



Заңды Мекенжайыб: атырау Облысы, Атырау Қ.Ә., Атырау Қ., Оңтүстік
Өнеркәсіптік Аймақ, 87-Құрылыс.
БСН:171040029083 ҚКК:15001-1004207

Issue Date: NOV, 20,2025.

Validity:Jan,2, 2026

COMPANY: LIMITED LIABILITY COMPANY

REPRESENTED BY: ZERA ECO RESORT

SIGNATURE:MANAGEMENT

To: Whom It May Concern.

Attn: Reputable Mandate, Agent & Exits Buyer.

**SUBJECT: SOFT CORPORATE OFFER(SCO) REFERENCE CODE №10:
ZERLLP/582SCO/24**

We ZERA ECO RESORT LLP., hereby issue this Soft Corporate Offer with full official corporate responsibility on behalf of our Seller, we hereby confirm and certify that we have the intention and capacity to supply the commodities below according to the terms and conditions:

PRODUCTS & PRICES:

LIST OF PRODUCT AND PRICE

DIESEL FUEL EN590 (10PPM ,500PPM)

MINIMUM QUANTITY: 50,000 MT - 200,000 MT PER MONTH

CIF PRICE: GROSS USD \$550.00 MT/USD \$445.00 NET

FOB PRICE: GROSS USD \$520.00 MT / USD \$518.00 NET

COMMISSION: USD \$5 / USD \$5

JET FUEL A1

MINIMUM QUANTITY: 500, 000 BBLS – 10,000.000 BBL FOB

PRICE: GROSS USD \$76.00 BBL / USD \$72.00 BBL

COMMISSION: USD \$2 / USD \$2.

AUTOMOTIVE GAS OIL (AGO)

MINIMUM QUANTITY: 50,000 MT – 500.000 Per Month

CIF PRICE: GROSS USD \$360.00 MT / USD \$350.00 MT NET FOB

PRICE: GROSS USD \$340 .00 MT / USD\$ 330.00 MT NET

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COMMISSION: USD \$2 / USD \$2

PETROLEUM COKE

MINIMUM QUANTITY: 50,000 MT – 5.000.000 MT Per Month

CIF Price: Gross USD \$320.00 MT / USD \$310.00 NET

FOB PRICE: GROSS USD \$310.00 MT / USD \$300.00 NET

COMMISSION: USD \$5 / USD \$5

BITUMEN

MINIMUM QUANTITY: 50,000 MT – 200.000 PER MONTH

CIF PRICE: GROSS USD: \$410.00 / USD \$400.00 NET PER MT

FOB PRICE: GROSS USD \$390.00 / USD \$380.00 NET PER MT

COMMISSION: \$5 USD / \$5 USD

MAZUT M100

MINIMUM QUANTITY: 50,000MT–200,000MT PER MONTH

DIESEL VIRGIN FUEL OIL D65

CIF PRICE: GROSS USD \$510.00 / USD \$500.00 NET PER MT

FOB PRICE: GROSS USD \$500.00 / USD \$490.00 NET PER MT

COMMISSION: \$5.00 USD / \$5.00 USD

MINIMUM QUANTITY: 25,000.000 - 100.000.000 GALLONS PER MONTH

CIF PRICE: GROSS \$0.92 USD / \$0.90 USD NET

FOB PRICE: GROSS USD \$0.90 / USD \$0.88 NET

COMMISSION: USD \$0.1 / USD \$0.1

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MINIMUM QUANTITY: 50,000 MT - 200,000 MT PER MONTH

CIF PRICE: GROSS USD \$400.00 MT / USD \$39.00 MT NET

FOB PRICE: GROSS USD \$390.00 / NET USD \$380.00 MT

COMMISSION: \$5 / \$5

LIGHT CYCLE OIL (LCO)

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MINIMUM QUANTITY: 50,000 MT – 1. 000,000 MT PER MONTH

