



STERLING ENERGY LLP

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DATE OF ISSUE: 06-01-2025
EXPIRE DATE: 31-12-2025
TO: END BUYER / BUYER'S MANDATE

SOFT CORPORATE OFFER

On behalf of our End Seller/Refinery, STERLING ENERGY LLP. is a full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the End Buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

TERMS OF NEGOTIATION:

Delivery: CIF/FOB

Payment Term: DLC MT700, SBLC MT760 and TT Wire Transfer MT103, Cryptocurrency (BTC) Performance Bond: 2% operative PB will be issued from Seller's bank to the buyer bank. Quality: Q&Q test report will be conducted at the loading port by SGS or Equivalent at the expense of Seller. Products Origin: KAZAKHSTAN, AZERBAIJAN/RUSSIA AND NON-RUSSIA.

PRICE LIST & PRODUCT

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL (JP54)

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 1,000,000BBLs MONTHLY: 2,000,000BBLs

PRICE FOB: US \$86 GROSS, US \$84 NET PER BBL COMMISSION: US \$4

PRICE CIF: US \$94 GROSS, US \$92 NET PER BBL COMMISSION: US \$4

SHARING: \$2 ON THE SELLER SIDE AND US \$2 ON THE BUYER SIDE.

EN590 10PPM/50PPM

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000MT MONTHLY: 200,000MT

PRICE FOB: US \$460 GROSS, US \$450 NET PER MT COMMISSION: US \$10

PRICE CIF: US \$480 GROSS, US \$470 NET PER MT COMMISSION: US \$10

SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE.



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LIQUEFIED PETROLEUM GAS (LPG)

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000MT MONTHLY: 200,000MT

PRICE FOB: US \$310 GROSS, US \$300 NET PER MT COMMISSION: US \$10

PRICE CIF: US \$320 GROSS, US \$310 NET PER MT COMMISSION: US \$10

SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE.

ESPO CRUDE OIL

ORIGIN: KAZAKHSTAN

Min. Quantity: 2,000,000 Barrel

Max. Quantity: 5,000,000 Barrel per Month

CIF Price: USD 95/Bbl. Gross USD 93 /Bbl. Net

FOB Price: USD 88/Bbl. Gross USD 86/Bbl. Net

Commission: USD 1 Buyer side - USD 1 Seller side

BITUMEN GRADE 40/50, 60/70, 80/100

ORIGIN: KAZAKHSTAN

Minimum Quantity: 50,000 Metric Tons per month Maximum

Quantity: 500,000 Metric Tons per month

Price on FOB: \$360.00USD GROSS / \$340.00USD NET

Price on CIF: \$480.00USD GROSS / \$470.00USD NET

Commission: \$5 Buy side. Seller side \$5 50USD Per MT

PETCOKE

ORIGIN: KAZAKHSTAN

QUANTITY: 50,000 Metric tons' trial shipment with up to 500.000 Metric tons

CIF monthly twelve (12) Months.

PRICE CIF \$240 GROSS! \$220 NET.

PRICE FOB \$210 GROSS / \$200 NET

COMMISSION: Seller side \$5.00 / Buyer side \$5.00

HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

ORIGIN: KAZAKHSTAN

Quantity: 50,000 Metric Tons– 500,000MT

CIF Price: Us\$ 380.00 Gross / Us\$370.00 Net Per Mt.

FOB Price: Us\$ 360.00 Gross / Us\$350.00 Net Per Mt.

Commission: \$5 buy Side. Seller Side \$5 Per Mt

AGO

ORIGIN: KAZAKHSTAN

Quantity: 50,000 Metric Tons– 500,000MT

available Delivery: FOB AWSP

CIF Price: USD Gross \$380/370 Net per Metric Ton,

FOB Price: \$ 360 USD Gross \$ 340USD Net,

Commission: USD 5 seller side, USD 5 Buyer side Per Metric Ton



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DIESEL GAS OIL (D6)

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000,000 MT MONTHLY: 100,000,000 MT

PRICE FOB: US \$0.82 GROSS, US \$0.80 NET PER GALLON COMMISSION: US \$ 0.02

PRICE CIF: US \$0.86 GROSS, US \$0.84 NET PER GALLON COMMISSION: US \$ 0.02

SHARING: \$ 5 ON THE SELLER SIDE AND US \$ 5 ON THE BUYER SIDE.

