



Pars Special Economic Energy Zone (PSEEZ)

Date: October 9, 2025

To: Sales Manager

Subject: For the Purchase of EN590 (10 PPM) and Jet A1 Fuel – Under Vopak Procedure

I, **Mehdi Kamini**, representing a reputable company, with full corporate and legal responsibility and under the penalty of perjury, hereby confirm our intention to purchase the following products with the specifications and terms listed below:

- **Commodity 1:** EN590 (10 PPM)
Quantity: 500,000 MT per month × 12 months
- **Commodity 2:** Jet A1 Fuel
Quantity: 5,000,000 – 10,000,000 BBL per month × 12 months
- **Delivery Ports:** Houston (USA) and Rotterdam (Netherlands)
- **Incoterms:** VOPAK (as per attached procedure)
- **Additional Terms:** Signing of NCNDA/IMFPA along with Seller's commercial invoice

The Buyer undertakes that, upon reaching a preliminary agreement on price and terms, an **NCNDA/IMFPA** will be signed, and thereafter, an **official ICPO** will be issued. Further cooperation will proceed in accordance with the Seller's procedure, subject to Buyer's review and approval

Best regards
Sales manager
m.kamini

📍 **Address / آدرس:** Assaluyeh, Bushehr Province, I.R. Iran / عسلویه، استان بوشهر، ایران

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VOPAK PROCEDURE: TANK TO TANK

Sales Terms and Procedure

1. Buyer issues an **ICPO** (Irrevocable Corporate Purchase Order) addressed to the Seller for verification and approval.
2. Seller issues the **Commercial Invoice (CI)**; Buyer signs and returns the CI within 24 hours.
3. Seller issues **Authorization** to the Buyer, allowing the Buyer's Vopak Terminal Manager to communicate with the Seller's tank operator to verify the existence of the product. This allows the Buyer to confirm that the fuel is real.
4. After confirmation from the Buyer's Vopak Terminal Manager, the Buyer's Terminal Manager submits the following documents to the Seller's tank storage:
 - i. **Vopak Terminal Agreement** or **Vopak Reference Code**
 - ii. **Vopak Barcode**Seller then issues an invoice to the Buyer for the payment of a fresh **SGS inspection**.
5. Buyer finalizes the **Vopak Terminal Protocols**.
6. Seller issues the full set of **POP (Proof of Product) documents** to the Buyer's Vopak Terminal Manager, and injection begins.
7. Upon completion of the injection, the Buyer makes full payment via **MT103 TT**, and the Seller transfers title of the product to the Buyer.
8. Seller pays commissions to all intermediaries until the contract is completed, including all rolls and extensions.

Important Information

The Buyer is expected to **insert and accept the above-stated terms and procedures in the ICPO** for approval before proceeding.

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