

# YUGSPETSSTROY LLC



+79265126800

info@yugspetsstroyllc.ru

ОГРН: 1046302280375

ИНН: 6365004446

КПП: 637501001

## SOFT CORPORATE OFFER

The undersigned company, **YUGSPETSSTROY LLC** is a direct mandate to Refinery in Kazakhstan, Poland and hereby with full Corporate and legal responsibility, under penalty of perjury confirms that we are ready, willing, and able to supply the following petroleum Products / commodities with the terms and conditions as stated below. All the supply is guaranteed to meet the specifications and to pass the stringent requirements of SGS or equivalent. The sales and purchase contract would be in accordance with international standards and procedures.

### DIESEL GASOIL EN-590 PPM 10 USLD 10

Origin: Kazakhstan / Poland

Quantity: 10,000- 10,000,000 METRIC TON per month Delivery:

CIF / DIP & PAY

Price Per CIF: \$480 Gross/\$470 Net Per Metric Ton

FOB Price: \$420 Gross/\$410 Net Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

### JET A1 91-91

Origin: Kazakhstan / Poland

Quantity: 500,000-10,000,000 Barrels per month

Quality: Complies with U.K. DEF STAN 91-91

Delivery: CIF / DIP & PAY

Price Per CIF: Gross \$78/\$74 Net Per Barrel

Price FOB Gross: \$74/ \$70 Net Per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

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## ALUMINUM INGOT A7

Origin: Kazakhstan / Poland

Monthly Quantity: 5,000MT-100,000 MT

Price Per CIF: \$1900 Gross/\$1850 Net Per Metric Ton

Commission: USD 25.00 seller side, USD 25.00 Buyer side Per Metric Ton

## COPPER CATHODE

Origin: Kazakhstan / Poland

Monthly Quantity: 5,000MT-100,000 MT

Price Per CIF: \$4100 Gross/\$4050 Net Per Metric Ton

Commission: USD 25.00 seller side, USD 25.00 Buyer side Per Metric Ton

## LIGHT CYCLE OIL(LCO)

Origin: Kazakhstan / Poland

Monthly Quantity: 50,000MT-10,000,000 MT

Price Per CIF: \$350 Gross/\$340 Net Per Metric Ton

Price FOB: Gross \$320/\$310 Net Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

## AVIATION KEROSENE COLONIAL GRADE (JP54) (TS-1)

Origin: Kazakhstan / Poland

Quantity: 500,000 -10,000,000 Barrels Per month

Quality: GOST 10227-86

Delivery: CIF / DIP & PAY

Price: USD Gross \$70/\$69 Net Per Barrel

FOB Price, \$66 Gross/\$65 Net Per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

## D6 VIRGIN LOW POUR FUEL OIL

Origin: Kazakhstan / Poland

Quantity: 25,000,000- 50,000,000 GALS Per Week Port:

CIF ASWP / DIP & PAY

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Price: \$0.98 Per Gal Gross/\$0.94 Net Per Gallon  
Price FOB: \$0.94 Gross/\$.0.90 Net Per Gallon  
Commission: 0.02 seller side, 0.02 Buyer side Per Gallon

## D2 GAS EURO 4 (50PPM)

Origin: Kazakhstan / Poland

Quantity: 50,000 – 10,000,000 METRIC TON Per month

Quality: GOST 305-82

Delivery: CIF / DIP & PAY

Price: \$360 Per MT Gross/\$340 Per Metric Ton Net

FOB: \$330 Per MT Gross/ \$310 Per Metric Ton Net

Commission: USD 10.00 seller side, USD 10.00 Buyer side Per Metric Ton

## LNG, LIQUIDIFIED NATURAL GAS

Origin: Kazakhstan

Quantity: 30,000- 10,000,000 METRIC TON per month

Delivery: CIF ASWP

Quality: GOST -554287

Price CIF: \$300 Gross/ \$290 Net Per Metric Ton

Price FOB \$260 Gross/ \$250 Net Per Metric Ton

Commission: USD 5.00 Seller Side, USD 5.00 Buyer Side Per Metric Ton

## MAZUT-M100 GOST 10585-2013

Origin: Kazakhstan

Quality: 100,000 METRIC TON per month

Quality: GOST 10585-2013 previously 10585-75or99

Port: CIF ASWP

Price: \$230 Gross/\$220 Net Per Metric Ton

FOB Price: \$210 Gross/\$200 Net Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

## LPG, LIQUIDIFIED PETROLEUM GAS

Origin: Kazakhstan

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Quantity: 100,000 METRIC TON per month  
Delivery: CIF ASWP  
Quality: GOST 20448-90  
Price: \$295 Gross/\$285 Net Per Metric Ton  
FOB Price: \$275 Gross/\$265 Net Per Metric Ton  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

