



ADDRESS: 30000, AKTOBE OBLYSY, AKTOBE KALASY, ALMATY AUDANY,
AVTOMOBILIST-1 ATP-1 (114) BAGBANDYK UZHYMY, 23 Y

BIN: 240440013163
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DATE ISSUED: 13th 01, 2025
EXPIRE DATE: 12th 01, 2026
REF: 723427SCO

SALES CORPORATE OFFER

On behalf of our end Seller/Refinery, TOO PETRO OIL is a full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

PRODUCTS AND PRICES:

DIESEL-GAS OIL (Diesel D2)

Quantity: MINIMUM 50.000MT

MAXIMUM 900.000 MT x 12 months

Delivery: CIF / FOB (AWSP)

CIF Price: Gross \$570.00 Gross \$560.00 USD per Metric Ton Net,

FOB Price: USD Gross \$550 Gross \$540 per Metric Ton Net,

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

MAZUT FUEL OIL 100 (Mazut M100)

Quantity: 50,000 Metric Tons – 500,000MT

Available Delivery: FOB AWSP

CIF Price: USD Gross \$570. Gross \$560 per Metric Ton Net,

FOB Price: \$550USD Gross \$540 USD Net,

Commission: USD 5 seller side, USD 5 Buyer side Per Metric Ton

ESPO CRUDE OIL

Min. Quantity: 2,000,000 Barrel

Max. Quantity: 5,000,000 Barrel per Month

CIF Price: USD 68/Bbl. Gross USD 66/Bbl. Net

FOB Price: USD 65/Bbl. Gross USD 63/Bbl. Net

Commission: USD 1 Buyer side - USD 1 Seller side

DIESEL FUEL EN 590 – 10PPM

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 380/MT Gross USD 370/MT Net

FOB Price: USD 340/MT Gross USD 330/MT Net

Commission: USD5 Buyer side - USD5 Seller side

JET A1-JPA1 COLONIAL GRADE

Quantity: MINIMUM 500.000 – MAXIMUM 5.000.000 Barrels x 12 months



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Delivery: CIF / FOB-Spot.

CIF Price: USD Gross \$58 Gross \$56 per Barrel Net,

FOB Price: Gross \$55 Gross \$53 USD per Barrel Net

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

JET FUEL AVIATION KEROSENE COLONIAL GRADE 54 (JP54)

Quantity: MINIMUM 500.000 – MAXIMUM 10.000.000 Barrels x 12 months

Delivery: CIF / FOB-Spot.

CIF Price: USD Gross \$58 Gross \$56 per Barrel Net,

FOB Price: Gross \$54/ Gross \$52 USD per Barrel Net,

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

D6 VIRGIN FUEL OIL

Quantity: 50,000,000 – 100,000,000 GLN

CIF Price: Gross \$0.56 Gross \$0.54 USD Net

FOB Price: Gross \$0.52 Gross \$0.50 USD per GLN Net,

Commission: USD 0.01 seller side, USD 0.01 Buyer side Per GLN

LCO - LIGHT CYCLE OIL

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 580/MT Gross USD 570/MT Net

FOB Price: USD 540/MT Gross USD 530/MT Net

Commission: USD 5 Buyer side - USD 5 Seller side

PETCOKE

ORIGIN: KAZAKHSTAN

QUANTITY: 50,000 Metric tons' trial shipment with up to 500.000 Metric tons

CIF monthly twelve (12) Months.

PRICE CIF \$440 GROSS! \$420 NET.

PRICE FOB \$410 GROSS / \$400 NET

COMMISSION: Seller side \$5.00 / Buyer side \$5.00

BITUMEN GRADE 40/50, 60/70, 80/100

ORIGIN: KAZAKHSTAN

Minimum Quantity: 50,000 Metric Tons per month Maximum

Quantity: 500,000 Metric Tons per month

Price on FOB: \$460.00USD GROSS / \$440.00USD NET

Price on CIF: \$440.00USD GROSS / \$430.00USD NET

Commission: \$5Buy side. Seller side\$5 50USD Per MT

LIQUEFIED NATURAL GAS (LNG)

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 590/MT Gross USD 580/MT Net

FOB Price: USD 560/MT Gross USD 550/MT Net

Commission: USD5 Buyer side - USD5 Seller side



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LIQUEFIED PETROLEUM GAS (LPG)
Min. Quantity: 10,000 Metric Tons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 380/MT Gross USD 370/MT Net
FOB Price: USD 340/MT Gross USD 330/MT Net
Commission: USD5 Buyer side - USD5 Seller side

REFINERY WORKING PROCEDURES

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
2. Seller issues commercial invoice CI, for the available quantity to Buyer, Buyer Signs and returns to Seller with TSA and NCNDA/IMFPA signed by all buyer groups with commission structures.
3. Seller issues, Dip Test Authorization letter sign by all parties including buyers tank farm.
4. upon the sign of DTA by all parties
Seller issues fresh
 - SGS Report,
 - Tank receipt,
 - Injection Report,
 - Certificate of Origin,
 - Product Passport
5. Buyer order SGS to Conduct Dip test of the product in the Seller Tank on buyer expense upon successful dip test, Buyer provides vessel details or Tank details, Seller shall immediately submit the (SGS) inspection Report along with the full Proof of Product (POP) to the Buyer.
6. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays Commission to all intermediaries.

