

ALCA PETROLEUM COMPANY N.V.

DATE ISSUED: JUN, 20 2025

REF: LLP-ABT-TLL-SCO/1/22004

VALID TILL: NOV, 20 2025.

ORIGIN: KAZAKHSTAN

SOFT COOPREATE OFFER

ALCA PETROLEUM COMPANY N.V., with full legal responsibility under penalty of per jury hereby issue this Offer letter with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

ALL PRODUCT ORIGIN: KAZAKHSTAN

JET A1 FUEL

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$72.00BBL NET/ USD \$70.00 NET on CIF FOB

Price: Gross USD \$66.00BBL NET / USD \$64.00 NET on FOB

EN590 GOST 52368-2005

Quantity: Minimum 50,000 MT Trial Shipment /

Maximum 500,000 MT Monthly

CIF: \$340 Gross / \$330 Net FOB:

\$300 Gross/ \$290 Net

MAZUT M100 10585/75

Quantity: Minimum: 50,000 MT Trial Shipment /

Maximum: 300,000 MT Monthly.

CIF Price: \$380 GROSS / \$370 NET

FOB: \$350 Gross/ \$340 Net

GAS OIL L0.2/26 GOST 305-82

Quantity: Minimum: 50,000 MT Trial Shipment /

Maximum: 500,000 MT Monthly.

CIF Price: \$400 GROSS / \$390 NET

FOB: \$370 Gross/ \$360 Net

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Belgium
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LIQUEFIED NATURAL GAS Quantity:

Minimum 50,000 MT Trial Shipment / Maximum:

500,000 MT Monthly

CIF: \$310 Gross / \$300 Net FOB:

\$290 Gross/ \$280 Net

VIRGIN D6 FUEL OIL Quantity:

Minimum: 10,000,000 Gallon Trial Shipment /

Maximum: 30,000,000 Gallon Monthly.

CIF: \$1.00 / \$0.96 FOB:

\$0.88/ \$0.86

(ESPO) CRUDE OIL) Quantity:

Minimum 50,000 MT Trial Shipment / Maximum

500,000 MT Monthly

CIF: \$280 Gross / \$270 Net FOB:

\$270 Gross/ \$260 Net

GASOIL 500ppm / 50ppm) Quantity:

Minimum 50,000 MT Trial Shipment / Maximum

500,000 MT Monthly

CIF: \$310 Gross / \$300 Net FOB:

\$300 Gross/ \$290 Net

LCO – LIGHT CYCLE OIL

Minimum. Quantity: 10,000 Metric Tons/

Maximum. Quantity: 300,000 Metric Tons Per Month CIF

Price: USD 320/ MT Gross USD 310 /MT Net FOB:

\$300 Gross/ \$290 Net

HIGH SULFUR FUEL OIL (HSFO) 3.5%

Minimum. Quantity: 10,000 Metric Tons/

Maximum. Quantity: 300,000 Metric Tons Per Month CIF

Price: USD 330/ MT Gross USD 320 /MT Net FOB: \$300

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Gross/ \$290 Net

LOW SULFUR FUEL OIL (LSFO) 1.0%

Min. Quantity: 10,000 Metric Tons /

Max. Quantity: 300,000 Metric Tons Per Month CIF

Price: USD 380/ MT Gross USD 370 /MT Net FOB:

\$360 Gross/ \$350 Net

ULTRA LOW SULFUR FUEL OIL (ULSFO) 0.1%

Minimum. Quantity: 10,000 Metric Tons/

Maximum. Quantity: 300,000 Metric Tons Per Month CIF Price: USD 340/ MT Gross USD 330 /MT

Net FOB: \$300 Gross/ \$290 Net

GASOLINE OCTANE 72, 76, 91, 93, 95

Minimum. Quantity: 10,000 Metric Tons / Maximum.

Quantity: 300,000 Metric Tons Per Month CIF Price: USD

340/ MT Gross USD 330 /MT Net FOB: \$300 Gross/ \$290

Net

UREA 46% PRILLED & GRANULAR

Minimum Quantity: 10,000 Metric Tons per Month /

Maximum Quantity: 50,000 Metric Tons Month

CIF Price: Gross USD \$ 300.00 USD \$ 290.00 NET

FOB: \$280 Gross/ \$270 Net

BITUMEN GRADE60/70 AND 80/100

PRICE CIF ASWP: GROSS USD\$320 / USD\$310 PRICE NET

Commission: USD5 Buyer side - USD5 Seller side

PETCOKE

PRICE CIF ASWP: GROSS USD\$75 / USD\$70 PRICE NET

Commission: USD5 Buyer side - USD5 Seller side

NPK FERTILIZERS

PRICE CIF ASWP: GROSS USD\$300 /USD\$290 PRICE NET

Commission: USD5 Buyer side - USD5 Seller side

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DI AMMONIUM PHOSPHATE:

PRICE CIF ASWP: GROSS USD\$300 /USD\$290 PRICE NET

Commission: USD5 Buyer side-USD5 Seller side

CIF TRANSACTING PROCEDURE

1. Buyer issues CP, ICPO inserting seller's terms and procedures. Seller issues draft contract/SPA which is open for amendment
2. Buyer returns the signed draft contract with NCNDA/IMFPA and a letter of guarantee to perform.
3. Seller submits the signed SPA for registration and legalization with the appropriate authorities.
4. Seller sends the below listed partial pop documents to buyer via mail.
5. Buyer within 5 banking days issues SBLC swift MT760 according to Seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, and whereby buyer fail to issue payment instrument within 5 banking days, buyer will make cash deposit of \$2,000,000 by TT wire transfer for allocation and security guarantee to enable seller charter vessel and commence shipment, and this payment shall be deducted from the total cost of product after inspection at discharge port.
6. Seller bank issues the full set of proof of product (pop) and shipping document with 2%pb (performance bond) to buyer's bank. QQ Certificate & Product passport docs, all will be issued on time.
7. Shipment commences immediately as scheduled in the contract.
8. Buyer pays for the total product value via TT/MT103 to the seller's bank after successful SGS/CIQ inspection at discharge port and title of product ownership transferred to buyer.
9. Seller pays all intermediaries involved in transaction as per signed NCNDA/IMFPA

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MEMORANDUM OF UNDERSTANDING FOR TITLETAKE OVER {TTO}.

1. Buyer issues official ICPO. Seller issues original MOU
2. Buyer countersign MOU and forward back.
3. Upon the receipt of countersign original MOU from the buyer, seller emails to buyer the listed document issued in the name of the initial buyer as stated below:
 - A. Product Passport (Quantity & Quality Dip Test Analysis Report)
 - B. Certificate of Origin
 - C. Bill of Lading
 - D. Tanker Vessel Q88 Document
 - E. E.T.A. (Estimated Time of Arrival) Of Vessel
 - F. Vessel (N.O. R) Notice of Readiness
 - G. Ullage Report
 - H. Cargo Manifest
 - I. Invoice for title transfer
 - J. Q88 & CPA
4. Upon the receipt of the documents, the buyer verifies the availability of the product on the high sea and make a deposit of 10% (percent) MT103 T/T of the total product value to the Seller within (2) TWO WORKING DAYS, for the title takeover (TTO).
5. Upon the confirmation or seller receipt of the title takeover payment seller orders for re-route.

PROCEDURE FOR DELIVERY TTO (CHINA)

1. Buyer issues an official ICPO inserting seller's terms and procedures.
2. Seller issues MOU Title Tanker Takeover and commercial Invoice for the product quantity on board, buyer endorses and sends back.
3. Seller issues the POP documents to include the following:
 - a. Analysis test report
 - b. Certificate of Origin
 - c. Bill of Lading (consignee in name of buyer)Ullage Report
 - d. Vessel Notice
 - e. Cargo Manifest
 - f. Vessel Q88
 - g. ATSC
 - h. Invoice for Title Transfer payment, amounted to \$10% (Equivalent in RMB)
4. Upon receipt confirmation of the above documents by the buyer, seller appoints his Chinese shipping agent.

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5. Buyer at Port of Discharge shall appoint his cargo forwarder to communicate with seller's shipping agent.
6. Once cargo and shipping agents both connected successfully, buyer makes payment for Title Takeover/Rerouting for the total amount of \$10% (Equivalent to RMB). Within 72 hours via T/TMT103 to seller's nominated bank as transaction guarantee. Seller has the right to provide her fiduciary bank account in Hong Kong or China.
7. Upon receipt confirmation of the above payment, seller sends to the buyer the Information of the clearing agent for the vessel, simultaneously issues approval to export certificate, Export license certificate and all shipping documents will be re-issued in buyer's name and vessel will be sent to the buyer's discharge port.
8. Upon arrival of the vessel at buyer's discharge Port, buyer pays the remaining total product value after successful CIQ/SGS or equivalent inspection via T/T- MT103 and title of product ownership transferred to buyer.
9. Seller pays commission to Agencies, Broker and intermediary

