

DATE ISSUED: 10.01.2025

EXPIRE: 10.01.2026

REF. NO: OC-005/20

SOFT CORPORATE OFFER

This Soft Corporate Offer (SCO) serves as a formal and legally binding proposal from Ocean Petroleum LLP, representing its refinery as the seller. The SCO details the specific petroleum products that Ocean Petroleum LLP is ready to supply.

By submitting this offer under oath, Ocean Petroleum LLP unequivocally commits to honoring all stipulated terms and conditions. Additionally, Ocean Petroleum LLP expresses its willingness to negotiate with a potential buyer to establish a definitive Sales and Purchase Agreement upon reaching mutually agreeable terms.

Lists Of Available Products And Prices

1 JET A1 –JPA1 COLONIAL GRADE Origin Kazakhstan

Quantity MINIMUM 500.000 – MAXIMUM 5.000.000 Barrels x 12 months

Delivery: CIF/FOB– Spot.

CIF Price: USD Gross \$70 Net \$68 per Barrel

FOB Price: Gross \$65 / Net \$62 USD per Barrel

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

02. MAZUT FUEL OIL 100 (M100)

Quantity: 50,000 Metric Tons– 500,000MT available

Delivery: FOB AWSP CIF Price: USD Gross \$430/420 Net per Metric Ton

FOB Price: \$ 410 USD Gross \$ 400USD Net

Commission: USD 2 seller side, USD 2 Buyer side Per Metric Ton

03 DIESEL–GAS OIL (Diesel D2)

Quantity MINIMUM 50.000MT – MAXIMUM 900.000MT x 12 months

Delivery: CIF/FOB (AWSP)

CIF Price: Gross 410.00 / Net \$400.00 USD per Metric Ton

FOB Price: USD Gross \$390/370 Net per Metric Ton

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Metric Ton

04 JET FUEL AVIATION KEROSENE COLONIAL GRADE 54 (JP54)

Quantity MINIMUM 500.000

MAXIMUM 10.000.000 Barrels x 12 months

Delivery: CIF/FOB– Spot.

CIF Price: USD Gross \$64 Net \$62 per Barrel

FOB Price: Gross \$60 / Net \$58USD per Barrel,

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

05 LIQUEFIED PETROLEUM GAS (LPG)

Min. Quantity: 50,000 Metric Tons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 510/ MT Gross USD 500 /MT Net
FOB Price: USD 490/MT Gross USD 470/MT Net
Commission: USD5 Buyer side – USD5 Seller side

06 DIESEL FUEL EN 590 (10PPM)

Min. Quantity: 50,000 Metric Tons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 530/ MT Gross USD 520 /MT Net
FOB Price: USD 500/MT Gross USD 490/MT Net
Commission: USD5 Buyer side – USD5 Seller side

07 ESPO CRUDE OIL

Min. Quantity: 1,000,000 Barrel
Max. Quantity: 5,000,000 Barrel per Month
CIF Price: USD 55/Bbl. Gross USD 53 /Bbl. Net
FOB Price: USD 48/Bbl. Gross USD 46/Bbl. Net
Commission: USD 5 Buyer side – USD 5 Seller side

08 LCO – LIGHT CYCLE OIL

Min. Quantity: 50,000 Metric Tons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 520/ MT Gross USD 510 /MT Net
FOB Price: USD 490/MT Gross USD 480/MT Net
Commission: USD 5 Buyer side – USD 5 Seller side

09 D6 VIRGIN FUEL OIL Origin Kazakhstan

Quantity: 50,000,000 – 100,000,000 GLN
CIF Price: Gross \$0.75 / Net \$0.73 USD
FOB Price: Gross \$0.69 / Net \$0.67 USD per GLN,
Commission: USD 0.01 seller side, USD 0.01 Buyer side Per GLN

10 HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

Quantity: (50,000) Metric Tons with R&E into Yearly Contract
CIF Price: Us\$ 420.00 Gross / Us\$410.00 Net Per Mt.
Commission: \$5buy Side. Seller Side\$5 per Mt

11 PETCOKE

QUANTITY: 50,000 Metric tons' trial shipment with up to 500.000 Metric tons
CIF monthly twelve (12) Months.
PRICE CIF \$300 GROSS! \$290 NET.
COMMISSION: Seller side \$5.00 / Buyer side \$5.00

12 BITUMEN GRADE 40/50, 60/70, 80/100

Minimum Quantity: 50,000 Metric Tons per month

Maximum Quantity: 500,000 Metric Tons per month
FOB: \$440.00USD GROSS / \$430.00USD NET
CIF: \$450.00USD GROSS / \$440.00USD NET
Commission: \$5Buy side. Seller side\$5 50USD Per MT

13 UREA N46

Minimum Quantity: 5,000MT – 50,000MT – Per Month
FOB Price: Gross \$ 350 – Net \$ 340.
CIF Price: Gross \$ 390– Net \$ 380
Quality: SGS or similar inspection
Commissions: \$5 Buy side. Seller side \$5.
Payment Term: MT103

14 LIQUEFIEDNATURAL GAS (LNG)

Min. Quantity: 50,000 Metric Tons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 420/ MT Gross USD 410 /MT Net
FOB Price: USD 400/MT Gross USD 390/MT Net
Commission: USD5 Buyer side – USD5 Seller side

FOB PROCEDURE

1. Buyer issues ICPO.
2. Seller issues Commercial Invoice (CI), buyer's signs and returns to Seller with his TSA, Seller verify buyer TANK FARM and make 3days tank lease payment to the buyer tank farm for the Injection Process.
3. Buyer pays his Tank Farm Company for 2 days tank storage costs, after his Tank Farm Company has received the buyer's payment the Seller Company pays 3 days cost (totaling) 6days TSR
4. Seller inject into buyer tank and issues SGS, ATV and Unconditional DTA.
5. Buyer conducts Dip Test and makes the payment for the total value of product injected into the tanks through the means ofMT103-TT.
6. Seller pays all intermediaries involved in the transaction, and subsequently monthly shipment continues as per terms and Conditions of the sales and purchase agreement contract between buyer and seller.

