



## LIMITED LIABILITY COMPANY "SINTEZ-OIL"

Moscow, in.ter. g. Basmany Municipal District, Podsosensky Lane, 20, bldg. 1

TIN 9709098313, OGRN 1237700573670, KPP 770901001.

E-mail: sintezoil0@gmail.com | Tel: +79017917991

Date of Issue: 01, November, 2025 / 30,  
November, 2026

Our Ref №: OE-SO/QIQ2025

to: END-BUYER COMPANY and BUYER  
MANDATE'S

### SOFT CORPORATE OFFER (SCO)

We Limited Liability Company "SINTEZ-OIL" with full corporate and legal responsibility under penalty of perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the KAZAKHSTAN legal formalities. We respectively offer to sell the below stated products and quantities through our Seller/Refinery whom we Limited Liability Company "SINTEZ-OIL" represent as their official mandate/agent we have the product in our refinery reservoir and at the port of Rotterdam/Houston as well.

#### ORIGIN: KAZAKHSTAN

INCOTERMS: (FOB) /(CIF)/(TTO)/(TTV)

LOADING PORT: ROTTERDAM / SINGAPORE/ UAE /PRIMORSK.

PAYMENT TERMS: IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER, SBLC, MT103. DLC MT700

COMMISSION STRUCTURE: \$5 USD per MT Buyer Side/\$ 5 USD Per MT Seller Side.

INSPECTION: SGS, CIQ OR SIMILAR.

SPECIFICATION: As per Appendix A

#### BITUMEN 60/70

Trail Quantity: 50,000 Metric tons

Monthly Quantity: 50,000 Metric tons per Month

Price: GROSS \$210/Net \$205 per Metric Ton, FOB

Price: GROSS \$205/Net \$200 per Metric Ton, CIF

#### JET A1 (COLONIAL GRADE)

Maximum Quantity - 2,000,000- 5,000,000 Barrel,

Minimum Quantity – 5.000,000 Barrels

CIF Price: Gross \$86 / Net \$84 USD per Barrel,

FOB Price: Gross \$84 / Net \$82 USD per Barrel

#### AVIATION KEROSENE JET FUEL JP54

Minimum liftable quantity: 1,000,000 bbl.

Maximum 3,000,000 bbl. monthly

Price CIF: gross USD \$74.00/USD \$72.00 per bbl.

Price FOB: gross USD \$72.00 bbl. net: USD \$70.00 bbl.

#### D2 HIGH- SPEED DIESEL

Minimum lifetable quantity:100,000 mt

Maximum 300,000 mt monthly

Price CIF: gross USD \$360.00/USD \$350.00 per mt

Price FOB: gross USD \$ 350.00 mt net: USD \$ 340.00 mt

#### D6 VIRGIN FUEL OIL

Minimum lifetable quantity: 100,000,000 gallons

Maximum 300,000,000 gallons monthly

Price CIF: gross USD \$0.85.00/USD \$0.75.00 net

ООО "Синтез-Ойл"



## LIMITED LIABILITY COMPANY "SINTEZ-OIL"

Moscow, in.ter. g. Basmanny Municipal District, Podsosensky Lane, 20, bldg. 1

TIN 9709098313, OGRN 1237700573670, KPP 770901001.

