

TOO "DAVIAR OIL"

DATE: 28 AUG. 2024

REF: TOO DAVIAR OIL

Delivery Term: CIF ASWP, FOB, TTO.

Origin: Kazakhstan and Non-Kazakhstan.

Loading ports: Port of Aktau/Port of Atyrau/Rotterdam/Fujairah/Jurong.

COMMISSION STRUCTURE FOR MANDATE / REPRESENTATIVES.

50% Seller's side / 50% Buyer's side. Payment terms: MT103-T/T

Wire Transfer for IMMEDIATE QUANTITY. INSPECTION: SGS or Similar

The management of "TOO DAVIAR OIL" Hereby Confirm our Availability and Capability to Supply the under listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyers, representative and mandates will be considered.

PRODUCT PRICE LIST.

DIESEL-GAS OIL (Diesel D2)

- Minimum Quantity: 10.000MT – 100,000MT - Per Month
- Price: Gross \$ 480 – Net \$ 490 / CIF ASWP
- Price: Gross \$ 400 – Net: \$ 390 / FOB Rotterdam
- Quality: SGS or similar Inspection
- Commission: \$ 5 seller side (open), \$ 5 Buyer side (open)
- Payment Terms: SBLC/DLC/MT103

MAZUT FUEL OIL 100 (Mazut M100)

- Minimum Quantity: 10.000MT – 300,000MT - Per Month
- Price: Gross \$ 460 – Net \$ 450 / CIF ASWP
- Price: Gross \$ 440 – Net: \$ 430 / FOB Rotterdam
- Quality: SGS or similar Inspection
- Commission: \$ 5 seller side (open), \$ 5 Buyer side (open)
- Payment Terms: SBLC/DLC/MT103

JET A1-JPA1 COLONIAL GRADE

- Minimum Quantity: 500.000BBL – 2,000,000BBL - Per Month
- Price: Gross \$ 58 – Net \$ 56 / CIF ASWP
- Price: Gross \$ 54 – Net: \$ 52 / FOB Rotterdam
- Quality: SGS or similar Inspection
- Commission: \$ 1 seller side (open), \$ 1 Buyer side (open). Payment Terms: SBLC/DLC/MT103

ALMATY, ALMALINSKY DISTRICT,

📍 ZHAMBYLA STREET.169. Apt.72

✉ sales@daviaroil.kz

📞 BIN: 151040015024

📞 +777-808-50916

TOO "DAVIAR OIL"

D6 VIRGIN FUEL OIL)

- Minimum Quantity: 10.000,000 – 400,000,000 GALLON - Per Month
- Price: Gross \$ 0.68 – Net \$ 0.64 / CIF ASWP
- Price: Gross \$ 0.60 – Net: \$ 0.56 / FOB Rotterdam
- Quality: SGS or similar Inspection
- Commission: \$ 0.02 seller side (open), \$ 0.02 Buyer side (open)
- Payment Terms: SBLC/DLC/MT103

LCO - LIGHT CYCLE OIL

- Minimum Quantity: 10.000MT – 300,000MT - Per Month
- Price: Gross \$ 460 – Net \$ 450 / CIF ASWP
- Price: Gross \$ 340 – Net: \$ 430 / FOB Rotterdam
- Quality: SGS or similar Inspection
- Commission: \$ 5 seller side (open), \$ 5 Buyer side (open)
- Payment Terms: SBLC/DLC/MT103

ESPO CRUDE OIL

- Minimum Quantity: 1,000,000BBL – 5,000,000BBL- Per Month
- Price: Gross \$ 65 – Net \$ 63 / CIF ASWP
- Price: Gross \$ 62 – Net: \$ 60 / FOB Rotterdam
- Quality: SGS or similar Inspection
- Commission: \$ 1 seller side (open), \$ 1 Buyer side (open)
- Payment Terms: SBLC/DLC/MT103

DIESEL FUEL EN 590 10PPM

- Minimum Quantity: 10.000MT – 300,000MT - Per Month
- Price: Gross \$ 490 – Net \$ 480/ CIF ASWP
- Price: Gross \$ 400 – Net: \$ 390 / FOB Rotterdam
- Quality: SGS or similar Inspection
- Commission: \$ 5 seller side (open), \$ 5 Buyer side (open)
- Payment Terms: SBLC/DLC/MT103

LIQUEFIED PETROLEUM GAS (LPG)

Minimum Quantity: 10.000MT – 300,000MT - Per Month
Price: Gross \$ 370 – Net \$ 360 / CIF ASWP

TOO "DAVIAR OIL"

Price: Gross \$ 320 – Net: \$ 310 / FOB Rotterdam
Quality: SGS or similar Inspection
Commission: \$ 5 seller side (open), \$ 5 Buyer side (open)
Payment Terms: SBLC/DLC/MT103

LIQUEFIED NATURAL GAS (LNG)