REFINERY WORKING PROCEDURES

- 1) The Buyer Issue ICPO with his International Passport Copy (Data Page) to the Seller.
- 2) The Seller Issues Commercial Invoice (CI) for the available quantity in the Seller's Storage Reservoir to the Buyer, Buyer signs and returns the CI to the Seller with their signed Tank Storage Agreement (TSA) for the Seller's Verification, and then seller return the signed commercial Invoice & inspection letter to inspect buyer tank farm before releasing the full PPOP Document with fresh SGS Report.
- 3) The Seller issues the Partial POP documents as below and sends to the Buyer.
 - (i) Fresh SGS (not older than 48 hours)
 - (ii) Certificate of Origin
 - (iii) Authorization to Verify (ATV)
 - (iv) Unconditional DTA
 - (v) (Commitment to Supply
 - (vi) Tank Storage Receipt (TSR)
 - (vii) ATSC
 - (ix) Injection Report.
- 4) The Buyer conducts inspection by SGS on buyer's expense.
- 5) Seller issues the NCNDA/IMPFA to all intermediaries involved in the transaction and for endorsement.



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6) Upon successful dip test of the product, Seller commences injection to Buyer's tank or vessel, Buyer makes payment of the product via MT 103 and Seller transfer Title

REFINERY WORKING PROCEDURES

1. The buyer sends a company profile along with buyer passport and issued ICPO with TSA, seller verify and approved TSA.
2. Seller issue CI of the products in seller tank at the port, buyer sign and return CI with an acceptance letter and TSR of One day or more to known that buyer already have tank to lift the product.
3. Upon received and confirmation of buyer TSR with acceptance letter of proceeding without delay in the transaction, Seller sends the copy of SGS report (not older than 48 hours) strictly to the buyer company only without any third party only to verified the SGS.
4. Upon confirmation of a successful verification of the SGS report by the buyer, buyer proceed to rent his tank for the period of days that will be enough for injection of the product into buyer tank.
5. Seller issue the following POP document to the buyer for buyer conducts dip test on the products at his own expenses. – Authorization to verify physically the products in the seller tank

TSR

UDTA

Product Passport

Injection Reports

Fresh SGS Report

Certificate of origin

Export license

Allocation Certificate

A TSC

6. Seller inject the fuel into buyer leased storage tank following the completion of the dip test, then buyer make 100% payment by MT103 TT wire transfer for the total products.

7. After payment seller returns the title deeds to buyer and seller pays all the intermediaries

Commission on the seller side with the buyer side.

REFINERY WORKING PROCEDURES

1. Buyer issues ICPO & Tank storage agreement TSA
2. Seller issue commercial invoice C.I. to the buyer, buyer sign and return commercial invoice
3. Seller lodge the finalized Commercial Invoice with the bank and seller proceeds to verify and pay two (2) days buyer tank storage as a commitment to supply and upon confirmation of seller payment by buyer tank operator buyer immediately pay additional 3 days to obtain the total of 5 days tank storage receipt needed for the transaction issued in buyer name.
4. Seller inject the product into buyer tanks and provide buyer with the below POP documents
 - A. 48 hours fresh SGS report (Analysis report Q&Q of the product)
 - b. Injection Report
 - c. DTA (Dip Test Authorization)
 - c. Certificate of Origin
 - d. ATSC (Authorization to Sell and Collect)
 - e. Statement of Availability of Product



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- f. ATV (Authorization to Verify)
5. NCNDA/IMFPA will be signed by all intermediaries involved with seller bank endorsement.
6. After confirmation of the above POP documents and product in tanks, buyer make payment For total cost of product value via MT103 and seller transfer to buyer the product title and one (1) year contract.
7. Seller pays all intermediaries involved in the transaction according to the signed NCNDA/IMFPA

CIF TRANSACTING PROCEDURE

1. Buyer issues CP, ICPO inserting seller's terms and procedures.
2. Seller issues draft contract/SPA which is open for amendments.
3. Buyer returns the signed draft contract with NCNDA/IMFPA and a letter of guarantee to perform.
4. Seller submits the signed SPA for registration and legalization with the appropriate authorities.
5. Seller sends the below listed partial pop documents to buyer via mail.
 - A. statement of availability of product
 - B. commitment to supply the product
 - C. certificate of origin
 - D. Product Passport
6. Buyer within 7 banking days issues DLC swift MT700 or SBLC swift MT760 according to Seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, and whereby buyer fail to issue payment instrument within 7 banking days, buyer will make cash deposit of \$330, 000 by TT wire transfer for allocation and security guarantee to enable seller charter vessel and commence shipment, and this payment shall be deducted from the total cost of product after inspection at discharge port.
7. Seller bank issues the full set of proof of product (pop) and shipping document with 2%Pb (performance bond) to buyer's bank. QQ Certificate & Product passport docs, all will be issued on time.
8. Shipment commences immediately as scheduled in the contract.
9. Buyer pays for the total product value via TT/MT103 to the seller's bank after successful SGS/CIQ inspection at discharge port and tittle of product ownership transferred to buyer.
10. Seller pays all intermediaries involved in transaction as per signed NCNDA/IMFPA within 72 hours.

Head:

UTEKEEV MADI MALIKOVICH,

TOO PETROL OIL.