E-mail: sintezoil0@gmail.com | Tel: +79017917991

Price fob: gross USD \$ 0.75. net: USD \$0.65 gallons

### **(LCO) RUSSIAN LIGHT CYCLE OIL**

Minimum quantity 50.000 metric tons per month

Maximum quantity 500.000 metric tons per month

CIF Price: gross USD \$260 / USD 250 net per mt

FOB Price: gross USD \$240 / UDS 230 net per mt

### **FUEL OIL CST-180**

Minimum quantity: 10,000 metric tons per month

Maximum quantity: 500,000 metric tons per month

price CIF: gross usd\$190.00/ usd\$180.00 net

fob price: gross USD \$180.00/ USD \$170.00 net

### **DIESEL FUEL EN-590 ULSD -10PPM/50PMM/500PMM**

Minimum quantity: 50,000 metric tons per month

Maximum quantity: 500,000 metric tons per month

CIF price: USD \$460 gross / USD \$450 net

FOB price: USD \$450 gross / USD \$440 net

### **MAZUT M-100 GOST 10585-75/9**

Minimum liftable quantity: 100,000 mt,

Maximum 300,000 mt monthly price

CIF price: gross USD \$330.00/USD \$320.00 net

Price fob: gross USD \$ 320.00 mt net USD \$ 310.00 mt

### **AUTOMOTIVE GAS OIL – AGO OIL – AGO**

Minimum liftable quantity: 100,000 mt,

Maximum 400,000 mt monthly

CIF price: gross USD \$190.00/USD \$180.00 net

price fob: gross USD\$ 180.00mt net: USD\$ 170.00mt

### **LIQUEFIED NATURAL GAS (LNG)**

Minimum lifetable quantity: 100,000 mt

Maximum 400,000 mt monthly

CIF price: gross USD \$ 350.00/USD \$340.00 net

price fob: gross USD \$ 340.00mt net: USD \$ 330.00 mt

### **LIQUEFIED PETROLEUM GAS (LPG)**

liftable quantity: 100,000 mt, maximum 400,000 mt monthly

CIF price: gross USD \$ 330.00/USD \$320.00 net per mt

price fob: gross USD \$ 320.00mt net: USD \$ 310.00 mt

**ООО "Синтез-Ойл"**



## LIMITED LIABILITY COMPANY "SINTEZ-OIL"

Moscow, in.ter. g. Basmanny Municipal District, Podsosensky Lane, 20, bldg. 1

TIN 9709098313, OGRN 1237700573670, KPP 770901001.

E-mail: sintezoil0@gmail.com | Tel: +79017917991

### PROCEDURE TANK TAKE OVER (TTO)

1. Buyer issues official ICPO
2. Seller issues MOU
3. Both parties sign MOU, Commercial invoice and market rights protection agreement.
4. Upon the receipt of the countersigned MOU from the buyer, seller emails to the buyer the listed documents
  - a) Certificate of Origin
  - b) Product Passport (Quantity and Quality Dip Test Analysis Report)
  - c) Bill of Lading
  - d) Vessel Questionnaire 88
  - e) Cargo Manifest
  - f) E.T.A (Estimated Time of Arrival) of Vessel
  - g) Vessel (N.O.R) Notice of Readiness
  - h) Invoice for 4% PAYMENT
5. Buyer conducts due diligence on the availability of the product inside the vessel and makes payment of 4% of the master invoice value to the seller fiduciary account via MT103 T/T wire Transfer within 48 hours for the change of the consignment rights and transfer of title of ownership to buyer's name.
6. Upon Seller receipt of the payment of 4%, Seller shall Transfer product Title to Buyer's Company name, reissues all other outstanding documents to the buyer's name and send via swift from seller's bank to buyers bank full proof of product.
7. Buyer contact the shipping company to re-direct the route of the vessel Tanker to buyer's destination port. Upon arrival of the vessel at buyer's discharge port, Seller issues an Authorization for the buyer's representatives and inspection team to board the vessel and conduct Q&Q Inspection.
8. Upon the successful Inspection, buyer makes payment for the product via TT Wire or MT103 to the seller and takes over the vessel tanker.
9. Seller and Buyer signs Contract for 12 months shipment.
10. Buyer issues their Bank Guarantee SBLC MT760/DLC MT700 to seller's Bank to guarantee the monthly shipments, Seller issues 2% Performance Bond within 3 days for the monthly contract shipments.
11. Monthly shipment commences to the buyer's discharge port as stipulated in the contract.



## LIMITED LIABILITY COMPANY "SINTEZ-OIL

Moscow, in.ter. g. Basmanny Municipal District, Podsosensky Lane, 20, bldg. 1

TIN 9709098313, OGRN 1237700573670, KPP 770901001.

E-mail: sintezoil0@gmail.com | Tel: +79017917991

### CIF TRANSACTION WORKING PROCEDURE

(1) Buyer issues ICPO in receipt of the seller SCO.

(2) Seller issues Daft Contract (SPA) to buyer for review and counter signature and turn back to Seller. Upon the Review of the signed SPA. Buyer and Seller jointly pays for the legalization Fees of the contract to the Ministry of Energy.

