



RAU PETROLEUM

BIN: 150240019186

OKED: 46711

KATO: 791310000

EMAIL: raupetroleum@gmail.com

WHATSAPP: +77781405192

Date obtained: 01.May.2024

Valid: 28.11.2025

SOFT CORPORATE OFFER (SCO)

This soft corporate offer serves as a formal declaration by TOO "ROLL PETROLEUM", acting on behalf of its End Seller/Refinery, to demonstrate its capacity to provide the commodities outlined in this offer. The offer is made under oath and affirms the company's commitment to adhere to all terms and conditions stipulated within it. Furthermore, it expresses the willingness of TOO "ROLL PETROLEUM" to enter into a Sales and Purchase Agreement with the End Buyer upon mutual agreement.

TERMS OF TRANSACTION/ DELIVERY: FOB/TTV/TTT / ORIGIN: KAZAKHSTAN

PAYMENT TERMS: DLC MT700, SBLC MT760 and TT Wire Transfer MT103

PRODUCTS LIST

10PPM DIESEL FUEL EN 590

Min. Quantity: 50,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

FOB Price: USD 370/MT Gross USD 350/MT Net

Commission: USD5 Buyer side - USD5 Seller side

JET A1-JPA1 COLONIAL GRADE

Quantity: MINIMUM 500.000 – MAXIMUM 5.000.000 Barrels x 12 months

FOB Price: Gross \$47 Net \$45 USD per Barrel

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

JET FUEL AVIATION KEROSENE COLONIAL GRADE 54 (JP54)

Quantity: MINIMUM 500.000 – MAXIMUM 10.000.000 Barrels x 12 months

FOB Price: Gross \$47/Net \$45 USD per Barrel,

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

D6 VIRGIN FUEL OIL

Quantity: 50,000,000 – 300,000,000 GLN

FOB Price: Gross \$0.44 Net \$0.42 USD per GLN,

Commission: USD 0.01 seller side, USD 0.01 Buyer side Per GLN

DIESEL-GAS OIL (Diesel D2)

Quantity: MINIMUM 50.000MT

MAXIMUM 900.000 MT x 12 months

FOB Price: USD Gross \$390 Net \$370 per Metric Ton,

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton



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TANK TO VESSEL TRANSACTION PROCEDURES

- 1) Buyer issues ICPO along the following documents, Buyer's Company Certificate of Registration or Company's Profile with Buyer's CPA in accordance to Seller's delivery transaction terms.
- 2) Seller issues Commercial Invoice and Tank to Vessel Injection Agreement to be countersign by the Buyer and its Logistics Shipping Company.
- 3) Buyer Provide its nominated Vessel Q88 alongside with Safety Management Certificate of the Ship.
- 4) Seller provides the following documents for Buyer to verify the product in Seller's Tank.
 - A. Fresh SGS Report.
 - B. Tank Storage Receipt.
 - C. Authorization to Verify.
 - D. Dip-test Authorization Letter.
 - E. Authorization to Sell & Collect.
 - F. NCNDA/IMFPA.
 - G. Statement of Product Availability.
- 5) Buyer conduct Dip-test Inspection of the Product in Seller's Tank at Buyer's own expense and upon satisfactory Dip Test Inspection carried out by the buyer, Buyer Makes Payments via MT103-T/T within 48-72 hours to Seller's Beneficiary Account for the Total Cost of Product and lifting commences with Title Ownership Certificate and any other Exportation Documents is handed Over to Buyer.
- 6) Seller within 48 hours pays Commission to all Intermediaries Involve in the Transaction as per signed NCNDA/IMFPA.

FOB TRANSACTION PROCEDURE (TANK-TO TANK)

1. Buyer issues an official Irrevocable Corporate Purchase Order (ICPO) along with Company Certificate of Registration, and Tank Storage Agreement (TSA).
2. Seller issues Product Commercial Invoice (CI) with available quantity, Buyer signs and returns the Commercial Invoice (CI), alongside an acceptance letter to perform in accordance with the sales procedure.
3. Seller issues to buyer "Product Injection Programming Agreement (PIPA)", which is to be completed by both buyer and its tank farm company within 72 hours.
4. Seller upon receipt of the completed Product Injection Programming Agreement (PIPA), issues below the listed POP documents;
 - Fresh SGS Report (24/48 hours old)
 - Authorization to Sell and Collect (ATSC)
 - Unconditional Dip Test Authorization (UDTA)
 - Terminal Clearance Certificate (TCC)
 - Authority to Verify (Physical)
 - Certificate of Origin



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- Tank Storage Receipt (TSR)
- Product Passport

5. Buyer upon receipt of the above POP documents, verify documents, inspect product, provide seller its valid Tank Storage Receipt (TSR) and injection commences into buyer's tanks while Dip Test follows.

6. Upon successful Dip Test exercise, buyer within 24 hours pays for total value of product and seller immediately transfers the Title of Product Ownership to buyer and commission is paid to all intermediaries upon receipt of buyer's payment.

7. Seller issues a contract for buyer's desired duration upon successful completion of the trial order. Subsequent monthly shipment continues as per terms and conditions of the sales and purchase agreement contract to be signed between buyer and seller.

Supervisor:

NALIBAEVA DANIARA ERBOLOVNA

"RAU PETROLEUM LLP"

