



ООО "ДИЗОЙЛ"

Bashkortostan Republic, Ufa, st. Vladivostokskaya, 1A pom. 188
ОКПО: 43206344 ОКТМО: 80701000001 OKATO: 80401390000
INN: 0278956832 OGRN: 1200200005565 KPP: 027801001
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ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ

Date Issued: 12/06/2025
Valid till: 31/12/2025
DO/SCO/25 RU Ref:
To: Buyer/Buyer's Mandate

OFFICIAL SOFT CORPORATE OFFER

We **ООО "ДИЗОЙЛ"** Is authorized mandate to major refineries in Russian Federation and Republic of Kazakhstan, with full corporate and legal authority and responsibility and under penalty of perjury, confirm the availability of below listed petroleum products for immediate sales to capable buyers under the specified terms and conditions below. All supply is guaranteed to meet the standard specifications.

ESPO BLEND CRUDE OIL: ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 2,000,000 Barrels:
Maximum Quantity: 5,000,000 Barrels:
CIF Price: Gross 78 USD Net 72 USD
FOB Price: Gross 74 USD Net 70 USD
Commissions 2 USD Seller side 2 USD Buyer side
Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

DIESEL EN590 (10/50 PPM): ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 100,000 metric tons
Maximum Quantity: 500,000 metric tons
CIF Price: Gross 490 USD Net 480 USD
FOB Price: Gross 470 USD Net 460 USD
Commissions 5.0 USD Seller side 5.0 USD Buyer side
Loading Port: Vladivostok/Novorossiysk/Rotterdam Aktau/Houston

D6 VIRGIN FUEL OIL: ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 100,000,000 Gallon
Maximum Quantity: 800,000,000 Gallon
CIF Price: Gross 0.98 USD Net 0.94 USD
FOB Price: Gross 0.94 USD Net 0.90 USD
Commission 0.2 USD Seller side 0.2 USD Buyer side
Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

MAZUT-100 GOST 1058575/100 GOST 10585/99: ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 50,000 Metric Tons
Maximum Quantity: 500,000 Metric Tons
CIF Price: Gross 440 USD Net 430 USD
FOB Price: Gross 420 USD Net 410 USD
Commission: 5.0 USD seller side, 5.0 USD Buyer
Loading Port: Vladivostok/Novorossiysk/Rotterdam/ Aktau/Houston



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ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ

DIESEL GAS D2 GOST 305-82 ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 100,000 Metric Tons
Maximum Quantity: 500,000 Metric Tons
CIF Price: Gross 370 USD Net 360 USD
FOB Price: Gross 350 USD Net 340 USD
Commission 5.0 USD Seller side 5.0 USD Buyer side
Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

AVIATION KEROSENE COLONIAL GRADE JP54 ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 1,000,000 Barrels
Maximum Quantity: 5,000,000. Barrels
CIF Price: Gross 97 USD Net 95 USD
FOB price: gross 84 USD Net 82 USD
Commission: seller side USD 2.00 buyer side USD 2.00
Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

AVIATION KEROSENE COLONIAL GRADE JET A1 ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 1,000,000 Barrels
Maximum Quantity 5,000,000. Barrels
CIF Price: Gross 97 USD Net 96 USD
FOB price: gross 84 USD Net 82 USD
Commission: seller side USD 2.00 buyer side USD 2.00
Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

LIGHT CYCLE OIL ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 100,000 metric tons
Maximum Quantity 500,000 metric tons
CIF Price: Gross 370 USD Net 360 USD
FOB Price: Gross 350 USD Net 340 USD
Commission 5.0 USD Seller side 5.0 USD Buyer side
Loading Port: Vladivostok /Novorossiysk/Rotterdam/Aktau/Houston

EXPORT BLEND CRUDE GOST 51 858-2002 / GOST 9965-76 ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 1,000,000 Barrels
Maximum Quantity: 5,000,000 Barrels
CIF Price: Gross 79 USD Net 77 USD
FOB Price: Gross 75 USD Net 74 USD
Commissions 2 USD Seller side 2 USD Buyer side
Loading Port: Vladivostok /Novorossiysk/Rotterdam/Aktau/Houston

LIQUEFIED PETROLEUM GAS LPG ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 50.000 metric tons
Maximum Quantity 500,000 metric tons
CIF Prices: Gross 470 USD Net 460 USD
FOB Prices: Gross 450 USD Net 440 USD



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Commission 5.0 USD Seller side 5.0 USD Buyer side
Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

GASOLINE 87/89/93 OCTANE'S ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 100,000 metric tons
Maximum Quantity: 500,000 metric tons
CIF Price: Gross 380 USD Net 370 USD
FOB Price: Gross 360 USD Net 350 USD
Commission: 5.0 USD seller side 5.0 USD buyer side
Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

BITUMEN 60/70 ALL GRADE ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 50,000 metric tons
Maximum Quantity: 100,000 metric tons
CIF Price: Gross 500 USD Net 490 USD
FOB Price: Gross 480 USD Net 470 USD
Commission 5.0 USD Seller side 5.0 USD Buyer side
Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