(3) Upon Seller receiving Legalized Contract seller issues below Partial Proof of Product (PPOP) Documents sent to buyer and stamped by the Ministry of Energy:

- a) Commitment Letter to Supply
- b) Charter Party Agreement (CPA) from Seller Shipping Company
- c) Certificate of Origin
- d) Authorization to Sell & Collect (ATSC)
- e) product passport
- f) Export License
- g) statement of product availability

4) Seller & Buyer signs and complete Charter Party Agreement (CPA) & Injection Schedule to confirm acceptance of Tanker and timing for transportation of product. Buyer issues DLC MT700/SBLCMT760 in accordance with Seller's verbiage for first shipment's value to seller's financial bank. If buyer fails to issue DLC MT 700/SBLC MT760 within 72 hours as proof of funds to show buyer will not default from the transaction to enable seller pay all the shipping cost. In alternative buyer negotiate with refinery and pay via MT103 / TT \$ 350,000 dollars as guarantee performance within 48 hours, which will be deducted, from the Product Value in discharge port.

5) Seller activate Buyer L / C instrument by operative 2% PB in favor of Buyer's bank or by alternative cash deposit \$ 350,000 dollars if buyer failed to issue instruments within stipulated time frame. Seller send final sets POP to Buyer's via bank to bank below: -

- a) Cargo Insurance,
- b) Company Tax Payer Certificate,
- c) Fresh SGS Report
- d) Injection Report
- e) Q&Q Report
- f) Bill of Lading
- g) Ullage Report
- h) Cargo Manifest
- i) Q88

6) Buyer notifies seller by official written notice of his Bank receiving Seller's POP documents while seller send to buyer the registered hard copy of the Legalized Contract within 48 hours.

7) Shipment commences as schedule in the Contract and upon arrival of the Cargo at the discharge port. Buyer's inspection teams carry out CIQ or equivalent inspection to ascertain quality and quantity.

8) Products is discharged after successful inspection into buyer's storage facility. Buyer's bank releases payment for total value of products to seller's bank within 48 hours by MT103 / TT with sellers selected account details.



## LIMITED LIABILITY COMPANY "SINTEZ-OIL"

Moscow, in.ter. g. Basmany Municipal District, Podsosensky Lane, 20, bldg. 1

TIN 9709098313, OGRN 1237700573670, KPP 770901001.

E-mail: sintezoil0@gmail.com | Tel: +79017917991

9) Seller shall pay seller mandate commission & Buyer shall pay buyer mandate commission by TT within 2 working days,

### FOB TRANSACTION WORKING PROCEDURE

1. Buyer issues ICPO to Seller with buyer's company profile.
2. Seller issue Commercial Invoice (CI) to Buyer and Buyer Signs and Returns the Commercial Invoice (CI) along with NCNDA/IMFPA agreement to Seller Refinery for Final Endorsement.
3. Seller issues the followings for buyer's confirmation of the seller's goods at Rotterdam port:
  - a) Legalize Commercial Invoice
  - b) Commitment to Supply from Title holder
  - c) Statement of Product availability.
  - d) Authorization to Sell & Collect (ATSC)
  - e) Certificate of Origin.
4. Upon Successful Verification of the PPOP Documents by the Buyer Company Buyer Provide to Seller their nominated Tank Storage Agreement (TSA)
5. Seller verifies and confirm buyer Tank Storage Agreement (TSA) if accepted Seller issue the followings to buyer:
  - a) Export License
  - b) Product Passport
  - c) Tank Storage Receipt (TSR)
  - d) Tank to Tank Injection Agreement (TTTIA) to be signed by the buyer tank farm Company and seller tank farm Company.
6. Upon the signed Tank to Tank Injection Agreement (TTTIA) by buyer tank farm Company and seller tank farm Company, Seller issues Unconditional Dip Test Authorization (DTA) Authorization to Verity (ATV) and fresh SGS/Injection Report to buyer.
- 7) Buyer orders SGS to conduct DIP Test of the product in the seller's Tank.
- 8) Upon successful dip test, buyer makes full payment of the product at sight via MT-103, T/T. seller commences with the injection of the product to the buyers secured storage tank in Rotterdam Loading

Yours Faithfully



**Gutnikov Denis Vladimirovich**  
**General Director. Llc "SINTEZ-OIL"**

**ООО "Синтез-Ойл"**