JET A1

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 1,000,000 BBLs MONTHLY: 2,000,000BBLs

PRICE FOB: US \$89 GROSS, US \$88 NET PER BBL COMMISSION: US \$4

PRICE CIF: US \$92 GROSS, US \$90 NET PER BBL COMMISSION: US \$4

SHARING: \$2 ON THE SELLER SIDE AND US \$2 ON THE BUYER SIDE

UREA

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 5,000 MT MONTHLY: 100,000 MT

PRICE CIF: US \$390 GROSS, US \$380 NET PER MT COMMISSION: US\$10

SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE

DIESEL GAS D2 OIL

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000MT MONTHLY: 200,000MT

PRICE FOB: US \$420 GROSS, US \$410 NET PER MT COMMISSION: US \$10

PRICE CIF: US \$430 GROSS, US \$420 NET PER MT COMMISSION: US \$10

SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE.

LIQUEFIED NATURAL GAS (LNG)

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 1,000,000 MT MONTHLY: 2,000,000MT

PRICE FOB: US \$310 GROSS, US \$300 NET PER BBL COMMISSION: US \$10

PRICE CIF: US \$320 GROSS, US \$310 NET PER BBL COMMISSION: US \$10

SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE.

LCO – LIGHT CYCLE OIL

ORIGIN: KAZAKHSTAN

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 280/ MT Gross USD 260 /MT Net

FOB Price: USD 240/MT Gross USD 220/MT Net

Commission: USD 5 Buyer side - USD 5 Seller side



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DIP AND PAY TRANSACTION PROCEDURE FOB CHINA, SINGAPORE, FUJAIH, ROTTERDAM, HOUSTON

1. Refinery Issues a Full Corporate Offer and Buyer Sends ICPO, CP, And Tank Storage Agreement (TSA) As Proof of Storage Availability.
2. Refinery Verifies and Issues Commercial Invoice (Ci) For Available Quantity Include the Product Specifications, Tank to Tank Injection Agreement (TTTIA). Buyer Signs and Returns Signed Ci To Refinery Along with (TTTIA) Signed and Approved by Their Logistics Company.
3. The Refinery Issues the Below Pop Documents to Allow the Buyer Dip Test in Seller's Ex-Shore Tank.
 - A. Dip Test Authorization (DTA).
 - B. Authorization to Sell & Collect (Atsc).
 - C. Commitment Letter to Supply.
 - D. Statement of Product Availability.
 - E. Authorization Letter to Verify.
 - F. Payment Invoice for tank extension for dip test and product allocation.
4. After confirming the payment by the seller, the Buyer Orders SGS to Conduct a Dip Test of the Product In The Seller's Ex-Shore Tanks at Seller's Expenses Within the Validity of the Tank Storage Receipt.
- 5a. Buyer Provides Logistics Details Either Their Vessel Details or Tank Storage Agreement as to Commence Injection of Product.
- 5b. Upon Successful Receive of the SGS Analysis Report of the Product Seller Provides to the Buyer the Following Documents:
 - A. Loading Port Injection Report.
 - B. Product Passport.
 - C. Bill of Lading.
 - D. Certificate of Origin.
 - E. Certificate of Ownership.
 - F. Q88
6. Buyer Makes 100% Payment by Mt 103 Tt Wire Transfer for The Total Cost of the Product and Refinery Pays Commission to All Seller and Buyer Intermediaries Involved in The Transaction Within 48 Hours After Confirmation of the Buyer's Payment.
7. Refinery Issues Draft Sales and Purchase Agreement to Buyer to Review for Roll Over and Extension Monthly of Deliveries for One Year.
8. The Subsequent Delivery Shall Commence According to The Terms and Conditions of the Sales and Purchase Agreement and Mandates / Intermediaries Receive Their Commissions According to Monthly Deliveries.



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TANK TO VESSEL / DIP & PAY FOB ROTTERDAM PORT AND HOUSTON.

