

BIN: 200640015952

KATO: 751510000

Date Issued: 10th July 2025

Expire Date: 11th December 2025

Our ref: VOG-SCO2091372FOB/KZ

SOFT CORPORATE OFFER

WE "JR HOLDINGS LIMITED LIABILITY PARTNERSHIP" is a direct mandate to the (end-seller) with full legal responsibility, under Penalty of perjury hereby issues this soft offer with the given term and condition as stated in this offer to confirm Our readiness to execute an official contract with end buyer, with the ability to supply the following commodity According to the terms and condition stipulated below.

PRODUCT PRICE & COMMISSION LIST

FOB: \$75.00 Gross / \$70.00 Net per Barrel

Commission: \$2.00 Seller side, \$2.00 Buyer side per Barrel

CIF: \$80.00 Gross / \$75.00 Net per Barrel

Commission: \$2.00 Seller side, \$2.00 Buyer side per Barrel

Quantity: 500,000 – 5,000,000 Barrels/month

JET FUEL A1 91/91

FOB: \$74.00 Gross / \$70.00 Net per Barrel

Commission: \$2.00 Seller side, \$2.00 Buyer side per Barrel

CIF: \$77.00 Gross / \$74.00 Net per Barrel

Commission: \$2.00 Seller side, \$2.00 Buyer side per Barrel

Quantity: 500,000 – 5,000,000 Barrels/month

DIESEL D6 VIRGIN LOW POUR FUEL OIL

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FOB: \$0.58 Gross / \$0.54 Net per Gallon

Commission: \$0.20 Seller side, \$0.20 Buyer side per Gallon

CIF: \$0.62 Gross / \$0.58 Net per Gallon

Commission: \$0.20 Seller side, \$0.20 Buyer side per Gallon

Quantity: 20,000,000 – 200,000,000 Gallons/month

DIESEL GAS D2 GOST 305-82

FOB: \$270.00 Gross / \$265.00 Net per Metric Ton

CIF: \$310.00 Gross / \$305.00 Net per Metric Ton

Commission: \$5.00 Seller side, \$5.00 Buyer side per Metric Ton

Quantity: 10,000 – 100,000 MT/month

MAZUT-100 GOST 10585/75

FOB: \$210.00 Gross / \$200.00 Net per MT

CIF: \$220.00 Gross / \$210.00 Net per MT

Commission: \$5.00 Seller side, \$5.00 Buyer side per MT

MAZUT-100 GOST 10585/99

FOB: \$215.00 Gross / \$210.00 Net per MT

CIF: \$230.00 Gross / \$225.00 Net per MT

Commission: \$5.00 Seller side, \$5.00 Buyer side per MT

BASE OIL (SN100 – SN500)

CIF

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SN 100: \$260 Gross / \$250 Net per MT

BS 150: \$300 Gross / \$290 Net per MT

SN 150: \$320 Gross / \$310 Net per MT

SN 300: \$360 Gross / \$350 Net per MT

SN 500: \$380 Gross / \$370 Net per MT

FOB

SN 100: \$200 Gross / \$190 Net per MT

BS 150: \$290 Gross / \$280 Net per MT

SN 150: \$310 Gross / \$300 Net per MT

SN 300: \$340 Gross / \$330 Net per MT

SN 500: \$360 Gross / \$350 Net per MT

PETROLEUM COKE

FOB: \$110.00 Gross / \$105.00 Net per MT

CIF: \$115.00 Gross / \$110.00 Net per MT

Commission: \$5.00 Seller side, \$5.00 Buyer side per MT

AUTOMOTIVE DIESEL FUEL EN-590

FOB: \$450.00 Gross / \$445.00 Net per MT

CIF: \$460.00 Gross / \$450.00 Net per MT

Commission: \$5.00 Seller side, \$5.00 Buyer side per MT

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BITUMEN

FOB

30/40: \$200 Gross / \$190 Net per MT

40/50: \$210 Gross / \$200 Net per MT

50/70: \$320 Gross / \$310 Net per MT

60/70: \$360 Gross / \$350 Net per MT

80/100: \$450 Gross / \$440 Net per MT

85/100: \$440 Gross / \$430 Net per MT

100/120: \$510 Gross / \$500 Net per MT

CIF

30/40: \$270 Gross / \$260 Net per MT

40/50: \$290 Gross / \$280 Net per MT

50/70: \$410 Gross / \$400 Net per MT

60/70: \$250 Gross / \$240 Net per MT

80/100: \$530 Gross / \$520 Net per MT

85/100: \$620 Gross / \$610 Net per MT

100/120: \$680 Gross / \$670 Net per MT

FUEL OIL (IFO)

