LIMITED LIABILITY COMPANY "URALCHEMOIL"

455030, Chelyabinsk region, Magnitogorsk city, Usadebnaya st., 11
OGRN: 1127456001265 INN: 7456009700 KPP: 745601001
Email: uralchemoil-exports@mail.ru Telephone: +79585237508

Date: 21st November, 2025
To: Whom it may Concern

We **LLC "URALCHEMOIL"** in Collaboration with our Business partners, hereby issue this binding offer with full Corporate responsibility; we confirm and certify that Seller have the intention and capacity to supply the commodities according to the terms and conditions herein stipulated. We Confirm and Certify that. We have the intention and Capacity to Supply the product listed below according to the non-negotiable procedure terms and Conditions

TERMS OF NEGOTIATION

Origin:	*Republic of Kazakhstan*
Delivering port:	*ASWP*
Incoterms:	*FOB/CIF*
Loading Port:	*AKTAU/VLADIVOSTOK* *Rotterdam or any other safe World Port.*
Payment Terms:	*MT103 T/T Telegraphic Transfer*
Inspection:	*SGS or Similar*
Commission:	*Seller's Mandate on Seller Side 50% & Buyer's Mandate on Buyer Side – 50% Percent accordingly.*
Insurance:	*Paid by Seller, covering 110% of Shipment Value*

AVAILABLE PRODUCTS

MAZUT M100 : Monthly Quantity: 50,000MT- 1,000,000MT.Price per MT: FOB $320 Gross/$310 Net. CIF $330 Gross / $320 Net.
Commission: $5/$5.

D2GAS OIL : Monthly Quantity: 50,000MT–1,000,000MT.Price Per MT: FOB $320 Gross/$310 Net. CIF $330 Gross / $320 Net. Commission: $5/$5.

LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50%BUTANEMIX: Monthly Quantity: 20,000 MT-500,000 MT. Price Per MT: FOB $330 Gross / $320 Net. CIF $340 Gross / $330 Net. Commission: $5/$5.

LIQUEFIED NATURAL GAZ. : Monthly Quantity: 20,000MT–500,000MT Price Per MT: FOB $330 Gross / $320 Net. CIF $340 Gross / $330 Net. Commission: $5/$5.

AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL : Monthly Quantity: 500,000BBLS-10,000,000BBLS, Price Per Barrel: FOB $60 Gross/$56 Net. CIF 64 Gross/ $60 Net Commission: $2/$2.

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DIESEL FUEL EN590: Monthly Quantity: 10,000MT - 300,000MT, Price Per MT: FOB $320 Gross/$310 Net. CIF $330 Gross / $320 Net. Commission: $5/$5 Per MT.

AUTOMOTIVE GAS OIL (AGO): Monthly Quantity: 50,000MT-500,000MT Price Per MT: FOB $330 Gross / $320 Net. CIF $340 Gross / $330 Net. Commission: $5 / $5.

JET FUEL A1 91/91: Monthly Quantity: 500,000BBLS–10,000,000BBLPrice Per BBL: FOB $60 Gross/$56 Net. CIF 64 Gross/ $60 Net Commission: $2/$2.

BITUMEN OF ALL SPECIFICATIONS: Monthly Quantity: 5,000MT-150,000MT Price Per MT: FOB $330 Gross / $320 Net. CIF $340 Gross / $330 Net. Commission: $5/$5.

EURO 4, 5: Monthly Quantity: 10,000MT - 300,000MT, Price Per MT: FOB Price: $320 Gross / $310 Net PER MT. CIF Price: $330 Gross/ $320 Net. Commission: $5/$5 Per MT.

GASOLINE 95 OCTANES: Monthly Quantity: 50,000MT-500,000MT Price Per MT: FOB $330 Gross/$320 Net. CIF $340 Gross / $330 Net. Commission: $5 / $5.

EXPORT BLEND CRUDE OIL GOST 9965-76: Monthly Quantity: 500,000BBL- 10,000,000BBL Price Per BBL: FOB $60 Gross/$56 Net. CIF $64 Gross /$60 Net. Commission: $2/$2.

DI-AMMONIUM PHOSPHATE (DAP) : Monthly Quantity: 25,000 MT-100,000MT Price Per MT: CIF $280 Gross /$270 Net. Commission: $5/$5.

UREA N46 GRANULAR AND PRILLED : Monthly Quantity: 25,000 MT-100,000MT Price Per MT: CIF $340 Gross /$330 Net. Commission: $5/$5.