1. Buyer issues official ICPO addressed to the refinery or representative with buyer vessel details.
2. Seller issues Commercial Invoice (CI), buyer signs and returns the signed invoice to seller with NCNDA / IMFPA
3. Seller provide buyer with the below listed PPOP.
 - Product Passport (product analysis report)
 - Authorization to verify (ATV)
 - Tank Storage Receipt (TSR)
 - Statement of Product Availability (Notarized)
 - Commitment and Assurance Letter to supply (Notarized)
 - Authority to sell and collect (ATSC).
4. Buyer to extend seller's tank and dip test is conducted immediately with buyer's team to obtain fresh SGS report.
5. After successful Dip Test in Seller's tanks, Buyer takes over seller's tank or Seller injects product into buyer's vessel / Tank and buyer conducts its own DIP TEST Inspection for Q & Q of the Petroleum Products aboard vessel / Tank.
6. After successful Q & Q Dip test on the product, buyer makes the payment for the total value of product injected into the Vessel/tanks through the means of MTI03 - TT.
7. Upon seller receives the payment for the product from the buyer, seller issues to buyer the Title ownership of the product and all exporting document of the Product.
8. Seller pays all intermediaries involved in the transaction.

DIP AND PAY PROCEDURE – TANK TO TANK

1. THE BUYER ISSUES ICPO WITH INTERNATIONAL PASSPORT COPY (DATA PAGE) TO THE SELLER ALONG WITH COMPANY PROFILE.
2. THE SELLER ISSUES COMMERCIAL INVOICE (CI) FOR THE AVAILABLE QUANTITY IN THE SELLER'S STORAGE TANK TO THE BUYER.
3. BUYER REVIEWS, SIGNS AND RETURNS THE CI TO THE SELLER WITH THEIR SIGNED TANK STORAGE AGREEMENT (TSA) FOR THE SELLER'S VERIFICATION AND APPROVAL.
4. THE SELLER ISSUES FOLLOWING PPOP/POP TO BUYER FOR EVALUATION.
 - A) COMMITMENT TO SUPPLY.
 - B) AUTHORIZATION TO SELL AND COLLECT (ATSC).



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C) TANK STORAGE RECEIPT (TSR).

D) AUTHORISATION TO VERIFY (ATV) VIA PHONE OR EMAIL

E) TANK-TO-TANK INJECTION AGREEMENT (TTIA) TO BE SIGNED BY
ENDSELLER

SENDS, BUYER AND BUYER TANK FARM. BUYERS TANK FARM SEND BACK TSR
WITH

HUB AND TAG INFORMATION IF NOT STATED ON THE TTTIA.

5. UPON VERIFICATION OF POPP BY BUYER AND PRESENTATION OF ENDORSED
TTIA/ TSR BY BUYER. SELLER SENDS UDTA FOR ALL PARTIES INCLUDING TANK
FARM

TO SIGN TO ENABLE BUYER TO CONDUCT DIP TEST TO OBTAIN FRESH SGS
(NOT OLDER

THAT 48HOURS). THE BUYER CONDUCTS DIP TEST IN THE SELLER'S
RESERVOIR/TANKS

AT THEIR EXPENSE AND ARRANGES THE INJECTION OF THE PRODUCT INTO
THE

BUYER'S TANKS.

6. WITHIN TWENTY-FOUR (24) HOURS AFTER COMPLETE INJECTION, SELLER
ISSUES INJECTION REPORT FOR THE COMPLETE INJECTED QUANTITY TO THE
BUYER

AND BUYER ISSUES 100% WIRE TRANSFER PAYMENT VIA MT103 TO THE
SELLER'S

NOMINATED ACCOUNT.

7. THE SELLER TRANSFERS THE TITTLE OWNERSHIP TO THE BUYER AND PAY
COMMISSIONS TO THEIR INTERMEDIARIES VIA NCNDA/IMFPA.

8. AFTER TRIAL LIFT IS COMPLETED, AND THE NEXT SHIPMENTS IS FOLLOWED
ACCORDING TO THE SIGNED AND SEALED COMMERCIAL INVOICE BY BOTH
PARTIES.

STANDARD WORKING PROCEDURE FOB ROTTERDAM.

1. The buyer sends a company profile along with buyer passport and issued ICPO
with TSA, seller verify and approved TSA.

2. Seller issue CI of the products in seller tank at the port, buyer sign and return CI
with an acceptance

letter and TSR of One day or more to known that buyer already have tank to lift
the product.

3. Upon received of buyer TSR with acceptance letter of proceeding without delay in
the transaction, Seller send the copy of SGS report (not older than 48 hours)
strictly to the buyer company only without any third party only to verified the SGS.