PET-COKE ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 100,000 metric tons
Maximum Quantity: 500,000 metric tons
CIF Price: Gross 200 USD Net 190 USD
Commissions 5 USD Seller side 5 USD Buyer side
Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

UREA 46% PRILLED & GRANULAR ORIGIN RUSSIA OR KAZAKHSTAN

Maximum Quantity: 100,000 metric tons
Maximum Quantity: 300,000 metric tons
CIF Price: Gross 410 USD Net 400 USD
FOB Price: Gross 390 USD Net 380 USD
Commissions 5.0 USD Seller side 5.0 USD Buyer side
Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

DI-AMMONIUM PHOSPHATE DAP ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 50,000 metric tons
Maximum Quantity: 500,000 metric tons
CIF Price: Gross 380 USD Net 370 USD
FOB Price: Gross 360 USD Net 350 USD
Commissions 5.0 USD Seller side 5.0 USD Buyer side
Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

LIQUEFIED NATURAL GAS LNG ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 50,000 metric tons
Maximum Quantity: 100,000 metric tons
CIF Price: Gross 470 USD Net 460 USD
FOB Price: Gross 450 USD Net 440 USD



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Commission 5.0 USD Seller side 5.0 USD Buyer side
Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

CIF PROCEDURES WITH VESSEL COST SHARING (seller Pays 70% and buyer pays 30%):

1. Buyer issues Purchase Order (ICPO) upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing. Buyer signs the contract and return back to the seller.
3. Seller send's partial POP to Buyer via email:
 - ☐ Statement of Availability of Product
 - ☐ Commitment to Supply
 - ☐ Product Passport
 - ☐ Company Registration Certificate
 - ☐ Product Allocation Export License
4. Seller appoint a shipping company for Buyer and Seller signing Charter Party Agreement endorsement, Seller pays first 70% and buyer pays 30% to the Vessel shipping company.
5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Sellers Bank.
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48 hours (two banking days) By MT103.

SELLER CIF PAYMENT TERMS & TRANSACTION PROCEDURE

1. Upon receipt seller SCO, Buyer submits ICPO and Company Profile with their complete details to the Seller /seller mandate.
2. Seller issues draft contract open for amendments and mutual signing to buyer acceptance of the terms and conditions.
3. Upon mutual signing of the contract, the seller then concludes shipping arrangements with the nominated shipping company and then issues to the buyer the following PPOP (Partial Proof of Product) documents;
 - a. Export license.
 - b. Product quality passport (Analysis test Report)
 - c. Certificate of Origin.
 - d. Company Registration Certificate.
 - e. Statement of availability of product.
 - e. Charter party agreement.



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4. Upon receipt and confirmation of the above PPOP documents, the seller issues a SECURITY GUARANTEE DEPOSIT invoice for the buyer to pay a SECURITY GUARANTEE DEPOSIT fee of 5% of the contract value.

5. After confirmation of the Security Guarantee Deposit Payment by the buyer, the Seller then makes Testing and Loading

6. Buyer's bank then opens DLC via SBLC to seller's bank, and seller's bank issues to the buyer's bank 2% PB (Performance Bond)

7. Seller shall transfer allocation Title certificate and shipping document to the name of the buyer and issue the below

A. Copy of license to export, issued by the department of the Ministry of Energy.

B. Copy of Approval to Export, issued by the Ministry of Justice.

C. Copy of statement of availability of the product.

D. Copy of the refinery commitment to produce the product.

E. Copy of Transnet contract to transport the product to the loading port.

F. Copy of the port storage agreement.

G. Copy of the charter party agreement to transport the product to discharge port.

H. Copy of Vessel Questionnaire 88.

I. Copy of Bill of Lading.

J. SGS Report at loading port.

K. Dip test Authorization (DTA) & ATB L. NOR /ETA

M. Certificate of Ownership Transfer.

N. Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.

8. The SGS inspection cost to be conducted before loading will be borne by the Seller and SGS inspection will be borne by the Buyer at the unloading port/port of discharge. Buyer's first monthly Shipment commences as per contract.

9. Within 72 hours after arrival of buyer's first monthly shipment at the destination port, the buyer releases the 95% payment to the Seller via Swift MT103. Seller then pays the commissions to all the parties involved in the transaction according to the signed NCNDA, if there were/there will be any involved.

SELLER FOB TRANSACTION HOUSTON, ROTTERDAM PROCEDURE: TANK TO TANK:

1 Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D with his TSA.

2 Seller issue Commercial Invoice (CI) buyer's signs and returns to seller. Seller will complete verification on the TANK FARM of the buyer before making their three (3) days tank lease payment.

3 Seller leases and pays the buyer's tank for 3 days for the Injection Process. Buyer pays his Tank Farm Company for his three (3) days' tank storage costs, (totaling a six (6) day TSR) Company has received the payment from Seller Company three (3) days cost.

