

Validity: 08.01.2025 – 30.04.2025

Ref: CBP/37653657

Attn: Buyers, Traders and Mandates

SOFT CORPORATE OFFER (FOB)

Commodity	Gross Price Ports	Net Price Rotterdam, Huston, Fujairah, Jurong, China
Gas Oil D2 L-0.2-62	480 \$/MT	470 \$/MT
EN 590 10 PPM	500 \$/MT	490 \$/MT
Gasoline A-76/80 (AI-76)	495 \$/MT	485 \$/MT
Gasoline A-92 (AI-92)	495 \$/MT	485 \$/MT
Gasoline A-95 (AI-96)	500 \$/MT	490 \$/MT
Aviation Kerosene JP 54	82 \$/BBL	78 \$/BBL
Aviation Kerosene Jet A1 / TS 1	82 \$/BBL	78 \$/BBL
LNG	350 \$/MT	340 \$/MT
LPG	300 \$/MT	290 \$/MT

Product Country of Origin: Kazakhstan Republic; Commission: 50% buyer : 50% seller; Port of Delivery: FOB Rotterdam, Houston, Fujairah, Jurong, China port; Q&Q Inspection: SGS / CCIC / CIQ / SAY BOLT; Payment Method: MT 103 TT / SBLC VIA MT760 / DLC VIA MT700.

CONSULTANT & BUSSINESS PROVIDER LTD

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TRANSACTION PROCEDURE I

1. The Buyer issues an official ICPO containing the Seller's procedure with banking details with TSA and Company Certificate of Incorporation.
2. The Refinery verifies the Buyer's ICPO with Company profile and issues Commercial Invoice of the product in tank at the Port, the Buyer and the Buyer's Tank Farm Company sign and return CI to the Seller.
3. The Seller issues the below PPOP documents to the Buyer's secured email for verification.
 - Coordinate- Tank Storage Receipt (TSR)
 - Injection Report
 - Dip Test Authorization Letter (DTA)
 - GPS Authorization to Sell and Collect
 - SGS Report
 - Authorization to verify the product in the Seller's Tank (ATV).
1. The Buyer inspects by SGS on the Buyer's expenses and sends to the Seller TSR after Receipt of successful Dip Test report is received.
2. Seller issues the following documents to all Intermediaries and the Buyer endorsed NCNDA/IMFPA.
3. Upon successful Dip Test in tanks, product will immediately be injected into Buyer's Tanks.
4. The Buyer makes Payment for the product via MT103 in exchange for title.

TRANSACTION PROCEDURE II

1. Seller or Seller Mandate issue official Full Cooperate Offer with terms, procedure, and price to the Buyer. Buyer issues ICPO along with Company certificate of Registration, Passport Scanned Copy and Tank storage Agreement (TSA) as proof of tank storage availability.
2. Seller issues Commercial Invoice (CI) for the product in tanks at the port along with Company Registration & Export License Certificate and Commitment Letter to Supply the Product. Buyer signs and returns Commercial Invoice (CI) along with an acceptance letter.
3. Seller issues an Appointment Letter to be endorsed by buyer tank farm for the presentation of SGS report to Buyer company to verify the SGS copy at the buyer leased tank terminal. Upon successful SGS verification, seller inspects buyer tanks for injection.
4. Upon successful verification of SGS Report by Buyer Tank Farm Company, Seller issues: a. Injection Permission Agreement to be signed by buyer and buyer's Tank Farm

- Authorization to sell and collect
- b. Statement of availability of product.
- 2. Upon confirmation of the signed Injection Permission Agreement seller issues to buyer:
 - SGS Report
 - Tank Storage Receipt (TSR)
 - Certificate of Conformity
 - Certificate of Origin
 - Title of Ownership
 - Product Analysis Report.
- 3. Buyer conducts Dip test on the product in seller tank and makes the payment for the total value of product via MT103-TT to enable the injection process into the Nominated tanks.
- 4. Seller pays all intermediaries involved in the transaction and subsequently monthly shipments continue as per terms and conditions of the sales and purchase agreement contract between buyer and seller.
- 5. Seller issues draft SPA to Buyer to review for R&E Monthly deliveries and subsequently monthly shipments continue as per Sales and Purchase Agreement (SPA) contract between Buyer and Seller.

TRANSACTION PROCEDURE III

1. Seller issue official Full Cooperate Offer with terms, procedure, and price to the Buyer. Buyer issue ICPO along with Company certificate of Registration, Passport Scanned Copy and CPA (Charter Party Agreement).
2. Seller Acknowledges Buyer ICPO and Issues Commercial Invoice for total product available in tanks. Buyer Signs and Returns Back Commercial Invoice.
3. Seller Provides Buyer with The Below Listed Popp:
 - Authorization to Verify (ATV)
 - Irrevocable Commitment Letter to Supply
 - Tank to Vessel Injection Agreement (TTVIA) To Be Signed by Buyer
 - Injection Fee Payment Invoice
 - Authorization to Sell and Collect
 - Certificate of Origin.
4. Seller Provides Buyer with SGS Report and Unconditional DTA After confirming the Injection Payment Invoice fee.
5. Buyer confirm the Receiving Unconditional DTA and SGS Report.



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1. Signing Of NCNDA/IMPFA To Be Signed by All Intermediaries.
2. Buyer Within 24 Hours After a Successful Dip Test in Seller Tanks Provides Q88 The Seller Proceeds for Tank to Vessel Injection and Provides the Buyer with Injection Reports of The Product into the Buyer's Vessel.
3. Buyer Makes Payment Invoice Value Through MT103.
4. Seller Transfer Title Ownership to Buyer.


Signed by:
Brandon George
Sales Manager
Consultant & Business Provider Ltd.

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