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4. Upon confirmation of a successful verification of the SGS report by the buyer, buyer proceed to rent his tank for the period of days that will be enough for injection of the product into buyer tank.
5. Seller issue the following POP document to the buyer for buyer conducts dip test on the products at his own expenses.
 - Authorization to verify physically the products in the seller tank
 - TSR
 - UDTA
 - Product Passport
 - Injection Reports
 - Fresh SGS Report
 - Certificate of origin
 - Export license
 - Allocation Certificate
 - A TSC
6. Seller inject the fuel into buyer leased storage tank Following the completion of the dip test, then buyer make 100% payment by MT103 TT wire transfer for the total products.
7. After payment seller returns the title deeds to buyer and seller pays all the intermediaries Commission on the seller side with the buyer side.

VESSEL TO TANK FOB ROTTERDAM/HOUSTON

1. Buyer sends ICPO on receipt of seller's soft offer along with buyer's CP and tank storage agreement (TSA).
2. Seller issues commercial invoice (CI) for the available quantity in the storage tank to buyer. Buyer signs and returns to seller the commercial invoice and a scan copy of the buyer's passport.}
3. Seller receives the signed (CI) and issues to Buyer the PPOP documents: a. Bill of Lading/Vessel Details/Cargo Manifest/Certificate of Origin/Product Passport (Analysis Report).
4. Buyer contact their tank farm to obtain the BOOKING CONFIRMATION LETTER and NOR from There tank farm confirming 5 days' tank lease and their readiness to receive the product in their storage tank and send to the seller.
5. Seller discharge the product into the shore tank in Rotterdam and issue TSR/DTA for buyer and its SGS Agents to proceeds with the dip Test inspection process on seller's tank.
6. Upon successful dip test, Seller proceeds with the tank-to-tank transfer of the product to the Buyers secured shore tank at the loading port.
7. Buyer makes 100% payment by MT103 TT Wire Transfer for the total product injected into the tank.



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8. Seller pays All Intermediary Involved in the Transaction, and Subsequently Monthly Shipment Continues as per Terms and Conditions of the Sales and Purchase Agreement Contract between Buyer and Seller.
9. Seller issues draft contract to buyer to review for R&E monthly deliveries.

NON-NEGOTIABLE CIF PROCEDURES TRANSACTION.

1. BUYER ISSUES ICPO WITH THIS PROCEDURE INCORPORATED ON THE ICPO ALONG WITH BUYER'S COMPANY REGISTRATION CERTIFICATE.
2. SELLER ISSUES SALE & PURCHASE AGREEMENT (SPA), AND ICC WARNING LETTER BUYER REVIEW, AMEND (IF NECESSARY), SIGNS AND RETURN THE SPA IN WORD FORMAT TO SELLER WITHIN (3) BANKING DAYS, SELLER SENDS FINAL SPA TO BUYER IN PDF FORMAT; BUYER CONFIRMS FINAL SPA AND ISSUES LETTER OF ACCEPTANCE OF THE FINAL SPA.
3. SELLER ISSUES TO BUYER VIA EMAIL THE FOLLOWING TRANSACTION DOCUMENTS:
 - COMMITMENT TO SUPPLY
 - STATEMENT OF PRODUCT AVAILABILITY
 - CERTIFICATE OF ORIGIN)
 - PRODUCT PASSPORT
 - ATSC,BUYER CONFIRMS THE RECEIPT OF THE DOCUMENTS BY MAIL AND ISSUES A CONFIRMATION LETTER WITHIN 24HRS.
4. SELLER MAKES ARRANGEMENTS FOR THE CHARTERED FREIGHT WITH A RENOWNED SHIPPING COMPANY FOR THE TRANSPORTATION OF THE PRODUCT TO THE BUYER-DESIGNATED DISCHARGE PORT, BOTH SELLER AND BUYER SIGN THE CHARTER PARTY AGREEMENT (CPA) TOGETHER WITH THE SHIPPING COMPANY (ATHREEPARTY CPA) THIS IS APPLICABLE ONLY FOR 1ST SHIPMENT (SELLER & BUYER) PAYS CPA COST 50/50 VIA/TWIRE TRANSFER DIRECTLY TO THE SHIPPING COMPANY. THE FEE WOULD LATER BE REFUNDED/DEDUCTED WHEN THE BUYER IS PAYING THE TOTAL COST).
5. AFTER COMPLETION OF THE ABOVE, THE SELLER ISSUES TO THE BUYER PRODUCT TITLE TRANSFER AGREEMENT, BUYER SIGNS AND RETURNS. THE SELLER LEGALIZES THE JOINT CONTRACT WITH THE AUTHORITIES IN CHARGE AND SENDS TO THE BUYER THE LEGALIZED CONTRACT, THE CERTIFICATE OF PRODUCT TITLE TRANSFER, AND THEN PROCEEDS WITH THE PORT & CUSTOMS CLEARANCE OF THE PRODUCT AND ALL INTERNAL ROUTINES OPERATIONS ACCORDINGLY.
6. UPON COMPLETION OF THE ABOVE AND CONFIRMATION OF THIS EXPORT APPROVAL BY THE AUTHORITY TO THE SELLER WITH THE ENDORSEMENT OF THE CHARTER PARTY AGREEMENT



