



#### OFFICE LOCATION

Address: Aktobe region, Aktobe g.a.,  
Aktobe, Astana district, Sayabak Gardening  
Collective, 68  
BIN 171040026673

#### CONTACT INFORMATION

Date Issue: 13/10/2025

Valid Till: 12/10/2026

TO: End Buyer/Buyer's Mandate.

### **FULL CORPORATE OFFER CIF-FOB-DIP & PAY**

We TOO "RoyalOilGroup" is an oil and gas exploiting, producing and Export Company, with full legal responsibility, under their penalty of perjury, confirms our readiness and willingness to issue a Soft Corporate Offer and then straight to Sales Purchase agreement upon acceptance of our terms and conditions stipulated herein for the below products:

#### **TERMS OF NEGOTIATION:**

Delivery: CIF/FOB

Payment Term: DLC MT700, SBLC MT760 and TT Wire Transfer MT103

Performance Bond: 2% operative PB will be issued from Seller's bank to the buyer bank.

Quality: Q&Q test report will be conducted at the loading port by SGS or Equivalent at the expense of Seller.

Products Origin: Kazakhstan..

### **PRODUCT LIST AND PRICE:**

#### **(A) DIESEL-GAS OIL (Diesel D2)**

Quantity MINIMUM 50.000MT – MAXIMUM 900.000MT x 12 months

Delivery: CIF/FOB (AWSP)

CIF Price: Gross 500.00 / Net \$490.00 USD per Metric Ton,

FOB Price: USD Gross \$470/460 Net per Metric Ton,

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

#### **(B) MAZUT FUEL OIL 100 (Mazut M100)**

Quantity: 50,000 Metric Tons– 500,000MT

available Delivery: FOB AWSP

CIF Price: USD Gross \$530/520 Net per Metric Ton,

FOB Price: \$ 520 USD Gross \$ 510USD Net,

Commission: USD 5 seller side, USD 5 Buyer side Per Metric Ton

#### **(C) JET A1 -JPA1 COLONIAL GRADE**

Quantity MINIMUM 500.000 – MAXIMUM 5.000.000 Barrels x 12 months

Delivery: CIF/FOB- Spot.

CIF Price: USD Gross \$65Net \$63 per Barrel,

FOB Price: Gross \$58 / Net \$56 USD per Barrel

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

#### **(D) JET FUEL AVIATION KEROSENE COLONIAL GRADE 54 (JP54)**

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Origin Kazakhstan.

Quantity MINIMUM 500.000 – MAXIMUM 10.000.000 Barrels x 12 months

Delivery: CIF/F0B- Spot.

CIF Price: USD Gross \$50 Net \$48 per Barrel,

FOB Price: Gross \$48 / Net \$46 USD per Barrel,

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

**(E) D6 VIRGIN FUEL OIL)**

Quantity: 50,000,000 – 900,000,000 GLN

CIF Price: Gross \$0.52 / Net \$0.50USD

FOB Price: Gross \$0.46 / Net \$0.44 USD per GLN,

Commission: USD 0.01 seller side, USD 0.01 Buyer side Per GLN

**(F) LCO – LIGHT CYCLE OIL**

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 410/ MT Gross USD 400 /MT Net

FOB Price: USD 390/MT Gross USD 380/MT Net

Commission: USD 5 Buyer side - USD 5 Seller side

**(G) ESPO CRUDE OIL**

Min. Quantity: 1,000,000 Barrel

Max. Quantity: 5,000,000 Barrel per Month

CIF Price: USD 42/Bbl. Gross USD 40 /Bbl. Net

FOB Price: USD 36/Bbl. Gross USD 34/Bbl. Net

Commission: USD 1 Buyer side - USD 1 Seller side

**(H) DIESEL FUEL EN 590 10PPM**

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 510/ MT Gross USD 500 /MT Net

FOB Price: USD 500/MT Gross USD 490/MT Net

Commission: USD5 Buyer side - USD5 Seller side

**(I) LIQUEFIED PETROLEUM GAS (LPG)**

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 500/ MT Gross USD 490 /MT Net

FOB Price: USD 480/MT Gross USD 470/MT Net

Commission: USD5 Buyer side - USD5 Seller side

**(J) LIQUEFIEDNATURAL GAS (LNG)**

Min. Quantity: 10,000 Metric Tons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 410/ MT Gross USD 400 /MT Net

FOB Price: USD 490/MT Gross USD 480/MT Net

Commission: USD5 Buyer side - USD5 Seller side



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#### (K) UREA N46

Minimum Quantity: 5,000MT – 50,000MT – Per Month

FOB Price: Gross \$ 240 - Net \$ 230.

CIF Price: Gross \$ 280- Net \$ 270

Quality: SGS or similar inspection

Commissions: \$5 Buy side. Seller side \$5.