UREA PRILLED  
Origin: Kazakhstan  
Quantity: 20,000- 20,000,000 METRIC TON per month  
Delivery: CIF ASWP  
Price: \$300 Gross/\$290 Net Per Metric Ton  
FOB: \$280 Gross/\$270 Net Per Metric Ton  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

UREA GRANULAR N46%  
Origin: Kazakhstan  
Quantity: 20,000-10,000,000 Metric Tons Per Month  
Delivery: CIF ASWP  
Price: \$300 Gross/ \$290 Net Per Metric Ton  
Price FOB: \$280 Gross/ \$270 Net Per Metric Ton  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

SULPHUR GRANULES  
Origin: Kazakhstan  
Quantity: 20,000- 20,000,000 METRIC TON per month  
Delivery: CIF ASWP  
Price: \$300 Gross/\$290 Net Per Metric Ton  
FOB: \$270 Gross/\$260 Net Per Metric Ton  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

ROCK PHOSPHATE



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Origin: Kazakhstan

Quantity: 20,000- 20,000,000 METRIC TON per month

Delivery: CIF ASWP

Price: \$300 Gross/\$290 Net Per Metric Ton

FOB: \$270 Gross/\$260 Net Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

GRANULAR MONOAMMONIUM SULFATE (MAP)

Origin: Kazakhstan

Quantity: 20,000- 20,000,000 METRIC TON per month

Delivery: CIF ASWP

Price: \$300 Gross/\$290 Net Per Metric Ton

FOB: \$270 Gross/\$260 Net Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

Di-AMMONIUM PHOSPHATE (DAP)

Origin: Kazakhstan

Quantity: 50,000- 20,000,000 METRIC TON per month

Delivery: CIF ASWP

Price: \$300 Gross/\$290 Net Per Metric Ton

FOB: \$280 Gross/\$270 Net Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

FERTILIZER NPK

Origin: Kazakhstan

Quantity: 50,000-2,000,000 Metric Ton Per Month

Delivery: CIF ASWP

Price CIF: \$300 Gross/ \$290 Net Per Metric Ton

Price FOB: \$280 Gross/ \$270 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

SINGLE SUPERPHOSPHATE (SSP)

Origin: Kazakhstan

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Quantity: 20,000- 20,000,000 METRIC TON per month

Quantity: GOST 2081-92

Delivery: CIF ASWP

Price: \$400 Gross/\$390 Net Per Metric Ton

FOB: \$380 Gross/\$370 Net Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

## M-XYLENE

Origin: Kazakhstan

Quantity: 25,000,000- 50,000,000 GALS Per Week

Port: CIF ASWP / DIP & PAY

CIF Price: \$500/\$490 Net Per Gals

FOB Price: \$480/470 Net Per Gals

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Gals

## METHANOL

Origin: Kazakhstan

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF

CIF Price: \$300/\$290 Net Per

Metric Ton FOB Price:

\$390/\$380 Net Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

## ESPO

Origin: Kazakhstan

Quantity: 1,000,000- 20,000,000 Barrels per month

Delivery: CIF

Price: USD Gross \$50/\$46 Net Per Barrel

FOB Price: \$45/\$41 Net Per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

## BITUMEN 60/70

Origin: Kazakhstan

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Quantity: 30,000-5,000,000 Metric Ton Per Month  
Quality: GOST 22245-90 VISCOUS ROAD OIL BITUMEN  
Delivery: CIF/DIP & PAY  
Price CIF: \$220 Gross/ \$210 Net Per Metric Ton  
Price FOB: \$200 Gross/ \$190 Net Per Metric Ton  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

DIESEL GAS D2 GOST 305-82  
Origin: Kazakhstan  
Quantity: Minimum of 10, 000 MT/Per month and Maximum of 100,000 MT per month  
Delivery: FOB ROTTERDAM(SPOT)  
Price CIF: \$310 Gross / \$300 Net Per Metric Ton  
FOB Price: \$260/\$250 Net Per Metric Ton  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

BENZENE  
Origin: Kazakhstan  
Quantity: 50,000- 10,000,000 METRIC TON per month  
Delivery: CIF ASWP  
Price: \$480 Gross/\$470 Net Per Metric Ton  
FOB: \$460 Gross/\$450 Net Per Metric Ton  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