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(CPA) AND THE SHIPPING SCHEDULE BY THE PORT AUTHORITY, ENABLE SELLER TO RELEASE THE BELOW PROOF OF PRODUCT DOCUMENTS:

- LEGALIZED CHARTER PARTY AGREEMENT (CPA) WITH THE LOADING PORT AUTHORITY.
- INJECTION REPORT
- PRODUCT ALLOCATION CERTIFICATE
- ALLOCATION TITLE TRANSFER CERTIFICATE
- EXPORT LICENSE
- EXPORT APPROVAL
- TANK RECEIPT
- DIP TEST AUTHORIZATION.

7. SELLER ISSUES THE COMMERCIAL INVOICE AND SENDS IT TO THE BUYER AND WITHIN 5 WORKING DAYS, THE BUYER'S BANK ISSUES TO SELLER'S BANK SWIFT OPERATIVE STANDBY LETTER OF CREDIT (SBLC) VIA SWIFT MT760, LETTER OF CREDIT (LC), BANK GUARANTEE (BG) OR DOCUMENTARY LETTER OF CREDIT (DLC) VIAS WIFTMT700 FOR THE ENTIRE 1ST SHIPMENT TOTAL PRODUCT VALUE, AND FOR SELLER TO LODGE AND ACTIVATE A 2% PB (PERFORMANCE BOND/PERFORMANCE GUARANTEE) IN THE FAVOR OF THE BUYER. IF THE SELLER FAILS TO SUPPLY THE CARGO SHIPMENT OF THE PRODUCT TO THE BUYER THIS 2%, PERFORMANCE PAID/FORFEITED BOND WILL BE TO THE BUYER.

8. THE PRODUCT SGS INSPECTION CHARGES WILL BE BORNE BY THE SELLER AT THE LOADING PORT. SELLER INVITES BUYER FOR VISITATION TO WITNESS THE FINAL INSPECTION AND TTM FOR NEGOTIATION OF FUTURE TRANSACTION (OPTIONAL TO BUYER). SELLER SIGNS NCNDA/IMFPA BETWEEN ALL INTERMEDIARIES INVOLVED WITH THE NOTARIZED COPY SENT TO SELLER'S BANK.

9. LOADING & SHIPMENT OF PRODUCT COMMENCES AS PER SCHEDULE. UPON THE VESSEL'S ARRIVAL AND FINALIZATION OF SGS AT THE DESTINATION PORT, THE BUYER RELEASES PAYMENT VIA SWIFT FUND TRANSFER WITHIN 3 TO 5 BANKING DAYS TO THE SELLER FOR THE TOTAL SHIPMENT VALUE AFTER DISCHARGE OF THE PRODUCT AT THE DESTINATION PORT AND RECEIPT OF THE ENTIRE RELEVANT SHIPPING AND EXPORT DOCUMENTS. SELLER WITHIN 48 HOURS PAYS THE INTERMEDIARIES INVOLVED ACCORDING TO SIGNED & NOTARIZED IMFPA.