- Minimum Quantity: 10.000MT – 300,000MT - Per Month
- Price: Gross \$ 370 – Net \$ 360 / CIF ASWP
- Price: Gross \$ 320 – Net: \$ 310 / FOB Rotterdam
- Quality: SGS or similar Inspection
- Commission: \$ 5 seller side (open), \$ 5 Buyer side (open)
- Payment Terms: SBLC/DLC/MT103

(10) UREA

- Minimum Quantity: 10.000MT – 100,000MT - Per Month
- Price: Gross \$ 380 – Net \$ 370 / CIF ASWP
- Price: Gross \$ 360 – Net: \$ 350 / FOB Rotterdam Quality: SGS or similar Inspection
- Commission: \$ 5 seller side (open), \$ 5 Buyer side (open)
- Payment Terms: SBLC/DLC/MT103

(11) AGO

- Minimum Quantity: 300.000MT – 500,000MT - Per Month
- Price: Gross \$ 390 – Net \$ 380 / CIF ASWP
- Price: Gross \$ 360 – Net: \$ 350 / FOB Rotterdam
- Quality: SGS or similar Inspection
- Commission: \$ 5 seller side (open), \$ 5 Buyer side (open)
- Payment Terms: SBLC/DLC/MT103

FOB (ROTTERDAM) PROCEDURE AND HOUSTON.

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
2. Seller issues commercial invoice CI, for the available quantity to Buyer, Buyer Signs and returns to Seller with TSA and NCNDA/IMFPA signed by all buyer groups with commission structures.
3. Seller issues, Dip Test Authorization letter sign by all parties including buyers tank farm.
4. Upon the sign of DTA by all parties Seller issues fresh
 - SGS Report,
 - Tank receipt,
 - Injection Report,
 - Certificate of Origin,
 - Product Passport
5. Buyer order SGS to Conduct Dip test of the product in the Seller Tank on buyer expense upon successful dip test, Buyer provides vessel details or Tank details, Seller shall immediately submit the (SGS) inspection Report along with the full Proof of Product (POP) to the Buyer.

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6. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays Commission to all intermediaries.

REFINERY WORKING PROCEDURES (FOB HOUSTON& ROTTERDAM)

1. The buyer sends a company profile along with buyer passport and issued ICPO with TSA, seller verify and approved TSA. 2. Seller issue CI of the products in seller tank at the port, buyer sign and return CI with an acceptance letter and TSR of One day or more to known that buyer already have tank to lift the product.
3. Upon received and confirmation of buyer TSR with acceptance letter of proceeding without delay in the transaction, Seller sends the copy of SGS report (not older than 48 hours) strictly to the buyer company only without any third party only to verified the SGS.
4. Upon confirmation of a successful verification of the SGS report by the buyer, buyer proceed to rent his tank for the period of days that will be enough for injection of the product into buyer tank.
5. Seller issue the following POP document to the buyer for buyer conducts dip test on the products at his own expenses. – Authorization to verify physically the products in the seller tank
TSR
UDTA
Product Passport
Injection Reports
Fresh Sgs Report
Certificate Of Origin
Export License
Allocation Certificate
ATSC
6. Seller inject the fuel into buyer leased storage tank Following the completion of the dip test, then buyer make 100% payment by MT103 TT wire transfer for the total products. 7. After payment seller returns the title deeds to buyer and seller pays all the intermediaries Commission on the seller side with the buyer side.

FOB (SGS) PROCEDURE.

1. Buyer Issues An Icpo Containing The Seller's Working Procedure And Banking Details Along With Buyer's Nominated Tsa, Company Registration Certificate And Data Page Of Buyer's Passport.
2. Seller Issues Commercial Invoice (C.I.), Buyer Signs And Returns Commercial Invoice Along With An Acceptance Letter.
3. Seller Issues A Copy Of Sgs Report To Buyer's Tank Farm Company Only To Verify Sgs Report With A Confidentiality & NonCircumvent Letter
4. Upon Confirmation Of Sgs Report By Buyer's Tank Farm Company, Seller Request To Lease And Pay The Buyer's Tank For 2 Days, And Buyer Pays His Tank Farm Company For 3 Days After Tank Farm Company Confirmed The Payment From Seller. A Total (5) Days Operational Tsr Will Be issued on seller/Buyers Name For A Minimum Of Xxxx To Xxxx Gals / Bbls/Mt
5. Seller Issues Following Pop Documents To Buyer: A) Q&Q Report.
B) Pre Injection Report (From Refinery Reservoir To Leased Tanks). C) Unconditional Dip Test Authorization Letter (Dta)
D) Authorization To Sell.
E) Fresh Update Sgs Report.
F) Certificate Of Origin
G) Authorization To Verify Physically The Product In Seller's Tank (Atv).
6. Buyer And His Testing Teams Conduct A Dip Test On The Product Injection Commencing From Seller's Tank To Buyer's Tank.

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TOO "DAVIAR OIL"

Upon Completion Of Injection, Seller Issues Full Injection Report Buyer And Buyer Makes 100% Payment Via Mt103 For The Total Value Product Injected Into The Tanks.

