

Legal Address: 050009, City Of Almaty, Almali District, St. Sharipova A, D. 90, N.P. 90

Mail: office@brentpetroleumtoo.kz

Phone: +1 (845) 239-2450

BIN: 180140035912

Date Issued: 30th JULY, 2025 **Valid till:** 30th JANUARY, 2026

To: Capable buyer's/buyer's representatives

SOFT CORPORATE OFFER

LLP **"TOO BRENT"** on behalf of our end seller, do hereby confirm with full legal and corporate responsibility and under the penalty of perjury and regulations of the International Chamber of Commerce (ICC) that we are willing and ready to deliver the below listed commodities for immediate Spot and Contract sales. The Supply is guaranteed to meet the Specification and pass through the stringent requirement of SGS or Equivalent Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations.

ORIGIN: QATAR

DELIVERING PORT: CIF/FOB

INCOTERMS: COST INSURANCE & FREIGHT

LOADING PORT: AKTAU/SEMEY/ROTTERDAM/HOUSTON /FUJAIRAH PORTS PAYMENT TERMS: T/T WIRE TRANSAFER & MT103 /SBLC/DLC INSPECTION: SGS

INSURANCE: PAID BY SELLER COVERING 110% OF THE SHIPMENT VALUE

LIGHT CRUDE OIL

Minimum Quantity: 10,000 Metric Tons per Month Maximum Quantity: 300,000 Metric Tons Per Month FOB Price: Gross USD \$ 295.00 / NET USD \$ 285.00 CIF Price: Gross USD \$ 310.00 / NET USD \$ 305.00

DIESEL GAS D2 OIL

Minimum Quantity: 50,000 Metric Tons per Month Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 390.00MT NET / USD \$ 380.00MT on CIF FOB Price: Gross USD \$ 380.00MT NET / USD \$ 370.00MT on FOB



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MAZUT M100

Minimum Quantity: 10,000 Metric Tons per Month Maximum Quantity: 500,000 Metric Tons per Month CIF Price: Gross USD \$420.00/ USD \$ 410.00 NET on CIF FOB Price: Gross USD \$350.00 / USD \$340.00 NET on FOB

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels per Month Maximum Quantity: 5,000,000 Barrels per Month.

CIF Price: Gross USD \$ 86.00BBL NET/ USD \$84.00 NET on CIF FOB Price: Gross USD \$ 84.00BBL NET / USD \$82.00 NET on FOB

VIRGIN FUEL OIL D6

Minimum Quantity: 400,000,000 Gallons per Month Maximum Quantity: 800,000,000 Gallons per Month CIF Price: Gross USD \$ 0.79 / USD \$ 0.77 NET on CIF

FOB Price: Gross USD \$ 0.77 / USD \$0.75 NET on FOB

EXPORT BLEND CRUDE

Minimum Quantity: 10,000 Barrels per Month

Maximum Quantity: 3,000,000 Barrels per Month

CIF Price: Gross USD \$ 68.00 / USD \$ 66.00 NET on CIF FOB Price: Gross USD \$66.00 / USD \$ 64.00 NET on FOB

LIQUEFIED PETROLEUM GAS

Minimum Quantity: 10,000 Metric Tons per Month Maximum Quantity: 1,000,000 Metric Tons per Month

CIF Price: Gross USD \$ 420.00MT / USD \$ 415.00MT NET on CIF FOB Price: Gross USD \$ 380.00MT / USD \$ 370.00MT NET on FOB

PETROLEUM COKE

Minimum Quantity: 50,000MT per Month Maximum Quantity: 400,000MT per Month

CIF Price: USD \$ 110.00MT/USD \$ 100.00 NET on CIF



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LIQUEFIED NATURAL GAS (LNG) LIFTABLE QUANTITY

Minimum Quantity: 100,000Metric Tons Per Month Maximum Quantity: 400,000Metric Tons Per Month CIF Price: Gross USD \$420.00/ USD\$415.00 NET on CIF FOB Price: Gross USD\$380.00/ USD\$370.00 NET on FOB

