



LLC "ENIKS"

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ

105122, Moscow, Shchelkovskoe highway, 3 building 2, room. 3

TIN 7718988982, KPP 771801001, OGRN 1147746788760

Тел: +79859276019

Email: Eniksllc@gmail.com

VALID TO 19-12-2025

TO: BUYER/MANDATE

SOFT CORPORATE OFFER

We **LLC „ENIKS** here by issue this Soft Corporate Offer as the Representative to a trusted seller/Refinery in **REPUBLIC OF KAZAKHSTAN** with full corporate power and authority with given terms and conditions and confirm our readiness to supply the following products according to the terms and conditions stipulated in this soft corporate offer.

COMMODITIES:

PRODUCT: KAZAKHSTAN EXPORT BLEND CRUDEOIL (KEBKO)

ORIGIN: KAZAKHSTAN

QUANTITY: TWO MILLION (2,000,000) BARREL WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 80.00 GROSS / US\$ 70.00 NET BARREL

FOB PRICE: US\$ 70.00 GROSS/ US\$ 65.00 NET PER BARREL

PRODUCT: AVIATION TURBINE JETA-1

ORIGIN: KAZAKHSTAN

QUANTITY: TWO MILLION (2,000,000) LITRE WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 50.00 GROSS / US\$48.00 NET PER LITRE

FOB PRICE: US\$ 45.00 GROSS/ US\$ 43.00 NET PER LITRE

PRODUCT: AVIATION KEROSENE COLONIAL GRADE "54" (GOST10227-86)

ORIGIN: KAZAKHSTAN

QUANTITY: FIVE HUNDRED THOUSAND (500,000) BARREL WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 70.00 GROSS / US\$ 65.00 NET PER BARREL

FOB PRICE: US\$ 60.00 GROSS/ US\$ 58.00 NET PER BARREL

PRODUCT: PETROLEUM COKE

ORIGIN: KAZAKHSTAN

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$180.00 GROSS / US\$ 175.00 NET PER MT

FOB PRICE: US\$ 175.00 GROSS/ US\$ 165.00 NET PER MT

PRODUCT: HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

ORIGIN: KAZAKHSTAN



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QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 450.00 GROSS / US\$ 440.00 NET PER MT

FOB PRICE: US\$ 420.00 GROSS/ US\$ 400.00 NET PER MT

PRODUCT: ULTRA LOW SULPHUR DIESEL FUEL (EN590)

ORIGIN: KAZAKHSTAN

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 480.00 GROSS / US\$ 470.00 NET PER METRIC TON

FOB PRICE: US\$ 460.00 GROSS/ US\$ 450.00 NET PER METRIC TON

PRODUCT: DIESEL D2-OIL (PPM100R PPM50)

ORIGIN: KAZAKHSTAN

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: \$ 370.00 GROSS / US\$ 360.00 NET PER METRIC TON

FOB PRICE: US\$ 320.00 GROSS/ US\$ 300.00 NET PER METRIC TON

PRODUCT: UREA 46% PRILLED & GRANULAR

ORIGIN: KAZAKHSTAN

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 480.00 GROSS / US\$ 470.00 NET PER MT

FOB PRICE: US\$ 450.00 GROSS/ US\$ 440.00 NET PER MT

PRODUCT: DIESEL GASOIL L-0.2-62 D2

ORIGIN: KAZAKHSTAN

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 370.00 GROSS / US\$ 360.00 NET PER MT

FOB PRICE: US\$ 360.00 GROSS/ US\$ 250.00 NET PER MT

PRODUCT: MAZUT M100

ORIGIN: KAZAKHSTAN

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 280.00 GROSS / US\$ 270.00 NET PER MT

FOB PRICE: US\$ 260.00 GROSS/ US\$ 250.00 NET PER MT

PRODUCT: VIRGIN D6 FUEL OIL

ORIGIN: KAZAKHSTAN

QUANTITY: FIVE HUNDRED THOUSAND (500,000) GALLONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 0.91 GROSS / US\$ 0.87 NET PER GALLON

FOB PRICE: US\$ 0.86 GROSS/ US\$ 0.82 NET PER GALLON

PRODUCT: LIQUIDIFIED NATURAL GAS (LNG)

ORIGIN: KAZAKHSTAN

QUANTITY: ONE HUNDRED THOUSAND (100.000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 330.00 GROSS / US\$ 320.00 NET PER MT



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FOB PRICE: US\$ 320.00 GROSS/ US\$ 310.00 NET PER MT

PRODUCT: LIQUIDIFIED PETROLEUM GAS (LPG)

ORIGIN: KAZAKHSTAN

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 330.00 GROSS / US\$ 320.00 NET PER MT

FOB PRICE: US\$ 310.00 GROSS/ US\$300.00 NET PER MT

PRODUCT: BITUMEN 60/70

ORIGIN: KAZAKHSTAN

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 380.00 GROSS / US\$ 370.00 NET PER MT