4 Seller issues Unconditional DTA and SGS report.



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5 Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103- TT.

6 Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and purchase agreement contract between buyer and seller.

REFINERY FOB TANK TO VESSEL PROCEDURE ROTTERDAM/HOUSTON

1. The Buyer issues ICPO (contents with seller's procedure) along with banking details, Copy of international passport Data Page, Buyer's company registration certificate and the Buyer's CP.
2. Seller Issues Commercial Invoice (CI) For The Available Quantity in Tank in Port Along with Following Documents After Receipt of the Signed CI by buyer.
 - (a) Copy of Statement of Product Availability.
 - (b) Product Passport.
 - (e) Commitment to Supply.
 - (d) Authorization to verify the product (ATV)
3. Buyer contacts seller Logistics Farm Company for Extension of Storage Tank for The Number of Days it will take to conduct Dip Test (minimum 2 days).
4. Seller provides Buyer with SGS report, Injection Report, unconditional DTA.
5. NCNDA/IMFPA will be signed; buyer within 24 hours after successful dip test in Seller tanks, Buyer makes payment for total cost of product infected into the buyer's tanks or Vessel via MT103, Seller transfer title ownership to buyer with all exportation documents required of buyer for the transaction.
6. Upon conclusion of first lift transaction seller pays all intermediaries involved in the Transaction and proceeds with the signing of contract with Buyer.

SELLER PROCEDURE TANK TAKE-OVER ROTTERDAM/HOUSTON

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with seller accepted terms and procedures along with company registration certificate, valid passport copy.
2. Seller releases Commercial Invoice (CI) to be filled and completed by the Buyer. The buyer will return signed and stamped the Commercial Invoice (CI) to the seller.
3. Seller issue to the buyer ATV/ATSC/Product Passport of the fuel.
4. Buyer pays TSR for 2 days to the Seller's Tank Farm at the basis of the CI from the tank farm of the seller. The buyer will send a copy of the proof of payment to the seller and to the tank farm as proof.
5. After receiving payment from the buyer, the buyer sends NCNDA/IMFPA for signed by all intermediaries at the buyer's/seller's side with commission structures.



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6. Seller releases Full POP documentation authorized from the Federal Ministry of Energy including:

- Fresh SGS Report less than 48 hours.
- UDTA
- Injection report.
- Tank Storage Receipt (TSR)

7. Buyer verifies the full Proof of Product (POP) documentation.

8. Buyer to issue a written request invoice regarding payment to Refinery Tank Farm for the TANK TAKE-OVER to be made by Buyer, after payment for the total value of the product by direct payment MT103 / TT, with the title ownership will be immediately transferred to the buyer.

9. The Seller pay Commission to all Agents and Mandates as per signed IMFPA within 48 hours of receiving the payment for the product from the buyer's bank.

10. After successfully completing the first lift, the seller will provide a Draft SPA for one year.

SELLER PROCEDURE TTO ANY SAFE PART OF THE WORLD PORT

1. Buyer Issues Irrevocable Corporate Purchase Order (ICPO) with Guaranteed Letter to take over Title of the Product.

2. Seller issues Draft (MOU/TTO) agreement to Buyer to Countersign and return to the Seller.

3. Buyers countersign the original MOU and forward back to seller.

4. Upon the receipt of countersign original MOU from the Buyer, Seller issues the buyer the following documents:

*statement availability of the product from the ministry of energy

*Guarantee and commitment letter to supply

*payment invoice of \$79,000 USD for the product allocation procurement.

And once the payment is confirmed then the Seller emails to Buyer the listed document issued in the name of the initial Buyer as stated below via email:

- A) Product passport (Quantity & Quality Dip Test Analysis Report)
- B) Certificate of Origin
- C) Bill of Lading
- D) Tanker Vessel Q88 Document
- E) ETA (Estimated Time of Arrival) Of Vessel
- F) Vessel (NOR.) Notice of Readiness
- G) Ullage Report
- H) Cargo Manifest
- I) Invoice for the Title Transfer Payment (5% of total product value)



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5. Upon receiving the documents above, the Buyer verifies the product's availability on the high sea and pays the TITLE TAKEOVER/RE-ROUTING Amount within 48 hours via MT 103 T/T to Seller's Nominated Bank as transaction guarantee. The Seller has the right to provide his fiduciary bank account.
6. Upon Seller receipt of the title takeover payment, Seller Order for Re-Routing to Buyer's Desired Port, Transfers the title to the Potential Buyer's Company's name.
7. Vessel arrives at the discharge port. Buyer carries out the CIQ/SGS inspection, and upon successful inspection, Buyer pays balance by MT 103. T/T for the total product cost to the Seller.
8. Seller pays commission to Agents, Brokers, and intermediaries involved in the transaction.



Zaripov Diaz Iskandarovich Director.