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Email: info@olympikoil.kz
Bin: 160140014143
Address: Almaty, Medeusky District, Nursultan
Nazarbayev Avenue, 46, apt 1



To: Buyer/Buyer Mandates
Validity: 2025-2026

SOFT CORPORATE OFFER

We ""OLYMPIK KZ OIL" LLP", Company Registration number 751710000, located in the address stated: Almaty, Medeusky district, Nursultan Nazarbayev Avenue, 46, apt. 1 A Mandate to reputable "OIL AND GAS REFINERIES" hereby confirm the availability of the under listed Products. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. We hereby issue this Full Corporate Offer with given terms and conditions and confirm our Sellers' readiness to execute the Commercial Invoice OR Sales and Purchase Agreement with the end buyer/broker/reseller, for the following products information.

TERMS OF TRANSACTION:

TRANSACTION PORT: JURONG/ROTTERDAM/HOUSTON/FUJAIH
PAYMENT TERMS: MT103, T/T WIRE, SBLC, DLC.
ORIGIN: KAZAKHSTANI ORIGIN
INSPECTION: ANY UNIVERSALLY ACCEPTED Q&Q INSPECTION COMPANY



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PERFECT ENERGY SOLUTION

LIST OF AVAILABLE PRODUCTS

JET FUEL OIL (JP54/JPA1)

Minimum Quantity: 500,000 BBL
Maximum Quantity: 5,000,000 BBL
Monthly CIF Price: \$74 Gross/ \$70 Net
FOB Price: \$70 Gross / \$66 Net

DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL (EN590)

Minimum Quantity: 50,000 metric tons
Maximum Quantity: 1,000,000 metric tons
CIF price: GROSS USD \$480.00 MT NET: USD \$ 470.00 MT
FOB Price: GROSS USD \$ 470.00 MT NET: USD \$ 460.00 MT

DIESEL GAS D2 OIL

Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD \$ 350.00MT NET / USD \$ 340.00MT on CIF
FOB Price: Gross USD \$ 340.00MT NET / USD \$ 330.00MT on FOB

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Petroleum Benzene 545

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 100,000 Metric Tons Month

CIF Price: Gross USD \$ 1550.00 / NET USD \$ 1400.00 on CIF

ARABIAN LIGHT CRUDE OIL

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

FOB Price: Gross USD \$ 84.00BBL NET / USD \$80.00 NET on FOB

UREA FERTILIZER

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD\$385.00/ USD\$375.00 NET on CIF

VIRGIN FUEL OIL D6

Minimum Quantity: 100,000,000 Gallons per Month

Maximum Quantity: 800,000,000 Gallons per Month

CIF Price: Gross USD \$ 0.86 / USD \$ 0.84 NET on

CIF FOB Price: Gross USD \$ 0.84 / USD \$0.80 NET on FOB



PETROLEUM COKE

Minimum Quantity: 10,000 Metric tons per Month

Maximum Quantity: 500,000 Metric tons per Month

CIF Price: Gross USD \$130.00 / USD \$ 120.00 NET on CIF

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LIQUIDIFIED PETROLEUM GAS. GOST 20448-90

Minimum Quantity: 10,000 Metric Tons per Month

CIF Price: Gross USD \$ 480.00MT / USD \$ 470.00MT NET on CIF

FOB Price: Gross USD \$ 470.00MT / USD \$ 460.00MT NET on FOB

LIQUEFIED NATURAL GAS (LNG) LIFTABLE QUANTITY

Minimum Quantity: 100,000Metric Tons Per Month

Maximum Quantity: 400,000Metric Tons Per Month

CIF Price: Gross USD \$ 480.00MT / USD \$ 470.00MT NET on CIF

FOB Price: Gross USD \$ 470.00MT / USD \$ 460.00MT NET on FOB

FUEL OIL OCTANE

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD\$320.00/ USD\$310.00 NET on CIF

FOB Price: Gross USD \$310.00/ USD \$300.00 NET on FOB

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D-AMMONIUM PHOSPHATE FERTILIZER (DAP)

Minimum Quantity: 10,000 Metric Tons per Month Maximum Quantity: 50,000 Metric Tons Month

CIF Price: Gross USD \$ 350.00 / NET USD \$ 340.00 on CIF

LIGHT CYCLE OIL

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 300,000 Metric Tons per Month