FOB

CST 180: \$220 Gross / \$210 Net per MT

CST 280: \$210 Gross / \$200 Net per MT

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CST 380: \$230 Gross / \$220 Net per MT

CIF

CST 180: \$300 Gross / \$290 Net per MT

CST 280: \$280 Gross / \$270 Net per MT

CST 380: \$290 Gross / \$280 Net per MT

UREA (PRILLED & GRANULAR)

FOB: \$290.00 Gross / \$280.00 Net per MT

CIF: \$310.00 Gross / \$300.00 Net per MT

Commission: \$5.00 Seller side, \$5.00 Buyer side per MT

LNG / LPG

FOB: \$230.00 Gross / \$220.00 Net per MT

CIF: \$250.00 Gross / \$240.00 Net per MT

Commission: \$5.00 Seller side, \$5.00 Buyer side per MT

AUTOMOTIVE GAS OIL (AGO)

FOB: \$190.00 Gross / \$180.00 Net per MT

CIF: \$200.00 Gross / \$190.00 Net per MT

Commission: \$5.00 Seller side, \$5.00 Buyer side per MT

GASOLINE OCTANE

FOB

87 Octane: \$220 Gross / \$210 Net per MT

89 Octane: \$200 Gross / \$190 Net per MT

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95 Octane: \$250 Gross / \$240 Net per MT

CIF

87 Octane: \$240 Gross / \$230 Net per MT

89 Octane: \$220 Gross / \$210 Net per MT

95 Octane: \$270 Gross / \$260 Net per MT

ULTRA-LOW-SULFUR DIESEL

FOB: \$215.00 Gross / \$210.00 Net per MT

CIF: \$320.00 Gross / \$315.00 Net per MT

Commission: \$5.00 Seller side, \$5.00 Buyer side per MT

REBCO GOST 51 858-200 / 9965-76

FOB: Platt's -\$26.00 Gross / -\$24.00 Net per Barrel

CIF: Platt's -\$34.00 Gross / -\$32.00 Net per Barrel

Commission: \$1.00 Seller side, \$1.00 Buyer side per Barrel

LIGHT CYCLE OIL (LCO)

FOB: \$150.00 Gross / \$140.00 Net per MT

CIF: \$250.00 Gross / \$240.00 Net per MT

Commission: \$5.00 Seller side, \$5.00 Buyer side per MT

FOB TANK-TO-TANK (TTT) PROCEDURE – OPTION 1

1. Buyer issues ICPO in compliance with Seller Refinery procedure, including Buyer's bank details, company profile, passport copy, and valid TSA from a recognized tank farm for Refinery confirmation.

2. Seller verifies Buyer's ICPO and TSA, then issues Commercial Invoice (CI)/Contract with available product quantity.

3. Buyer reviews, signs, and returns CI/Contract for final Refinery approval.

4. Upon receipt of the countersigned contract, Seller issues the following initial documents for Buyer's and Tank Storage endorsement:

. Tank-to-Tank Injection Programming Agreement (TTTIPA)

. Dip Test Authorization (DTA)

. Appointment Letter for SGS Inspection Approval

. Authority to Sell & Collect (ATSC)

. Statement of Product Availability

5. Once endorsed, Seller releases Partial Proof of Product (PPOP):

. Fresh SGS Report (not older than 24 hours)

. Injection Report

. Tank Storage Receipt with GPS Coordinates

. Authority to Verify & Inject

. Certificate of Origin

. Tank Clearance Approval

6. Buyer conducts Dip Test at the storage facility. SGS inspection is carried out at Buyer's cost as per standard international procedure. No past SGS reports will be provided, as each report is client-specific and verifiable directly with SGS.

7. Upon successful Dip Test, Seller injects product into Buyer's tank/vessel.

8. Buyer pays 100% of the product value by TT/MT103 to Seller's designated bank.

9. Seller transfers Title Ownership Documents and pays commissions as per NCNDA/IMFPA.

FOB TANK-TO-TANK (TTT) PROCEDURE – OPTION 2

1. Buyer issues ICPO + TSA with company details and passport copy.

- 2.Seller approves and issues CI/Contract for available product.
- 3.Buyer signs and returns CI/Contract.
- 4.Upon confirmation, Refinery pays 2 days to Buyer's tank; Buyer simultaneously pays 3 days tank fee. TSR is issued in Buyer's company name.