Payment Term: MT103

#### (L) BITUMEN GRADE 40/50, 60/70, 80/100

Minimum Quantity: 50,000 Metric Tons per month Maximum

Quantity: 500,000 Metric Tons per month

Price on FOB: \$240.00USD GROSS / \$230.00USD NET

Price on CIF: \$250.00USD GROSS / \$240.00USD NET

Commission: \$5Buy side. Seller side\$5 50USD Per MT

#### (M) PETCOKE

QUANTITY: 50,000 Metric tons' trial shipment with up to 500.000 Metric tons

CIF monthly twelve (12) Months.

PRICE CIF \$180 GROSS! \$170 NET.

COMMISSION: Seller side \$5.00 / Buyer side \$5.00

#### (N) HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

Origin: Kazakhstan

Quantity: (50,000) Metric Tons With R&E Into Yearly Contract

Cif Price: Us\$ 300.00 Gross / Us\$290.00 Net Per Mt.

Commission: \$5buy Side. Seller Side\$5 Per Mt

#### TERMS & TRANSACTION PROCEDURES FOB İSKENDERUN, TURKEY PORT:

1. Buyer issues ICPO addressed to Seller with Seller's procedure incorporated on it, buyer's company details, banking details, passport copy with letter confirming readiness, wiliness and capability to carry out the transaction.
2. Upon approval of buyer's ICPO. Seller issues Commercial Invoice (CI) for the total product quantity.
3. Buyer sign and return to seller signed and sealed Commercial Invoice.
4. All Intermediaries exchange and sign NCNDA/IMFPA
5. Seller issues the following document
  - a. Authorization Letter for Tank farm visitation, meeting and Yard inspection
  - b. Commitment Letter to supply
6. . Buyer visit Tank farm Yard for TTM (Face to Face) meeting with the Refinery's representative and the Storage operator personnel to discuss modalities of receiving the fuel in their final destination and also witness the loading of the Fuel in the Tank.
7. Buyer makes payment for the storage at the terminal for minimum of 10 days
8. The Seller issues Dip Test Authorization Letter to enable the Buyer's inspection team conduct quality and quantity analysis on the Fuel (SGS).
9. Buyer makes 50% payment by MT 103 TT wire transfer for the product.
10. Seller transfers the Title Ownership of the product to the buyer's company name.
11. Buyer proceeds with the injection/loading of the fuel to their receiving facility (Vessel or Tank),
12. Upon complete loading of the Fuel, Buyer pays the balance 50% of the product
13. Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of the buyer's payment.

**TANK TO VESSEL / DIP & PAY FOB ROTTERDAM PORT AND HOUSTON (1)**

1. Buyer issues official ICPO addressed to the refinery or representative with buyer vessel details.
2. Seller issues Commercial Invoice (CI), buyer signs and returns the signed invoice to seller with NCNDA / IMFPA
3. Seller provide buyer with the below listed PPOP.
  - a. Product Passport (product analysis report)
  - b. Authorization to verify (ATV) via email or call
  - c. Tank Storage Receipt (TSR)
  - d. Statement of Product Availability
  - e. Commitment and Assurance Letter to supply
  - f. Authority to sell and collect (ATSC).
4. Buyer to extend seller's tank and dip test is conducted immediately with buyer's team to obtain fresh SGS report.
5. After successful Dip Test in Seller's tanks, Buyer takes over seller's tank or Seller injects product into buyer's vessel / Tank and buyer conducts its own DIP TEST Inspection for Q & Q of the Petroleum Products aboard vessel / Tank.
6. After successful Q & Q Dip test on the product, buyer makes the payment for the total value of product injected into the Vessel/tanks through the means of MTI03 - TT.
7. Upon seller receives the payment for the product from the buyer, seller issues to buyer the Title ownership of the product and all exporting document of the Product.
8. Seller pays all intermediaries involved in the transaction.

**STANDARD WORKING PROCEDURE FOB ROTTERDAM**

1. 1. The buyer sends a company profile along with buyer passport and issued ICPO with TSA, seller verify and approved TSA.
2. 2. Seller issue CI of the products in seller tank at the port, buyer sign and return CI with an acceptance letter and TSR of One day or more to known that buyer already have tank to lift the product.
3. 3. Upon received of buyer TSR with acceptance letter of proceeding without delay in the transaction, Seller send the copy of SGS report (not older than 48 hours) strictly to the buyer company only without any third party only to verified the SGS.
4. 4. Upon confirmation of a successful verification of the SGS report by the buyer, buyer proceed to rent his tank for the period of days that will be enough for injection of the product into buyer tank.
5. 5. Seller issue the following POP document to the buyer for buyer conducts dip test on the products at his own expenses.
  - Authorization to verify physically the products in the seller tank
  - TSR
  - UDTA
  - Product Passport
  - Injection Reports
  - Fresh SGS Report
  - Certificate of origin
  - Export license
  - Allocation Certificate
  - A TSC
6. 6. Seller inject the fuel into buyer leased storage tank Following the completion of the dip test, then buyer make 100% payment by MT103 TT wire transfer for the total products.
7. 7. After payment seller returns the title deeds to buyer
8. 8. and seller pays all the intermediaries Commission on the seller side with the buyer side.



Best Regards: Mr. Dima Nikolai  
TOO "ROYALOILGROUP"