FOB CHINA PORT DIP AND PAY TRANSACTION PROCEDURE

1. Buyer Issues ICPO, And Company Registration Certificate and Data Page of Buyer's Passport or Any I.D.
Seller Issues Commercial Invoice (CI) For the Available Quantity in storage tank in Ningbo China Port Along with Following Documents after Receipt of the Signed CI:
 - a) Copy of Company Registration Certificate.
 - b) Export License.
 - c) Copy of Statement of Product Availability in the Tank in Ningbo China Port.
 - d) Product Passport.
 - d) Commitment to Supply.
 - e) Tank Storage Receipt (TSR).
 - f) Certificate of Origin.
2. Buyer contact the seller shipping agent in China and pay directly to the title holder to secure the allocation to enable seller issue the ownership certificate on buyer company name.
3. Seller proceed with Injection & Issues to the Buyer the Following; Documents after Injection:
 - a) Three Days (3) Unconditional Dip Test Authorization (DTA).
 - b) Fresh SGS Report Inspected in Tank in Ningbo Shore Tanks.
 - c) Tank Storage Receipt (TSR).
 - d) Authorization for Physical Verification of the Product (ATV).
 - e) Injection Report Shore Tank in Ningbo Port.
 - f) Title Transfer Certificate.
 - g) Passport code certificate of energy distribution transaction (ATPCC).

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- h) Notarized & Endorsed NCNDA/IMFPA by The Seller & Their Bank.
- i) China Inspection and Quarantine (CIQ) Analysis Test Report.
- j) Copy of ship questionnaire 88.
- k) Immersion test and authorization (DTB)
- 4. Buyer upon Physical Verification of the Product & PPOP Confirmation Order SGS to Conduct Dip Test In the Seller's Tank at Buyer's Expense and Issue SGS Certificates and CIQ Of Q&Q In The Buyer's Name.
- 5. Seller Commences Immediately the Injection into Buyer's Tank and Issues the Title of ownership Certificate to be followed by All Export Documentation. Buyer Makes Payment by Mt103/TT Wire Transfer for The Total Product & Lifts The Product. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as
- 6. per terms and conditions of the Commercial Invoice and extension of transaction by issuing 12 months' contract to buyer for proceeding.

TRANSACTION PROCEDURE TANK TO VESSEL FOB BASIS

- 1. Buyer issues his ICPO containing the seller's working procedure with company profile, company registration certificate, banking details and scanned copy of buyer's passport.
- 2. Seller issues a commercial invoice for first lift quantities for party's signatures and endorsement. Buyer signs and returns to Seller.
- 3. Buyer signs and returns to Seller, and Seller issues PPOP:
 - a) Refinery Commitment to Supply;
 - b) Statement of Product Availability;
 - c) Seller's Expired TSR;
 - d) ATV to contact either by (Phone or Email).
- 4. Upon Buyer confirmation of the above PPOP documents, Buyer contact seller's tank storage and extends the tank for 3 days payment to obtain 3 days TSR in Buyer's name to enable Seller provided the UDTA for Buyer to conduct dip test in Seller's tank.
- 5. Seller /Buyer and Tank Farm or Shipping Company sign the TTTIA / TTVIA to commence injection into Buyer tank storage or Vessel.
- 6. Buyers Make 100% Payment By Mt103 TT Wire Transfer For The Total Product To Seller Bank Account And seller Pays Commission To All Intermediaries Involved In The Transaction Within 24 Hours After Confirmation Of The Buyer's Payment.
- 7. Seller Issues Draft SPA to Buyer To Review For R&E Monthly Deliveries.
- 8. Buyer Review And Approves The SPA And Issues SBLC/IRDLIC Irrevocable, Non - Transferable, Auto Revolving For 12 Months Shipment Value, Documentary Letter Of Credit For Length Of Contract And For Each Lift Per Schedule, Buyer Pays After Dip Test By Mt103 Wire Transfer One For Each Monthly Quantity.
- 9. The Subsequent Delivery Shall Commence According To The Terms And Conditions Of The Contract.

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10. Seller Pays Commissions To All Intermediaries As Per IMFPA/NCNDA 24 Hours After Confirmation Of Payment From The Buyer.

TRANSACTION WORKING PROCEDURES FOB TANK TO TANK

1. Seller issues commercial invoice (ci) and buyer signs and returns back commercial invoice along with buyer's tank Storage agreement (TSA).
2. Seller provides the buyer with the below-listed PPOP:
3. Seller registers the TTTIA with the terminal authority on seller's expense and provides the buyer with unconditional DTA, SGS and injection report.
4. Within 24 hours after successful confirmation of Q&Q and injection report dip test, seller proceeds for tank-to- tank Injection to buyer's tanks and provide the buyer with the update injection report of the product into buyer tanks.
5. Buyer orders inspection team to conduct dip test, and after successful dip test, seller issues payment invoice and buyer Makes the payment for a total cost of product injected into buyer tanks via MT103, seller transfer title ownership to the buyer with all export documents required of the buyer for the transaction.
- 6 upon conclusion of first lift transaction, the seller pays all intermediaries involved in the transaction and proceeds with the Signing of the contract with buyer



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