



BOW STRADA TRADING LIMITED

Legal Address: The Dairy Manor Courtyard, Aston Sandford Haddenham, Bucks England, HP 178JB

Company number : 02051559

Email: bowstradatradinglelimitedllc@gmail.com

Telephone: +1 (747) 332 1356

Issued Date: 01/08/2025
Mr Randy Benjamin

SOFT COOPERATE OFFER

We, BOW STRADA TRADING LIMITED exporting company, with full legal responsibility, under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply and link buyer and seller together.

THE PRODUCT PRICE & QUANTITY FOR TRIAL SHIPMENT

AVIATION TURBINE FUEL (A1)

ORIGIN: KAZAKHSTAN

QUANTITY: MINIMUM: 1,000,000 BARRELS

PRICE: GROSS \$82 / NET \$78 PER BARREL

COMMISSION: \$2 SELLER SIDE / \$2 BUYER SIDE PER BARREL

DIESEL FUEL EN590 (10PPM - 50PPM)

ORIGIN: KAZAKHSTAN

QUANTITY: MINIMUM: 50,000 MT

PRICE: GROSS \$480 / NET \$470 PER MT

COMMISSION: \$5 SELLER / \$5 BUYER SIDE PER MT

ESPO

ORIGIN: KAZAKHSTAN

QUANTITY: MINIMUM: 1,00,000 BARRELS

PRICE: GROSS \$50 / NET \$46 PER BARRELS

COMMISSION: \$2 SELLER SIDE / \$2 BUYER SIDE PER BARREL

D6 VIRGIN FUEL

ORIGIN: KAZAKHSTAN

QUANTITY: MINIMUM: 100,000,000 GALLON

PRICE: GROSS \$0.76 / NET \$0.72 PER GALLON

COMMISSION: \$0.02 SELLER / \$0.02 BUYER SIDE PER GALLON

D2 GASOIL

ORIGIN: KAZAKHSTAN

QUANTITY: MINIMUM: 50,000 MT

QUANTITY: MAXIMUM: 500,000 MT

PRICE: GROSS \$400 / NET \$390 PER MT

COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE PER MT



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THE OTHER TERMS AND CONDITIONS FOR SPOT SHIPMENT

Validity of Offer: While Stock Last

Country of Origin: Kazakhstan Republic

FOB Port of Delivery: FOB ROTTERDAM, HOUSTON, FUJAIRAH, JURONG, CHINA PORT

Q&Q Inspection: SGS / CIQ / Say bolt at the Port of Loading

Payment Method: MT 103 TT / SBLC VIA MT760 / DLC VIA MT 700

FOB TRANSACTION PROCEDURE – TANK TO TANK SPOT (OPTION 1)

1. Seller issue official Full Cooperate Offer with terms, procedure, and price to the Buyer.
2. Buyer issue ICPO along with Company certificate of Registration, Passport Scanned Copy and Tank storage Agreement (TSA) as proof of tank storage availability.
3. Seller issues Commercial Invoice to Buyer along with the following copy of Proof of Product and transaction documents:
 - a. Product Certificate of Origin
 - b. Statement of Product Availability
 - c. Company registration certificate & documents
 - d. Authorization to sell and collect (ATSC)
 - e. Tank to Tank Injection Agreement (TTIA) to be countersigned by Buyer's tank farm company.
4. Upon receipt of the duly signed TTIA by Buyer, Seller issues the following POP documents to Buyer:
 - a. SGS report
 - b. Product Analysis Report (Product Passport)
 - c. Injection Report
 - d. Sales and Purchase Agreement (SPA)
 - e. Tank Storage Receipt (TSR)
 - f. Unconditional DTA.
 - g. NCNDA + IMFPA
 - h. Certificate of Ownership
5. Buyer within 24 hours after successful Dip Test in Seller tanks provide Tank Storage Receipt (TSR), Seller proceeds for Tank to Tank injection and provide Buyer with the Injection Report of the product into Buyer tanks.
6. Buyer makes payment for total cost of product injected into Buyer tanks via MT103, Seller transfers title ownership to Buyer with all exportation documents required of Buyer for the transaction.
7. Upon conclusion of first lift transaction, Seller pays commission to all involved intermediaries via Wire Funds Transfer MT103/TT immediately upon receipt of Buyer's Payment as per agreed and signed NCNDA+IMFPA and follows to every Buyer's Lift in the future based on Commercial Invoice (CI) and SPA/Contract Signed by the Seller and Buyer.

FOB TRANSACTION PROCEDURE – TANK TO TANK SPOT (OPTION 2)