CIF Price: Gross USD\$290.00/ USD\$280.00 NET on CIF

FOB Price: Gross USD \$280.00/ USD \$270.00 NET on FOB

SGS TRANSACTION PROCEDURE FOB

- 1.The Buyer submits an ICPO together with company registration documents and the passport copy of the authorized signatory.
2. The Seller provides a Commercial Invoice (CI) for the available product quantity in their leased tank. The Buyer signs the CI and returns it along with a formal Letter of Guarantee.
- 3.The Seller forwards a sanitized SGS report copy to both the Buyer and the Buyer's designated tank farm.
- 4.The Buyer's tank farm verifies the sanitized SGS copy with SGS using the provided reference code. Upon successful verification, the Buyer secures tank storage for a minimum of eight (8) days.
- 5.Once confirmation of tank extension is received, the Seller issues the UDTA in the Buyer's name. SGS then transmits the final test report directly to the Buyer for review. After the Buyer confirms the report, the Seller proceeds with injection scheduling and programming.
- 6.Following a successful injection, the Buyer carries out the final quality test. Within 48 hours of satisfactory results, the Buyer completes a 100% TT wire payment for the total product value to the Seller's bank account. Upon confirmation of payment, the Seller transfers product ownership to the Buyer and releases all corresponding shipping documents.
- 7.The Seller compensates all intermediaries involved in the transaction. Subsequently, monthly deliveries continue in line with the agreed terms in the Commercial Invoice, extending into a 12-month supply contract.
- 8.The Seller issues the 12-month contract, to be signed by all relevant parties, accompanied by the NCNDA/IMFPA and allocation license.

TRANSACTION PROCEDURE ON FOB TANK TO TANK(TTT)

- 1.Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
- 2.Seller issues commercial invoice CI, for the available quantity to Buyer, Buyer Signs and returns to Seller with CP and NCNDA/IMFPA signed by all buyer groups with commission structures.
- 3.Seller issues, Dip Test Authorization letter sign by all parties including buyers tank farm.
- 4.Upon the sign of DTA by all parties Seller issues fresh

- SGS Report
- Tank receipt,
- Injection Report,
- Certificate of Origin,
- Product Passport

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5. Buyer orders SGS to conduct Dip test of the product in the Seller Tank on buyer expense upon successful dip test. Buyer provides vessel details or Tank details. Seller shall immediately submit the (SGS) inspection Report along with the full Proof of Product (POP) to the Buyer.
6. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays Sell side and Buyer pays Buy side Commission to all intermediaries.

REFINERY WORKING PROCEDURES (FOB HOUSTON & ROTTERDAM)

1. The buyer sends a company profile along with buyer passport and issued ICPO with TSA, seller verifies and approves TSA.
2. Seller issues CI of the products in seller tank at the port, buyer signs and returns CI with an acceptance letter and TSR of One day or more to confirm that buyer already has tank to lift the product.
3. Upon received and confirmation of buyer TSR with acceptance letter of proceeding without delay in the transaction, Seller sends the copy of SGS report (not older than 48 hours) strictly to the buyer company only without any third party only to verify the SGS.
4. Upon confirmation of a successful verification of the SGS report by the buyer, buyer proceeds to rent his tank for the period of days that will be enough for injection of the product into buyer tank.
5. Seller issues the following POP document to the buyer for buyer to conduct dip test on the products at his own expenses. – Authorization to verify physically the products in the seller tank TSR UDTA Product Passport Injection Reports Fresh SGS Report Certificate of origin Export license Allocation Certificate A TSC
6. Seller injects the fuel into buyer leased storage tank. Following the completion of the dip test, then buyer makes 100% payment by MT103 TT wire transfer for the total products.
7. After payment seller returns the title deeds to buyer and seller pays all the intermediaries Commission on the seller side with the buyer side.

REFINERY WORKING PROCEDURE (FOB HOUSTON & ROTTERDAM)

1. Buyer issues ICPO & Tank storage agreement TSA
2. Seller issues commercial invoice C.I. to the buyer, buyer signs and returns commercial invoice
3. Seller lodges the finalized Commercial Invoice with the bank and seller proceeds to verify and pay two (2) days buyer tank storage as a commitment to supply and upon confirmation of seller payment by buyer tank operator buyer immediately pays additional 3 days to obtain the total of 5 days tank storage receipt needed for the transaction issued in buyer name.
4. Seller injects the product into buyer tanks and provides buyer with the below POP documents
 - a. 48 hours fresh SGS report (Analysis report Q&Q of the product)
 - b. Injection Report c. DTA (Dip Test Authorization)
 - c. Certificate of Origin
 - d. ATSC (Authorization to Sell and Collect)
 - e. Statement of Availability of Product
 - f. ATV (Authorization to Verify)
5. NCNDA/IMFPA will be signed by all intermediaries involved with seller bank endorsement.
6. After confirmation of the above POP documents and product in tanks, buyer makes payment for total cost of product value via MT103 and seller transfers to buyer the product title and one (1) year contract.
7. Seller pays all intermediaries involved in the transaction according to the signed NCNDA/ IMFPA

TRANSACTION PROCEDURE: FOB TTV (TANK TO VESSEL)

1. Buyer confirms soft offer and issues ICPO along with Charter Party Agreement (CPA/TSA) for seller's approval

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2. Seller issues commercial invoice (CI) for the available quantity in the seller's storage tank, Buyer signs CI and return
3. Seller provides the following Partial Proof of Product (PPOP) documents to the buyer.