PETROLEUM COKE  
Origin: Kazakhstan  
Quantity: 100 000 MT/per month/ Maximum of 1,000,000 MT per month  
Quality: GOST 22898 UNCALCINED PETROLEUM COKE OF TYPE KNPS GOST 10200-73  
MEDIUM-TEMPERATURE HARD-COAL PITCH OF TYPE A  
Delivery: CIF Price: \$180.00 Gross / \$176.00 Net per Metric Ton  
FOB Price: \$150/\$146 Net Per Metric Ton  
Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Metric Ton

FUEL OIL (IFO)  
Origin: Kazakhstan

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Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month  
Delivery: FOBCST 180\_\_\_\_\_ \$200 Gross/ \$190 Per Net  
MTCST 280\_\_\_\_\_ \$180 Gross/ \$170 Net per MT  
MTCST 380\_\_\_\_\_ \$170 Gross/ \$160 Net per MT  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

## FUEL OIL (IFO)

Origin: Kazakhstan

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month  
Delivery: CIFICST 180\_\_\_\_\_ \$220 Gross/ \$210 Net Per  
MTCST 280\_\_\_\_\_ \$200 Gross/ \$190 Net per MT  
MTCST 380\_\_\_\_\_ \$190 Gross/ \$170 Net per MT  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

## AUTOMATIVE GAS OIL (AGO)

Origin: Kazakhstan

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month  
Quality: GOST 305-82 - HSD2 GAS OIL L-0.2-62  
Price CIF: \$320/\$310 Net Per Metric Ton  
Price FOB: \$300/\$310 Net Per Metric Ton  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

## BASE OIL SN500

Origin: Kazakhstan

Quantity: 10 000 MT/Per month/ Maximum of 500,000 MT per month  
Delivery: FOB SN 100\_\_\_\_\_ \$160 Gross/ \$150 Net per MT  
MTBS 150\_\_\_\_\_ \$200 Gross/ \$190 Net per MT  
MTSN 150\_\_\_\_\_ \$220 Gross/ \$210 Net per MT  
MTSN 300\_\_\_\_\_ \$260 Gross/ \$250 Net per MT  
MTSN 500\_\_\_\_\_ \$280 Gross/ \$270 Net per MT  
Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

## BASE OIL SN500

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Origin: Kazakhstan

Quantity: 10 000 MT/Per month/ Maximum of 500,000 MT per month

Delivery: CIF SN 100 \_\_\_\_\_ \$200 Gross/ \$190 Net per MT

MTBS 150 \_\_\_\_\_ \$290 Gross/ \$280 Net per MT

MTSN 150 \_\_\_\_\_ \$290 Gross/ \$280 Net per MT

MTSN 300 \_\_\_\_\_ \$240 Gross/ \$230 Net per MT

MTSN 500 \_\_\_\_\_ \$260 Gross/ \$250 Net per MT

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

## ETHYLENE TAR

Origin: Kazakhstan

Monthly Quantity: 50,000MT-10,000,000 MT Delivery:

CIF/DI P& PAY

CIF Price: \$620 Gross/ \$610 Net Per Metric Ton

FOB Price: \$600 Gross/ \$590 Net Per Metric Ton

Commission: USD 5.00 Seller Side, USD 5.00 Buyer Side Per Metric Ton

## REBCO CRUDE OIL

Origin: Kazakhstan

Monthly Quantity 50,000 MT- 10,000,000 MT Per Month

Delivery: CIF/DIP & PAY

Price CIF: \$290 Gross/\$280 Net Per

Metric Ton Price FOB: \$270 Gross/

\$260 Net Per Metric Ton

Commissions USD 5.00 Seller Side, USD 5.00 Buyer Side Per Metric Ton

## NAPHTHA

Origin: Kazakhstan

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF/DI P& PAY



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CIF Price: \$800/\$790 Net Per Metric Ton

FOB Price: \$790/780 Net Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

## TOLUENE

Origin: Kazakhstan

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF/DI P& PAY

CIF Price: \$1,210/\$1,200 Net Per

Metric Ton FOB Price: \$1,200/1,190 Net Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

## MARINE GAS OIL (MGO)

Origin: Kazakhstan

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF/FOB

Price: \$300/\$290 Net Per Metric Ton

FOB Price: \$280/270 Net Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

## MARINE DIESEL OIL (MDO)

Origin: Kazakhstan

Quantity: 10,000-100,000MT Per Month

Delivery: CIF/FOB

Price CIF: \$300 Gross/\$290 Net Per Metric Ton

Price FOB: \$280 Gross/\$270 Net Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

## UNLEADED PETRO 95

Origin: Kazakhstan

Monthly Quantity: 50,000MT-10,000,000 MT

Delivery: CIF/DI P& PAY

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CIF Price: \$260 Gross/ \$250 Net Per MT