CIF PRICE: GROSS USD \$400.00 MT/ USD \$390.00 NET

FOB PRICE: GROSS \$390.00 USD / USD \$380.00 NET

COMMISSION: \$5 USD / \$ 5 USD

DIESEL EURO 4/5

MINIMUM QUANTITY: 50,000 MT – 1.000.000MT PER MONTH

CIF PRICE: GROSS USD \$310.00 / \$300.00 NET

COMMISSION: \$5 USD / \$5 USD

GASOLINE OCTANE 95

MINIMUM QUANTITY: 50,000 MT – 200,000 PER MONTH

CIF PRICE: GROSS USD: \$490.00 / USD \$480.00 NET

FOB PRICE: GROSS USD: \$390.00 / USD \$380.00 NET

COMMISSION: \$5 USD / \$5USD

MAZUT-100 GOST 10585/75

Quantity: min 50,000MT - 300,000MT X 12 months with R/E

CIF Price gross: \$ 610.00 per metric ton /CIF Price net: \$ 590.00 per metric ton

FOB Price gross: \$ 550.00 per metric ton/ FOB Price net: \$ 530.00 per metric ton

MAZUT 100 GOST 10585-99

Quantity: min 50,000MT - 300,000MT X 12 months with R/E

CIF Price gross: \$ 610.00 per metric ton /CIF Price net: \$ 590.00 per metric ton

FOB Price gross: \$ 550.00 per metric ton/ FOB Price net: \$ 530.00 per metric ton

LIQUEFIED NATURAL GAS 5542-87 (LNG)

Quantity: min 50,000MT - 200,000MT X 12 months with R/E

Price: CIF ASWP, Gross \$310/ Net \$302 per MT

FOB/ Rotterdam, Houston, Gross \$235/Net \$230 per MT

COMPRESSED NATURAL GAS (CNG)

250 million cubic feet for first trial shipment

Price: CIF ASWP, Gross \$380USD / \$370USD per MT

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FOB/ Novorossiysk, Gross \$360/Net \$350 per MT

CST-380/180 FUEL OIL

Quantity: min 50,000MT - 200,000MT X 12 months with R/E

Price: CIF ASWP, Gross \$220/Net \$212 per MT

FOB/ Novorossiysk, Gross \$210/Net \$202 per MT

NON-NEGOTIABLE CIF BANKING/TRANSACTION PROCEDURES

1. Buyer issues an official ICPO with full buyer banking details & buyer company Registration Certificate.
2. Seller issues Sales Contract Agreement for Buyer to sign and return to Seller within three (3) working days.
3. Seller submits the signed Contract Agreement to relevant Authority for official Registration, Legalization and final approval at Seller's expense. Seller send's final Registered and Legalized Contract with the listed partial POP documents as below directly to buyer secured E-mail.
 - Registered and Legalized Final Contract
 - Statement of Availability of product
 - Commitment of Assurance Letter to Supply
 - Refinery Certificate of business Registration/Incorporation
4. Seller makes arrangements for chartered freight with a renowned shipping company for the transportation of the product to buyer's designated discharge port, Seller signs the Charter Party Agreement (CPA) with the shipping company and pays for the freight cost via T/T wire transfer directly to the shipping company.
5. Buyer's Bank SWIFT SBLC-MT760 to Seller's nominated Bank account for first month shipment within SEVEN (7) working days, (whereas Buyer fails to issue SWIFT SBLC-MT760 within SEVEN (7) banking days, buyer will pay 3% of total for the Allocation Security Guarantee Deposit via TT wire Transfer to Seller's nominated Bank account co-ordinate for the first trial shipment to enable Seller charter vessel and commence shipment, and this payment shall be deducted from the total cost of the product before Buyer pays for the product on arrival of the vessel at discharge Port.
6. Seller's Bank immediately issues to Buyer's Bank via Swift the 2%PB (TO ACTIVATE BUYER'S SBLC-MT760) along with full set of proof of product (POP) documents as listed below.

