

PETRO BIRCH, TOO

("PETRO BIRCH"
ЖАУАПКЕРШІЛІГІ ШЕКТЕУЛІ
СЕРІКТЕСТІГІ)

+7 778 603 5087

West Kazakhstan region,
Uralsk city, Uralsk,
Vokzalnaya street.
building 7/1

olga.tokareva.11@mail.ru

ISSUE DATE: JULY 2025
VALID TILL: DECEMBER 2025
BIN: 230140001840
To: END BUYER OR MANDATE

SOFT CORPORATE OFFER

We **PETRO BIRCH, TOO** with full legal responsibility, under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness to execute an official contract with End Buyer, with the ability to supply the following commodity according to the terms and conditions stipulated below.

JET FUEL JP54

PRICE CIF ASWP: GROSS \$ 60/NET \$56
PRICE FOB: GROSS \$ 56/ NET \$52
QUANTITY: Min 1,000,000 BBL / Max 10,000,000 BBL
COMMISSION: US \$2/ US \$2

JET FUEL JPA1

PRICE CIF ASWP: GROSS \$ 60/NET \$56
PRICE FOB: GROSS \$ 56/ NET \$52
QUANTITY: Min 1,000,000 BBL / Max 10,000,000 BBL
COMMISSION: US \$2/ US \$2

UREA FERTILIZER 46% NITROGEN PRILLED/GRANULAR

PRICE CIF ASWP: GROSS \$ 350/NET \$ 340
PRICE FOB: GROSS \$ 340/ NET \$ 330
QUANTITY: Min 50,000 MT / Max 500,000 MT
Commission: US \$5/ US \$5

PET COKE

Price CIF ASWP: USD 65 Gross / 60 Net
Price FOB USD 60 Gross / 55 Net
QUANTITY: Min 50,000 MT / Max 500,000 MT
Commission: US \$5/ US \$5

JET FUEL AVIATION KEROSENE COLONIAL GRADE

PRICE CIF ASWP: GROSS \$ 60/NET \$56
PRICE FOB: GROSS \$ 56/ NET \$52
QUANTITY: Min 1,000,000 BBL / Max 10,000,000 BBL
COMMISSION: US \$1/ US \$1

MAZUT 100 GOST 10585-75

CIF Price: USD 320 Gross / 310 Net
FOB Price USD 310 Gross / 300 Net
QUANTITY: Min 50,000 MT / Max 500,000 MT
COMMISSION: US \$5/ US \$5

ESPO

CIF Price: USD 64 Gross / 60 Net
FOB Price USD 60 Gross / 56 Net
QUANTITY: Min 1,000,000 BBL / Max 10,000,000 BBL
COMMISSION: US \$2/ US \$2

Light Cycle Oil

CIF Price: USD 330 Gross / 320 Net
FOB Price USD 320 Gross / 310 Net
QUANTITY: Min 50,000 MT / Max 500,000 MT

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COMMISSION: US \$5/ US \$5

REBCO GOST 9965-76

PRICE CIF ASWP: GROSS \$ 58 /NET \$54

PRICE FOB: GROSS \$ 54/ NET \$50

QUANTITY: Min 1,000,000 BBL / Max 10,000,000 BBL

COMMISSION: US \$2/ US \$2

LPG (LIQUEFIED PETROLEUM GAS) GOST 20448-90

PRICE CIF ASWP: GROSS \$ 360/NET \$ 350

PRICE FOB: GROSS \$ 350/ NET \$ 340

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5

W.T.I.