FOB Price: \$240 Gross/ \$230 Net Per Metric Ton

Commission: USD 5.00 Seller Side, USD 5.00 Buyer Side Per Metric Ton

P-XYLENE

Origin: Kazakhstan

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month Delivery:

CIF/DI P& PAY

CIF Price: \$1,000/\$990 Net Per Metric Ton

FOB Price: \$990/980 Net Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

**PRODUCT ORIGIN: REPUBLIC OF KAZAKHSTAN / POLAND**

**DESTINATION PORT: ASWP/ ALL PORTS**

**INCOTERMS: CIF/FOB/TTO/STS/VTV**

**INSPECTIONS: SGS, INTERTEK OR EQUIVALENT**

**COMMISSIONS: \$5 PER MT (\$2 PER BBL) PAYABLE BY SELLER**

**PAYMENT TERMS: MT 103, SBLC, IRDLC, DLC (CHINESE BUYERS ONLY)**

**CONTRACT PERIOD: SPOT/12 MONTHS CONTRACT+ROLLS/ EXTENSION**



## STANDARD CIF PROCEDURE

1. The Buyer submits an Irrevocable Corporate Purchase Order (ICPO) along with their company registration certificate.

2. The Seller provides a Sale & Purchase Agreement (SPA), which the Buyer reviews and modifies if needed, then signs and returns in WORD format within three (3) banking days. This submission must also include the Buyer's Client Information Sheet (CIS) detailing the specific banking coordinates for the Financial Instrument from one of the TOP 30 Banks, as well as the Financial Instrument issuer's Client Information Sheet (CIS) if it differs from the Buyer's company name. The Seller then sends the Final Approved SPA to the Buyer in PDF format, accompanied by a Commercial Invoice for the Buyer to issue an SBLC MT760 or (Chinese buyers only DLC MT700) to the Seller's fiduciary bank.

3. Within seven (7) banking days, the Buyer's bank, following the Seller's instructions, issues a fully funded transferable cashed back SBLC MT760 or DLC MT700 to the Seller's fiduciary bank account to cover the value of the first shipment. The Buyer must also send swift copies to the Seller to facilitate the loading of the product with the shipping company. The Seller's bank will issue a 2% Performance Bond (PB) to the Buyer's bank to activate the Buyer's financial instrument within seven (7) days of receiving the swift copies.

NOTE: If the Buyer falls to issue the SBLC MT760 or DLC MT700 within seven (7) banking days, they must provide and utilize an alternative option of a REFUNDABLE/DEDUCTIBLE 3% security guarantee deposit for the first shipment's value via MT103 - T/T Wire Transfer after the contract is signed. Once confirmed, the Seller will proceed with the shipment and provide the Buyer with the FULL Proof of Product (POP) Documents through bank-to-bank transfer. The financial instrument must have a validity period exceeding 366 days.

4. After the Seller's bank successfully exchanges the financial instrument with the Buyer's bank or utilizes the alternative 3% REFUNDABLE/DEDUCTIBLE Security Guarantee Deposit via MT103 - T/T Wire to the Seller's fiduciary bank, the Seller will complete the loading process within five to seven (5-7) working days. The Seller may invite the Buyer to visit for the final inspection and to discuss future transactions (this is optional for the Buyer).

5. The Seller will load the product within six (6) international business days and will execute the NCNDA/MFPA with all involved intermediaries. A notarized copy of this agreement will be sent to the Seller's bank. The Seller will also register and legalize the contract. subsequently sending the complete Proof of Product (POP) document to the Buyer via bank swift transfer and providing a copy via email to both the Buyer and their representative. Additionally, the Seller will dispatch one complete set of ORIGINAL POP documents to our authorized Customs Clearance agent at the destination port. A full set of COPIES of the POP documents will be sent to the Buyer's address using DHL or FedEx expedited (overnight) service, along with tracking numbers. The following 20 sets of documents will be included:

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Copy of the Charter Party Agreements) for transporting the product to the discharge port.

- Unconditional Commitment to Supply.
- Certificate of Analysis (COA), also referred to as the Product Passport.
- Statement of Product Availability.
- Registered and Legalized Contract.
- Certificate of Incorporation.
- Certificate of Origin.
- Act of Transfer/Change of Ownership Title.
- Allocation Title Ownership Certificate.
- Copy of License to Export.
- Copy of Approval to Export.
- Port Storage Tank Agreement.
- Tank Receipt.
- Notice of Readiness (NOR).
- SGS/Saybolt/Intertek/CCIC Certificate of Quality and Quantity, including one (1) original and three (3) copies.
- Cargo Manifest.
- Vessel Ullage report.
- Vessel Q88.
- Bill of Lading.
- Estimated Time of Arrival (ETA).