*Tank storage reservoir receipt

*Product passport report

*Title Transfer Affidavit document

*Certificate of origin

*DTA (to be endorsed by buyer and buyer shipping company to program dip test in seller's tank)

4. Buyer conducts the quality and quantity SGS inspection. Upon the satisfactory dip-test report, the buyer pays the seller for the total cost of the product.
5. The seller transfers title to the buyer and injects the product into the buyer's reservoir or vessel Necessary documents like the irrevocable Paymaster Agreement (IPA) or Tank to Vessel injection agreement (TTVIA/TTTIA) is signed by the seller and buyer before pumping.
6. The seller pays commissions to all intermediaries within 48 hours after receiving payment from the buyer.
7. The seller and buyer sign a contract for a 12-month shipment if necessary and satisfactory. The buyer schedules for the dip test at the seller's tank storage.

TRANSACTION PROCEDURE ON FOB TANK TO VESSEL (TTV)

1. Buyer issues official ICPO addressed to the refinery or representative.
2. Seller issues Commercial Invoice (CI), buyer signs and returns the signed invoice to the seller.
3. Seller issues to the buyer the partial proof of product documents:

- ATSC - Authority to sell and collect
- DTA - Dip Test Authorization
- PRODUCT PASSPORT - Product analysis report from a renowned inspection company.
- STATEMENT OF PRODUCT AVAILABILITY
- COMMITMENT LETTER TO SUPPLY

4. Buyer obtains Port and Terminal access permit through the Seller's Tank Farm in order to gain access to conduct Dip Test.
5. After a successful Dip Test in Seller's tanks, Buyer takes over seller's tank or Seller injects into buyer's vessel / Tank and buyer conducts its DIP TEST Inspection for Q & Q of the Petroleum Products aboard vessel / Tank.
6. Buyer after a successful Q & Q Dip test on the product, the buyer makes the payment for the total value of the product injected into the tanks through the means of MTI03 - TT.
7. Upon seller receives the payment for the product from the buyer, the seller issues to the buyer the Title ownership of the product and all exporting documents of the Product.
8. The seller pays all intermediaries involved in the transaction.

TRANSACTION PROCEDURE ON CIF

1. Buyer issues an Irrevocable Company Purchase Order, hereinafter called ICPO addressed to the seller, with company profile, hereinafter called CP, large copy of buyer's passport, full banking details, corporate lawyer/law firm contact information,

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corporate certificate, and insert the full set of transaction procedures below, unmodified. Issued to Seller for the refinery, hereinafter called the Seller, for approval.

2. Sending his ICPO means that the Buyer is accepting integral our procedure CIF as well the price!

3. Seller issues the sales and purchase agreement, hereinafter called as SPA, Buyer signs and returns to Seller.

4. Seller issues the below documents as,

4.a. Commitment to Supply.

4.b. Statement of Product Availability.

4.c. Signed SPA.

5. Buyer issues DLC MT700 within 7 (seven) working days in accordance with the instrument and Seller's bank replies with a performance bond, hereinafter called PB, in the value of 2% (two percent), after receiving non operate DLC MT700. After this duration of 7 (seven) working days if Buyer cannot issue DLC MT700, Buyer shall be responsible for immediate payment coverage of 2% (two percent) for the shipment of the goods via direct payment transfer.

6.a. Seller signs NCNDA/IMFPA between all intermediaries involved with the notarized copy sent to Seller's bank.

6.b. Upon confirmation of the 2% (two percent) Seller shall commence the loading and shipment of the goods to the Buyer's destination port and issues to the Buyer the following documents.

6.c. Fresh SGS report less than 24 (twenty-four) hours old.

6.d. Company tax incorporation certificate.

6.e. Charter Party Agreement, hereinafter called CPA.

6.f. Certificate of Origin.

6.g. Bill of Lading.

6.h. Commercial Invoice, hereinafter called CI.

6.i. Clean On-board Certificate.

6.j. Estimate time of arrival to destination port, hereinafter called ETA. 6.k. Port authority declaration of vessel exit.

6.l. Authorization to board.

6.m. Q88 of the loaded vessel.

7. Shipment commences to Buyer's designation port.

8. Upon arrival of the vessel at the Buyer's destination port, the Buyer shall perform inspection of the good's on-board vessel and within 48 (forty-eight) hours, the Buyer shall pay the total cost of the goods then seller pay all intermediaries within 24 hours.



SUPERVISOR:

BAREKZAI AMANULLAH,

OLYMPIK KZ OIL LLP