PRICE CIF ASWP: GROSS \$ 310/NET \$ 300

PRICE FOB: GROSS \$ 300/ NET \$ 290

QUANTITY: Min 50,000 MT / Max 500,000 MT

Commission: US \$5/ US \$5

LIQUIDIFIED NATURAL GAS

PRICE CIF ASWP: GROSS \$ 340/NET \$ 330

PRICE FOB: GROSS \$ 330/ NET \$ 320

QUANTITY: Min 50,000 MT / Max 500,000 MT

Commission: US \$5/ US \$5

Base Oil SN 150

PRICE CIF ASWP: GROSS \$ 290/NET \$ 280

PRICE FOB: GROSS \$ 280/ NET \$ 270

QUANTITY: Min 50,000 MT / Max 500,000 MT

Commission: US \$5/ US \$5

Virgin Fuel Oil D6

PRICE CIF ASWP: GROSS \$ 0.99/NET \$ 0.93

PRICE FOB: GROSS \$ 0.93/ NET \$ 0.87

QUANTITY: Min 50,000,000 GLLN / Max 500,000,000 GLLN

COMMISSION: US \$ 03/ US \$ 03

DIESEL D2 OIL GOST 305-82

PRICE CIF ASWP: GROSS \$320/NET \$310

PRICE FOB: GROSS \$ 310/ NET \$300

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5

BITUMEN GRADE 60/70

PRICE CIF ASWP: GROSS \$ 300/NET \$ 290

PRICE FOB: GROSS \$ 290/ NET \$ 280

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5

AGO

PRICE CIF ASWP: GROSS \$ 270/NET \$ 260

PRICE FOB: GROSS \$ 260/ NET \$ 250

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5

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GASOLINE 89-92-93-95 OCTANE.

PRICE CIF ASWP: GROSS \$ 310/NET \$ 300

PRICE FOB: GROSS \$ 300/ NET \$ 290

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5

EN 590 10 PPM

PRICE CIF ASWP: GROSS \$ 370/NET \$ 360

PRICE FOB: GROSS \$ 360/ NET \$ 350

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5

Base Oil SN 40

PRICE CIF ASWP: GROSS \$ 220/NET \$ 210

PRICE FOB: GROSS \$ 210/ NET \$ 200

QUANTITY: Min 50,000 MT / Max 500,000 MT

Commission: US \$5/ US \$5

(HEAVY FUEL OIL (HFO)

PRICE CIF ASWP: GROSS \$ 200/NET \$ 190

PRICE FOB ASWP GROSS \$190/NET \$180

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5

CST-180 FUEL OIL.

PRICE CIF ASWP: GROSS \$ 300/NET \$ 290

PRICE FOB: GROSS \$ 290/ NET \$ 280

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5

CST-280 AND 380 FUEL OIL.

PRICE CIF ASWP: GROSS \$ 320/NET \$ 310

PRICE FOB: GROSS \$ 310/ NET \$ 300

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5

TERMS AND CONDITIONS

All products are of a Kazakhstan Origin.

Markups: Markups are reserved for Registered Seller Mandates and shouldn't exceed \$15.00 Inspection: SGS, CCIC, CIQ or Similar at the expense of the seller.

Proof of Product: processed hard copies will be issued to the End Buyer.

Trial Shipments: Trial Shipments are obligatory for new clients. Payment: - MT700 Documentary Letter of Credit /Swift MT 103 –

Commissions: All Commissions are shared equally between buyer side and seller side.

TRANSACTION CIF PROCEDURE

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:
 - (a) Product Passport
 - (b) Company Registration Certificate
 - (c) Statement of Availability of Product
 - (d) Commitment to Supply

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4 Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. This is applicable only for 1st shipment, Buyer And Seller pay the Shipping Freight to the shipping company via T/T wire transfer or Cryptocurrency directly to the shipping company (Seller 50% / Buyer 50%) for transporting of the product to buyer's final discharge port the fee would later be refunded/deducted when the buyer is paying for the payment (1st shipment contract amount).