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- (a.) Certificate of Origin
- (b.) Refinery License to Export
- (c.) Product Passport (Analysis Result)
- (d.) Tank Storage Receipt (TSR)
- (e.) Bill of Lading
- (f.) Vessel's Q88
- (g.) SGS Quality & Quantity analytical report
- (h.) ACT of Transfer in Buyers' name

7. Shipping commences immediately as schedule in the Contract.

8. Buyer pays for the total product value via TT/MT103 to seller nominated bank at sight of the goods after SGS/CIQ inspection at discharge port.

FOB TANK TO TANK TRANSACTION PROCEDURES (FOB HOUSTON/ROTTERDAM/FUJAIRAH/JURONG PORT)

1. Buyer issues ICPO according to the Seller's Working Procedure along with Buyer's Company Certificate of Registration, Company Profile, copy of Buyer's Passport, and Tank Storage Agreement (TSA).

2. Seller issues Commercial Invoice (CI) to Buyer. Buyer signs and returns Commercial Invoice (CI).

3. Seller lodges the finalized Commercial Invoice (CI) with the Bank, and Seller sends Tank-To-Tank Injection Agreement (TTIA) to be signed by all Parties including Buyer's Tank Operator/Lessor. (TTIA is to ensure Buyer's tank farm is ready to receive fuel product from Seller).

4. After successful DIP TEST on the product, Seller sends the following Proof of Product (POP) Documents to Buyer:

- (a) Fresh SGS Report (Analysis Report Quality and Quantity of the Product)- at Seller's cost
- (b) Injection Report (from Reservoir to Seller's tank) - at Seller's cost
- (c) Seller's Tank Storage Receipt (TSR)
- (d) Certificate of Origin (COO)
- (e) Irrevocable Commitment Letter to Supply
- (f) Authorization to Sell and Collect (ATSC)
- (g) Statement of Product Availability

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5. After confirmation of the above POP Documents, Buyer provides Seller the Tank Storage Receipt (TSR) according to the TSA & TTIA submitted by Buyer from the Buyer's Tank Storage Operator/Lessor for the Product to be transfer (injected) into Buyer's own Tank (Tank-To-Tank).
6. NCNDA/IMFPA will be signed by all Intermediaries involved with Seller's Bank Endorsement.
7. Injection of the Product commences with Seller's Tanks to Buyer leased Tanks according to the Injection Schedule.
8. Seller immediately provides Buyer with additional POP Document, i.e. Injection Report (From Seller's Tanks into Buyer's Tank Storage)
9. Buyer makes 100 % payment for Total Cost of Product Value via MT103 when Product is fully injected into Buyer's Tank Storage, and Seller transfers to Buyer the Product Title; and proceeds with 1-year Contract.
10. Seller pays all Intermediaries involved in the Transaction according to the signed NCNDA/IMFPA.

TANK-TO-VESSEL INJECTION AGREEMENT (TTVIA)-ROTTERDAM-HOUSTON-FUJAIRAH-JURONG PORTS

1. Buyer issues an official ICPO, company registration license, buyer's passport data page and letter of acceptance to seller's transaction procedure.
2. Seller issues commercial invoice (CI) for the available quantity of product in seller's leased tank to buyer. Buyer signs

and returns the Commercial Invoice along with Buyer's tank storage Agreement (TSA).

3. Seller issues to buyer Tank-to-Vessel Injection Agreement (TTVIA) to be endorsed by both Seller, buyer and buyer's

Logistic Company.

4. Upon returned of the endorsed TTVIA, Seller release to buyer the following PPOP documents.

- Commitment Letter to Supply
- Export License
- Tank Storage Receipt TSR.
- Authorization to Verify ATV (Through call or email).

5. Buyer contacts the seller's leased Storage Company to verify the availability of the product and to obtain access to

enable buyer and his inspection team to conduct dip test on the product in the tank,
Seller issue UDTA for buyer to

proceed with the dip test, upon confirmation of buyer securing legal access to the
product.