1. The Buyer will formally notify the Seller in writing once the Seller's Proof of Payment (POP) documents have been received by the Buyer's bank. Shipment will proceed according to the agreed schedule, with the product being sent to the Buyer's specified discharge port. Upon the cargo's arrival at the discharge port, the Buyer's inspection team will conduct a CIQ, SGS, CCIC, or equivalent inspection to verify the quality and quantity of the goods.

2. After the inspection is successfully completed, the product will be unloaded at the Buyer's destination port or storage facility. The Buyer will then initiate payment through a swift fund transfer (MT103/TT) within 3 to 5 banking days for the total shipment value, following the discharge of the product and receipt of all relevant shipping documents. The Seller is required to pay the intermediaries involved within 48 hours, in accordance with the signed and notarized NCNDA/IMFPA. Subsequent shipments will follow the same process.





## COST INSURANCE AND FREIGHT (CIF) WORLDWIDE NON-NEGOTIABLE PROCEDURE.

1. Buyer sends ICPO along with Company Profile to the Seller with Buyer banking details certificate of incorporation Company Profile (CP) and International Passport Copy along with company latest Proof of funds or Bank Confirmation Letter (BCL) its show that buyer had capability to take over allocation stock from the seller.
2. Seller acknowledges Buyer's ICPO and issues Contract Draft to the Buyer open for amendment. Buyer Reviews & Signs mutually accepted Contract and return in within 5 Working International days.
3. Buyer sends Seller the shipping company details and Seller contact shipping company and finalizes the CPA fees, both parties will be reliable for first month freight fee Buyer 50% and, Seller 50%. Buyer pays first 50% share of Shipping Fees and after Seller confirmation of receipt payment of Buyer 50% from the Shipping Company. Then Seller pays his 50% share of shipping fees. The Buyer's paid CPA Fee amount will be Deducted from the product face value on final payment after offloading at discharge port. After sealing CPA, optional, seller can invite buyer for TTM in Kazakhstan / Uzbekistan and to witness vessel loading.
4. All Parties must sign NCNDA and IMFPA for endorsements.
5. Seller Issue following Documents.
  - a) Fresh SGS Report (Not Later Than 48 Hours)
  - b) Certificate of Origin
  - c) Statement of availability of product
  - d) Product quality passport (Analysis test Report)
  - e) Company Registration Certificate
  - f) Bill of Lading
  - g) Vessel Q88
  - h) Refinery Commitment to Supply
  - i) Charter Party Agreement
  - j) Ownership Certificate
  - k) Title Transfer Affidavit
  - l) Product Allocation Certificate
  - m) Ullage Report
  - n) Cargo Manifest
  - o) Notice of Readiness
6. Upon Vessel arrival at Port of Destination, Seller issue ATB/DTA for buyer/buyer's inspection team to Conduct CIQ or its equivalents along with the full proof of products to be handed over to the buyer by the ship captain.





1. Buyer confirms products Q/Q Deduct Freight cost paid to logistics and pays the rest product fees amount Via DLC or SBLC and Seller Transfer Ownership Title / Full POP to Buyer's name.

2. Buyer discharges the product, and Seller pays commissions within 48 hours. Further delivery shall follow As agreed on the SPA.

## TANK TO TANK PROCEDURE STANDARD

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) along with their TSA.

2. Seller issues Commercial Invoice (CI) for the product available in Tanks at the port; Buyer sign and submit the Commercial Invoice to the Seller.

3. Seller issues a copy of fresh SGS report to the Buyer's Tank Farm to verify product in seller's tank reservoir and SGS report and ATSC in the name of the Buyer (Buyer must have a valid tank with his tank farm and present TSR for verification, it must include the CI reference and Petrol Holding Company as supplier).

4. Upon confirmation of successful verification of SGS and product by Buyer's Tank farm, seller issues the below listed PPOP documents to buyer:

### LIST OF CARGO DOCUMENTS.

- Fresh SGS (not older than 48 hours)
- Certificate of Origin
- Authorization to Verify (ATV)
- Dip Test Authorization (DTA)
- Commitment to Supply
- Tank Storage Receipt (TSR)
- Injection Report.