1. Seller or Seller Mandate issue official Full Cooperate Offer with terms, procedure, and price to the Buyer. Buyer issues ICPO along with Company certificate of Registration, Passport Scanned Copy and Tank storage Agreement (TSA) as proof of tank storage availability.
2. Seller issues Commercial Invoice (CI) for the product in tanks at the port along with Company Registration & Export License Certificate and Commitment Letter to Supply the Product. Buyer signs and returns Commercial Invoice (CI) along with an acceptance letter.
3. Seller issues an Appointment Letter to be endorsed by buyer tank farm for the presentation of SGS report to Buyer to verify the SGS copy at the buyer leased tank terminal. Upon successful SGS verification, seller inspects buyer tanks for injection.
4. Upon successful verification of SGS Report by Buyer Tank Farm Company, Seller issues:
 - a. Injection Permission Agreement to be signed by buyer and buyer's Tank Farm
 - b. Authorization to sell and collect
 - c. Statement of availability of product
5. Upon confirmation of the signed Injection Permission Agreement seller issues to buyer:
 - a. SGS Report
 - b. Tank Storage Receipt (TSR)
 - c. Certificate of Conformity
 - d. Certificate of Origin
 - e. Title of Ownership
 - f. Product Analysis Report
6. Buyer conducts Dip test on the product in seller Tank and makes the payment for the total value of product via MT103-TT to enable the injection process into the Nominated tanks.
7. Seller pays all intermediaries involved in the transaction and subsequently monthly shipments continue as per terms and conditions of the sales and purchase agreement contract between buyer and seller.
8. Seller issues draft SPA to Buyer to review for R&E Monthly deliveries and subsequently monthly shipments continue as per Sales and Purchase Agreement (SPA) contract between Buyer and Seller.

FOB TRANSACTION PROCEDURE – TANK TO TANK SPOT (OPTION 3)

1. The Buyer issues an official ICPO containing the Seller ´ s procedure with banking details with TSA and Company Certificate of Incorporation.
2. The Refinery verifies the Buyer ´ s ICPO with Company profile and issues Commercial Invoice of the product in tank at the Port, the Buyer and the Buyer ´ s Tank Farm Company sign and return CI to the Seller.
3. The Seller issues the below PPOP documents to the Buyer ´ s secured email for verification.
 - A. GPS Coordinate- Tank Storage Receipt (TSR)
 - B. Injection Report

C. Dip Test Authorization Letter (DTA)

D. Authorization to Sell and Collect

E. SGS Report

F. Authorization to verify the product in the Seller ' s Tank (ATV)

4. The Buyer inspects by SGS on the Buyer ' s expenses and sends to the Seller TSR after Receipt of successful Dip Test report is received .

5. Seller issues the following documents to all Intermediaries and the Buyer endorsed NCNDA/IMFPA.

6. Upon successful Dip Test in tanks, product will immediately be injected into Buyer ' s Tanks.

7. The Buyer makes Payment for the product via MT103 in exchange for title.

FOB TRANSACTION PROCEDURE – TANK TO TANK SPOT (OPTION 4)

1. Seller issue official Full Cooperate Offer with terms, procedure, and price to the Buyer.

2. Buyer issue ICPO along with Company certificate of Registration, Passport Scanned Copy and Tank storage Agreement (TSA) as proof of tank storage availability.

3. Seller verifies and issue Commercial Invoice (CI) for available quantity in the storage tank include the Product specifications along with:

- a. Company Registration Certificates
- b. Statement of Product Availability
- c. Authorization to Sell and Collect
- d. Product Passport Analysis Report.

Buyer signs and returns CI to Seller along with ATV approved by their logistics Company for Seller Verification purposes.

4. Upon receipt of the signed CI and ATV, Seller verifies and issues the POP documents:

- a. 48 hours fresh SGS report issued in Rotterdam
- b. 7 days Unconditional Dip Test Authorization (DTA)
- c. Loading port Injection report
- d. Tank Receipt
- e. Certificate of Origin
- f. Sales and Purchase Agreement (SPA)
- g. NCNDA + IMFPA.

5. Upon successful verification of the POP documents, Buyer orders SGS report to conduct Dip Test of the Product in Sellers Tank at Buyer expense.

6. Following the completion of the Dip Test with results consistent to the specifications on the CI, Buyer provides ATI and Seller injects fuel into Buyer's leased storage tanks. Seller submits the full injection report to the Buyer.

7. Buyer makes 100% payment by MT103 TT wire transfer for the total product. Upon confirmation of buyer's payment, Seller pay all Intermediaries involved in the transaction.
8. The subsequent delivery shall commence according to the terms and conditions of the Contract, and mandates/intermediaries receive their commission according to monthly deliveries by MT103 wire transfer on each monthly quantity

FOB TRANSACTION PROCEDURE - TANK TO VESSEL

1. Seller issue official Full Cooperate Offer with terms, procedure, and price to the Buyer. Buyer issue ICPO along with Company certificate of Registration, Passport Scanned Copy and CPA (Charter Party Agreement).
2. Seller Acknowledges Buyer ICPO and Issues Commercial Invoice for total product available in tanks. Buyer Signs and Returns Back Commercial Invoice.
3. Seller Provides Buyer with The Below Listed Popp:
 - a. Authorization to Verify (ATV) (Call/Email)
 - b. Irrevocable Commitment Letter to Supply
 - c. Tank to Vessel Injection Agreement (TTVIA) To Be Signed by Buyer
 - d. Injection Fee Payment Invoice
 - e. Authorization to Sell and Collect
 - f. Certificate of Origin
4. Seller Provides Buyer with SGS Report and Unconditional DTA After confirming the Injection Payment Invoice fee.
5. Buyer confirm the Receiving Unconditional DTA and SGS Report
6. Signing Of NCNDA/IMPFA To Be Signed by All Intermediaries.
7. Buyer Within 24 Hours After a Successful Dip Test in Seller Tanks Provides Q88 The Seller Proceeds for Tank to Vessel Injection and Provides the Buyer with Injection Reports of The Product into the Buyer's Vessel.
8. Buyer Makes Payment Invoice Value Through MT103.
9. Seller Transfer Title Ownership to Buyer.



01/08/2025

Mr. RANDY BENJAMIN
DIRECTOR

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