



"OIL AND GAS CORPORATION" LIMITED LIABILITY COMPANY

ЗАҢДЫ МЕКЕН-ЖАЙЫ: 27, КВ. 72, МИКРО АЙМАҚ КӨКМАЙСА, АЛМАТЫ Қ. ЖЕТСУ АУДАНЫ

ЭЛЕКТРОНДЫҚ ПОШТА: llp-oilandgazcorporation@kazpetro.com

ТЕЛЕФОН НӨМЕРІ: +77781893368

RNN 600500652060 БИН 200940016011

ЖАРАЙДЫ: 46909

Ref: GAZ/0846-7585; 2025.

OIL AND GAS CORPORATION LIMITED LIABILITY COMPANY

WE, OIL AND GAS CORPORATION LIMITED LIABILITY COMPANY, KAZAKHSTAN," WOULD LIKE TO PRESENT THIS SOFT CORPORATE OFFER ON BEHALF OF OUR SELLER/REFINERY, UNDER THE AUTHORIZED/LEGAL MANDATE REPRESENTATION. THIS APPLICATION OFFER SERVES TO NOTIFY THE BUYER OR REPRESENTATIVE OF THE SELLER/REFINERY'S READINESS AND WILLINGNESS TO PROVIDE A FULL CORPORATE OFFER, LEADING DIRECTLY TO THE SALES PURCHASE AGREEMENT. THIS IS SUBJECT TO ANALYSE THE ACCEPTANCE OF THE TERMS AND CONDITIONS OUTLINED BELOW, PERTAINING TO THE PRODUCTS MENTIONED IN OUR COMPANY SCO.

ORIGIN: KAZAKHSTAN.

INCOTERMS: BUYERS ORDER REQUEST.

LOADING PORT: [MAJOR PORTS.](#)

DELIVERING PORT: BUYER'S OPTION.

PAYMENT TERMS: T/T WIRE TRANSFER & MT103 INSPECTION: SGS.

INSURANCE: PAID BY SELLER COVERING 110% OF THE SHIPMENT VALUE.

DIESEL GAS D2 OIL GOST 305-82.

MINIMUM QUANTITY: 10,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS PER MONTH

GROSS PRICE: USD \$410.00 PER MT

NET PRICE: USD \$ 400.00 PER MT

JET A1 FUEL

MINIMUM QUANTITY: 2,000,000 BARRELS PER MONTH

MAXIMUM QUANTITY: 3,000,000 BARRELS PER MONTH

GROSS PRICE: USD \$74.00 PER BBL

NET PRICE: USD \$70.00 PER BBL

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

MINIMUM QUANTITY: 2,000,000 BARRELS PER MONTH

MAXIMUM QUANTITY: 3,000,000 BARRELS PER MONTH

GROSS PRICE: USD \$74.00 PER BBL

NET PRICE: USD \$70.00 PER BBL ON

VIRGIN FUEL OIL D6

MINIMUM QUANTITY: 100,000,000 GALLONS PER MONTH

MAXIMUM QUANTITY: 800,000,000 GALLONS PER MONTH

GROSS PRICE: USD \$0.88 PER GLN

NET PRICE: USD \$0.84 PER GLN ON

LIQUEFIED NATURAL GAS (LNG) LIFTABLE QUANTITY

MINIMUM QUANTITY: 100,000METRIC TONS PER MONTH

MAXIMUM QUANTITY: 400,000METRIC TONS PER MONTH

GROSS PRICE: USD \$430.00 PER MT

NET PRICE: USD \$ 400.00 PER MT ON



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UREA 46% PRILLED & GRANULAR

MINIMUM QUANTITY: 10,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 40,000 METRIC TONS MONTH

GROSS PRICE: USD \$410.00 PER MT

NET PRICE: USD\$400.00 PER MT ON

DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL

MINIMUM QUANTITY: 100,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 400,000 METRIC TONS PER MONTH GROSS PRICE: USD \$410.00 PER MT

NET PRICE: USD \$ 400.00 PER MT ON

PETCOKE.