5. Seller swift the full POP:

- a. NOR/ETA
- b. Bill of Lading
- c. Official Export License
- d. Vessel Q88
- e. Port Storage Agreement
- f. SGS Report at Loading Port
- g. Ownership Transfer's Certificate
- h. Dip Test Authorization (DTA) & ATB
- i. Charter Party Agreement to transport the Product to Discharge Port
- j. Copy of Transnet signed contract to transport the product to Loading Port
- k. Allocation transaction passport code certificate (ATPCC) by Ministry of Energy
1. Ullage report
- m. Cargo Manifest
- n. Notice of Readiness
- o. Packing List
- p. Product Allocation Export License

6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the Shipping to Seller's Bank within 48hours (two banking days) By MT103.

7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.

FOB TRANSACTION PROCEDURE TANK TO VESSEL (TTV)

1). The Buyer sends an official ICPO on receipt and acceptance of the Seller's SCO Offer alongside with the buyer's CPA, POF.

2). The Seller Issues Commercial Invoice (CI) for the Buyer's endorsement.

3). The Buyer officially signs and returns the CI back to the Seller Refinery via Email.

4). The Seller issues the following PPOP documents to the Buyer Product Passport, DTA, ATV Via Email or Telephone call and ATSC.

(4i) The Buyer extends Seller Tank Storage for a minimum of 3-5days.

(4ii) The Buyer contacts the Seller's Tank Farm Storage Facility Administrator, for the Payment Invoice of the Tank Storage leasing extension for a minimum of 3-5 days Via MT103 TT WIRE TRANSFER, which will enable the Buyer to obtain a valid TSR to conduct Dip Test in the Storage Terminal Lab, as well as to register to execute the Quality & Quantity of the product in the Tank Farm Storage and Prior to the Inspection for Full Access/Authorization Codes, complete Tank Certification and full Tank information, which will enable the Buyer's SGS Team to inspect and conduct Dip Test in the Tank Terminal Lab.

5). Immediately after a Successful Dip Test Inspection in the Seller's Tank Farm Storage Facility, the Buyer Submits NOR from his Shipping Company and Seller Injects the product into the Buyer Vessel or the Buyer takes over the sellers Tanks.

6). The Seller releases the Complete FULL POP Documents to the Buyer, including the following documents: Resource confirmation Letter (issued by the End-Refinery) etc

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7). The Buyer issues 100% payment for the total value cost of product by MT103/TT Wire Transfer to the Seller.

8). The Seller transfers the product title with the complete POP Documents to the Buyer and pays the Commission to his Seller Side Intermediaries as per Master Fee Agreement and Buyer pays also directly his Buyer's Side intermediaries 9). The Seller issues annual (12 months) delivery contract for review and acceptance.

THE FOB TANK TO TANK TERM & TRANSACTION PROCEDURES:

1. Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.
2. Seller issue Commercial Invoice (CI) buyer's signs and returns to seller with the Buyer's TSA.
3. Seller will complete verification at the BUYER'S TANK FARM before making two (2) days tank leasing payment to the Buyers Tank Farm Storage Company.
- 3i. After a successful verification, Seller leases and pay the buyer's Tank Farm Storage for two (2) days of the Injection Process.
- 3.1i Buyer also pays his Tank Farm Storage Company for his three (3) days tank storage leasing costs, which equals a Total of five (5) days TSR, after the Buyer's Tank Farm Company has received the payment from both Buyer (3) and Seller (2) for a total of (5) days Tank Leasing cost.
4. Seller issues to the Buyer the Product Passport, Unconditional DTA and SGS report.
5. Buyer conducts Dip test on the product in Seller's TANK FARM. After successful Q&Q, Seller injects product in buyer's tank. Once injection is completed, buyer makes the payment for the total value of product injected into the tanks through the means of MT103-TT. Seller confirms payment and hands full cargo documents to the BUYER'S COMPANY NAME.
6. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the sales and purchase agreement contract between buyer and seller.

