank storage receipt, Injection Report, Certificate of Ownership and NCNDA+IMFPA Agreement.

5. Upon Buyer's successful Q&Q/DIP TEST results consistent of the specification on the CI (Commercial Invoice). Buyer provides vessel details and Authority to Inject, Seller proceeds with injection of product to Buyer vessel and Seller Issues



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product injection report for the quantity injected into Buyer's vessel or Tank.

6. Buyer pays the Seller for the full injected product by swift MT103, and Seller changes the full product ownership title to Buyer company name within 24 hours.

7. Seller pays commission to Intermediaries via Wire Funds Transfer MT103 /TT immediately upon receipt of Buyer's Payment as per agreed and signed NCNDA+IMFPA and follows to every Buyer's Lift in the future based in Commercial Invoice (CI) and

SPA/Contract Signed by the Seller and Buyer

B - F.O.B COST INSURANCE FREIGHT PROCEDURE

1. Seller issue official Full Corporate offer with terms, procedure, and price to the buyer.

2. Buyer issue ICPO along with Company certificate of registration, passport scanned copy and Tank Storage Agreement (TSA) as proof of tank storage availability.

3. Seller verifies and issue Commercial Invoice (CI) for available quantity in the storage tank include the product specifications along with; Export License; Statement of Product Availability; Commitment Letter to Supply; Authorization to Sell and Collect; and Product Passport Analysis Report. Buyer signs and



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returns CI to seller along with Authorization to Verify (ATV) approved by their logistics Company for seller Verification purposes.

4. receipt of the signed CI and ATV, seller verifies and issues the POP documents: 48 hours fresh SGS report issued in Rotterdam; 7 days Unconditional Dip Test Authorization (DTA); Injection report; Tank Receipt; NCNDA + IMFPA; and Bill of Lading.

5. Upon successful verification of the POP documents, Buyer orders SGS report to conduct Dip Test of the Product in Sellers Tank at Buyer expense

6. Following the completion of the Dip Test with results consistent to the specifications on the CI, Buyer provides ATI and Seller injects fuel into Buyer's leased storage tanks. Seller submits the full injection report to the Buyer

7. Buyer makes 100% payment by MT103 TT wire transfer for the total product. Upon confirmation of buyer's payment, Seller pay all Intermediaries involved in the transaction.

8. Seller issues draft SPA to Buyer to review for R&E monthly deliveries. Buyer reviews and approves SPA and issues SBLC / IRDLC Irrevocable, Nontransferable, Auto revolving for 12 monthly shipment value and Documentary Letter of Credit or Standby Letter of Credit for length of contract.



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9. The subsequent delivery shall commence according to the terms and conditions of the Contract, and mandates/intermediaries receive their commission according to monthly deliveries by MT103 wire transfer on each monthly quantity.

C - F.O.B COST INSURANCE FREIGHT PROCEDURE

1. The Buyer issues an official ICPO containing the Seller's procedure with banking details with TSA and Company Certificate of Incorporation.
2. The Refinery verifies the Buyer's ICPO with Company profile and issues Sales and Purchase Agreement and Seller issues a Commercial Invoice of the product in tanks at the Port, the Buyer and the Buyer's Tank Farm Company sign and return CI to the Seller.
3. The Seller issues the below PPOP documents to the Buyer's secured email for verification.
 - A. GPS Coordinate- Tank Storage Receipt (TSR)
 - B. Injection Report
 - C. Dip Test Authorization Letter (DTA)
 - D. Authorization to Sell and Collect
 - E. SGS Report
 - F. Authorization to verify the product in the Seller's Tank (ATV)
4. Buyer inspects by SGS on Buyer's expenses and sends to the Seller TSR after Receipt of successful Dip Test report is received.



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5. Seller issues the following documents to all Intermediaries and the Buyer endorsed NCNDA/IMFPA.
6. Upon successful Dip Test in tanks, product will immediately be injected into Buyer's Tanks.
7. The Buyer makes Payment for the product via MT103 in exchange for title
8. The subsequent delivery shall commence according to the terms and conditions of the Contract, and mandates/intermediaries receive their commission according to monthly deliveries by MT103 wire transfer on each monthly quantity.

TTO C.I.F COST INSURANCE FREIGHT PROCEDURE

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:
 - (a) Statement of Availability of Product
 - (b) Commitment to Supply
 - (c) Product Passport
 - (d) export license
 - (e) Certificate of origin
4. Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. This is applicable only for 1st shipment, Buyer And Seller pay the Shipping Freight to the shipping company via T/T wire transfer directly to the shipping company (Seller 50% / Buyer 50%) for transporting of the product to buyer's final discharge port the fee would later be refunded/deducted when the buyer is paying for the payment (1st shipment contract amount).



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5. Seller swift the full PPOP as listed below:

- Copy of Approval to Export, Issued By the Department of the Ministry of Justice.
- Copy of the JSC Contract to Transport the Product to the Port.
- Copy of the Port Storage Agreement.
- The Authorization to Board (ATB) the Vessel for inspection.
- Copy of the Resource Certificate
- Copy of allocation Number
- Terminal Service Receipts (TSR)
- Certificate of Origin
- Bill of Lading and Manifesto
- SGS reports of Quality and Quantity
- Vessel Q88
- Certificate of Insurance, issued by internationally recognized insurance company, for a minimum of 110% of the CIF value of Goods on board each vessel.
- Signed Commercial Invoice
- Dip test Authorization (DTA) & ATB
- NOR /ETA
- Certificate of Ownership Transfer
- Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
- Title of Ownership Certificate

6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the Shipping to Seller's Bank within 48hours (two banking days) By MT103.

7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.



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REPRESENTED BY: Mr. Luiz Fernando.

TITLE: Managing Director