MAXIMUM QUANTITY: 400,000 METRIC TONS PER MONTH

GROSS PRICE: USD \$410.00 PER MT

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

NET PRICE: USD \$ 400.00 PER MT ON

FOB PROCEDURE OPTIONAL

1. The buyer shall initiate the process by issuing an Irrevocable Corporate Purchase Order (ICPO) that Includes banking details, accompanied by the Tank Storage Agreement (TSA) as proof of the availability of the storage tank.
2. The seller will respond by providing a Commercial Invoice (CI) for the available quantity. The buyer must sign this invoice and return it to the seller within the specified validity period. The buyer will then instruct their tank farm to issue two payment invoices: one for a duration of three days designated for the refinery and the other for two days in the name of the buyer, sending these invoices to the seller for Verification.
3. Upon confirmation by the buyer's tank farm, the seller will remit payment for the three-day tank Usage. The buyer will subsequently complete the payment for the additional two days, resulting in a Total tank storage revenue (TSR) of five days, after which the seller will issue the Injection Report. A Non-Circumvention, Non-Disclosure Agreement (NCNDA and IMFPA) will be signed by all parties Involved in the transaction and forwarded to the seller for endorsement.
4. The seller will then provide the following proof of product (POP) documents to the buyer:
 - A. Injection Report of Product
 - B. Dip Test Authorization (D.T.A.) – Unconditional
 - C. Fresh SGS Report (not older than 48 hours)
 - D. Reception Report
 - E. Product Certificate of Origin (Kazakhstan)
 - F. Storage Reservoir Receipt with Scanned Barcode
 - G. Authorization to Sell and Collect (A.T.S.C.)



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ALTERNATIVE FOB TRANSACTION PROCEDURE TANK TO TANK (TTT)

1. Buyer issues ICPO, and company registration certificate and data page of buyer's passport.
2. Seller issues commercial invoice for buyer to sign and return back to seller with their official TSA.
3. Seller leases buyer's tank and pays for 2 days and buyer pays his tank farm for 3 days making it 5 days upon tank farm company confirmation of both payments, the tank farm issues a valid 5 days TSR in buyer's name in preparation for the commencement of the fuel injection into the tanks.

Note: Seller pays buyers tank for 2 days because seller is to prove that seller is genuine, and after the tank farm has received the invoice of seller's payment the buyer then will also make payment to his tank farm and in the buyer's name to also prove that he (the buyer) is also capable, reliable and ready to purchase the product.

4. Seller issues to buyer the following:

- TSR.
- REGISTRATION CERTIFICATE.
- STATEMENT OF PRODUCT AVAILABILITY.
- GPS COORDINATE-TANK STORAGE
- AUTHORITY TO SELL AND COLLECT.
- INJECTION REPORT.
- NCNDA/IMFPA.
- PRODUCT PASSPORT.
- SGS REPORT.

5. Seller issues DTA to buyer for buyer to conduct dip test. Buyer makes payment for the total value of the product in the tanks through the means of MT103 TT-Wire transfer of the title of ownership to the buyer.



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6. Buyer pays own intermediaries involved in the transaction and subsequently, monthly shipment continues as per terms and conditions of the sales and purchase agreement contract between buyer and seller.

H. Product Allocation Certificate

I. Endorsed NCNDA/IMFPA by the seller, which shall be registered and legalized by the seller's Bank, with a copy sent to the intermediaries' representative to secure commission payment.

5. The buyer will conduct a dip test on the product stored in the seller's tank and will make payment for The total value of the product injected into the tanks via MT103 - TT.

6. The seller is obligated to pay all intermediaries involved in the transaction according to the signed NCNDA/IMFPA within 24 hours of the buyer's payment and will provide a Sales and Purchase Agreement (SPA) to the buyer for a duration of one year. Monthly shipments will proceed in accordance with the terms and conditions outlined in the sales and purchase agreement between the Buyer and the seller.

TRANSACTION PROCEDURES FOR TANK TO VESSEL (TTV).

1. Buyer Issues Official ICPO Addressed to the Refinery or Representative alongside CPA for Refinery Logistics department approval and verification process.

2. Seller Acknowledge Buyer ICPO and upon successful verification of received CPA, shall proceed to Issue Commercial Invoice (CI) contract. Buyer Signs and Returns the Signed Invoice to Seller.

3. Seller issues to buyer Tank-to-Vessel Injection Agreement (TTVIA) to be endorsed by both Seller and Buyer's Logistic Company.

4. Upon endorsement Seller shall Issues to Buyer the Partial Proof of Product Documents: Product Passport – Issued by the Refinery.

Statement of Product Availability.

Commitment Letter to Supply.

ATV – Authority to Verify (Physical Inspection Verification and Dip Test) in Seller's tank.

Access Permit Payment Invoice.

5. Upon receipt of the access payment seller storage and port authority proceed to release inspection Date alongside Terminal Access with provided access codes, Hub number and coordinates, enabling Buyer group and Visiting representative immediately without wasting time proceed to inspect and Conduct dip test to Obtain Fresh SGS Report.



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NOTE: Upon receipt of access permit code and coordinates by the buyer group, Seller proceeds to clear All Standing demurrage to enable buyer and its visiting representative successfully carry out their dip Test.

6. After Successful Dip Test in Seller's Tanks, Buyer Takes over Seller's Tank or Seller Injects into Buyer's Vessel or Tank after successful verification of buyers designated CPA/Q88 for injection into vessel or Verification of TSA for injection into designated storage tank.