CIF ASWP APPROVED STANDARD BANKING WORKING PROCEDURES

1. Buyer confirms SCO and issues an official ICPO inserting seller's terms and procedures.



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2. Seller issues FCO for buyer's signing, buyer returns signed FCO and a letter of procedures acceptance.
3. Seller issues draft contract/SPA which is open for amendments.
4. Buyer returns the signed draft contract with NCNDA/IMFPA and a letter of guarantee to perform.
5. Seller submits the signed SPA for registration and legalization with the appropriate authorities.
6. Seller sends the below listed partial pop documents to buyer via government secured courier service or mail, on buyer choice.
 - A. statement of availability of product
 - B. commitment to supply the product
 - C. certificate of origin
 - D. Product Passport
 - E. Proforma Invoice
7. Buyer within 5 to 6 banking days issues SBLC swift MT760 according to Seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, and whereby buyer fail to issue payment instrument within 7 banking days, buyer will make cash deposit of \$220, 000 by TT wire transfer for allocation and security guarantee to enable seller charter vessel and commence shipment, and this payment shall be deducted from the total cost of product after inspection at discharge port.
8. Seller bank issues the full set of proof of product (pop) and shipping documents with 2%pb (performance bond) to buyer's bank. QQ Certificate & Product passport docs, all will be issued on time.
9. Shipment commences immediately as scheduled in the contract.
10. Buyer pays for the total product value via TT/MT103 to the seller's bank after successful SGS/CIQ inspection at discharge port and tittle of product ownership transferred to buyer.
11. Seller pays all intermediaries involved in transaction as per signed NCNDA/IMFPA within 72 hours.



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NON-NEGOTIABLE CIF PROCEDURES TRANSACTION

1. BUYER CONFIRMS SELLER SCO AND ISSUES ICPO WITH FULL BANKING INFORMATION (VALID FOR 10 DAYS, WITH LIST OF DOCUMENTS).

A. COPY OF THE PASSPORT OF THE PERSON AUTHORIZED TO SIGN THE CONTRACT

B. PROFILE OF THE BUYER'S LEGAL ENTITY (CERTIFICATE OF INCORPORATION)

C. COPY OF TAX REGISTRATION CERTIFICATE.

D. POSTAL DETAILS.

E. DETAILS.

F. OFFICIAL ACCEPTANCE LETTER (SELLER'S PROCEDURE)

G. PRODUCT SPECIFICATION (IF ANY)

2. SELLER ACKNOWLEDGES BUYER'S ICPO AND ISSUES CONTRACT TO BUYER OPEN FOR AMENDMENT. BUYER SIGNS AND RETURNS THE CONTRACT TO THE SELLER IN WORD FORMAT WITHIN THREE (3) INTERNATIONAL WORKING DAYS.

3. SELLER MAKES THE FINAL SIGNATURE, NOTARIZED THE CONTRACT WITH APPROPRIATE AUTHORITIES, CONVERT TO PDF, AND SENDS TO BUYER AS FINAL APPROVED COPY ALONG WITH THE FOLLOWING DOCUMENTS:

A. PRODUCT CERTIFICATE ORIGIN

B. PRODUCT PASSPORT

C. CHARTER PARTY AGREEMENT (CPA)

D. COPY OF THE REFINERY'S LETTER OF COMMITMENT

4. SELLER MAKES ARRANGEMENTS FOR THE CHARTERED FREIGHT WITH A RENOWNED SHIPPING COMPANY FOR THE TRANSPORTATION OF THE PRODUCT TO THE BUYER-DESIGNATED DISCHARGE PORT, BOTH SELLER AND BUYER SIGN THE CHARTER PARTY AGREEMENT (CPA) TOGETHER WITH THE SHIPPING COMPANY (AT THREE-PARTY CPA) SELLER PAYS CPA COST 100% VIA/TT WIRE TRANSFER DIRECTLY TO THE SHIPPING COMPANY.

5. AFTER CONFIRMATION OF THE CHARTER FEE BY THE SHIPPING COMPANY THE BUYER AUTHORIZE HER BANK THE DISBURSEMENT OF \$315,000 PRODUCT LOADING SECURITY FEE FOR SELLER'S BANK TO ENABLE THE SELLER TO COMMENCE LOADING OF PRODUCT WITH THE SHIPPING COMPANY.