5. Seller issues NCNDA/IMFPA to all intermediaries involved in the transaction and to seller/buyer. Endorsed NCNDA/IMFPA

6. Buyer conducts own inspection via SGS (Dip test in Seller tanks) at buyer's expense and seals the tank.

7. Seller Issue (Authorization to Transfer from Seller Tank to Buyer Tank) after buyers' confirmation for injection to commence into Buyer's tank



1. After completed injection and receiving copy of injection report Buyer makes payment for the product via MT103 and seller transfers title ownership to the buyer.

2. Buyer and seller sign yearly contract at mutually agreed terms.

## TANK TO TANK (TTT) JURONG, ROTTERDAM, HOUSTON PROCEDURE

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) along with their TSA.

2. Seller issues Commercial Invoice (CI) for the product available in Tanks at the port; Buyer sign and submit the Commercial Invoice to the Seller.

3. Buyer provides 3 days TSR with showing CI reference number and Buyer/Seller information same as CI to seller for verification and seller pays buyer's tank a 2 days TSR to make 5 days merged TSR. (A minimum of 5 Days TSR is recommended by the Port Authority)

4. Seller issues NCNDA/IMFPA to all intermediaries involved in the transaction and to seller/buyer to endorse NCNDA/IMFPA.

5. Upon successful verification of buyer's 5 days TSR, Seller issues the below listed POP documents to buyer:

a. Fresh SGS (Not older than 48 hour) in Buyer's Title

b. Certificate of Origin

c. Authorization to Verify (ATV)

d. Unconditional Dip Test Authorization on buyer's name (UDTA) (Need be endorsed by Buyer's Tank farm)

e. Commitment to Supply

f. Tank Storage Receipt with GPS Coordinate (TSR)

g. Injection Schedule Programming (TTTIA - Tank to Tank Injection Agreement, Need be endorsed by Buyer's Tank farm) following specific information must be reflected, this is to ensure all parties are adequately prepared. This information will assist buyer in making the necessary arrangements for teams and in coordinating with other stakeholders involved in the operation. Additionally, it will help buyer to manage resources effectively and ensure compliance with all safety and operational protocols

(1) The scheduled start time for pipeline pressurization.

(2) The expected start time for the actual injection of the product.

The projected end time for the completion of the injection process.



- (1) The hours to be injected every day, etc.
- b. ATSC (Authorization to Sell and Collect)

2. Buyer conducts own inspection via SGS (Dip test in Seller tanks) at buyer's expense and seals the tank. If buyer is satisfied with the SGS report Seller provided of Point 5, then no need to do inspection again.

3. 7A. After successful verification of SGS report at seller's tank, Seller pays buyer's tank for additional 2 days to buyer's tank farm to complete a total 7 days TSR from buyer's tank farm to show both parties proof of readiness. Seller sends injection schedule, and buyer returns signed and sealed injection schedule. Seller Issue Authorization to Transfer from Seller Tank to Buyer Tank after buyer's confirmation for injection to commence into Buyer's tank.

The seller is responsible for the costs incurred during the injection process from Seller's tank to buyer's tank, including pipeline test fees, pipeline injection fees, coding fees, access fees, cleaning fees, etc. If the injection process exceeds 7 days, Seller should complete the outstanding days to enable the conclusion of the injection. Or

7B. Buyer successfully verify the PPOP document of Point 4 and finished SGS test, buyer take over the product in seller's tank & extend seller's tank.

4. 8A. After completed injection and receiving copy of injection report, Buyer makes payment for the total value of product injected into buyer's tank via MT103 (If buyer choose 7A) and seller transfers title ownership to the buyer and send all exportation documents to buyer.

8B. Buyer makes payment for the total value of product that sealed in Seller's tank via USDT or MT103 (If buyer choose 7B) and seller transfer title ownership to buyer and send all exportation documents to buyer.

5. Seller pays all the intermediaries involved via NCNDA/IMPFA in 24 hours. Subsequently, monthly shipments continue as per terms and conditions of the sales and purchase agreement mutually signed by the Buyer and Seller.

## TANK-TO-VESSELS PROCEDURE AGREEMENT (TTV) ROTTERDAM, HOUSTON, FUJAIRAH

1. Buyer sends ICPO along with Company Profile to the Seller with Buyer banking details certificate of incorporation Company Profile (CP) and International Passport Copy along with company latest Proof of funds or Bank Confirmation Letter (BCL) its show that buyer had capability to take over allocation stock from the seller.

2. Seller issues Commercial Invoice (CI) for the available products in Tank at the Port, for Buyer's review and endorsement and return along with Buyer's Charter Party Agreement (CPA) for verifications.