DIESEL D6 VIRGIN LOW POUR FUEL OIL : Min. Quantity: 25,000,000 Gallon. Max. Quantity : 50.000.000 Gallon Per Week, FOB Price: $0.57 Gross/$0.55 Net Per Gallon, CIF Price: $0.59 Gross/$0.57 Net FOB Price. Commission: 0.1 Seller Side/0.1 Buyer Side.

LIGHT CRUDE OIL: Monthly Quantity: 50,000MT - 300,000MT, Price Per MT: FOB $330 Gross / $320 Net. CIF $340 Gross / $330 Net. Commission: $5/$5 Per MT.

PETCOKE : Monthly Quantity: 25,000 MT-100,000MT Price Per MT: CIF $130 Gross /$120 Net. Commission: $5/$5.

ESPO: Monthly Quantity: 500,000BBL- 10,000,000BBL Price Per BBL: FOB $64 Gross/$60 Net. CIF $68 Gross /$64 Net. Commission: $2/$2.

CIF TRANSACTION PROCEDURE

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:
(a) Statement of Availability of Product
(b) Commitment to Supply
(c) Product Passport
(d) Certificate of Origin
4. Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port.
5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48hours (two banking days) By MT103.
7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.

FOB TANK TO VESSEL TRANSACTION PROCEDURE

1. Buyer issues ICPO, company Registration certificate, and data page of buyer's passport
2. Seller issues Commercial Invoice (CI) for buyer's endorsement, alongside with passport product (Quality Certificate)
3. Buyer signs and returns the CI to Seller
4. The seller issues the readiness to inject and UDTA with ATV, ASTC to buyer
5. The buyer contacts the seller tank Administrator to execute the Quality and Quantity And buyer pays register fee in the tank farm Terminal prior to inspection.
(NOTE: The tank farm registration fee is deductible from the total cost of product)
6. Upon the successful Dip Test Inspection in the Seller's tank, the buyer submits NOR from his shipping Company and Seller injects the product into the buyer's vessel.
7. The Seller releases the complete POP documents to the Buyer, including the following documents * Resource Confirmation Letter (issued by the end-refinery)
8. The buyer issues 100% payment for the total product by MT103/TT Telegraphic Transfer to the Seller.
9. The Seller transfers the product title with the complete POP Documents to the buyer and pays the commission to all intermediaries involved as per Master Fee Agreement.
10. The Seller issues annual (12 months) delivery contract for buyer to review and acceptance

FOB TANK TO TANK TRANSACTION PROCEDURE

1) Buyer issues ICPO alongside with their signed TSA.
2) Seller issues Commercial Invoice (CI) For Buyer to sign and return, while seller verifies buyer's TANK FARM.
3) Upon successful verification of Buyer's TANK FARM the Refinery makes 3days tank lease payment to the buyer tank farm for the Injection Process, while Buyer pays his TANK FARM Company for 2 days tank storage costs making a complete 5 days storage payment (totaling) 5days TSR.

4) Upon both payments confirmations by the buyer's TANK FARM company Seller injects into buyer's tank and issues SGS, ATV and Unconditional DTA.
5) Buyer conducts Dip Test and makes the payment for the total value of product injected into the tanks through the means ofMT103-TT.
6) Seller pays all intermediaries involved in the transaction, and subsequently monthly shipment continues as per terms and Conditions of the sales and purchase agreement contract between buyer and seller.

TTO TRANSACTION PROCEDURE

1. Buyer issue official ICPO to the exact quantity in the sanitized MOU;
2 Seller issues original MOU;
3 Buyer counter sign the MOU and forward back;
4 Buyer pay for the allocation procurement of the first delivery which cost is 55,000 USD
5 Upon receipt of the countersigned original MOU from the Buyer, Seller emails to the Buyer the listed documents issued in the name of the initial Buyer as stated in the MOU;
a) Certificate of Product Origin;
b) Product Passport (Quality and Quantity Dip Test Analysis Report;
c) Bill of Lading;
d) Cargo Manifest
e) Tanker Vessel Q88;
f) Vessel Details
g) Ullage Report;
h) Invoice for Title Take Over
6 Upon Buyer receipts of the documents, Buyer verifies the availability of the Product on high sea and makes payment within 72 hours for the Title Take Over;
7 Upon Seller receipt of the Title Take over payment, Seller transfers the title to the Potential Buyer's company name and also re-issues all outstanding documents to the potential Buyer's company name and sends via swift from Seller's bank to Buyer's bank the Full Proof of Product.
8 Vessel arrives Buyer's Discharge Port and Buyer carries out the CIQ/SGS inspection and upon successful inspection Buyer pays by MT103 TT Wire Transfer for the full Product to the Seller. The title take over payment will be deducted when Buyer is paying for the full product.

Shapilov Dmitry Igorevich
Director