6. Buyer and his SGS Inspection team conduct dip test on the product in the tank.
Upon satisfactory result of the dip

test, Seller's storage Company issue to buyer, the Notice of Readiness (NOR) to
inject the product.

7. Upon completion of the Injection, the Seller releases to buyer the below POP
documents.

- Product SGS Report.
- Pipeline Injection Report.
- Authority to Sell and Collect (ATSC)
- Product passport (analysis test report)
- Certificate of Origin
- NCNDA/IMFPA is sign by intermediaries of both seller and buyer.

8. Buyer immediately pays for the total cost of the product value injected into the
Tank through MT103 TT wire

TRANSACTION PROCEDURES FOR FOB '

1. Buyer issues ICPO & Tank storage agreement TSA
2. Seller issue commercial invoice C.I. to the buyer, buyer sign and return commercial
invoice
3. Seller lodge the finalized Commercial Invoice with the bank and seller proceeds to verify
and pay two (2) days buyer tank storage as a commitment to supply and upon confirmation of
seller payment by buyer tank operator buyer immediately pay additional 3 days to obtain the
total of 5 days tank storage receipt needed for the transaction issued in buyer name.
4. Seller inject the product into buyer tanks and provide buyer with the below POP
documents
 - a. 48 hours fresh SGS report (Analysis report Q&Q of the product)
 - b. Injection Report
 - c. DTA (Dip Test Authorization)
 - d. Certificate of Origin
 - e. ATSC (Authorization to Sell and Collect)
 - f. Statement of Availability of Product

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- g. ATV (Authorization to Verify)
- 5. NCNDA/IMFPA will be signed by all intermediaries involved with seller bank endorsement.
- 7. After confirmation of the above POP documents and product in tanks, buyer make payment for total cost of product value via MT103 and seller transfer to buyer the product title and one (1) year contract.
- 8.
- 7. Seller pays all intermediaries involved in the transaction according to the signed NCNDA/IMFPA

NON-NEGOTIABLE TTO BANKING/TRANSACTION PROCEDURES

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with Guarantee Letter to take over Title of the product.
2. Seller issue draft (MOU) agreement to Buyer countersign and return ack to seller.
3. Upon Seller receipt of signed MOU-contract from the buyer, Seller Legalizes the agreement with the ministry of Energy in THE REPUBLIC OF KAZAKHSTAN and sends the registered and legalized copy of the signed MOU to Buyer along with the following documents.
 - A. Seller's Export License/Reg. Certificate
 - B. Bill of Lading- (in the name of Buyer as Consignee.)
 - C. Product Passport-Dip-Test Report.

D. Refinery commitment and Assurance to supply and deliver the products to Buyer's discharge port

E. Cargo Manifest.

F. Ullage Report.

G. Q88

H. 5% Allocation guarantee payment invoice covering total product value

4. Upon receipt of the above documents the Buyer makes 5% deposit payment for Allocation Guarantee to the seller nominated bank by T/T Wire Transfer within 3 banking days which shall be deducted from the total payment value of the total products.

5. Seller releases a fresh date of Dip-Test Authorization-DTA for Buyer to schedule SGS inspection or Equivalent Inspection team for Q & Q inspection upon goods/cargo arrival at the discharge port.

6. Upon the successful completion of dip-test inspection, buyer makes the balance 95% payment by MT103 wire Transfer for the total goods value, Seller transfers Title of ownership Certificate to buyer's name as the Legitimate Owner of the goods and commence trans-loading.

7. loading and shipping commence immediately.

8. Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the product from the Buyer's bank.

LIMITED LIABILITY COMPANY "ZERE ECO RESORT"

By: Tashmetov Kanat Khamashevich

Title: Director

Date: NOV, 20, 2025.

Validity Jan, 2, 2026