1. Seller issues to buyer Tank-to-Vessel Injection Agreement (TTVIA) to be endorsed by both Seller and Buyer's Logistic Company providing anchorage permit for loading.
2. Seller releases to Buyer the following PPOP documents:
  - a) Copy of Tank Storage Receipt (TSR).
  - b) Copy of Commitment Letter to Supply
  - c) Original Copy of Export License or updated copy on behalf of Buyer.
  - d) Copy of Authorization to Verify (ATV) (call or email)
  - e) Copy of Product passport (analysis test report).
3. Buyer contacts the Seller's Storage Company to verify the availability of the product and obtain access permit to enable his/her inspections teams to conduct dip test on the product in the sellers' tanks before product transfer to buyers Vessel.
4. Upon Buyers arrangements for Dip Test with seller Logistics Company, Seller issues Unconditional Dip Test Authorization (UDTA) addressed to Buyer and his/ her inspections team for the dip test formation.
5. Seller's storage Company issue to Buyer the Notice of Readiness (NOR) to conduct inspections and injection of the product into buyer's vessel upon satisfactory result or inspections.
6. Buyer issues Vessel Q88 after inspections and makes available the Vessel for the injection process according to the Notice of Readiness (NOR) issued by the buyer's vessel company to commence product transfer.
7. Upon completion of the Injection to buyers Vessel, Seller releases to buyer the below POP documents.
  - a) Copy of Vessel Transshipment Report.
  - b) Copy of Injection Report to Buyer's vessel.
  - c) Copy of Authority to Sell and Collect (ATSC) with final Seal.
  - d) Copy of Certificate of Origin updated on behalf of Buyer.
  - e) Allocation Certificate issued on behalf of the Buyer.
  - f) Copy of Final NCNDA/IMFPA completed by all Intermediaries.
  - g) Final Product Payment Invoice via MT103/TT Wire Transfer.
8. Buyer immediately pays for the total cost of the product value injected into the vessel through MT103 TT wire transfer and the seller release the Title Transfer to the Buyer and pay all intermediaries involve in the transaction within 24 hours of buyer's payment reception.
9. Contract of agreed Volume and quantity for Monthly bases commences and revolves if applicable.





## TANK-TO-VESSELS PROCEDURE AGREEMENT (TTV), JURONG TERMINAL, SINGAPORE

1. Buyer sends Charter Party Agreement (CPA) for verification. Once approval, Buyer Issues ICPO addressed to the Seller through the Seller Mandate.
2. Seller Acknowledges Buyer ICPO and issues Commercial Invoice along with ICC letter, Buyer signs and return Commercial Invoice (CI) and (ICC) letter.
3. Seller provides Buyer with the below listed PPOP:
  - A. Tank storage receipt (TSR) with GPS coordinate
  - B. TTVIA-Tank to Vessel Injection Agreement (needs to be endorsed by buyer and the shipping company)
  - C. Authorization to Sell and Collect (ATSC)
  - D. Irrevocable Commitment Letter to Supply.
4. (NCNDA/IMPFA) to be signed by all intermediaries involved in the transactions, Buyer and buyer's shipping company to endorse TTVIA
5. Upon confirmation of the TTVIA endorsed by buyer & buyer's shipping company, Seller provides the following POP documents to buyer:
  - A. Unconditional DTA (needs to be endorsed by buyer and the shipping company)
  - B. 24Hours SGS Report in Seller's Title the SGS report must include the storage location, tank number, quantity & quality specifications, and the actual GPS coordinates of the storage tank.
  - C. Product Origin Certificate
  - D. Product Passport
  - E. Authorization to Verify (ATV)
  - F. Injection report - IR (must be endorsed by Port of Singapore Authority - PSA)
6. Buyer's SGS team re-conduct inspection on the product in seller storage tank on seller's expenses. (Optional)
7. Buyer provides Q88 within 24 hours after successful Dip Test in seller tanks. Seller proceeds for tank to vessel injection and provide buyer with SGS report and injection reports upon completing injection of the product into buyer's vessel. The seller is responsible for the costs incurred during the injection process from Seller's tank to buyer's vessel, including pipeline test fees, pipeline injection fees, coding fees, access fees, cleaning fees, etc.
8. Buyer make payment for the total cost of product injected into the buyer vessel through MT103, seller transfer Title ownership to buyer with all exportation documents required of buyer for the transactions in 24 hours.





1. Upon the conclusion of every lift transaction seller pay all intermediaries involved in the transaction according to signed NCNDA/IMFPA in 24hours and proceed with the signing of the yearly round contract with buyer.