FUEL OIL CST-180

Minimum Quantity: 10,000 Metric Tons per Month Maximum Quantity: 500,000 Metric Tons per Month CIF Price: Gross USD\$310.00/ USD\$300.00 NET on CIF FOB Price: Gross USD\$280.00/ USD\$270.00 NET on FOB

UREA 46% PRILLED & GRANULAR

Minimum Quantity: 10,000 Metric Tons per Month Maximum Quantity: 50,000 Metric Tons Month

CIF Price: Gross USD \$ 250.00 / NET USD \$ 240.00 on CIF FOB Price: Gross USD \$ 230.00 / NET USD \$ 220.00 FOB

SULPHUR GRANULES

Minimum Quantity: 50,000 metric tons per month Maximum Quantity: 500,000 metric tons permonth

CIF Price: Gross USD \$230 /NET USD \$220 on

JET A1 FUEL

Minimum Quantity: 500,000 Barrels per Month Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$86.00BBL NET/ USD \$84.00 NET on CIF FOB Price: Gross USD \$84.00BBL NET / USD \$82.00 NET on FOB

DIESEL EN590

Minimum Quantity: 50,000 metric tons Maximum Quantity: 500,000 metric tons

CIF price: GROSS USD \$400.00 MT NET: USD \$390.00 MT FOB Price: GROSS USD \$ 390.00 MT NET: USD \$380.00 MT



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TRANSACTION WORKING PROCEDURES FOB TTT ROTTERDAM/FUJAIRAH/HOUSTON/JURONG PORT

- 1. Buyer issues ICPO with banking details along with Tank Storage Agreement (TSA) as proof of storage tank availability
- 2. Seller issues Commercial Invoice (CI), for the available quantity, buyer signs and returns to seller within its validity, buyer ask for their Tank farm to issue Two (2) payment invoices, one for four (4) days for the refinery and the other for Three (3) days in the name of the Buyer and sends Invoices for seller verification
- 3. Seller pays to Buyer tank for four (4) days After confirmation of the buyer payment from Buyer tank farm, Buyer pays Three (3) to complete the (7) days TSR, and Seller issues Injection Report. NCNDA/IMFPA signed by all parties involved in the transaction and sent to the seller for Endorsement.
- 4. Seller issues following POP documents to Buyer:
- a. Injection Report of Product
- b. Dip Test Authorization (D.T.A.) Unconditional
- c. Fresh SGS Report (Not older than 48 hours)
- d. Reception Report
- e. Product Certificate of Origin
- f. Storage Reservoir Receipt with Scanned Barcode
- g. Authorization to Sell and Collect (A.T.S.C.)
- h. Product Allocation Certificate
- i. Endorsed NCNDA/IMFPA by seller, and register & legalized by seller's bank and a copy shall be sent to intermediaries Representative to secure commission payment
- 5. Buyer conducts Dip test on the product in Seller Tank and makes the payment for the total value of Product injected into the tanks through the means of MT103- TT.
- 6. Seller pays all intermediaries involved in the Transaction according to the Signed NCNDA/IMFPA within 24 hours of Buyer payment, and send SPA to buyer for one year subsequently monthly shipments continue as per terms and conditions of the sales and purchase agreement contract between buyer and seller



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TRANSACTION WORKING PROCEDURES FOB TTV

- 1) Buyer sends Seller an ICPO with banking details, company information, and passport after review of Seller's Soft Corporate Offer .
- 2) Seller issues a Commercial Invoice (CI) for the available quantity to the Buyer. The Buyer signs, seals, and returns the CI to the Seller.
- Seller issues to Buyer the following:
 - A. Product Passport.
 - B. Certificate of Origin.
 - C. Commitment Letter to Supply.
 - D. Authorization to Sell and Collect.
 - E. Statement of Product Availability.
- F. Minimum of Three (3) Day Tank Extension Fee Invoice (refundable if Seller's fuel does not pass inspection and deductible from the cost of the fuel if Buyer waives its own dip test in favor of verifying Seller's SGS).
- 4) Buyer pays for the Tank Extension and upon Seller confirmation of the payment, Seller issues the following POP along with NCDDN / IMFPA to be signed by all intermediaries with the commission structure involved in the transaction.
 - A. SGS Test (24 hours).
 - B. Unconditional Dip Test Authorization (UDTA).
 - C. Authorization to Verify (ATV).
 - D. Tank storage receipt (TSR)
 - E. Injection Report.
- 5) Upon the countersigning of the UDTA, the Buyer has the option to schedule SGS/Intertek to conduct a Dip Test of the product in the Seller's Tank at the Buyer's Expense.
- 6) Upon successful Dip Test OR acceptance of the Seller's SGS report, Buyer provides Vessel details (Q88) to Seller and Seller shall immediately submit the Notice of Readiness to Inject.
- 7) Seller commences injection into the Buyer's Vessel and issues the Injection Report to the Buyer.