FOB PRICE: US\$ 360.00 GROSS/ US\$ 350.00 NET PER MT

PRODUCT: LIGHT CYCLE OIL (LCO)

ORIGIN: KAZAKHSTAN

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 340.00 GROSS / US\$ 330.00 NET PER MT

FOB PRICE: US\$ 330.00 GROSS/ US\$ 320.00 NET PER MT

PRODUCT: VIRGIN BASE OIL (SN-500/SN-150)

ORIGIN: KAZAKHSTAN

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 320.00 GROSS / US\$ 310.00 NET PER MT

PRODUCT: GRANULAR SULPHUR

ORIGIN: KAZAKHSTAN

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY

CONTRACT CIF PRICE: US\$ 430.00 GROSS / US\$ 420.00 NET PER METRIC

TON FOB PRICE: US\$ 410.00 GROSS/ US\$ 400.00 NET PER METRIC TON

GRADE/SPECIFICATION: International standards/Buyer specification.

PREMIUM: Sellers/Buyers mandate Commissions according to an agreed NCNDA/IMFPA

INSPECTION: Quantity and Quality certificates at loading Sea Port by an independent Surveyor such as SGS/equivalent Company's according to the ASTM procedures on completion of the loading operations.

LOADING PORTS: LOADING PORTS: KOZMINO /TURKMENISTAN/ PRIMORSK / NOVOROSIYSK/VLADIVOSTOK/ROTTERDAMPOR/ NEDERLANDS ANY CONVINIEN TPORT



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CIF WORKING PROCEDURE.

1. Buyer issue Irrevocable Corporate Purchase Order (ICPO).
2. Seller issues Sales & Purchase Agreement (SPA) to Buyer which is open for amendments, alongside IMFPA/NCNDA form for intermediaries to sign and return to Seller within 3 banking days for final endorsement.
3. Seller issues to the Buyer the following PPOP documents:
 - i) Copy of Commitment Letter to Supply.
 - ii) Copy of Statement of Availability of the product.
 - iii) Authorization to sell & collect.
 - iv) Copy of Product Passport.
 - v) Charter Party Agreement (CPA).
4. Buyer and Seller jointly sign the Charter Party Agreement (CPA) and as well split the freight charges 50/50 which is only applicable for first trial shipment.
5. Seller proceeds to legalize the joint contract, The Certificate of Product Title Transfer and then proceeds with the Port & Custom Clearance of product and all internal routines operations accordingly.
6. Upon completion of the above and confirmation of export approval and the shipping schedule by the port authority, Seller releases the below proof of product documents;
 - i) Fresh SGS (not older than 24hours)
 - ii) Copy of Export License
 - iii) Copy of Product Allocation Certificate
 - iv) Copy of Allocation Title Transfer Certificate
 - v) Copy of Export Approval
 - vi) Copy of Legalized CPA with the Loading Port Authority
 - vii) Copy of Injection Report
 - viii) Copy of Tank Receipt
 - ix) Copy of Dip test Authorization
 - x) Vessel Bill of Lading
 - xi) Q88 vessel questionnaire
7. Seller lodge and activate a 2% PB in the favor of the Buyer; if Seller fails to supply product in shipment to buyer, this 2% PB will be forfeited to Buyer.



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8. Loading and shipment of product commences as per schedule, upon arrival of vessel and finalization of SGS at the destination port, Buyer makes payment via swift MT103 transfer within 3 to 5 banking days to Seller's bank account for total shipment value, after discharge of product at destination port.

9. Seller within 48 hours pays the intermediaries involved according to the signed and Notarized IMFPA and roll over contract.

C.I.F. COST, INSURANCE, FREIGHT PROCEDURE NO2:

1. BUYER ISSUES PURCHASE ORDER UPON RECEIPT IN ACCEPTANCE OF SELLER'S SOFT OFFER.
2. SELLER ISSUES DRAFT SALES AND PURCHASE AGREEMENT CONTRACT AND, COMMERCIAL INVOICE FOR BUYER'S REVIEW AND SIGNING.
3. BUYER SIGNS THE SALES AND PURCHASE AGREEMENT CONTRACT AND COMMERCIAL INVOICE BACK TO THE SELLER.
4. SELLER REGISTERS AND LEGALIZES THE SIGNED SALES AND PURCHASE AGREEMENT CONTRACT.
5. SELLER SENDS LEGALIZED CONTRACT AND BELOW PARTIAL POP DOCUMENTS TO BUYER AS LISTED BELOW:
 - CERTIFICATE OF ORIGIN.
 - COMMITMENT TO SUPPLY.
 - PRODUCT PASSPORT
 - STATEMENT OF AVAILABILITY OF THE PRODUCT.
 - EXPORT LICENSE.
6. BUYER PAY \$750,000 AS SECURITY GUARANTEE VIA MT103/TT TO SELLER NOMINATED BANK ACCOUNT OR WALLET, AS SECURITY GUARANTY TO ENABLE SELLER HIRE VESSEL. THIS PAYMENT IS DEDUCTIBLE DURING FINAL PAYMENT.
7. UPON CONFIRMATION OF BUYER'S GUARANTEE DEPOSIT \$750,000 VIA MT103/TT WIRE TO SELLER'S FIDUCIARY BANK OR WALLET, SELLER WILL ISSUE 2% PERFORMANCE BOND, FULL POP AND SHIPPING DOCUMENTS.
 - PRODUCT ALLOCATION EXPORT PERMIT.
 - ALLOCATION TITLE OWNERSHIP CERTIFICATE
 - TRANSNEFT CONTRACT TO TRANSPORT THE PRODUCT TO THE LOADING PORT
 - PORT STORAGE AGREEMENT.