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6. UPON RECEIPT OF BUYER'S SECURITY FEE. SELLER'S UPON SELLER'S BANK CONFIRMATION OF THE TT PAYMENT OF PRODUCT LOADING SECURITY FEE FOR THE FIRST TRIAL SHIPMENT PAID AND CONFIRMED, SELLER LOADS PRODUCT WITHIN FOUR (4) INTERNATIONAL WORKING DAYS AND SENDS POP DOCUMENTS IN BUYER'S COMPANY NAME TO BUYER'S BANK (11 SETS BELLOW):

- A. CERTIFICATE OF INCORPORATION
- B. ACT OF TRANSFER
- C. COMMERCIAL INVOICE
- D. COMPANY TAXPAYER'S CERTIFICATE
- E. FRESH SGS REPORT
- F. TANK RECEIPT
- G. Q88 AND QUALITY SPECIFICATION
- H. BILL OF LADING.
- I. CERTIFICATE OF NON-WOODEN
- J. NOR—NOTICE OF READINESS
- K. ETA—ESTIMATED TIME OF ARRIVAL.

7. BUYER NOTIFIES SELLER BY OFFICIAL WRITTEN NOTICE OF HIS BANK RECEIVING SELLER'S POP DOCUMENTS WHILE SELLER SENDS TO BUYER THE REGISTERED HARD COPY OF THE CONTRACT THROUGH COURIER SERVICE WITHIN FOUR (4) DAYS. SHIPMENT COMMENCES AS SCHEDULED IN THE CONTRACT AND UPON ARRIVAL OF THE CARGO AT THE DISCHARGE PORT, BUYER'S INSPECTION TEAM CARRIES OUT CIQ, SGS, OR EQUIVALENT INSPECTION TO ASCERTAIN QUALITY AND QUANTITY.

8. PRODUCT IS DISCHARGED AFTER SUCCESSFUL INSPECTION INTO THE BUYER'S STORAGE FACILITY, THEN THE BUYER'S BANK RELEASES PAYMENT FOR THE TOTAL VALUE OF THE PRODUCT TO SELLER'S BANK, AND COMMISSIONS TO THE BUYER MANDATE BANK WITHIN SIX (6) BANKING DAYS BY TT MT 103/MT 107. THE SELLER TRANSFERS THE TITLE OF THE PRODUCT TO THE BUYER.

9. SECOND AND SUCCEEDING SHIPMENTS CONTINUE.

PROCEDURE TANK TAKE OVER

- 1. Buyer issues an official ICPO inserting seller's terms and procedures.
- 2. Seller issues Memorandum of Understanding (MOU) TITLE TANKER TAKE OVER for buyer's review and signing.



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3. Buyer signs the Memorandum of Understanding (MOU) TITLE TANKER TAKE OVER and returns to seller the signed MOU contract, and seller issues the POP Documents as shown below:
4. Product Passport (Quantity & Quality Dip Test Analysis Report)
5. Certificate of Origin
6. Bill of Lading
7. Vessel Q88
8. E.T.A. (Estimated Time of Arrival) Of Vessel
9. Upon receipt confirmation of the above PPOP documents by the buyer, Buyer conducts due diligence on the product availability via Q88 or via the vessel IMO Number upon tracking the vessel current location on the sea.
10. After a successful satisfactory verification of the products and vessel availability, buyer makes a guarantee deposit of \$340,000 USD Via MT103 T.T Wire Transfer to seller's nominated bank account as Transaction Guarantee Deposit (TGD) in-order to get the vessel secured to buyer company name (This is Compulsory).
11. Upon buyer payment confirmation for the Transaction Guarantee Deposit (TGD), seller make contact to the necessary office to make the possible changes on the products pop documents from the previous failed buyer company name to the new potential buyer company name which will be processed by the office of the Legal Advisory Department (LAD) of the head of petroleum sector Kazakhstan , so as for buyer obtaining original pop documents on their company name and get the Products Conformity Permit (PCP) in- order to give the vessel captain a direct instruction to sail the vessel to the new buyer designated port of discharge. (This is compulsory).
12. Vessel re-rout and arrive new buyer's desired port, and new buyer conduct DIP Test inspection on the products with SGS or Intertek.
13. Upon a successful Inspection, buyer pays for the full products value via MT103 T/T Wire Transfer which all necessary cost borne by the buyer earlier will be deducted from the total cost of products



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14. Buyer / Seller pays commission to all intermediaries involved as per signed NCNDA / IMFPA within 48 hours

15. Possible contracts begin for one or more years' interval.

NOTE: The title takeover payment will be deducted when buyer is paying for the full product.



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