- 5.Seller provides PPOP documents:

- .Fresh SGS Report (not older than 24 hours)
- .Injection Report
- .Tank-to-Tank Injection Programming Agreement (TTTIPA)
- .Authority to Verify & Inject
- .Certificate of Origin
- .Tank Clearance Approval
- .DTA
- .Appointment Letter for SGS Inspection Approval
- .ATSC
- .Statement of Product Availability

- 6.Buyer conducts Dip Test at storage. SGS inspection is at Buyer's cost as per international standards. Past SGS reports cannot be provided.

- 7.Upon success, Seller injects into Buyer's tank/vessel.

- 8.Buyer pays full invoice via TT/MT103.

- 9.Seller transfers Title and pays intermediaries.

FOB TANK-TO-VESSEL (TTV) PROCEDURE

- 1.Buyer issues ICPO with CPA from recognized shipping company, company details, and passport copy.
- 2.Seller verifies and issues CI/Contract for Buyer's review.
- 3.Buyer signs and returns CI/Contract.

4. Seller issues initial documents for Buyer + shipping company endorsement:

. TTV Injection Programming Agreement (TTVIP)

. DTA

. Appointment Letter for SGS Inspection Approval

. ATSC

. Statement of Product Availability

. Upon receipt, Seller releases POP:

. Fresh SGS Report (not older than 24 hours)

. Injection Report

. Tank Storage Receipt with GPS Coordinates

. Authority to Verify & Inject

. Certificate of Origin

. Tank Clearance Approval

5. Buyer conducts Dip Test at storage. SGS inspection will be at Buyer's cost, carried out on-site.

No past SGS reports will be issued.

6. Upon successful results, Refinery injects into Buyer's vessel.

7. Buyer pays full product cost by TT/MT103.

8. Seller transfers Title and pays commissions.

CIF DELIVERY PROCEDURE

1. Buyer issues ICPO + CP + banking details + passport copy.

2. Seller issues Draft Contract for Buyer's review. Buyer signs and returns.

3. Seller registers contract with Ministry of Energy and issues approved PPOP:

. Commitment Letter to Supply

. Statement of Availability

. Product Passport (Q&Q Analysis)

. ATSC

.Certificate of Origin

4.Seller & Buyer jointly arrange CPA with shipping company (cost shared 50/50). Export documents provided, including Fresh SGS Report at loading port. SGS is carried out at Buyer's cost in line with international procedure.

5.Buyer signs Title Transfer Agreement. Seller issues CI for 7 days. Buyer provides SBLC/via MT700/MT760, or deposits USD 280,000 as Performance Guarantee.

6.Seller's bank releases full POP with 3% Performance Bond:

.Export License & Approvals

.Statement of Availability

.Commitment to Supply

.Transport & Port Agreements

.CPA & Vessel Q88

.Bill of Lading

.SGS Report at loading port

.NOR/ETA

.Certificate of Ownership & Origin

.Allocation Transaction Certificate (ATC)

7.Shipment commences. Upon arrival at Buyer's discharge port, fresh SGS/CIQ inspection is conducted. SGS inspection at destination is Buyer's responsibility and cost. Past SGS reports cannot be shared.

8.Buyer pays via TT/MT103 after successful inspection and injection.

9.Seller transfers Title and pays commissions per NCNDA/IMFPA.

SGS Disclaimer

Please note: SGS (or any other accredited inspection company such as Intertek, Bureau Veritas, Cotecna) inspections are carried out on-site at the tank/vessel at Buyer's cost, in line with international standards. Each SGS report is unique, client-specific, and verifiable directly with SGS.

For this reason, past SGS reports cannot be provided. A sample SGS format may be shared for reference only.

GUIDELINES TO NOTE WHEN PREPARING DOCUMENTS ICPO

1. Freshly dated (not older than 2 working days).
2. The letterhead is genuine, check for any signs of cut and paste or scan and edit. In the letterhead, we need complete company name, address, phone number, fax number and email address.
3. The information's must be detailed and we need a specification.
4. The ICPO /LOI must be addressed to us END SELLER” .



Viktor Alexandrov