## Tank Take Over Procedure

1. Buyer submits Irrevocable Corporate Purchase Order (ICPO) confirming interest in product in tank.
2. Seller provides Commercial Invoice (CI) reflecting FOB TTO terms, Buyer then reviews, signs, and returns. Seller countersigns.
3. Seller provides partial Proof of Product documents to confirm product availability, including:
  - a. Certificate of Origin
  - b. Product Passport
  - c. Commitment to Supply
  - d. Tank Storage Receipt with GPS Coordinate (TSR)
  - e. Authorization to Verify (ATV)
  - f. Authority to sell and collect
4. Buyer is required to obtain a Clearance Access Entrance Permit (CAEP) from Seller's authorized Tank Farm / Storage Company:
  - a. CAEP issuance fees (CAEP)
  - b. Registration and operational fees
  - c. Port Security Access (PSA)
5. After Obtaining all access, Tank Farm issues Tank Transfer Verification Authorization (TTVA) in Buyer's name. Seller issues Unconditional Dip Test Authorization on buyer's name (UDTA) to buyer. This confirms Buyer's access rights to the Seller's tank under the TTO mechanism. Seller issues NCNDA/IMFPA to all intermediaries involved in the transaction and to seller/buyer to endorse NCNDA/IMFPA.



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1. Buyer or Seller engages SGS (or equivalent inspector) at Buyer's or seller's cost, independent Quality & Quantity (Q&Q) inspection is conducted in Seller's tank. SGS report is issued directly to Buyer.
2. Upon satisfactory SGS results, Buyer pays for the total EN590 cargo value via agreed instrument (MT103/TT wire transfer). Payment is made strictly within the CI timeline (same day or max 48hrs).
3. Once Seller's bank confirms product payment, title of EN590 passes to Buyer, from that moment, Buyer assumes full responsibility for tank storage charges, billed daily by the Tank Farm directly to Buyer, until product is lifted. Buyer arranges vessel or tank nomination and lifting schedule under FOB terms.
4. Seller pays all the intermediaries involved via NCNDA/IMPFA in 24 hours. Subsequently, monthly shipments continue as per terms and conditions of the sales and purchase agreement mutually signed by the Buyer and Seller

## TITLE TAKE OVER PROCEDURE AGREEMENT (TTO)

1. Buyer sends ICPO along with Company Profile to the Seller with Buyer banking details certificate of incorporation Company Profile (CP) and International Passport Copy along with company latest Proof of funds or Bank Confirmation Letter (BCL) its show that buyer had capability to take over allocation stock from the seller.
2. Seller issues original MOU and CI

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1. Buyer countersign MOU and CI

2. Upon the receipt of countersign original MOU, seller emails to the buyer the listed document issued in the name of the initial buyer sanitizes as stated below:

- A. Product Passport Analysis test report
- B. Certificate of Origin
- C. Bill of Lading
- D. Cargo Manifest
- E. Vessel Q88
- F. Invoice for title takeover transfer ownership procurement guarantee G. ETA

6. Upon received PPOP document, Buyer pays \$450,000 of the total cost of product to Seller nominated fiduciary bank by MT 103 TT/wire transfer for title takeover transfer ownership from the total product value for title takeover transfer procurement guarantees to Sellers nominated fiduciary bank by MT 103 /TT wire transfer within 48 hours of receiving the above ppop documents also this payment will be deducted out of the total cost of product. Failure to complete these step Legal actions will be taken against buyer by seller legal team.

7. Upon seller receipt of the title takeover payment transfer procurement guarantee, seller orders for reroute to buyer's desired port, transfers the title take over to the potential buyer's company's name and also reissue all other outstanding documents to the potential buyer's company's name, such as.

- (a) Approval Export License certificate,
- (b) Authorization to board the vessel (ATB)
- (c) Dip test authorization (DTA)
- (d) Authorization to Sell and Collect (ATSC)
- (e) Title Transfer Ownership Certificate (TTOC)
- (f) Letter of Entrustment (g) Bill of Lading

8. After vessel arrives the discharge port and buyer carry's out the CIQ/SGS inspection and upon a successful inspection, buyer pays by MT103 T/T for the full product.

9. Seller pays commission to Brokers/intermediary as per signed NCNDA/IMFPA within 48 hrs. after Buyer payment for full product has been confirmation by seller, and seller commences the subsequent monthly shipments if buyer intend to continue contract.

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(g) Bill of Lading

8. After vessel arrives the discharge port and buyer carry's out the CIQ/SGS inspection and upon a successful inspection, buyer pays by MT103 T/T for the full product.

9. Seller pays commission to Brokers/intermediary as per signed NCNDA/IMFPA within 48hrs. after Buyer payment for full products has been confirmation by seller, and seller commences the subsequent monthly shipments if buyer intend to continue contract.