 Upon confirmation of the total quantity injected into Buyer's vessel, the Buyer makes 100% payment by MTI 03 TT Wire Transfer for the total product. Seller transfer the Title Holder & Ownership of the product to the Buyer.
- 8) After successful Trial Lift (First Lift). Seller issue SPA/ Contract for 12 months with R&E to Buyer for processing.
- 9) Within 24 hours of the completion of the injection, the Seller pays commissions to all intermediaries involved for the initial lift and all subsequent lifts.



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TRANSACTION WORKING PROCEDURES FOB TTO

- 1) Buyer issues Irrevocable Corporate Purchase Order (ICPO) with Guarantee Letter to take over Title of the product.
- Seller issue draft (MOU) agreement to Buyer counter-sign and return back to seller.
- 3) Upon Seller receipt of sign MOU-contract from the buyer. Seller sends to Buyer the following documents for Buyer's confirmation:
 - A. Seller's company profile
 - B. Bill of Lading
 - C. Vessel Tanker Details.
 - D. Product Passport-Dip-Test Report
 - E. 350,000 USD Payment deposit Invoice
 - F. Cargo Manifest.
 - G. Cargo Ullage Report.
 - H. Q88.
- I. Buyer confirms the goods documents and makes 350,000 USD down deposit which stands as an Allocation Security & Guarantee payment to the seller nominated bank by T/T Wire Transfer within 3 banking days, which shall be deducted from the total payment value of the takeover product. (The payment to be made to Shipping Company not to the seller).
- 4) Seller releases a fresh dated Dip-Test Authorization-DTA to Buyer to order SGS inspection or Equivalent inspection team for Q & Q inspection upon goods/cargo arrival at the discharge port.
- 5) Upon the successful completion of Dip-test inspection, Buyer make the balance 95% payment byMT103 wire transfer for the total goods value, Seller transfers Title of ownership Certificate to buyer's name as the legitimate owner of the goods and commence trans-loading.
- 6) Trans-loading commence immediately.
- 7) Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the product from the Buyer's bank.



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TRANSACTION WORKING PROCEDURES STS

- 1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with bank details and scanned passport details along with CPA for seller approval.
- 2. Upon approval, Seller issues MOU for buyer's revie sign and return
- 3. Seller issues the Proof of Product documents in Buyer Company's name as listed below:
 - Certificate of Origin.
 - Product quality passport (Analysis test Report).
 - Commitment to Supply.
 - Bill of Lading.
 - Authority to sell and collect (ATSC).
 - Cargo Manifest.
 - Vessel Q88.
 - Shipping Document.
- 4. Upon receipt of the POP documents, Seller and Buyer signs the title transfer affidavit, buyer pay for tittle transfer and the title ownership certificate is issued in the buyer's company name.
- 5. Seller will instruct the vessel master to re-route the vessel tanker to the buyer destination Ship to Ship (STS) location.
- 6. Seller instruct vessel master to countersign the shipping agent Power of Attorney and proceed to send the complete set of maritime and shipping documents to enable the buyer shipping agent file for maritime report and make all preparation to receive the vessel tanker at destination port terminal.
- 7. The Seller will provide to Buyer the following documents:
 - Master Authority to Board (MATB).
 - Authority to Verify (ATV).
 - Unconditional Dip Test Authority (UDTA).