7. After Successful Q&Q Dip Test on the Product, Seller releases NCNDA Contract for intermediaries' Signatory, Buyer Makes the Payment for the Total Value of Product Injected into the Tanks through the Means of MTI03 - TT. Seller pays all commission structure as drafted in the signed NCNDA contract. And Releases to buyer the below POP documents.

- ☐ Copy of Product SGS Report.
- ☐ Copy of Injection Report.
- ☐ Copy of Authority to Sell and Collect (ATSC)
- ☐ Copy of Certificate of Origin

8. Seller Issues to Buyer the Title Ownership of the Product and All Exporting Document of the Product.

CIF DELIVERY PROCEDURE

1. Buyer Company Issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead and Data page of Buyer's Passport. I have other people working with trust and have regret working with us.

2. Seller Company Issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendments if any). Both Parties sign and seal the present contract and exchange the copies electronically.

3. Seller Company sends hard copy of the notarized and insured POP documents along with the legalized Contract to buyer Company. The Partial POP documents to be send along with the legalized Contract include:

- ☐ Copy of Certificate of Origin.
- ☐ Copy of Company Registration Certificate.
- ☐ Copy of Statement of Product Availability.
- ☐ Copy of Product Quality Passport (Dip Test Analysis).
- ☐ Copy of Refinery Commitment to Produce / Supply.
- ☐ Copy of Refinery Legalized Draft Contract.

4. Seller Company appoints a tested/reliable shipping and World-Renowned Logistic Company.

5. Both end seller and end Buyer will sign the Charter Party Agreement (CPA) together with the Shipping and Logistic Company (A three parties CPA). Seller/Buyer negotiate and makes arrangements for the Chartered Freight Cost with the appointed Shipping Company for the transportation of the product to the buyer's designated discharge port. Note: Fee made by buyer will be deducted when making payment for the total cost of the product at the discharge port.

6. Seller Company releases full copies of POP and Shipping documents to Buyer Company.



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- ☐ Copy of the Charter Party Agreement to transport the product to discharge port.
- ☐ Copy of Shipping Schedule Document.
- ☐ Copy of Cargo Manifest.
- ☐ Copy of Product Analysis Report.
- ☐ Copy of Certificate of Origin.
- ☐ Copy of Bill of Lading.
- ☐ Copy of Tank Receipt.
- ☐ Copy of Vessel Q88.
- ☐ Copy of SGS Report.
- ☐ Copy of Certificate of Product.

7. Shipment commences immediately.

8. Upon arrival of the vessel tanker at the discharge port, buyer conducts SGS or CIQ Inspection on the product. Payment will be made for the product by the buyer's Bank via T/T MT103 Wire Transfer to the seller's bank After the CIQ/SGS Inspection at port of discharge and the delivery to the buyer's bank of all documents required by the contract.

9. Seller within 24hours releases the commission of the intermediaries immediately.

APPROVED AND NON-NEGOTIABLE TANKER TAKE OVER (TTO) PROCEDURE.

1. Buyer issues Irrevocable Corporate Purchase Order ICPO with seller procedures.
2. Seller issues original MOU for Buyer's review and endorsement.
3. Upon the receipt of countersign MOU from Buyer, Seller emails to Buyer The listed below PPOP and Shipping documents:

Copy of Certificate of Origin

Copy of Company License to Export

Copy of Product Passport (Analysis Result)

Copy of Tank Receipt (TRS)

Copy of Ullage Report

Copy of Cargo Manifest

Copy of Bill of Lading

Copy of Vessel's Q88 & CPA

Copy of E.T.A (Estimated Time of Arrival) of Vessel

Copy of Invoice for Title Transfer.



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4. Buyer verifies the availability of the product currently on the sea and within 24 hours makes payment For Title Transfer of the consignment via MT103 T/T Wire Transfer to Seller's nominated account.
5. Seller upon confirmation of the Title Transfer Payment, Seller Orders for Reroute to buyer's desired Port, issues the ACT of TRANSFER in Buyers Name, Title of Ownership Certificate and all Export Documentation will be sent to the buyer alongside the SGS Report at the loading Port.
6. Vessel Captain hands over all the Original POP documents to Buyer upon arrival at the discharge Port.
7. Buyer carries out the CIQ/SGS inspection and upon successful inspection, T/T Wire Transfer the total Contract, Seller within 24hours release payments to all intermediaries by T/T Wire Transfer.

SIGNED/SEALED.

BIN: 200940016011

KATO: 751510000

Legal address: ALMATY CITY, ZHETYSU DISTRICT, MICRORAL DISTRICT Kokmaisa, 27, apt. 72

Supervisor:

AMRAEVA FARIDAM ASHIMOVNA

