

# KLARA-PETRO, LLP

KARAGANDA REGION, KARAGANDA G.A., KARAGANDA, R.A. THEM. KAZYBEK BI, DISTRICT NAMED, AFTER KAZYBEK BI, Prigorodnaya street, building 5/2

Email: info@klara-petro.com, sales@klara-petro.com

BIN: 050940000299, KATO: 351013100 Telephone: +7 (775) 243 9731

### OFFICIAL SOFT CORPORATE OFFER

This Soft Corporate Offer is issued with full responsibility for and on behalf of the Seller Refinery company / Product title holder. We hereby confirm and certify that the Seller / title holder have the intention and capacity to supply these commodity according to the Procedures, terms and conditions herein stipulated. 100% transparency transaction with end to end Buyer and Seller Bank to Bank transaction.

SPECIFICATIONS	To Be Given Per Product.
CONTRACT	Spot Lift / 1 Year (12 Months With Rolls & Extensions)
PERIOD	
LOADING PORT(S)	Rotterdam, , UAE, Texas, Kazakhstan, Russian Port.
DISCHARGE PORT	Any Safe World Port.
INCOTERMS	C.I.F.& F.O.B.
SHIPMENT	Target 1st Trial Shipment.
PAYMENT TERMS	100% LC At Sight or Wire Transfer MT103, After Successful Dip
	Test.
COMMISSIONS	From Seller Side, the Agreed Commissions will be included
	within An Irrevocable Master Fee Protection Agreement
	(IMFPA) and Payment Order, To Be Signed, Sealed And
	Notarized In Accordance With The Issuance Of The Buyer's
	Final Commercial Invoice (CI) for the SPOT Lift and Final
	Revised Sales And Purchase Agreement (SPA).
	RUSS Standard GOST R Quality And Quantity Analysis Report
QUALITY	At Loading Port While The Inspection At Discharge Port Will
INSPECTION	BePerformed By Societe General De Surveillance (SGS) or CIQ.
INSURANCE	110% Coverage To Be Paid By Seller Covering The Product
	Quantities From Loading Port To Buyer's Nominated
	Discharge Port.

#### PRODUCT PRICE LIST AND QUANTITY

AVIATION FUEL JET A-1

Quantity: Maximum 1,000,000 BBL Monthly Quoted FOB Price: \$104 Gross/\$102 Net PER BBL

Commission: \$1 Seller's side close /\$1 Buyer's side open Per BBL

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: Maximum: 1,000,000 BBL Monthly

Quoted FOB Price: \$104 Gross/\$102 Net PER BBL



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Commission: \$1 Seller's side close /\$1 Buyer's side open Per BBL

VIRGIN D6 FUEL OIL

Quantity: Maximum: 100,000,000 Gallon Monthly Quoted FOB Price: \$0.90 Gross/\$0.96 Net Per Gallon

Commission: \$0.04 Seller's side close/\$0.04 Buyer's side open per

BBL

LIQUEFIED NATURAL GAS

Quantity: Maximum: 100,000 MT Monthly Quoted FOB Price: \$380 Gross / \$370 Net Per MT

Commission: \$10 USD PER MT TO BE SHARED \$5 / \$5 Per MT

LIQUEFIED PETROLEUM GAS

Quantity: Maximum: 300,000 MT Monthly Quoted FOB Price: \$400 Gross / \$390 Net Per MT

Commission: \$10 USD PER MT TO BE SHARED \$5 / \$5 Per MT

GAS OIL Diesel D2 0.2/62, GOST 305-82

Quantity: Maximum: 100,000 MT Monthly.

Quoted FOB Price: \$520 Gross / \$510 Net

Commission: \$10 USD PER MT TO BE SHARED \$5 / \$5 Per MT

EN-590 Diesel 10 PPM

Quantity: Maximum: 100,000 MT Monthly.

Quoted FOB Price: \$520 Gross / \$510 Net

Commission: \$10 USD Per MT TO BE SHARED \$5/ \$5Per MT

FUEL OIL Cst 280, 380

Quantity: Maximum: 100,000 MT Monthly.

Quoted FOB Price: \$340 Gross / \$330 Net

Commission: \$10 USD PER MT TO BE SHARED \$5 / \$5Per MT.

#### ROTTERDAM/HOUSTON STANDARD FOB PROCEDURE

1. The Buyer issues an ICPO containing the seller's working procedure and Banking details along with TSA (TANK STORAGE AGREEMENT), Buyer certificate of incorporation, Company profile(CP) and International Passport Copy.



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- 2. Seller issues commercial invoice of the product in tank at port, buyer sign and return commercial invoice with acceptance letter stating to adhere to seller's procedure.
- 3. The seller issues a copy of the fresh SGS report strictly directly to the buyer's tank farm company only to verify the SGS report.
- 4. After confirmation of successful verification of the SGS report only by Buyer's tank farm company, the seller lease buyer's tank farm for the first 3 days and the buyer pays his tank farm for 3 days after his confirms receipt of the seller's payment from his tank farm company to receive total of 6 days TSR from the buyer tank farm company to complete injection into the buyer's lease tank.
- 5. All parties must sign NCNDA and IMFPA for endorsements.
- 6. The seller issues the following POP documents to the buyer, the buyer performs a dip test on the product and makes payment for the total value of the product injected into the tank via MT103-TT:
- (a) SGS report for quality and quantity at shore tank not older than 48 hours.
- (b) Product Certificate of Origin.
- (c) Product injection report at shore tank.
- (d) Tank storage receipt with full GPS co-ordinates.
- (e) Unconditional dip test authorization letter.
- (f) Authorization for physical verification of product at seller's tank.
- (g) Authorization to sell and collect.
- (h) NCNDA-IMFPA agreement
- 7. Seller sends payment of all intermediaries involved in the transaction 24 hours after receiving confirmation of Buyer's payment as per signed & sealed NCNDA/IMFPA which is notarized by Public Notary in Kazakhstan and Authorized by seller's Bank and then monthly remittance is continued as per terms and condition on the signed sales and purchase agreement between the buyer and the seller.

MR. SADYRBAYEV KUANYSHBAX KHAIRULI

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