DIP AND PAY PROCEDURE FOR FOB ROTTERDAM TANK TAKE OVER

1. Buyer accepts Seller's working procedure and issues ICPO.
2. Seller issues Commercial Invoice, Buyer signs and returns back Commercial Invoice.
3. Seller issues the following verifiable PPOP documents to Buyer:
 - a. DIP TEST AUTHORIZATION (DTA)
 - b. AUTHORIZATION TO SELL AND COLLECT
 - c. PRODUCT PASSPORT
 - d. COMMITMENT/GUARANTEE LETTER
 - e. TANK STORAGE RECEIPT
4. Buyer confirmed the PPOP documents & Cargo after verification successful buyer pay Seller Three (3) days to enable Buyer to receive the 48 hours Fresh SGS report from the Seller.
5. NCNDA/IMFPA will be signed by all parties.
6. Buyer takes over the seller's storage tanks within a maximum of 48 hours and extend the seller's storage tanks for minimum Four (4) days or as per Buyer's requirement. Buyer pays via MT 103/TT for the spot transaction, and Seller issues all export documents to Buyer.
7. Upon conclusion of the first lift transaction, the Seller pays all intermediaries involved.

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TTO PROCEDURE

1) THE BUYER ISSUES AN OFFICIAL ICPO CONTAINING THE SELLER'S PROCEDURE ALONG WITH BUYER COMPANY CERTIFICATE OF INCORPORATION.

2) SELLER ISSUES ORIGINAL MOU.

3) BUYER COUNTERSIGN MOU AND FORWARD BACK.

4) UPON THE RECEIPT OF COUNTERSIGN ORIGINAL MOU FROM THE BUYER, SELLER SEND TO BUYER'S SECURED EMAIL THE LISTED DOCUMENT ISSUED IN THE NAME OF THE INITIAL BUYER AS STATED BELOW:

A. Product Passport (Quantity & Quality Dip Test Analysis Report)

B. Certificate of Origin

C. Company Certificate

D. Tanker Vessel Q88 Document

E. Vessel (N.O.R) Notice of Readiness

F. Ullage Report

G. Cargo Manifest

H. Invoice for tittle transfer/invoice. MT103 TT in exchange for a guarantee issued by the shipping company or seller Bank to change the documents under the name of exit buyer I. CPA

5) UPON THE RECEIPT OF THE DOCUMENTS, BUYER VERIFIES THE AVAILABILITY OF THE PRODUCT ON HIGH SEA AND IMMEDIATELY MAKES 1% SECURITY GUARANTEE PAYMENT OF THE TOTAL COST OF THE PRODUCT.

6) UPON SELLER RECEIPT OF THE TITLE TAKE OVER PAYMENT, SELLER ORDERS FOR RE-ROUTE TO BUYER'S DESIRED PORT, TRANSFER THE TITLE TO THE POTENTIAL BUYER'S COMPANY'S NAME AND ALSO RE-ISSUE ALL OTHER OUTSTANDING DOCUMENTS TO THE POTENTIAL BUYER'S COMPANY'S AND VIA SWIFT FROM SELLER BANK THE FULL PROVE OF PRODUCT

7) VESSEL ARRIVE AT THE DISCHARGE PORT AND BUYER CARRIES OUT THE CIQ/SGS INSPECTION AND UPON SUCCESSFUL INSPECTION, BUYER PAYS BY MT103 T/T FOR THE FULL PRODUCT TO THE SELLER.

8) SELLER SHALL PROVIDE THE FOLLOWING PARTIAL PROOF OF PRODUCT DOCUMENTS WHICH WERE ISSUED IN NAME OF INITIAL BUYER FOR THE VERIFICATION OF THE PRODUCT AVAILABILITY VIA EMAIL {NOTE: THE TITLE TAKEOVER FEE SHALL BE DEDUCTED FROM THE TOTAL PRODUCT VALUE}.

The undersigned with full corporate responsibility under the penalty of perjury, confirm & certify that both parties are RWA to proceed with this transaction & that all particulars are true & EXECUTED & SEALED BELOW WITH FULL CORPORATE AUTHORITY & RESPONSIBILITY

BEST REGARDS

Managers: Olga Tokareva

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