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- CHARTER PARTY AGREEMENT TO TRANSPORT THE PRODUCT TO DISCHARGE PORT.
- TANK STORAGE RECEIPT.
- SGS QUALITY AND QUANTITY CERTIFICATE.
- BILL OF LANDING
- VESSEL QUESTIONNAIRE 88.

8. SHIPMENT COMMENCES AND UPON ARRIVAL OF THE VESSEL TANKER AT THE DISCHARGE PORT, BUYER CONDUCTS SGS INSPECTION AND MAKES OPEATIVE SBLC OR MAKES PAYMENT FOR THE FULL SHIPMENT VIA TT WIRE OR MT103.

FOB TRANSACTION PROCEDURE TANK TO VESSEL (TTV)

- 1). The Buyer sends an official ICPO on receipt and acceptance of the Seller's SCO Offer alongside with the buyer's CPA.
- 2). The Seller Issues Commercial Invoice (CI) for the Buyer's endorsement.
- 3). The Buyer officially signs and returns the CI back to the Seller Refinery via Email.
- 4). The Seller issues the following PPOP documents to the Buyer, the readiness to inject, Product Passport, UDTA, ATV and ATSC.

(4i)Buyer extends Seller Tank Storage for a minimum of 3-5days.
(4ii)The Buyer contacts the Seller's Tank Farm Storage Facility Administrator, for the Payment Invoice of the Tank Storage leasing extension for a minimum of 5-3 days Via MT103 TT WIRE TRANSFER, which will enable the Buyer to obtain a valid TSR to conduct Dip Test in the Storage Terminal Lab, as well as to register to execute the Quality & Quantity of the product in the Tank Farm Storage and Prior to the Inspection for Full Access/Authorization Codes, complete Tank Certification and full Tank information, which will enable the Buyer's SGS Team to inspect and conduct Dip Test in the Tank Terminal Lab.
- 5). Immediately after a Successful Dip Test Inspection in the Seller's Tank Farm Storage Facility, the Buyer Submits NOR from his Shipping Company and Seller Injects the product into the Buyer Vessel or the Buyer takes over the sellers Tanks.
- 6). The Seller releases the Complete FULL POP Documents to the Buyer, including the following documents:•
Resource - confirmation Letter (issued by the End-Refinery) etc.
- 7). The Buyer issues 100% payment for the total value cost of product by MT103/TT Wire Transfer to the Seller.



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8). The Seller transfers the product title with the complete POP Documents to the Buyer and pays the Commission to his Seller Side Intermediaries as per Master Fee Agreement and Buyer pays also directly his Buyer's Side intermediaries

9). The Seller issues annual (12months) delivery contract for review and acceptance.

PROCEDURE (TTO)

1. Buyer issues official ICPO with banking details and company registration certificate.
2. Seller issues MOU contract for both parties to sign within 24hours, buyer signs and send back with guarantee letter to fulfill the contractual agreement.
3. Seller issue POP documents which were issued in the initial buyer company's name as listed below.
 - a) Sanitized Certificate of Origin in the name of previous buyer
 - b) Product quality passport (Analysis test Report)
 - c) Sanitized Bill of Lading in the name of previous buyer name
 - d) Freight cargo Manifest
 - e) NOR
 - f) Vessel Q88
 - g) Vessel ETA
 - h) Commitment to Supply
 - i) Sanitized SGS on board vessel Quality and Quantity Report.
4. Within 24 to 48 hours of buyer receipt of the above PPOP documents, buyer will immediately make cash deposit of (3%) of total cost by TT wire transfer into seller nominated bank account which will stand as Security Guarantee for the transaction, change of title ownership, cargo re-route and re-assigning of cargo to current buyer.



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5. Upon seller's partner confirmation of buyer's deposit, seller transfer's the title to the potential buyer's company's name and also re-issue all other outstanding documents to the potential buyer's company's name and also re-route the vessel to buyer's destination port/terminal and issue ATB to enable Buyer board the vessel and DTA Dip Test Authorization effective from the vessel ETA.

6. Vessel arrive the discharge port and buyer carry out the CIQ/SGS inspection and upon a successful inspection, buyer makes payment for product by MT103 and deduct the payment made to seller earlier.

7. Seller pays commission within 48hours by swift MT103 to all intermediaries assigned NCNDA/IMPFA.

DIRECTOR: SAFONOVA ALEXANDER.N

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