And allow the Buyer & his inspection team to board the vessel at STS anchorage and conduct inspection, upon arrival of the vessel tanker at the destination port and completion of CIQ / SGS Inspection, buyer pays for full cargo value via MT103/TT Wire within 48 Hours, (Note: After successful inspection, Seller injects the product to Buyer's vessel & Buyer pays 100% for product injected by MT103/TT).

8. Seller pays the intermediaries involved within 24 hours after receipt of payment of the product from the buyer.



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TRANSACTIONS WORKING PROCEDURE FOB DIP AND PAY IN SELLERS TANKS

- 1) Buyer issues the ICPO.
- 2) Seller issues the CI to Buyer, Buyer Signs CI and returns to Seller.
- 3) Seller release the following PPOP documents:
 - A. DIP TEST AUTHORIZATION (DTA)
 - B. INVOICE for 3 DAYS PAYMENT TO GAIN FULL ACCESS PERMIT TO TANK FARM
 - C. Legalized Commercial Invoice (CI)
 - D. Product Passport
 - E. Availability of Product Endorsed.
 - F. Certificated of Origin.
 - G. Authority to Sell & Collect (ATSC)
- 4) The buyer instructs SGS to carry out the Immersion test of the Product in the Seller's tank at the buyer expenses
- 5) Upon successful DIP TEST from SGS BUYER Will inject into his vessel
- 6) BUYER makes 100% payment by SWIFT MT-103 TT Wire Transfer for the total product. Within 24 hours after confirmation of the Buyers Payment, Seller transfer title ownership to buyer With all exportation documents required of buyer for the transaction.

TRANSACTION PROCEDURE ON CIF (DELIVERY STATED IN SPECIFICATIONS)

- 1. Buyer sends ICPO with full banking details, CP, Passport Copy and Company registration.
- 2. Seller issues Draft Contract to Buyer and shall be open for amendment.
- 3. Buyer reviews and endorses the final agreed Contract, and return to Supplier on PDF format.
- 4. Seller legalizes & notarizes the signed contract with the ministry of Energy appropriate quarters, and release the approved contract to buyer for both parties to lodge with their respective Banks.
 - *Approval to Export
 - *Statement availability of the product.
 - *Commitment to supply
 - *Certificate of Origin
 - *Product Passport-Dip Test Analysis
- 5. Buyer's Bank in accordance with Refinery Verbiage shall issue SBLC MT760 / DLC- MT700 within Seven (7) Banking Days for first shipment's value to Refinery Financial Bank account to enable Refinery commence loading of product with the Shipping Company.



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- 5b. If Buyer fails to issue SBLC MT760 / DLC-MT700 within Seven (7) Banking Days, as an Alternative Provision Buyer pays \$420,000 for Security Guarantee to Refinery Fiduciary Bank account via MT103/TT within 72 hours, which will be deducted from the Product's Invoice value at destination Port.
- 6. After Confirmation by Refinery Bank of any above (5a or 5b), Refinery at own expense, Charters with Shipping Company and alert Buyer on Shipment Schedule accompanied with submission of Charter Party Agreement (CPA) and nominated Vessel details to Buyer.
- 7. Refinery Bank responds with contractual operative 2% PB and full POP to Buyer's Bank within Seventy -Two (72) hours If Buyer's Instrument confirmed by Refinery Bank
 - a) Tank Storage Receipt (TSR)
 - b) Fresh SGS Report at the Loading Port
 - c) Copy of preforma invoice
 - d) Bill of Lading (BL)
 - e) Vessel Q88
 - f) Cargo Manifest
 - g) Vessel Details
 - h) Ullag Report
- 8. Shipment Commences as Inspection to ascertain Quality and Quantity Scheduled in the Contract.
- 9. Upon the arrival of the cargo at Destination Port and upon Inspection on the goods in Buyer's Storage, Buyer releases the 100%/97% Product value Payment via MT-103 TT to Refinery Bank within 5~7 Banking Days after a Successful SGS Quality Survey
- 10. Seller releases payment to Refinery side / Buyer side intermediaries involve as per the signed NCNDA/IMFPA and subsequently monthly shipment continueS.

Sincerely,

SHAIKH DUMAN

Supervisor: TOO "BRENT PETROLEUM"