TANK TO VESSEL (TTV) PROCEDURE

1. Buyer issues ICPO must be with buyer company letterhead containing the seller's working procedure with banking details scanned copy of buyer's Passport data page Buyer's for seller's validation.
2. Seller issues a commercial invoice of the product in tanks at the port, and the buyer signs and returns a Commercial Invoice to the seller.
3. Upon return of the endorsed CI, the Seller release to the buyer the following Partial PPOP documents;
 - a) Commitment Letter to Supply
 - b) Certificate of Origin
 - c) Statement of Product Availability
 - d) Authorization to sell/collect
4. Buyer leased the seller tank for 3 days tank extension payment to enable tank clearance and for the buyer to gain a port legal access permit to execute a dip test for quantity and quality inspection and fresh inspection/report by SGS in seller Tank.

5. Upon confirmation of the buyer securing tank clearance and port legal access permit to the product. The seller issues DTA for the buyer to proceed with the dip test and the buyer and his SGS Inspection team conduct a dip test on the product in the seller tank.
6. Upon the satisfactory result of the dip test, the Seller's storage Company issues the buyer, the Notice of Readiness (NOR) to inject the product.
7. The buyer provides Q88 and ATI from his logistics/Shipping Company and makes the Vessel available for the injection process to commence as scheduled.
8. Upon completion of the Injection, the Seller releases to the buyer the below POP documents.
 - a) Product SGS Report.
 - b) Pipeline Injection Report.

DIP TEST AND PAY PROCEDURE

1. Buyer issues ICPO with seller working procedure on it as transaction procedure with banking details and Buyer passport scan copy.
2. Seller issues the Commercial Invoice (CI) of the product in tanks at port, Buyer signs and returns back Commercial Invoice to Seller
3. Seller issues to Buyer the below document for verification of the product (PPOP): Tank Storage Receipt (TSR). Statement of Product Availability Authorization to Verify (ATV). Dip Test Authorization
4. Upon Successful Verification of the PPOP, Buyer contacts seller's Tank Storage Company and requests for payment invoice. The buyer extends the seller's Tank and makes arrangement for Dip Test Schedule.
5. Upon successful Dip Test in Seller's Tanks, Buyer makes payment for the total cost of product based on the SGS Report via M103 and Seller transfer title ownership to buyer and send all exportation documents to buyer. Buyer lift product into Vessel or completely take over seller's tanks for further product storage.
6. Buyer NCNDA/IMFPA will be signed by all intermediaries involved in the transaction and forward to seller for endorsement. Seller provides the below documents. Endorsed NCNDA/IMFPA Authorization to Sell and Collect (ATSC)
7. Buyer gets back to Seller with NCNDA/IMFPA signed by all Group with commission Structure so all parties can receive their commissions immediately.
8. Seller issues final agreement to Buyer to review contract on REE Monthly Deliveries,
9. Buyer reviews and approves contract and issued SBLC/ OLC Irrevocable, Non-Transferable, Auto Revaluing for 12 months shipment value, Documentary Letter of Credit for length of Contract and for each lifting as schedule
10. Buyer pays after successful Dip Test by MT103 wire transfer on each Monthly delivery.

COST AND INSURANCE FREIGHT (CIF) PROCEDURE

1. Buyer issues ICPO must be with buyer company letterhead and buyer banking information.
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seal and returns the Draft Contract to Seller for final endorsement. Seller gives Partial proof of products. A. Refinery Commitment to Supply. B. Certificate of Origin. C. Statement of availability of product. D. ATSC
3. Upon examined of seller POP buyer will make cash deposit of \$400,000 (four hundred thousand dollars) by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the Total cost of product after inspection at discharge port, Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with the 2% Performance Bond (PB)
 - A. Copy of license to export, issued by the department of the Ministry of Energy. Kazakhstan.
 - B. Copy of Approval to Export, issued by the Ministry of energy Kazakhstan.
 - C. Copy of statement of availability of the product.

- D. Copy of the refinery commitment to produce the product.
- E. Copy of the port storage agreement.
- F. Copy of the charter party agreement to transport the product to discharge port.
- G. Copy of Vessel Questionnaire 88.
- H. Copy of Bill of Lading.
- I. SES Report at loading port.
- J. Dip test Authorization (OTA) & ATB
- K. NOR /ETA
- L. Certificate of Ownership Transfer.
- M. Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
- N. Seller will issue TSR upon successful verification of all documents.
- 4. Shipment commences as per the signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-25 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
- 5. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the O6 Q by SGS/CIO at destination port.
- 6. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NENDA/IMPFA.

Supervisor:

Seitzhan Bakytzhan Serikzhanuly,
LIMITED LIABILITY PARTNERSHIP" OCEAN PETROLEUM"