7. Seller Pays All Intermediaries Involved In The Transaction And Subsequently Monthly Shipments Continue As Per Terms And Conditions Of The Sales And Purchase Agreement Contract Between Buyer And Seller.
8. The Subsequent Delivery Shall Commence According To The Terms And Conditions Of The Contract.

FOB (ROTTERDAM) PROCEDURE.

1. Buyer Issues An Icpo Containing The Seller's Working Procedure And Banking Details Along With Buyer's Nominated Tsa, Company Registration Certificate And Data Page Of Buyer's Passport.
 2. Seller Issues Commercial Invoice (C.I.), Buyer Signs And Returns Commercial Invoice Along With An Acceptance Letter.
 3. Seller Issues A Copy Of Sgs Report To Buyer's Tank Farm Company Only To Verify Sgs Report With A Confidentiality & NonCircumvent Letter
 4. Upon Confirmation Of Sgs Report By Buyer's Tank Farm Company, Seller Request To Lease And Pay The Buyer's Tank For 2 Days, And Buyer Pays His Tank Farm Company For 3 Days After Tank Farm Company Confirmed The Payment From Seller. A Total (5) Days Operational Tsr Will Be Issued on Seller/Buyers Name For A Minimum Of Xxxx To Xxxx Gals / Bbls/Mt
 5. Seller Issues Following Pop Documents To Buyer: A) Q&Q Report.
B) Pre Injection Report (From Refinery Reservoir To Leased Tanks). C) Unconditional Dip Test Authorization Letter (Dta)
D) Authorization To Sell.
E) Fresh Update Sgs Report.
F) Certificate Of Origin
G) Authorization To Verify Physically The Product In Seller's Tank(Atv).
 6. Buyer And His Testing Teams Conduct A Dip Test On The Product Injection Commencing From Seller's Tank To Buyer's Tank.
 7. Upon Completion Of Injection, Seller Issues Full Injection Report Buyer And Buyer Makes 100% Payment Via Mt103 For The Total Value Product Injected Into The Tanks.
 8. Seller Pays All Intermediaries Involved In The Transaction And Subsequently Monthly Shipments Continue As Per Terms And Conditions Of The Sales And Purchase Agreement Contract Between Buyer And Seller.
- The Subsequent Delivery Shall Commence According To The Terms And Conditions Of The Contract.

TANK TO VESSEL TRANSACTION PROCEDURES FOB DELIVERY IN SELLER'S TANK

1. Buyer issues ICPO along the following documents, Buyer's Company Certificate of Registration or Company's Profile with Buyer's CPA in accordance to Seller's delivery transaction terms.
2. Seller issues Commercial Invoice and Tank to Vessel Injection Agreement to be countersign by the Buyer and its Logistics Shipping Company, Provide its Buyer nominated Vessel Q88 alongside with Safety Management Certificate of the Ship. Seller provides the following documents for Buyer to verify the product in Seller's Tank. (a) Fresh SGS Report. (b) Tank Storage Receipt.
(c) Authorization to Verify.
(d) Dip-test Authorization Letter.
(e) Authorization to Sell & Collect.
NCNDA/IMFPA.
(f) Statement of Product Availability.

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3. Buyer conduct Dip-test Inspection of the Product in Seller's Tank at Buyer's own expense and upon satisfactory Dip Test Inspection carried out by the buyer, Buyer Makes Payments via MT103-T/T within 48-72 hours to Seller's Beneficiary Account for the Total Cost of Product and lifting commences with Title Ownership Certificate and any other Exportation Documents is handed Over to Buyer.
5. Seller within 48 hours pays Commission to all Intermediaries Involve in the Transaction as Per signed NCNDA/IMFPA.

CIF TRANSACTING PROCEDURE

1. Buyer issues CP, ICPO inserting seller's terms and procedures.
2. Seller issues draft contract/SPA which is open for amendments.
3. Buyer returns the signed draft contract with NCNDA/IMFPA and a letter of guarantee to perform.
4. Seller submits the signed SPA for registration and legalization with the appropriate authorities.
5. Seller sends the below listed partial pop documents to buyer via mail.
 - A. statement of availability of product
 - B. commitment to supply the product
 - C. certificate of origin D. Product Passport
6. buyer will make cash deposit of \$290, 000 by TT wire transfer for allocation and security guarantee to enable seller charter vessel and commence shipment, and this payment shall be deducted from the total cost of product after inspection at discharge port.
7. Seller bank issues the full set of proof of product (pop) and shipping document with 2%pb (performance bond) to buyer's bank. QQ Certificate & Product passport docs, all will be issued on time.
8. Shipment commences immediately as scheduled in the contract.
9. Buyer pays for the total product value via TT/MT103 to the seller's bank after successful SGS/CIQ inspection at discharge port and tittle of product ownership transferred to buyer.
10. Seller pays all intermediaries involved in transaction as per signed NCNDA/IMFPA within 72 hours.

SALES SUPERVISOR.

SERIKOVA ARDAK SERIK KYZY. TOO
DAVIAR OIL.

